



South Ocean
HOLDINGS

(Registration number 2007/002381/06) Incorporated in the Republic of South Africa
("South Ocean", "the group"). Share code: SOH. ISIN: ZAE000092748

Highlights

Revenue up 65,5% to R852,6 million

Operating profit up 96,4% to R185,4 million

Headline earnings up 108,8% to R126,3 million

Audited results and final dividend declaration

for the year ended 31 December 2007

Headline earnings per share up 58,4% to 97,4 cents

Basic earnings per share up 57,5% to 97,0 cents

Final dividend of 20 cents per share



CONDENSED CONSOLIDATED INCOME STATEMENTS

Twelve months ended				31 December
2007				2006
(Audited)				(Audited)
R'000				R'000
Notes			%	
			Change	
Revenue	852 594	515 310	65,5	458 310
Cost of sales	(611 522)	(391 511)		(347 278)
Gross profit	241 072	123 799	94,7	111 032
Other income	4 200	17		-
Administration expenses	(41 375)	(14 496)		(13 020)
Distribution expenses	(5 315)	(803)		(725)
Operating expenses	(13 204)	(14 128)		(12 425)
Operating profit	185 378	94 389	96,4	84 862
Finance income	4 317	118		101
Finance expense	(10 028)	(4 897)		(4 381)
Profit before income tax	179 667	89 610	100,5	80 582
Income tax expense	(53 875)	(29 108)		(25 422)
Earnings attributable to ordinary shareholders	125 792	60 502	107,9	55 160
Earnings per share – basic and diluted (cents)	97,0	61,6	57,5	67,0
Dividends per share (cents)	7	26,0	10,5	145,3
			106,3	10,6

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Twelve months ended				31 December
2007				2006
(Audited)				(Audited)
R'000				R'000
Share capital				
Opening balance	710	677		700
Shares issued	564	33		10
Closing balance	1 274	710		710
Share premium				
Opening balance	34 236	33 427		33 988
Share premium on shares issued	410 586	809		248
Share issue expenses written off	(4 451)	-		-
Closing balance	440 371	34 236		34 236
Retained earnings				
Opening balance	81 182	35 179		36 671
Profit for the year/period	125 792	60 502		55 160
Dividend paid	(9 383)	(14 499)		(10 649)
Closing balance	197 591	81 182		81 182

SELECTED NOTES TO CONDENSED CONSOLIDATED FINANCIAL INFORMATION

1. Introduction

South Coast Holdings Limited (SOH) is pleased to report to shareholders its maiden financial results.

The operating subsidiaries are South Coast Electric Wire Company (Pty) Limited (Anchor Park (Proprietary) Limited) and the property subsidiary Anchor Park Investments 4 (Proprietary) Limited (Anchor Park).

SOH manufactures a comprehensive range of low voltage general-purpose electrical power cables at its factory in Anker, near Johannesburg, and distributes its products through electrical wholesalers and cable distributors.

Radant is an importer and distributor of lighting products which include decorative light fittings, lamps and bulbs and electrical accessories. It operates from premises in Johannesburg and Cape Town and distributes its products through wholesalers and distributors.

Anchor Park houses all the group's properties which are utilised by the operating companies.

SOH acquired 100% of the issued share capital of SOEW in January 2007 and 100% of the issued share capital of Radant in August 2007 as approved at the shareholders' meeting in August 2007.

The consolidated results for the year ended include the twelve months' results of SOEW and the five months' results of Radant and Anchor Park.

The group's financial results for the group disclosed are the results of SOEW for the ten months and twelve months ended 31 December 2006, which have been included for information purposes as included in evaluating the performance of SOH for the year under review.

2. Financial overview

Revenue for the twelve months to 31 December 2007 compared to the comparative period in the prior year increased by 65,5% to R852,6 million (2006: R515,3 million). Profit after tax increased by 107,9% to R126,3 million (2006: R60,5 million) and headline earnings increased by 108,8% to R126,3 million (2006: R60,5 million). Headline earnings per share increased by 58,4% from 61,6 cents to 97,4 cents per share while earnings per share increased by 57,5% from 61,6 cents to 97,0 cents per share.

The profit and revenue increases were as a result of the acquisition of Radant whose results for the last few months of the financial year were consolidated into the group's results. The moving average copper price increase of 9% year-on-year, increased production and stock profits, management's continued efforts to contain costs and improving efficiencies across the group also contributed to the improved results.

If the acquisition had occurred on 1 January 2007, group revenue would have been R1 049,3 million and earnings attributable to ordinary shareholders would have been R105,5 million.

Operating profit increased by 96,4% from R94,4 million to R185,4 million. The finance income of R4,3 million was earned on the proceeds received from the shares issued on listing. The group earned a foreign exchange profit of R4,4 million during the financial year. The finance expenses pertain mainly to the financing of machinery and building expenses. Financing cost increased mainly due to a loan of R120 million utilised to finance the acquisition of the properties on the acquisition of the Radant transaction.

Inventory holding levels increased by R112,2 million as a result of higher copper prices and inventory acquired on the Radant acquisition. Trade and other receivables only increased by 21,8% to R115 million due to improved credit control and collection policies. The company invested in plant and machinery and buildings during the current period to increase production capacity at SOEW.

The net cash balance of R16,4 million at the end of the year is due to the positive net cash generated from operations. The group paid a dividend of R8,4 million during the year.

3. Significant acquisitions

In January 2007 SOH acquired all the shares of SOEW in order to prepare for the listing on the main board. The results for the current period are the consolidated figures while the comparative relate only to those of SOEW. SOH's sole operation at the time of the listing. The increase in share premium is due to the listing and the acquisition of Radant. SOH issued 100 million shares to vendors of SOEW at R2,00 per share for the acquisition of shares of SOEW and a further 18,7 million shares were issued by SOH to selected institutions as part of the subscription offer at R2,00 per share on listing. SOH issued a further 24,7 million shares to the vendors of Radant at R7,50 and 12,9 million shares to selected institutions at R7,20 to discharge the purchase consideration of Radant.

IFRS 3 requires that a new entity formed to issue equity instruments to effect a business combination, cannot be identified as the acquirer and therefore the operating company has been identified as the acquirer. As a result, the principle of reverse acquisition has been applied to the transaction. This principle has been applied in the preparation of the group financial statements. The carrying value of assets and liabilities of SOEW, the operating company at the pre-acquisition date have been used as those of the group. The comparatives of the group are therefore the comparatives of SOEW, as it is the acquirer in terms of IFRS 3.

4. Operational review

During the year under review the group's subsidiary SOEW operated at close to maximum capacity. SOEW has therefore embarked on expansion plans to ensure that the capacity is increased to meet the strong demand for the group's products.

Phase 1 of the expansion strategy, valued at R10 million including the acquisition and installation of new machinery and working capital, was successfully completed in the first half of 2007 and added 10% to SOEW's overall capacity. Phase 2 valued at R15 million including the expansion of the factory space, acquisition and installation of new machinery and working capital, is in the final phase of completion and will be fully operational in March 2008, adding 15% to the overall capacity. The total effect of the increased capacity should be evident in the 2008 results.

Radant is in the process of upgrading their computer system which is a crucial element for effective customer service and sales, and is expected to be fully operational by the middle of 2008.

The industry benefited during the 2007 financial year from the rising copper price compared to the previous period and a buoyant construction and building industry. The group has been able to maintain and exceed its revenue growth plan as a result.

5. Group costs

A significant portion of the increase in the operating expenses is due to the inclusion of the operating expenses of Radant for the five months, amounting to R31 million. The interest income of R4,8 million related to the external financing of the group's buildings sold to the subsidiary Anchor Park. Production salaries at SOEW increased by R5 million due to the increase in the workforce related to the expansion, a long service hourly rate increase awarded to the staff and overtime worked to cater for the demand. Directors' remuneration increased during the year due to performance bonuses based on profit performance and the appointment of additional executive directors. The balance of the operational costs is in line with the group's performance targets.

6. Seasonality

The group is affected by seasonality.

7. Final dividend declaration

Notice is hereby given that the Board of Directors has declared a final dividend of 20 cents per ordinary share amounting to R21 275 759 for the year ended 31 December 2007 to shareholders recorded in the register at close of business on 11 April 2008. The financial statements do not reflect this dividend payable and the related SIC charge, which will be recognised in shareholder's equity as an appropriation of retained earnings in the year in which they are declared.

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