## HIGHLIGHTS

- **REVENUE UP 33%**
- **NET OPERATING PROFIT UP 188%**
- **HEADLINE EARNINGS UP 115%**
- DEBT REDUCED FROM R2,5 BILLION TO R1,1 BILLION



# GROUP FINANCIAL RESULTS

## HARNESSING THE POWER OF THE EARTH

This report is available at Kumba Resources' World Wide Web at www.kumbaresources.com

FOR THE YEAR ENDED 30 JUNE 2002

#### COMMENTS **GROUP RESULTS**

Net operating profit for the year nearly trebled from that of the previous year to R1 683 million. All segments generated higher net operating profit with heavy minerals making a first contribution of R54 million.

Headline earnings for the period more than doubled to R1 098 million (385 cents per share) from last year's earnings

Attributable earnings increased by 152% to R976 million, after impairment charges of R101 million which consist mainly of an R80 million impairment of shipping assets due to the continued uncertainty of a recovery in the shipping industry

Net debt reduced by R1 398 million to R1 143 million after capital expenditure of R1 085 million, which included a R631 million investment in the heavy minerals project. This resulted in a net debt to equity ratio of 24% at year-end compared with 78% at the beginning of the year.

	Quarter ended			Year ended		
	3	0 June	30 June			
	2002	2001	2002	2001		
	Rm	Rm	Rm	Rm		
REVENUE						
Iron ore	1 299	723	4 340	2 944		
Coal	392	300	1 489	1 241		
Base metals	279	276	941	945		
Heavy minerals	111		227			
Industrial minerals	16	19	57	71		
Other	37	20	128	203		
TOTAL	2 134	1 338	7 182	5 404		
NET OPERATING						
PROFIT						
Iron ore	341	190	1 221	699		
Coal	61	19	255	100		
Base metals	36	25	102	98		
Heavy minerals	29	14	54			
Industrial minerals	5	3	15	15		
Other	7	(237)	36	(328)		
ΤΟΤΑΙ	479	14	1 683	584		

#### **Industrial minerals**

Industrial minerals consists of an atomised ferrosilicon production plant which is of strategic importance to the beneficiation of iron ore at the group's mines; and the mining of metallurgical dolomite which is supplied to Iscor Ltd. These operations have been running at full capacity and made a positive contribution to profits.

#### **BUSINESS DEVELOPMENT**

Iron ore: The feasibility study for the development of a new iron ore mining operation, Sishen South, with an expected production capacity of up to 10 million tons per year, is scheduled for completion by the end of 2002. Negotiations to explore potential consolidation benefits for iron ore production in the Northern Cape are continuing.

The technical report of the feasibility study to establish a 25 million tons per year iron ore mine in conjunction with Kumba's partner, Hancock Prospecting (Pty) Ltd of Australia, at Hope Downs in the Pilbara region of Western Australia was completed at year-end. Value engineering studies to optimise the project with a target commissioning date in 2006 have been initiated and funding options are being investigated.

Coal: Kumba is a two million ton per year participant in the phase V expansion of the Richards Bay Coal Terminal scheduled for completion in 2004. Construction will commence on conclusion of the lease agreement with the port authorities.

The feasibility study on Kalbasfontein confirmed the viability of producing one million tons per year of high grade coal for the export market. The development of the project in which it is intended to involve a black economic empowerment partner, will be linked to the coal terminal expansion.

Base metals: A comprehensive exploration programme in the area surrounding the Rosh Pinah zinc mine, including licences in the formerly restricted Sperrgebiet region, is currently being conducted together with PE Minerals of Namibia

Negotiations to participate in the expansion of the Hongye zinc refinery in China, are at an advanced stage. Kumba's exposure will be limited to RMB140 million (around R178 million) and is subject to a number of conditions which include the participation by an international funding agency.

#### **BLACK ECONOMIC EMPOWERMENT**

Kumba is committed to sustainable empowerment initiatives as part of the transformation of the mining industry. During the year, an anchor empowerment partnership was entered into with the Tiso Kgalagadi consortium which has secured an initial 4,8% interest in Kumba. This has established a foundation for participation by a broad grouping of black investors in Kumba's iron ore expansions in the Northern Cape and in its other businesses

#### GROUP INCOME STATEMENT

	Year ende 2002	Year ended 30 June 2002 2001	
	Rm	Pro forma Rm	
Revenue Operating expenses	7 182 (5 499)	5 404 (4 820)	
Net operating profit Net financing costs Net profit from equity accounted	1 683 (242)	584 (271)	
investments before taxation Exceptional items (Note 2)	83	137 72	
Impairment charges (Note 3) Goodwill amortisation	(101) 26	(27)	
Profit before taxation (Note 4) Taxation	1 449 (465)	495 (107)	
Profit from ordinary activities Minority interest	984 (8)	388	
Net profit attributable to ordinary shareholders Adjusted for:	976	388	
<ul> <li>– exceptional items</li> <li>– impairment charges</li> </ul>	101	(72)	
<ul> <li>share of associates goodwill amortisation</li> <li>goodwill amortisation</li> <li>share of associates exceptional items</li> </ul>	40 (26) 12	40 27 (14)	
<ul> <li>net deficit on disposal or scrapping of property, plant and equipment</li> <li>taxation effect of adjustments</li> </ul>	4 (9)	203 (61)	
Headline earnings	1 098	511	
Ordinary shares (million) – in issue – weighted average number of shares – diluted weighted average number of shares Attributable earnings per share (cents)	297 285 292	272 262 262	
- basic - diluted Headline earnings per share (cents)	342,5 334,2	148,1 148,1	
– basic – diluted	385,3 376,0	195,0 195,0	

#### **GROUP STATEMENT OF CHANGES** IN EQUITY

Shareholders' funds on unbundling from Iscor	
Changes in share capital and premium	l
<ul> <li>issue of shares</li> </ul>	
– share premium	
- unbundling costs	l
Changes in non-distributable reserves	l
<ul> <li>currency translation differences</li> </ul>	
- financial instruments movements	
<ul> <li>transfer of equity accounted earnings</li> </ul>	
- transfer of insurance reserve	l
Changes in retained income	
- net profit for the year	
- transfer of equity accounted earnings	
- transfer of insurance reserve	
	t

#### **GROUP BALANCE SHEET**

Year ended 30 Jun

	At 2002	<b>At 30 June</b> <b>2002</b> 2007 Pro forma	
	Rm	Rr	
ASSETS			
Non-current assets	5 710	4 98	
Property, plant and equipment Goodwill	23	4 90	
Investments in associates and joint			
ventures (Note 5)	4 450		
– listed – unlisted	1 152	70 10	
Other financial assets (Note 5)	238	29	
	7 155	6 1 3	
Current assets	(70		
Cash and cash equivalents Inventories	679 955	80	
Trade and other receivables	996	77	
Total assets	9 785	7 71	
EQUITY AND LIABILITIES			
Capital and reserves	4.01/	3 27	
Shareholders' funds Minority interest	4 816		
Non-current liabilities	407		
Interest-bearing borrowings	882	1 24	
Other long-term payables Non-current provisions	178	39	
Deferred taxation	781	72	
	7 533	5 98	
Current liabilities	940	1 29	
Interest-bearing borrowings Other	1 312	43	
Total equity and liabilities	9 785	7 71	
Net debt (Note 6)	1 143	2 54	
Net asset value per share (cents)	1 622	1 20	
Capital expenditure	1.005	1 1 20	
<ul> <li>incurred</li> <li>contracted</li> </ul>	1 085	1 29 29	
- authorised but not contracted	588	39	
Contingent liabilities	92	2	
Operating lease commitment	217	16	

#### **GROUP CASH FLOW**

2002		
Rm 1 400		As at 30 June 2002 Rm
3 2 721 (44)	Cash flow from operating activities Cash used in investing activities - capital expenditure heavy minerals	2 175 (631)
(187)	<ul> <li>other capital expenditure</li> <li>proceeds from disposal of property,</li> </ul>	(454)
(53) 16 2	plant and equipment - other	25 (50)
2 976	Cash flows from issuance of shares Unbundling expenses paid Adjusted for:	393 (44)
(16) (2)	- currency translation differences	(16)
	Decrease in net debt	1 398
4 816		

### **OPERATIONS**

Iron ore

Production, sales and net operating income reached record levels for the year.

Despite annual US Dollar price reductions ranging from 2,4% for fine ore to 5% for lump ore effective from 1 April 2002, net operating income increased by 75% to R1 221 million. Higher export sales, operational efficiencies and a weaker exchange rate contributed to the improvement.

Production rose to a record level of 28,3 million tons of which Sishen accounted for 25.9 million tons

The major upgrading and refurbishment programme at Sishen to increase its annual production capacity to 27 million tons has been completed.

Kumba concluded a new long-term agreement with Transnet, increasing Sishen's rail allocation to Saldanha Bay to 23,5 million tons per year.

#### Coal

Coal achieved substantially improved results. Revenue grew by 20% to R1 489 million due to higher sales to Eskom and a rise in exports. This, together with the focus on operational efficiencies and costs resulted in net operating profit increasing by 155% to R255 million.

Production increased by 7% to 18 million tons with Grootegeluk accounting for 89% of total production.

#### Base metals

Despite the global oversupply of zinc metal and the lowest zinc price in more than 20 years, Zincor operated at close to full capacity throughout the year whilst production at Rosh Pinah increased as a result of higher feedgrades in both zinc and lead.

Net operating profit was marginally higher at R102 million due to a continued focus on cost reductions and a weaker exchange rate together with a judicious hedging programme.

#### Heavy minerals

The Hillendale mine and the mineral separation plant were successfully commissioned and met performance criteria. In its first nine months of production, the project in which Kumba has a 60% interest and Ticor Ltd of Australia 40%, generated revenue of R227 million.

Zircon and rutile have met product specifications and are fully sold. Ilmenite was successfully tested and the first bulk sale was delivered in the last quarter However, as a consequence of the global over-supply and depressed market conditions, ilmenite is largely being stockpiled for smelting.

The construction of the Empangeni smelter's first furnace was more than 80% complete at year-end with commissioning scheduled for December 2002, well ahead of the planned date of March 2003. Construction of the second furnace is scheduled for completion 12 months after commissioning of the first furnace. Capital expenditure committed to the project to date is R2,3 billion.

Kumba increased its holding in Ticor Ltd to 49,15% by year-end.

Discussions with Eyesizwe Coal to explore synergies and co-operative investment opportunities in respect of the parties' coal operations, have been initiated and are progressing.

Other notable progress includes contracts awarded for the provision of logistical support for the heavy minerals exports, and for the removal of overburden at Kumba's iron ore mines. A preferential procurement programme has also been implemented.

#### **DRAFT MINING CHARTER**

The draft mining charter is currently being discussed by all stakeholders. A firm commitment and balanced approach will be required to develop a final charter serving the interests of the industry and all South Africans, and Kumba fully supports the process.

#### **PROSPECTS**

The results for the past year have been exceptional. However, the uncertainty in the recovery of the world economy, depressed commodity prices and volatile exchange rates will affect the group. This may make it difficult to repeat the results notwithstanding that the good operational performance of the past year is expected to be maintained.

#### DIVIDEND

Dividend number 1 of 85 cents per share has been declared in South African currency in respect of the year ended 30 June 2002.

The dividend will be paid on Monday, 30 September 2002 to shareholders recorded in the books of the company at the close of business on 27 September 2002. To comply with the requirements of STRATE the last day to trade cum dividend is Thursday, 19 September 2002. The shares will commence trading ex dividend on Friday, 20 September 2002 and the record date is Friday, 27 September 2002

No shares may be dematerialised or re-materialised between Friday, 20 September 2002 and Friday 27 September 2002, both days inclusive.

Dr CJ Fauconnier

On behalf of the Board

HJ Smith (Chairman)

21 August 2002

(Chief Executive) (Executive Director, Finance)

DJ van Staden

#### Shareholders' funds at end of year

#### UNAUDITED SUPPLEMENTARY PHYSICAL INFORMATION

	Quarter ended 30 June		Year ended 30 June	
	2002 000 tons	2001 000 tons	2002 000 tons	2001 000 tons
IRON ORE Production	7 079	7 401	28 324	27 044
Sales – Exports – Domestic	5 464 1 778	4 348 1 932	19 916 8 186	18 057 7 924
Total	7 242	6 280	28 102	25 981
COAL Production – Power station – Coking – Other	3 524 446 650	2 865 457 686	13 351 2 074 2 825	12 037 2 126 2 833
Total	4 620	4 008	18 250	16 996
Sales – Eskom – Other domestic – Export	3 571 816 287	3 153 958 168	13 198 3 693 1 172	11 934 3 888 1 115
Total	4 674	4 279	18 063	16 937
BASE METALS Production – Zinc concentrate – Zinc metal – Lead concentrate	19 24 8	17 26 6	75 105 28	72 105 22
Zinc metal sales – Domestic – Export	25 3	24 8	94 14	89 17
Total	28	32	108	106
Lead concentrate sales – Domestic	13	11	25	23
HEAVY MINERALS Production – Ilmenite – Zircon – Rutile	5 13 6		44 45 19	
Sales – Export	42		81	

If you have any gueries regarding Kumba Resources or your Kumba Resources shares, please call the Kumba ShareCare Line toll free on 0800 006 709 or +27 11 775 3430 if calling from outside South Africa.

#### NOTES TO THE GROUP FINANCIAL RESULTS

#### 1. Basis of preparation

The Group financial results have been prepared on the historical cost basis and conform to South African Statements of Generally Accepted Accounting Practice and International Accounting Standards.

	2002	2001 Pro forma
	Rm	Rm
2. Exceptional items – loss on sale of investments – surplus on sale of investment		(9) 81
		72
3. Impairment charges – shipping assets – other	(80) (21)	
	(101)	
4. Profit before taxation is arrived at after Depreciation Financing costs Interest received Dividends received	(454) (318) 76 47	(340) (282) 11
5. Investments Listed investments – market value Unlisted investments	1 340	1 049
- directors' valuation	60	42

#### 6. Net debt

Net debt is calculated as being interest-bearing borrowings less cash and cash equivalents

#### 7. Pro forma comparative figures

Pro forma comparative figures for the year ended 30 June 2001 are shown per the Kumba pre-listing statement dated 29 October 2001. Pro forma comparative figures for the cash flow statement and the statement of changes in equity are not shown as it is not meaningful.

#### 8. Related party transactions

During the period the company and its subsidiaries, in the ordinary course of business, entered into various sale and purchase transactions with associates and joint ventures. These transactions were subject to terms that are no less favourable than those arranged with third parties

#### 9. Audit review

The audit for the financial year ended 30 June 2002 is in the process of being finalised. As required by the JSE Securities Exchange the financial results have been reviewed by the company's auditors, KPMG Inc. The review opinion is available for inspection at the company's registered office.



**KUMBA RESOURCES** LIMITED **REGISTRATION NUMBER:** 2000/011076/06 SHARE CODE: KMB ISIN CODE: ZAE000034310 REGISTERED OFFICE Kumba Resources Limited Roger Dyason Road Pretoria West Pretoria, 0002

#### TRANSFER SECRETARIES

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#### DIRECTORS

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COMPANY SECRETARY: M S Viljoen