

SEPHAKU HOLDINGS LIMITED (Incorporated in the Republic of South Africa) (Registration number: 2005/003306/06) Share code: SEP ISIN: ZAE000138459 ("Sephaku Holdings" or "the company" or "the group")

Acquisition of 100% of Métier

**Mixed Concrete** 

 Finalisation of R1,95 billion debt funding for Sephaku Cement

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

 Delmas and Aganang cement plants on track to commence production early in 2014

|                                                     | 31 March<br>2013<br>Audited<br>R'000 | 30 June<br>2012<br>Audited<br>R'000 |
|-----------------------------------------------------|--------------------------------------|-------------------------------------|
| Assets                                              |                                      |                                     |
| Non-current assets                                  | 995 956                              | 644 424                             |
| Current assets                                      | 98 594                               | 29 181                              |
| Total assets                                        | 1 094 550                            | 673 605                             |
| Equity and liabilities                              |                                      | _                                   |
| Equity attributable to equity holders of the parent | 740 525                              | 672 623                             |
| Non-current liabilities                             | 260 379                              | -                                   |
| Current liabilities                                 | 93 646                               | 982                                 |
| Total equity and liabilities                        | 1 094 550                            | 673 605                             |
| Net asset value per share (cents)                   | 394,10                               | 391,54                              |
| Tangible net asset value per share (cents)          | 267,37                               | 391,54                              |
| Ordinary shares in issue                            | 187 901 843                          | 171 790 732                         |

#### CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|                                                                         | 9 months        | 12 months       |
|-------------------------------------------------------------------------|-----------------|-----------------|
|                                                                         | ended           | ended           |
|                                                                         | 31 March        | 30 June         |
|                                                                         | 2013<br>Audited | 2012<br>Audited |
|                                                                         | R'000           | R'000           |
| Revenue                                                                 | 37 195          | -               |
| Cost of sales                                                           | (21 574)        | -               |
| Gross profit                                                            | 15 621          | -               |
| Other income                                                            | 356             | 463             |
| Operating expenses                                                      | (35 825)        | (16 157)        |
| Loss on disposal of interest in companies                               | -               | (5 629)         |
| Investment income                                                       | 820             | 127             |
| Profit/(loss) from equity accounted investment                          | 6 191           | (107)           |
| Finance costs                                                           | (1 949)         | -               |
| Loss before taxation                                                    | (14 786)        | (21 303)        |
| Taxation                                                                | (1 141)         | _               |
| Loss from continuing operations                                         | (15 927)        | (21 303)        |
| Profit for the period from discontinued operations                      | _               | 22 296          |
| (Loss)/profit for the period                                            | (15 927)        | 993             |
| Other comprehensive (loss)/income for the period                        | (1 208)         | 12 683          |
| Total comprehensive (loss)/income for the period                        | (17 135)        | 13 676          |
| Total comprehensive (loss)/income attributable to:                      | ( )             |                 |
| Equity holders of the parent                                            | (17 135)        | 13 676          |
| Basic (loss)/earnings per share from total                              |                 |                 |
| operations (cents):                                                     | (9,17)          | 0,58            |
| - Continuing operations                                                 | (9,17)          | (12,45)         |
| - Discontinued operations                                               | -               | 13,03           |
| Diluted (loss)/earnings per share from total                            |                 |                 |
| operations (cents):                                                     | (8,93)          | 0,53            |
| - Continuing operations                                                 | (8,93)          | (11,42)         |
| - Discontinued operations                                               | -               | 11,95           |
| Headline loss per share from total operations (cents):                  | (9,20)          | (13,27)         |
| - Continuing operations                                                 | (9,20)          | (26,96)         |
| - Discontinued operations                                               | -               | 13,69           |
| Diluted headline loss per share from total                              | (0.00)          | (40.47)         |
| operations (cents):                                                     | (8,96)          | (12,17)         |
| - Continuing operations                                                 | (8,96)          | (24,73)         |
| - Discontinued operations                                               | _               | 12,56           |
| Reconciliation of basic earnings to diluted earnings and headline loss: | R'000           | R'000           |
| Basic (loss)/earnings and diluted (loss)/earnings from total            |                 | •••             |
| operations attributable to equity holders of the parent                 | (15 927)        | 993             |
| (Profit)/loss on sale of non-current assets                             | (50)            | 5 629           |
| Profit on unbundling of Sephaku Fluoride Ltd                            | -               | (30 445)        |
| Impairments                                                             | -               | 1 119           |
| Headline loss attributable to equity holders of the parent              | (15 977)        | (22 704)        |
| Reconciliation of weighted average number of shares:                    |                 |                 |
| Basic weighted average number of shares                                 | 173 613 522     | 171 080 349     |
| Diluted effect of share options                                         | 4 646 656       | 15 423 470      |
| Diluted weighted average number of shares                               | 178 260 178     | 186 503 819     |

#### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| 9 months | 12 months                                                                                    |
|----------|----------------------------------------------------------------------------------------------|
| ended    | ended                                                                                        |
| 31 March | 30 June                                                                                      |
| 2013     | 2012                                                                                         |
| Audited  | Audited                                                                                      |
| R'000    | R'000                                                                                        |
| (22 089) | (19 776)                                                                                     |
| (96 972) | (34 712)                                                                                     |
| 116 770  | 73 282                                                                                       |
| (2 291)  | 18 794                                                                                       |
| 24 629   | 5 835                                                                                        |
| 22 338   | 24 629                                                                                       |
|          | 31 March<br>2013<br>Audited<br>R'000<br>(22 089)<br>(96 972)<br>116 770<br>(2 291)<br>24 629 |

Retained

Total

#### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|                          | capital   | capital reserves |          | earnings  | equity |
|--------------------------|-----------|------------------|----------|-----------|--------|
|                          | R'000     | R'000            | R'000    | R'000     |        |
| Balance at               |           |                  |          |           |        |
| 30 June 2011 - Audited   | 592 128   | (6 610)          | 161 266  | 746 784   |        |
| Total comprehensive      |           |                  |          |           |        |
| income for the year      | -         | 12 683           | 993      | 13 676    |        |
| Issue of shares          | 9 000     | -                | -        | 9 000     |        |
| Employees share          |           |                  |          |           |        |
| option scheme            | -         | 4 222            | 34       | 4 256     |        |
| Dividend in specie       | (101 093) | -                | -        | (101 093) |        |
| Balance at               |           |                  |          |           |        |
| 30 June 2012 - Audited   | 500 035   | 10 295           | 162 293  | 672 623   |        |
| Total comprehensive loss |           |                  |          |           |        |
| for the period           | -         | (1 208)          | (15 927) | (17 135)  |        |
| Issue of shares          | 80 556    | -                | -        | 80 556    |        |
| Employees share          |           |                  |          |           |        |
| option scheme            | -         | 4 481            | -        | 4 481     |        |
| Balance at               |           |                  |          |           |        |
| 31 March 2013 -          |           |                  |          |           |        |
| Audited                  | 580 591   | 13 568           | 146 366  | 740 525   |        |

#### NOTES TO THE CONDENSED CONSOLIDATED PROVISIONAL FINANCIAL RESULTS Basis of preparation

The condensed consolidated provisional financial results for the nine months ended 31 March 2013 ("annual reporting period") have been prepared in accordance with IAS 34: Interim Financial Reporting, the disclosure requirements of the JSE Limited Listings Requirements, the Companies Act No 71 of 2008 (as amended), the SAICA financial reporting guides as issued by the Accounting Practices Board and conform to International Financial Reporting Standards ("IFRS").

The results have been prepared on a historical cost basis, except for the measurement of property at revalued amounts.

The accounting policies adopted for the annual reporting period are consistent with those applied in the annual financial statements for the group for the year ended 30 June 2012.

The preparation of the financial statements have been supervised by NR Crafford-Lazarus CA(SA).

Audit opinion The financial results have been audited by the group's external auditors, PKF (Gauteng) Inc. A copy of their unqualified report is available for inspection at the company's registered office.

|                                         | Ready mix<br>concrete | Head<br>office | Group<br>totals |
|-----------------------------------------|-----------------------|----------------|-----------------|
| Segment information                     | R'000                 | R'000          | R'000           |
| Segment revenue – external revenue      | 37 195                | -              | 37 195          |
| Segment expenses                        | (11 614)              | (24 211)       | (35 825)        |
| Profit from equity accounted investment | -                     | 6 191          | 6 191           |
| Segment profit/(loss) after taxation    | 1 995                 | (17 922)       | (15 927)        |
| Taxation                                | (1 141)               | -              | (1 141)         |
| Interest received                       | 168                   | 652            | 820             |
| Interest paid                           | (1 394)               | (555)          | (1 949)         |
| Depreciation                            | (1 691)               | -              | (1 691)         |
| Segment assets                          | 197 356               | 897 194        | 1 094 550       |
| Capital expenditure included in         |                       |                |                 |
| segment assets                          | 5 145                 | -              | 5 145           |
| Segment liabilities                     | (248 232)             | (105 793)      | (354 025)       |

The only mineral or commodity actively managed by Métier Mixed Concrete (Pty) Ltd ("Métier") is ready mixed concrete. Sephaku Cement (Pty) Ltd ("Sephaku Cement") is an associate of Sephaku Holdings. No segment report has been presented for Cement as the amounts attributable to Cement have been included in the "Head office segment".

#### NOTES TO THE CONDENSED CONSOLIDATED PROVISIONAL **FINANCIAL RESULTS continued**

#### **Acquisition of subsidiary**

**AUDITED CONDENSED CONSOLIDATED** 

**PROVISIONAL FINANCIAL RESULTS** 

FOR THE NINE MONTHS ENDED 31 MARCH 2013

| Business combination                                                 | R'000    |
|----------------------------------------------------------------------|----------|
| Property, plant and equipment                                        | 113 462  |
| Other financial assets                                               | 4 756    |
| Inventories                                                          | 5 817    |
| Trade and other receivables                                          | 53 643   |
| Cash and cash equivalents                                            | 20 800   |
| Other loans and payables                                             | (67 529) |
| Deferred taxation                                                    | (9 681)  |
| Current taxation payable                                             | (10 410) |
| Trade and other payables                                             | (52 421) |
| Deferred income                                                      | (1 308)  |
| Net assets acquired at provisional fair values                       | 57 129   |
| Goodwill                                                             | 238 138  |
|                                                                      | 295 267  |
| Consideration paid                                                   |          |
| Cash                                                                 | 110 000  |
| Equity instruments at the listed share price of R5 per share as on   |          |
| 28 February 2013                                                     | 80 556   |
| Deferred vendor loan of R125 million discounted to net present value | 104 711  |
|                                                                      | 295 267  |
| Net cash outflow on acquisition                                      |          |
|                                                                      |          |

On 28 February 2013 the group acquired 100% of the issued share capital of Métier for a total nominal purchase consideration of R365 million in a combination of acquisition finance and Sephaku Holdings securities. The total fair value of the purchase consideration amounted to

 $(110\ 000)$ 

20 800 (89200)

#### Goodwil

Cash consideration paid

Cash acquired

In terms of IFRS, goodwill acquired in a business combination should be allocated to the acquirer's cash-generating units that are expected to benefit from the synergies of the combination. This allocation of goodwill should be performed at acquisition date. If the initial allocation cannot be completed before the end of the annual period in which the business combination is effected, that initial allocation should be completed before the end of the first annual period beginning after acquisition date

As the purchase price allocation has not yet been performed at the reporting date, the acquisition resulted in goodwill amounting to R238 137 854 based on the net asset value of Métier on 28 February 2013. Based on the results of an impairment test performed, no impairment of

#### Group revenue and profit for full financial period

Revenue of R37 195 338 and profit before taxation of R3 135 986 for the month of March 2013 of Métier has been included in the current year results of Sephaku Holdings. Had the acquisition been effective at the beginning of the reporting nine months, management estimates that Métier would have contributed R292 215 435 to revenue and R38 322 894 to profit before taxation. This estimate is based on management accounts for nine-month period. Métier earned revenue of R414 267 766 and profit before taxation of R63 356 713 for the 12 months ended 28 February 2013 based on their audited annual financial statements.

## Impairment of related-party loan receivable

An impairment provision of R6 835 864 has been raised on the receivable from Cross Company Management (Pty) Ltd during the period.

## Change of financial year-end

At a shareholders meeting held on 11 January 2013 it was decided to change the financial yearend of the group from 30 June to 31 March.

The reason for the change of year-end is to enable Sephaku Holdings to include the audited financial results of Sephaku Cement (an associate with a year-end of December), in its annual financial statements

## Statement on going concern

The financial statements for the annual reporting period have been prepared on the basis of accounting policies applicable to a going concern. This basis presumes that funds will be available to finance future operations and that the realisation of assets and settlement of liabilities, contingent obligations and commitments will occur in the ordinary course of business.

## Events after the annual reporting period

The directors are not aware of any material fact or circumstance arising between the end of the financial period and the date of this report that would require adjustments to or disclosure in the financial results.

## Changes to the board

On 2 July 2012 Dr GS Mahlati resigned as non-executive director and Mr PM Makwana was appointed as independent non-executive director on 11 January 2013.

On behalf of the board

**Neil Crafford-Lazarus** 

Lelau Mohuba Chief executive officer

Pretoria 27 June 2013

Sephaku Holdings has achieved important milestones in the nine months to 31 March 2013 in preparation for its entry into the cement industry early in 2014.

Following the unbundling of non-core investments and confirming its core business as a focus on cement, Sephaku Holdings has moved to position itself in the industry. In line with its undertaking to shareholders, Sephaku has focused on investing in new productive capacity in the cement industry, preparing for its market entry and acquiring complementary capacity during the period

The construction of Sephaku Cement's R3,2 billion Delmas milling plant and the Aganang clinker and cement plant were both at an advanced stage of development at the year-end and both plants are on schedule to commence production in the first two quarters of 2014. The Delmas cement milling plant in Mpumalanga will receive approximately 55% of the clinker produced at Aganang for further processing and is on track for completion in the final quarter of 2013, with production due to start in January 2014. The Delmas plant will have annual capacity of 1,4 million tons per annum ("Mtpa") of cement. The Aganang plant in North West Province will commence production in the second quarter of 2014 with the capacity to produce 1,9 Mtpa of clinker and 1,2 Mtpa of cement when fully commissioned.

The acquisition of Métier supports Sephaku's growth and investment strategy to strengthen its positioning in cement and cement-related products and services. With its core business the manufacture and supply of quality ready mixed concrete products for the residential, commercial and industrial market in South Africa, Métier offers Sephaku Holdings a broader revenue base in the construction materials market and the immediate benefit of cash flows. It also offers asset and geographic diversification and the potential for vertical integration as Métier is a consumer of cement and fly ash which are both supplied by Sephaku Cement. In return, Sephaku offers Métier

Sephaku has a unique set of competitive advantages that are strongly supportive of its market entry and longer-term growth objectives:

- Sephaku Cement is the first new entrant into the domestic cement market since 1934 and has secured one of the last economic limestone deposits with proven raw materials supporting a 30 year life of mine.
- With its own fly ash supply at Eskom's Kendal Power Station, Sephaku Cement controls its extender source, while Kendal's proximity to the Delmas plant will provide a cost advantage in the markets served by the Delmas plant.
- The application of advanced world-class technologies at the new plants will allow for more efficient and environmentally sustainable operations, enabling Sephaku to be a lower cost producer.
- Sephaku Cement and Métier both have management teams with extensive experience in
- Sephaku has the backing of Dangote, the largest cement producer in Africa which offers considerable opportunity for longer-term geographic expansion.

Customer service will be a key differentiator in Sephaku Cement's market penetration and retention and the business has implemented several strategies to ensure that it maintains consistently high service levels.

## Outlook

Sephaku Holdings is well positioned with significant competitive advantages to compete successfully and generate value for shareholders. In the year ahead, Sephaku Cement will focus on ramping up production volumes, testing product and customer acceptance and positioning for market entry. The financial results of Métier were fully consolidated into Sephaku Holdings with effect from 1 March 2013. Métier will pursue the ongoing expansion of its plant network in Gauteng and KwaZulu-Natal. Maintaining growth in revenue and profits in challenging market conditions remains its key strategic focus.

## **Company information**

## **Directors**

B Williams (Independent chairman), Dr L Mohuba\* (Chief executive officer). NR Crafford-Lazarus\* (Financial director), RR Matjiu\* (ISD executive director), CRDW de Bruin, PF Fourie, Dr D Twist, MM Ngoasheng, MG Mahlare (Independent), PM Makwana (Independent), J Bennette#, JW Wessels#

\*Executive #Alternate

**Company secretary** Jennifer Bennette

#### **Registered office** 1st Floor, Hennops House

Riverside Office Park 1303 Heuwel Avenue Centurion, 0157

## **Transfer secretaries**

Computershare Investor Services (Pty) Ltd 70 Marshall Street Johannesburg, 2001

## JSE sponsor

QuestCo (Pty) Ltd

www.sephakuholdings.co.za