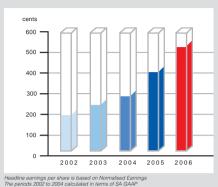


Lewis Group Final Audited Results

for the 12 months ended 31 March 2006

headline earnings per share



Highlights

- Merchandise Sales up by 16.0%
- Total Dividend increased by 67%
- Normalised Operating Margin 25.3% (LY: 23.6%)
- Headline Earnings Per Share
 - Normalised increased by 30.8%
 - IFRS Basis increased by 19.1%
- Strong Operating Cash Flow R593 million

COMMENTARY

We are pleased to report record annual sales and profitability. This result is particularly gratifying and builds on the key strengths of the company and the positive trading environment. The result has been prepared in compliance with International Financial Reporting Standards (IFRS) for the first time. The effect of this adoption is presented under the section "Compliance of International Financial Reporting Standards".

NORMALISED EARNINGS

As mentioned in our interim announcement, we support the efforts of the accounting profession to achieve consistency in financial reporting. However the application of IFRS 2 (share-based payments) has had the consequence of presenting earnings which do not fully reflect the economic performance of the underlying operations. To assist shareholders in their interpretation of the results, normalised earnings have been presented below, which excludes the effect of the application of IFRS 2 share-based payments in respect of the GUS disposal

In summary

At the time of the listing, share awards and options were granted to qualifying employees. GUS Holdings BV, the then holding company, agreed to make available 4% of the issued shares for no consideration to meet these commitments. In terms of IFRS 2, notwithstanding that the awards and options were granted at no cost to Lewis, share-based payments are required to be expensed over the vesting period. The adoption of IFRS 2 resulted in a charge for the 2005 financial year of

On 26 May 2005, GUS sold its remaining 50% interest in Lewis. This sale resulted in a change in control and in terms of the rules of the various schemes, the share awards and options vested immediately. In terms of IFRS 2, any accelerated vesting of the share awards and options requires immediate recognition of the unrecognised portion. The unrecognised portion to be immediately expensed through the income statement in this year is R58.4 million.

This charge arose from shares made available for no consideration by the former holding company and results in no economic cost or dilutionary effect to existing shareholders. The charge has no impact on operating performance, net asset value, cash position or gearing of

Normalised earnings excluding share-based payments referred to

| | March 2006 | % | March 2005 |
|--|---------------|--------|---------------|
| | Rm | change | Rm |
| Revenue | 2 874.5 | 2 | 2 511.2 |
| Normalised operating profit | 728.6 | 22.8 | 593.5 |
| As per IFRS income statement | 670.2 | | 582.7 |
| Share-based payment excluded | 58.4 | | 10.8 |
| Normalised operating margins | 25.3% | | 23.6% |
| Normalised profit before finance costs | 757.5 | 20.0 | 631.1 |
| Normalised profit before taxation | 744.7 | 26.6 | 588.4 |
| Normalised attributable earnings | 507.1 | 24.9 | 406.0 |
| Normalised headline earnings | 510.4 | 27.3 | 400.9 |
| Normalised earnings per share (cents) | 521.2 | 28.4 | 406.0 |
| Normalised headline earnings per share (cents) | 524.6 | 30.9 | 400.9 |

TRADING ENVIRONMENT

The increased number of middle income earners continue to drive the consumer economy and revenue growth. The South African Advertising and Research Foundation recently released their 2005 All Market and Product Statistics (AMPS), which records that between 2001 and 2005 consumers in the middle Lifestyle Measurement Categories (ie. LSM 4 to 7) increased by 2.5 million people which represents a 19.5% increase.

In addition, there has been a general upward trend in consumer confidence over the last two years indicating that consumers are very much more optimistic about the outlook for the economy and their finances.

The Lewis Group has been a beneficiary of these positive developments in the South African economy, the growth of which has been bolstered by low inflation and interest rates, improvements in employment and higher than expected tax relief.

The Government's intention to intensify infrastructural spending has supported private sector activity and stimulated growth.

FINANCIAL PERFORMANCE

The financial year's performance was shaped by the following major factors: • Solid sales growth in the Lewis chain, combined with high sales growths

- in Best Electric and Lifestyle Living. • Strong second-half sales performance. (H2: 17.3%; H1: 14.5%). • Significant improvement in operating margin from 23.6% to 25.3%.
- 23 new store openings.
- Improved gross margin as a result of product sourcing initiatives.
- · Improving quality of the debtor's book.
- Strong cash flow from trading.

Income statement overview

Revenue increased by 14.5% to R2 874.5 million. This was mainly driven by merchandise sales growth of 16.0% to R1 567.8 million (12.6% on a like-for-like basis). This growth was as a result of merchandise initiatives, a strong drive to regain settled customers as well as successful new customer promotional campaigns.

The Lewis chain produced solid merchandise sales growth of 12.1% to R1 318.1 million (11.3% on a like-for-like basis). Best Electric experienced a 31.4% sales increase from R125.1 million to R164.3 million (10.8% on a like-for-like basis) benefiting from new store openings and revised merchandise ranging, despite the effects of deflation. Lifestyle Living posted strong growth of 68.1% at R85.4 million (58.4% on a like-for-like basis), albeit off a low base.

Overall price deflation for the financial year was 5.6% with an increase of 16% in value and volume increasing by 21.6%. Furniture sales, which account for 47% of total sales, increased by 11.3% in Rand terms and 11% in unit sales. Sales of electronic and electrical appliances increased by 20.6% in value and 29.4% in volume.

Cash and short-term credit sales stabilised at 30% within the group.

Insurance revenue earned grew by 12.0% to R400.4 million with a larger charge for the unearned premium reserve due to the higher levels of current trade. Finance charges increased by 11.5% to R674.4 million with lower arrear interest income as a result of the improving debtors book.

The merchandise margin increased to 34.9% from 34.5% driven by product sourcing and supply chain initiatives.

Operating costs, excluding bad debts, the debtors impairment provision and share-based payments increased by 8.4% to R1 009.5 million well below the level of sales growth of 16%.

The increase in bad debts was 6% over last year. The impairment provision reflects a release of R17.4 million in the current year as compared to R23.7 million last year, which is attributable to the increase in the debtors book of R244.3 million. The impairment provision has decreased from 14.4% to 12.6% of gross debtors. The overall bad debt charge amounts to 4% of gross debtors (2005: 3.8%).

Normalised operating profit grew by 22.8% to R728.6 million, with the normalised operating margin reflecting a most gratifying increase from 23.6% to 25.3%, aided by the strong sales growth, improved gross margin, a relatively low bad debt charge and 8.4% increase in operating

Finance costs declined by R29.9 million mainly as a result of the cessation of interest payments to the former holding company

The increase in earnings can be summarised as follows:

| Increase in | IFRS | Normalised |
|---|-------|------------|
| Earnings | 13.5% | 24.9% |
| Headline earnings | 15.9% | 27.3% |
| Earnings per share | 16.7% | 28.4% |
| Headline earnings per share | 19.1% | 30.9% |
| Fully diluted earnings per share | 16.4% | 28.1% |
| Fully diluted headline earnings per share | 18.8% | 30.6% |

Earnings per share and return on equity have been enhanced by the share repurchase programme initiated in September 2005.

Inventory levels increased as a consequence of 23 new stores and our strategy to carry higher levels of stock to support sales promotional initiatives. This is evidenced by a strong second-half sales performance of 17.3%. Inventory levels are partly funded by an increase in trade and other payables.

Gross debtors increased by 9.1% to R2 921.4 million well below revenue growth, reflecting the quality of our debt collection process. The average age of the debtors book has improved to 14.3 months from 14.8 months. Total debtors provisions increased from 35.6% at March 2005 to 36.3% as a result of accounting provisions for unearned finance charges, insurance income and maintenance contract revenue.

Cash flow

Lewis continues to generate significant operating cash flows which have funded the following:

- Share repurchase of R151.9 million.
- Dividends paid during the year of R156.9 million.
- Increased working capital of R160.5 million.

At vear-end, 3.36% of shares in issue have been repurchased at an average market price of R44.86 per share. The group will continue to repurchase shares up to 10% of share capital when suitable opportunities arise.

OPERATIONAL REVIEW

The focus during the past year has been on enhancing the merchandise offering to attract new customers while continuing to retain existing customers through our re-serve system. Our merchandise strategy, both locally and overseas, is to provide exclusivity of product and design, enhanced quality and genuine value-for-money.

Enhancements and improvements in credit granting and the behavioural scorecard were implemented in our drive to further improve the quality of debtors. The introduction of the behavioural scorecard enables guaranteed credit offers to our existing and settled customer base.

Sales in both the furniture and electrical categories have been encouraging. The electronics section (TVs, home theatre and DVDs) although achieving substantially more unit sales, continues to be affected

During the year, six Lewis stores, 14 Best Electric and three new-format Lifestyle Living stores were opened and eight non-performing stores were closed, including four old-format Lifestyle stores.

Normalised operating profit per square metre increased by 21.2% from R2 859 to R3 466. Normalised operating profit per employee increased by 19.2% to R124 000.

The National Credit Act will be implemented on 1 June 2007. The draft regulations are still to be approved. However, the overall effect of the Act is anticipated to be neutral. The group has advanced store and credit scoring systems which are in the process of being adapted to address the key requirements of the National Credit Act.

CORPORATE GOVERNANCE

The group subscribes to the values of good corporate governance and substantially complies with the Code of Corporate Practices and Conduct as set out in the King II Report on Corporate Governance and the JSE Limited Listings Requirements.

PROSPECTS

The strong second half of the year and the current sales impetus indicate that the trading environment will remain buoyant. The quality of the debtors book continues to improve. Our outlook remains positive.

DIRECTORATE

David Nurek, Alan Smart, Hilton Saven and Ben van der Ross remained directors during the year. David Tyler resigned on 5 August 2005 and we were pleased to announce the appointment of Professor Fatima Abrahams with effect from 1 September 2005

DECLARATION OF FINAL DIVIDEND NO. 4

The Board has approved a final dividend which represents a 2.25 times dividend cover (previously 3 times covered). The dividend has been calculated on normalised earnings attributable to shareholders and represents a 67% increase in total dividends declared for the year.

Notice is hereby given that a final dividend of 137 cents per share in respect of the year ended 31 March 2006 has been declared payable to the holders of ordinary shares recorded in the books of the company on Friday, 21 July 2006. The last day to trade cum dividend will therefore be Friday, 14 July 2006 and Lewis shares will trade ex-dividend from Monday, 17 July 2006. Payment of the dividend will be made on Monday, 24 July 2006. Share certificates may not be dematerialised or rematerialised between Monday, 17 July 2006 and Friday, 21 July 2006, both days

For and on behalf of the Board



David Nurek

Cape Town, 22 May 2006



Alan Smart Chief Executive Officer

EXTERNAL AUDITORS' REVIEW

The external auditors, PricewaterhouseCoopers Inc, have audited the group annual financial statements and the abridged financial statements contained herein for the 12 months ended 31 March 2006 and a copy of their unqualified reports are available on request at the company's registered office.

Executive director: Independent non-executive

Company secretary: Registered office: Share code: Transfer secretaries:

AJ Smart (Chief Executive Officer) DM Nurek (Chairman), H Saven,

B van der Ross, F Abrahams PB Croucher 53A Victoria Boad, Woodstock, 7925 2004/009817/06 LEW Computershare Investor Services 2004 (Pty) Ltd, 70 Marshall Street, Johannesburg, 2001 PO Box 61051, Marshalltown, 2107

PricewaterhouseCoopers Inc.

UBS South Africa (Pty) Ltd

Sponsor:

These results are also available on our website:

www.lewisgroup.co.za



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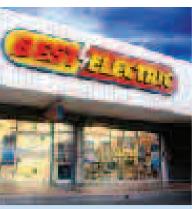














| ABRIDGED INCOME STATEMENT | | | |
|---|-------|-------------------|------------------|
| | | 12 months | 12 month |
| | | ended | ende |
| | | 31 March 2006 | 31 March 200 |
| | | Rm | Rr |
| | Notes | Audited | Audite |
| Revenue | | 2 874.5 | 2 511.2 |
| Merchandise sales | | 1 567.8 | 1 351.9 |
| Finance charges earned | | 674.4 | 605.0 |
| Insurance premiums earned | | 400.4 | 357. |
| Services rendered | | 231.9 | 196. |
| Cost of merchandise sales | 2 | (1 020.6) | (885. |
| Operating costs | | (1 183.7) | (1 043. |
| Employment costs | | (439.9) | (406. |
| Share-based payments | | (58.7) | (10. |
| Administration and IT | | (152.3) | (134. |
| Bad debts and impairment provision | 3 | (115.5) | (101. |
| Marketing | | (89.1) | (79. |
| Occupancy costs | | (98.3) | (87. |
| Transport and travel | | (98.4) | (85. |
| Depreciation | | (35.0) | (36. |
| Other operating costs | | (96.5) | (100. |
| Operating profit | | 670.2 | 582. |
| Investment income | | 28.9 | 37. |
| Profit before finance costs | | 699.1 | 620. |
| Net finance costs | 4 | (12.8) | (42. |
| Profit before taxation | | 686.3 | 577. |
| Taxation | | (237.6) | (182. |
| Net profit attributable to ordinary shareholders | | 448.7 | 395. |
| Reconciliation of headline earnings Net profit attributable to ordinary shareholders | | 448.7 | 395. |
| Adjusted for | | (6.0) | (0 |
| Profit on disposal of property, plant and equipment Profit on disposal of available-for-sale assets | | (6.0) (5.8) | (3. |
| Impairment of available-for-sale assets | | 12.3 | (2. |
| Taxation | | 2.8 | 1. |
| Headline earnings | | 452.0 | 390. |
| | | 452.0 | 390. |
| Number of ordinary shares (000) | | 100.000 | 100.00 |
| In issue | | 100 000 97 300 | 100 00 |
| Weighted average | | 97 501 | 100 00 100 00 |
| Fully diluted weighted average | | | |
| Earnings per share (cents) | | 461.2 | 395. |
| Headline earnings per share (cents) | | 464.5 | 390. |
| Fully diluted earnings per share (cents) | | 460.2 | 395. |
| Fully diluted headline earnings per share (cents) | | 463.6 | 390. |

| ABRIDGED CASH FLOW STATEMENT | | |
|--|---------------|---------------|
| | 12 months | 12 months |
| | ended | ended |
| | 31 March 2006 | 31 March 2005 |
| | Rm | Rm |
| Note | Audited | Audited |
| Cash generated from operations 7 | 593.2 | 625.2 |
| Dividends and interest received | 41.3 | 46.9 |
| Finance costs | (18.7) | (319.9 |
| Taxation paid | (244.4) | (207.7 |
| Cash retained from operating activities | 371.4 | 144.5 |
| Net cash outflow from investing activities | (45.5) | (53.0 |
| Net cash outflow from financing activities | (313.9) | (567.0 |
| Net increase/(decrease) in cash and cash equivalents | 12.0 | (475.5 |
| Cash and cash equivalents at the beginning of the year | (116.7) | 358.8 |
| Cash and cash equivalents at the end of the year | (104.7) | (116.7 |

| | Share | | | |
|--|------------|----------|----------|--------|
| Ca | apital and | Other | Retained | |
| | premium | reserves | earnings | Tota |
| | Rm | Rm | Rm | Rr |
| Balance at 1 April 2004 | 300.9 | 12.4 | 998.4 | 1 311. |
| Issue of shares | 376.0 | _ | _ | 376. |
| Net profit attributable to ordinary | | | | |
| shareholders | _ | _ | 395.2 | 395. |
| Fair value adjustments of available-for-sale | | | | |
| investments, net of tax | _ | 32.0 | _ | 32. |
| Disposal of available-for-sale investments | | | | |
| recognised | _ | (2.2) | _ | (2. |
| Share-based payment | - | 10.8 | - | 10. |
| Transfer to contingency reserve | _ | 2.2 | (2.2) | |
| Foreign currency translation reserve movement | _ | (2.9) | _ | (2. |
| Dividends paid | - | _ | (61.0) | (61. |
| Balance at 31 March 2005 | 676.9 | 52.3 | 1 330.4 | 2 059. |
| Net profit attributable to ordinary shareholders | _ | _ | 448.7 | 448. |
| Fair value adjustments of available-for-sale | | | | |
| investments, net of tax | - | 61.4 | - | 61. |
| Disposal of available-for-sale investments | | | | |
| recognised | _ | (4.8) | _ | (4. |
| Available-for-sale asset impaired | _ | 12.3 | _ | 12. |
| Share-based payment | - | 58.7 | _ | 58. |
| Transfer of share-based payment reserve to | | | | |
| retained income on vesting | _ | (69.2) | 69.2 | |
| Cost of treasury shares acquired | | | | |
| Share repurchase programme | (151.9) | - | - | (151. |
| Share trust | (0.3) | - | - | (0. |
| Cost of share awards to employees | 0.2 | - | (0.2) | |
| Profit on sale of own shares | - | - | 2.3 | 2. |
| Transfer to contingency reserve | - | 5.0 | (5.0) | |
| Foreign currency translation reserve movement | - | (23.7) | - | (23. |
| Dividends paid | - | - | (156.9) | (156. |
| Balance at 31 March 2006 | 524.9 | 92.0 | 1 688.5 | 2 305. |

| BALANCE SHEET | | |
|---|---------------|---------------|
| | 31 March 2006 | 31 March 2005 |
| | Rm | Rm |
| Note | Audited | Audited |
| ASSETS | | |
| Non-current assets | | |
| Property, plant and equipment | 163.2 | 159.5 |
| Investments – insurance business | 478.0 | 400.6 |
| Deferred taxation | 89.7 | 48.7 |
| | 730.9 | 608.8 |
| Current assets | | |
| Investments – insurance business | 111.9 | 105.2 |
| Inventories | 212.6 | 155.8 |
| Trade and other receivables 5 | 1 896.5 | 1 750.6 |
| Cash on hand and deposits | 28.1 | 55.3 |
| | 2 249.1 | 2 066.9 |
| Total assets | 2 980.0 | 2 675.7 |
| EQUITY AND LIABILITIES | | |
| Capital and reserves | | |
| Shareholders' equity and reserves | 2 305.4 | 2 059.6 |
| Non-current liabilities | | |
| Interest-bearing borrowings | 1.0 | 1.7 |
| Deferred taxation | 20.9 | 12.0 |
| Retirement benefits | 75.8 | 72.4 |
| | 97.7 | 86.1 |
| Current liabilities | | |
| Trade and other payables | 283.5 | 225.2 |
| Taxation | 159.8 | 125.6 |
| Current portion of interest-bearing borrowings | 0.8 | 7.2 |
| Overdrafts and short-term interest-bearing borrowings | 132.8 | 172.0 |
| | 576.9 | 530.0 |
| Total equity and liabilities | 2 980.0 | 2 675.7 |

| SEGMENT REPORT | | |
|--|---------------|---------------|
| | 12 months | 12 months |
| | ended | ended |
| | 31 March 2006 | 31 March 2005 |
| | Rm | Rm |
| | Audited | Audited |
| BUSINESS GROUPING | | |
| Revenue | | |
| Merchandise | 2 474.0 | 2 153.6 |
| Insurance | 400.5 | 357.6 |
| Total | 2 874.5 | 2 511.2 |
| Operating profit | | |
| Merchandise | 564.9 | 449.7 |
| Insurance | 163.7 | 143.8 |
| Total * | 728.6 | 593.5 |
| GEOGRAPHICAL | | |
| Revenue | | |
| South Africa | 2 575.0 | 2 229.1 |
| Botswana, Lesotho, Namibia and Swaziland | 299.5 | 282.1 |
| Total | 2 874.5 | 2 511.2 |

^{*} The operating profit excludes the share-based payments of R58.4 million (2005: R10.8 million) relating to the vesting of share awards and options resulting from the disposal of the GUS plc Group of its controlling interest.

| | 12 months | 12 months |
|---|---------------|---------------|
| | ended | ended |
| | 31 March 2006 | 31 March 2008 |
| Operating efficiency ratios | | |
| Merchandise gross profit % | 34.9% | 34.5% |
| Normalised operating margin % | 25.3% | 23.6% |
| Number of stores | 490 | 475 |
| Revenue per store (R000's) | 5 866 | 5 287 |
| Normalised operating profit per store (R000's) | 1 487 | 1 249 |
| Number of employees (average) | 5 879 | 5 713 |
| Revenue per employee (R000's) | 489 | 440 |
| Normalised operating profit per employee (R000's) | 124 | 104 |
| Trading space (sqm) | 210 201 | 207 595 |
| Revenue per sqm per annum (R) | 13 675 | 12 097 |
| Normalised operating profit per sqm (R) | 3 466 | 2 859 |
| Current ratio | 3.9 | 3.9 |
| Credit ratios | | |
| Cash and short-term credit sales % of total sales | 29.9% | 30.1% |
| Bad debts and impairment charge as a % of gross debtors book | 4.0% | 3.8% |
| Debtors impairment provision as a % of gross instalment | | |
| receivables | 12.6% | 14.4% |
| Total debtors provisions as a % of gross instalment receivables | 36.3% | 35.6% |
| Credit applications decline rate | 22.4% | 20.5% |
| Average age of book (months) | 14.3 | 14.8 |
| Arrear % (full contractual) | 22.0% | 25.7% |
| Shareholder ratios | | |
| Net asset value per share (cents) | 2 425 | 2 060 |
| Gearing ratio | 4.6% | 6.1% |
| Normalised return on average equity | 23.2% | 22.1% |
| Normalised return on average capital employed | 22.1% | 18.5% |

Notes:

- 1. All ratios are based on figures at the end of the year unless otherwise disclosed.
- 2. Where a ratio is referred to as normalised, the earnings used in that ratio will exclude the share-based payment of R58.4 million (2005: R10.8 million).
- 3. Employees reflect only permanent employees.
- 4. Normalised ROE for 31 March 2005 has been restated to exclude the effects of the restructuring prior to listing.
- 5. The net asset value has been calculated using 95 069 000 shares in issue (2005: 100 000 000).

NOTES TO THE FINANCIAL STATEMENTS

1. Basis of accounting

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS"). The group is adopting IFRS for the first time which requires changes in accounting policies and the use of transitional arrangements under IFRS (refer section on International Financial Reporting Standards).

| | 31 March 2006 Rm Audited | 31 March 2005 Rm Audited |
|---|---|--|
| 2. Cost of merchandise sales | | |
| Purchases Movement in inventory | 1 077.4 (56.8) | 889.3 (4.3) |
| Cost of merchandise sales | 1 020.6 | 885.0 |
| Gross profit | 547.2 | 466.9 |
| Bad debts and impairment provision Bad debts, bad debt recoveries and repossession losses Movement in impairment provision | 132.9 (17.4) 115.5 | 125.3 (23.7) 101.6 |
| 1. Net finance costs Interest paid: | 18.7 | 54.8 |
| Fellow subsidiaryBank and loansOther | 12.7 6.0 | 32.8 17.8 4.2 |
| Interest earned: - Bank - Other | (5.9) | (12.1) (12.0) (0.1) |
| | 12.8 | 42.7 |
| 5. Trade and other receivables Instalment sale and loan receivables Provision for unearned finance charges and unearned | 2 921.4 | 2 677.1 |
| maintenance income Provision for impairment Provision for unearned insurance premiums | (508.0) (368.0) (184.8) | (414.4) (385.4) (154.4) |
| Unearned insurance premiums Less: reinsurer's share of unearned premiums | (300.9) 116.1 | (254.9) 100.5 |
| Net instalment sale and loan receivables Other receivables | 1 860.6 35.9 | 1 722.9 27.7 |
| | 1 896.5 | 1 750.6 |
| The credit terms of instalment sale and loan receivables range from 6 to 24 months. Amounts due from instalment sale and loan receivables after one year are reflected as current, as they form part of the normal operating cycle. | | |
| Material capital commitments There were no material capital commitments contracted for or authorised and contracted at the end of the year under review. | | |
| Cash generated from operations Operating profit Adjusted for: | 670.2 | 582.7 |
| Share-based payment Depreciation and amortisation Profit on sale of property, plant and equipment Movement in debtors impairment provision Movement in retirement benefits provision Movement in other provisions | 58.7 35.0 (6.0) (17.4) 3.4 9.8 | 10.8 36.9 (3.9) (23.7) (2.8) 10.7 |
| Changes in working capital: Increase in inventories (Increase)/decrease in trade and other receivables Increase/(decrease) in trade and other payables | (62.0) (152.2) 53.7 | (5.5) 21.9 (1.9) |
| | 593.2 | 625.2 |

COMPLIANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRS")

In accordance with the requirements of the JSE the group has adopted International Financial Reporting Standards from 1 April 2005. These standards are subject to ongoing review and interpretation by the International Accounting Standards Board.

In complying with IFRS, comparative information has been restated and the following accounting policy changes made:

1. IFRS 1: Transitional Arrangements (1 April 2004)

1.1 Fair Value as Deemed Cost

The group elected to apply the fair value of land and buildings as deemed cost. Accordingly, depreciation previously provided has been reversed. Deferred tax has been provided on the revalued amount at the income tax rate.

1.2 Employee Benefits Unrecognised actuarial gains and losses at the date of transition has been recognised and charged against retained income.

 Cumulative Translation Differences
 Foreign currency adjustments arising on the translation of foreign operations ("FCTR") will continue to be recognised directly in equity. The balance on the FCTR was reset to zero at transition.

1.4 Designation of Financial Instruments

Solits held by Monarch Insurance Company have been reclassified as available for sale (previously recognised as fair value through profit and loss).

2. Income Statement Reclassifications

In terms of IAS 1, the following material reclassifications were made in the income statement with comparatives restated accordingly.

- Insurance premiums paid to reinsurers are deducted from insurance premiums written. This was previously included in cost of sales. In addition, reinsurance commissions received have been included in revenue.
- Settlement discounts have been reclassified to cost of sales with an appropriate adjustment to inventory valuation under IAS 2.

3. IFRS 2 - Share-based Payments

In accordance with IFRS 2, share-based payments are recognised as an expense in the income statement over the vesting period with a corresponding credit to equity.

4. IAS 17 - Property Leases

In terms of IAS 17 and SAICA Circular 7/2005 operating leases with fixed escalations have been recognised as an expense on a straight-line basis over the lease term and not on the basis of the cash outflows as in previous years.

5. IAS 16 - Property, Plant and Equipment

Depreciation will be provided on buildings at deemed cost (refer 1.1). The residual value will be reassessed at each balance sheet date.

The effect of adopting IFRS is reflected below:

| | 12 months ended |
|---|-----------------|
| | 31 March 2005 |
| IFRS Income Statement Impact | Rm |
| Net profit as previously reported | 408.9 |
| Employee benefits – IFRS 1 | 2.3 |
| Designation of financial instruments – IFRS 1 | (5.6) |
| Share-based payments – IFRS 2 | (10.8) |
| Occupancy cost – IAS 17 | 0.8 |
| Depreciation – IAS 16 | (0.1) |
| Settlement discount in inventory – IAS 2 | (0.3) |
| As reported under IFRS | 395.2 |

| FRS Impact on Shareholders' Equity | 31 March 2005 Rm | 1 April 2004 Rm |
|--|---------------------|--------------------|
| As previously reported | 2 059.4 | 1 314.2 |
| Fair value deemed as cost - IFRS 1 | 34.7 | 34.7 |
| Employee benefits – IFRS 1 | (25.2) | (27.5) |
| Occupancy cost - IAS 17 | (6.2) | (7.0) |
| Depreciation – IAS 16 | (0.1) | |
| Settlement discount in inventory – IAS 2 | (3.0) | (2.7) |
| As reported under IFRS | 2 059.6 | 1 311.7 |