Group summarised consolidated interim financial results announcement

for the six months ended 30 June 2014





Revenue increased by 15,5% to R888,2 million Headline earnings per share increased by 114,7% to 7,3 cents Earnings per share increased by 108,6% to 7,3 cents Tangible net asset value per share increased by 6,2% to 348,4 cents

SUMMARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION

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	Notes	As at 30 June 2014 (Unaudited) R'000	As at 30 June 2013 (Unaudited) R'000	As at 31 December 2013 (Audited) R'000
Assets Non-current assets		313 447	485 143	294 497
Property, plant and equipment Intangible assets	4 4	302 658 10 789	327 639 157 504	284 015 10 482
Current assets		738 135	709 273	653 160
Inventories Trade and other receivables Derivative financial instruments Taxation receivable		318 531 388 911 - 5 282	316 714 358 939 - 7 829	289 247 331 927 143 3 166
Cash and cash equivalents		25 411	25 791	28 677
Total assets		1 051 582	1 194 416	947 657
Equity and liabilities Equity Share capital and share premium	5	441 645	441 645	441 645
Reserves		611 113 314	236 228 860	633
Retained earnings Total equity		555 570	670 741	101 968 544 246
Liabilities		000 010	0/0/41	044 240
Non-current liabilities		85 661	75 533	77 436
Interest-bearing borrowings Deferred taxation Share-based payments	6	50 287 33 501 1 873	39 177 34 116 2 240	42 033 33 629 1 774
Current liabilities		410 351	448 142	325 975
Trade and other payables Interest-bearing borrowings Taxation payable Share-based payments Bank overdraft	6	203 473 21 149 2 716 150 182 863	232 995 27 141 273 8 187 725	133 762 26 130 - - - 166 083
Total liabilities		496 012	523 675	403 411
Total equity and liabilities		1 051 582	1 194 416	947 657

SUMMARY CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Note	Six mon 30 June 2014 (Unaudited) R'000	ths ended 30 June 2013 (Unaudited) R'000	Change %	Year ended 31 December 2013 (Audited) R'000
Revenue Cost of sales		888 203 (776 610)	769 152 (674 422)	15,5	1 690 921 (1 475 875)
Gross profit Other operating income Administration expenses Distribution expenses Operating expenses		111 593 2 277 (32 716) (15 162) (40 061)	94 730 357 (31 748) (14 429) (32 988)	17,8	215 046 6 446 (66 638) (26 567) (221 026)
Operating profit/(loss) Finance income Finance costs		25 931 421 (10 207)	15 922 221 (8 179)	62,9	(92 739) 533 (18 885)
Profit/(loss) before taxation Taxation	7	16 145 (4 799)	7 964 (2 520)	102,8	(111 091) (10 357)
Profit/(loss) for the period Other comprehensive income Exchange differences on translating foreign operation		11 346 (22)	5 444 427	108,4	(121 448) 824
Total comprehensive income/(loss) attributable to equity holders of the company		11 324	5 871	92,9	(120 624)
		Cents per share	Cents per share		Cents per share
Earnings/(loss) per share – basic and diluted		7,3	3,5	108,6	(77,7)

SUMMARY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

		Six mont	Year ended	
	Note	30 June 2014 (Unaudited) R'000	30 June 2013 (Unaudited) R'000	31 December 2013 (Audited) R'000
Share capital Opening and closing balance	5	1 274	1 274	1 274
Share premium Opening and closing balance	5	440 371	440 371	440 371
Foreign currency translation reserve Opening balance Exchange differences on translation of foreign operations		633 (22)	(191) 427	(191) 824
Closing balance		611	236	633
Retained earnings Opening balance Comprehensive income for the period		101 968 11 346	223 416 5 444	223 416 (121 448)
Closing balance		113 314	228 860	101 968

SUMMARY CONSOLIDATED STATEMENT OF CASH FLOWS

	Six mon	ths ended	Year ended
	30 June 2014	30 June 2013	31 December 2013
	(Unaudited)	(Unaudited)	(Audited)
	R'000	R'000	R'000
Cash generated/(utilised) in operating activities Cash utilised in investing activities Cash generated/(utilised) in financing activities	6 542	(15 283)	16 025
	(29 839)	(16 290)	(25 312)
	3 273	(8 575)	(6 730)
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of period Effects of exchange rate movement on cash balances	(20 024)	(40 148)	(16 017)
	(137 406)	(122 213)	(122 213)
	(22)	427	824
Cash and cash equivalents at the end of period	(157 452)	(161 934)	(137 406)

SELECTED NOTES TO THE SUMMARISED CONSOLIDATED INTERIM FINANCIAL INFORMATION

1. General information

South Ocean Holdings and its subsidiary companies manufacture and distribute electrical cables, import and distribute light fittings, lamps, electrical accessories, audio visual hardware and accessories and property investments. South Ocean Holdings is a public company listed on the Johannesburg Stock Exchange (JSE) and is incorporated and domiciled in the Republic of South Africa.

The unaudited summarised consolidated interim financial information was prepared by JP Bekker CA (SA) and was approved for issue by the directors on 6 August 2014.

2. Basis of preparation

The summary consolidated financial statements are prepared in accordance with the requirements of the JSE Listings Requirements for provisional reports, and the requirements of the Companies Act applicable to summary financial statements. This should be read with the audited annual financial statements for the year ended 31 December 2013. The Listings Requirements require provisional reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards ("IFRS") and SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued, by the Financial Reporting Standards Council and to also, as a minimum, contained the information required by IAS 34 "Interim Financial Reporting". The accounting policies applied in the preparation of the consolidated interim financial statements from which the summary financial statements were derived are in terms of IFRS and are consistent with those accounting policies applied in the preparation of the previous consolidated annual financial statements.

Accounting policies

The accounting policies adopted are consistent with those applied in the audited annual financial statements for the year ended 31 December 2013, except where indicated. There were no new standards or amendments that were issued since the last annual report that are applicable to the Group or that are expected to have a material impact on the reported results or future results of the Group.

4. Property, plant and equipment and intangible assets

During the six months, the Group invested R29,8 million (2013: R16,7 million) in capital expenditure mainly relating to the manufacturing plant at South Ocean Electric Wire Company Proprietary Limited ("SOEW"). The expenditure consists of machinery and a property bought to expand the operation, amounting to R18,5 million. The details of changes in tangible and intangible assets are as follows:

	Tangible assets (Unaudited) R'000	Intangible assets (Unaudited) R'000
Six months ended 30 June 2014 Opening net carrying amount Additions Disposals and write-offs Depreciation/amortisation and other movements	284 015 28 652 (1) (10 008)	10 482 1 186 - (879)
Closing net carrying amount	302 658	10 789
Six months ended 30 June 2013 Opening net carrying amount Additions Disposals and write-offs Foreign exchange movements Depreciation/amortisation and other movements	321 122 15 897 (295) (6) (9 079)	157 938 822 - - (1 256)
Closing net carrying amount	327 639	157 504
Year ended 31 December 2013 Opening net carrying amount Additions Disposals and write-offs Foreign exchange movements Impairment of goodwill Depreciation/amortisation and other movements	(Audited) 321 122 23 333 (41 734) 11 - (18 717)	(Audited) 157 938 2 746 - (148 108) (2 094)
Closing net carrying amount	284 015	10 482

5. Share capital and share premium

onare capital and share premium	Number of shares issued	Ordinary shares R'000	Share premium R'000	Total R'000
At 30 June 2014 (Unaudited) Opening and closing balance	156 378 794	1 274	440 371	441 645
At 30 June 2013 (Unaudited) Opening and closing balance	156 378 794	1 274	440 371	441 645
At 31 December 2013 (Audited) Opening and closing balance	156 378 794	1 274	440 371	441 645

Interest-bearing borrowings

Interest-bearing borrowings	As	As at		
Secured loans	30 June 2014 (Unaudited) R'000	30 June 2013 (Unaudited) R'000	31 December 2013 (Audited) R'000	
Non-current	50 287	39 177	42 033	
Current	21 149	27 141	26 130	
	71 436	66 318	68 163	
The movement in borrowings is analysed as follows:				
Opening balance	68 162	74 893	74 893	
Additional loans raised	17 478	7 775	22 049	
Finance costs	2 935	2 522	5 169	
Repayments	(17 139)	(18 872)	(33 948)	
Closing balance	71 436	66 318	68 163	

7. Taxation

Income tax expense is recognised based on management's best estimate of the weighted average annual income tax rate expected for the full financial year. The estimated average annual tax rate calculated is 29,7% (2013: 31,6%).

8. Reconciliation of headline earnings

Troonomation of rodding carrings	Six mon	Six months ended		
	30 June 2014 (Unaudited) R'000	30 June 2013 (Unaudited) R'000	31 December 2013 (Audited) R'000	
Comprehensive income attributable to the equity holders of the Company for the period Profit/(loss) on disposal of property, plant and equipment Goodwill Impairment	11 346 1 -	5 444 (126) –	(121 448) 6 117 148 108	
Headline earnings for the period	11 347	5 318	32 777	
Headline earnings per share (cents)	7,3	3,4	21,0	

9. Weighted average number of shares

	Six mon	Year ended	
	30 June 2014 (Unaudited) R'000	30 June 2013 (Unaudited) R'000	31 December 2013 (Audited) R'000
Number of shares in issue	156 378 794	156 378 794	156 378 794
Weighted average number of shares in issue at the beginning and end of the period	156 378 794	156 378 794	156 378 794
Weighted average number of shares in issue for diluted earnings per share	156 378 794	156 378 794	156 378 794

10. Net asset value

	As at		As at	
	30 June 2014 (Unaudited) R'000	30 June 2013 (Unaudited) R'000	31 December 2013 (Audited) R'000	
Net asset value per share (cents)	355,3	428,9	348,0	
Tangible net asset value per share (cents)	348,4	328,2	341.3	

11. Dividend declaration

The Company's policy is to consider the declaration of a final dividend after its financial year-end.

12. Segment reporting

The segment information has been prepared in accordance with IFRS – Operating segments, which defines the requirements for disclosure of financial information of an entity's segments.

The Standard requires segmentation on the Group's internal organisation and reporting of revenue and EBITDA based upon internal accounting presentation.

The segment revenue and EBITDA generated by each of the Group's reportable segments are summarised as follows:

Six months ended	Revenue R'000	Adjusted EBITDA R'000	Segment assets R'000	Segment liabilities R'000
30 June 2014 (Unaudited) Electrical cables manufacturing	744 756	42 432	578 097	318 586
Lighting and electrical accessories Property investments	146 087 7 828	(2 247) 5 738	278 187 182 413	100 068 39 594
	898 671	45 923	1 038 697	458 248
30 June 2013 (Unaudited)				
Electrical cables manufacturing	602 293	16 892	566 874	343 196
Lighting and electrical accessories	174 884	11 364	411 594	94 738
Property investments	8 735	7 254	206 746	44 223
	785 912	35 510	1 185 214	482 157
Year ended 31 December 2013 (Audited)				
Electrical cables manufacturing	1 336 285	59 533	489 307	249 134
Lighting and electrical accessories	373 108	28 430	251 022	79 669
Property investments	15 995	5 446	202 448	35 072
	1 725 388	93 409	942 777	363 875

12. Segment reporting continued

Reconciliation of total segment report to the statement of financial position and statement of comprehensive income is provided as follows:	Six mor	nths ended	Year ended
	30 June 2014	30 June 2013	31 December 2013
	(Unaudited)	(Unaudited)	(Audited)
	R'000	R'000	R'000
Revenue Reportable segment revenue Inter-segment revenue (property rentals) Inter-segment revenue – other	898 671	785 912	1 725 388
	(7 828)	(8 735)	(15 995)
	(2 640)	(8 025)	(18 472)
Revenue per consolidated statement of comprehensive income	888 203	769 152	1 690 921
Profit before tax Adjusted EBITDA Corporate and other overheads Depreciation Impairment of intangible assets – lighting and electrical accessories segment Amortisation of intangible assets	45 923	35 510	93 409
	(9 105)	(9 253)	(17 229)
	(10 008)	(9 079)	(18 717)
	-	-	(148 108)
	(879)	(1 256)	(2 094)
Operating profit/(loss) Finance income Finance cost	25 931	15 922	(92 739)
	421	221	533
	(10 207)	(8 179)	(18 885)
Profit/(loss) before income tax per statement of comprehensive income	16 145	7 964	(111 091)
Assets Reportable segment assets Corporate and other assets Taxation receivable	1 038 697	1 185 214	942 777
	7 603	1 373	1 714
	5 282	7 829	3 166
Total assets per statement of financial position	1 051 582	1 194 416	947 657
Liabilities Reportable segment liabilities Corporate and other liabilities Deferred taxation Taxation payable	458 248 1 547 33 501 2 716	482 157 7 129 34 116 273	363 875 5 907 33 629
Total liabilities per statement of financial position	496 012	523 675	403 411

13. Director changes

Mr Ethan Dube resigned on the 31 March 2014. Mr Henry Pon was appointed Chairman of the Board from 1 April 2014. Ms Melanie Chong was appointed Chairperson of the Audit and Risk Management Committee from 1 April 2014. Ms Natasha Lalla and Ms Louisa Stephens were appointed independent non-executive directors on 23 June 2014.

14. Subsequent events

The four week strike action at SOEW will affect the results materially during the second six months of the financial year.

The Competition Commission announced on 19 March 2014 that it referred a complaint against SOEW and three other competitors to the Competition Tribunal for possible price fixing and market allocation in contravention of the Competition Act. The Commission asked the Tribunal to impose an administrative penalty of 10% of annual turnover on each of the entities involved, except for Aberdare Cables, which has been granted conditional leniency. The referral arises from a complaint that the Commission initiated on 16 March 2010 against SOEW. Aberdare Cables, Alvern Cables and Tulisa Cables, which was referred to in the SENS announcement, dated 6 May 2010.

Notwithstanding the above, the directors are not aware of any other significant events arising since the end of the financial period, which would materially affect the operations of the Group or its operating segments, not dealt with in the financial results.

COMMENTARY

Introduction

South Ocean Holdings is pleased to announce its condensed consolidated results for the six months ended 30 June 2014.

South Ocean Holdings is an investment holding company, comprising four operating subsidiaries namely: South Ocean Electric Wire Company Proprietary Limited ("SOEW"), a manufacturer of low voltage electrical cables, Radiant Group Proprietary Limited ("Radiant Group"), an importer and distributor of light fittings, lamps, electrical accessories, audio visual hardware and accessories, a property holding company, Anchor Park Investments 48 Proprietary Limited ("Anchor Park"), and Icembu Services Proprietary Limited ("Icembu"), an assembly line of light fittings, lights and electrical accessories.

Financial overview

Earnings

Group revenue for the six-month period to 30 June 2014 increased by 15,5% (2013: 17,8%) to R888,2 million (2013: R769,2 million). The Group's gross profit increased by 17,8% (2013: 14,6% decreased) to R111,6 million (2013: R94,7 million) and operating profit increased by 62,9% (2013: 50,5% decreased) to R25,9 million (2013: R15,9 million decrease) compared to the prior period.

Group net profit before tax increased by 102,8% (2013: 69,4% decreased) to R16,1 million (2013: R8,0 million) compared to the prior period. The basic earnings per share increased by 108,6% (2013: 70,1% decreased) to 7,3 cents (2013: 3,5 cents) with the headline earnings per share increasing by 114,7% (2013: 70,9% decreased) to 7,3 cents (2013: 3,4 cents) compared to the prior period. Headline earnings for the period was R11,3 million (2013: R5,3 million).

The results for the period increased overall when compared to the corresponding period in the previous financial year, which was mainly due to increase in production at SOEW, due to no electrical interruptions experienced as was the case in the previous period and the decrease in results from Radiant Group which was as a results of logistical constraints caused by the upgrade of the ERPS ystem and the implementation of the warehouse stock control system.

Cash flow and working capital management

Cash generated in operating activities amounted to R6,5 million (2013: R15,3 million, utilised) during the period. Working capital increased by R61,3 million (2013: R28,2 million) primarily due to an increase in accounts receivable, as a result of an increase in revenue, and a decrease in accounts payable.

The Group invested R29,8 million (2013: R16,7 million) in capital expenditure, which was mainly financed by long-term borrowings, during this period and utilised R17,1 million (2013: R18,9 million) to repay its long-term interest-bearing borrowings.

The Group's net cash utilised during the period amounted to R20,0 million (2013: R40,1 million). The net overdraft decreased from R161,9 million reported at June 2013 to R157,5 million at the end of the current period.

Seament results

Electrical cables - SOEW

SOEW's revenue increased by 23,6% (2013: 21,8% increased) to R744,7 million (2013: R602,3 million). This was mainly attributable to an increase of 7,5% in the moving average Rand Copper Price (RCP), diversification of product range and an increase in production, (the previous period's production was affected by the electrical supply problem).

The market conditions were still subdued during the period and margins were under pressure due to the competitive market.

Operational expenses increased during the year as a result of an increase in production volumes.

Capital investment was made to improve efficiencies and to increase capacity at the Group's Alrode facility during the period. Additional working capital funding was required to finance the increase in trade receivables relating to the increase in volumes and was funded from normal credit facilities.

Lighting and electrical accessories - Radiant Group

Radiant Group reported revenue of R146,0 million (2013: R174,9 million), which is a decrease of 16,5% (2013: 10,4%, increased) when compared to the same period in the prior year. New market entrants, stringent competition and competing with certain inferior quality products have resulted in margins being eroded. Margins were also impacted by the change in the mix of products sold and a contraction in customers demand and buying patterns.

The warehouse management system implementation together with an ERP upgrade had a significant impact on the processes within the supply chain environment. This had an impact on the ability to despatch stock to customers which directly impacted revenues and profitability.

Property investments - Anchor Park

Anchor Park's revenue is derived from Group companies, as it leases its properties to fellow subsidiaries. Anchor Park has invested in a property for expansion purposes at the cable plant at a cost of R18,5 million, which was financed by long-term borrowings. The increase in interest expense is due to the increase in interest bearing debts.

Seasonality

The Group's earnings are affected by seasonality as earnings for the second half of the year are historically higher than the first half. Management expects the historic seasonal trend to continue.

Prospects

The Group foresees a competitive market that will continues to weigh heavily on expected economic growth.

The NUMSA strike halted operations in the Cable segment for four weeks. The strike will have a material affect on the revenue and margins during the second half of the year.

The Cable segment will be able to take advantage of the improved capacity for the rest of the year, due to the capax expansion.

The investment in improving supply chain abilities in line with Radiant Group's strategic objectives are expected to contribute to improving revenues and profitability in the second half of the year.

Appreciation

The directors would like to express their appreciation towards management and staff as well as all our valued customers, suppliers, advisors, business partners and shareholders for their continued support.

The above information, including any projections, included in this announcement has not been reviewed or reported on by South Ocean Holdings' independent external auditors.

On behalf of the Board

Henry Pon Chairman 6 August 2014 Paul Ferreira
Chief Executive Officer

CORPORATE INFORMATION

South Ocean Holdings Limited (Registration number 2007/002381/06)

("South Ocean Holdings", "the Group" or "the Company")

Incorporated in the Republic of South Africa Share code: SOH ISIN: ZAE000092748

Directors:

K H Pon# (Chairman)

E H T Pan√@ (Deputy-Vice Chairman) P J M Ferreira* (Chief Executive Officer)

J P Bekker* (Chief Financial Officer)

M Chong#

N Lalla#

H L Li√Q

W P Li√Q

C H Pan√QA

DL PanVQA

L Stephens#

C Y Wu√Q

* Executive

- # Independent Non-Executive
- √ Non-Executive
- ^Q Taiwanese
- ® Brazilian
- A Alternate

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Sponsor:

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Share Transfer Secretary:

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