REDEFINE INCOME FUND

Results and distribution announcement for the period to 31 August 2000^{*}

| Group Income Statement | * From 23 February 2000 (date of JSE listing) to end of financial year 31 August 2000 | | | |
|--|--|-------------------|------------------|---|
| | | AUDITED | PRO-FORMA | 4 |
| | | | FORECAST | - |
| | | R000's | R000's‡ | |
| REVENUE | | | | |
| Property portfolio Listed securities portfolio | | 56 838 46 262 | 50 292 43 919 | |
| Operating costs | | 103 100 17 621 | 94 211 17 382 | |
| Operating profit Capital profit on disposal of listed securities | | 85 479 1 529 | 76 829 | |
| Profit before finance charges Finance charges | | 87 008 46 678 | 76 829 38 974 | _ |
| Profit before taxation Taxation | | 40 330 | 37 855 374 | |
| Profit attributable to linked unithol Linked unit distributions | ders | 40 330 38 801 | 37 481 37 481 | |
| Interim distribution Final distribution | | 19 032 19 769 | 18 740 18 741 | |
| Profit after distributions Transfer to non-distributable reserve | | 1 529 1 529 | | _ |
| Retained profit | | - | - | |
| Actual number of units in issue (000's) | | 232 582 | - | _ |
| Weighted number of units in issue (| 000′s) | 222 537 | 220 478 | |
| Earnings per unit (cents) | | 18,12 | 17,00 | |
| Headline earnings per unit (cents) | | 17,44 | 17,00 | |
| Distribution per unit (cents) | | 17,00 | 17,00 | |

‡ A pro-forma forecast, drawn from the pre-listing prospectus and adjusted for the review period, is presented in the Income Statement for comparative purposes.

| Statement of Changes in Equity (abridged) | | |
|---|-------------------|--|
| | AUDITED R000's | |
| Linked units issued | 464 769 | |
| Preliminary expenses written off | (3 793) | |
| Profit attributable to linked unitholders | 40 330 | |
| Distributions to linked unitholders | (38 801) | |
| Balance at 31 August 2000 | 462 505 | |

COMMENTS

Review of results

The Company was listed as a Property Loan Stock on 23 February 2000 and no comparative figures are tabled as these are maiden results.

Revenue is 9 percent higher than forecast, reflecting an increased performance from both the property and listed securities portfolios.

Vacancies have declined from 7,9 percent of total lettable area at listing date to 5,6 percent.

Redefine has been awarded an A+ investment grade rating by the international rating agency FitchIBCA.

During the review period, two properties classified as trading stock were sold at a nominal trading profit and 4 properties were acquired at a cost of R30,8m.

The share in Hyprop Investments Limited was increased from 20 percent to 32 percent and certain listed securities were disposed of at a capital profit of R1,529m.

Post year-end events

An industrial building in Isando, leased to national tenants, has been acquired for R28,5m. Four properties, which do not conform to Redefine's investment profile, have been disposed of at a selling price of R24,7m, subject to fulfillment of certain conditions.

| Group Balance Sheet | |
|----------------------------------|-----------|
| or oup balance sheet | AUDITED |
| | R000's |
| ASSETS | |
| Non-current assets | 1 197 067 |
| Property portfolio | 587 025 |
| Listed securities portfolio | 610 042 |
| Current assets | 31 959 |
| Trade and other receivables | 16 214 |
| Cash and cash equivalents | 15 745 |
| | 1 229 026 |
| EQUITY AND LIABILITIES | |
| Capital and reserves | 462 505 |
| Linked unit capital | 460 976 |
| Non-distributable reserve | 1 529 |
| Non-current liabilities | 724 318 |
| Interest bearing liabilities | 641 964 |
| Non-interest bearing liabilities | 82 354 |
| Current liabilities | 42 203 |
| Interest bearing liabilities | 16 917 |
| Trade and other payables | 5 517 |
| Unitholders for distribution | 19 769 |
| | 1 229 026 |
| Net asset value per unit (cents) | 198,86 |

Group Cash Flow Statement (abridged)

| | AUDITED |
|--|--------------------------------|
| | R000's |
| Cash effects from operating activities | 8 626 |
| Cash generated from operations Net financing costs Distribution paid | 74 336 (46 678) (19 032) |
| Cash effects of investing activities | (1 195 092) |
| Net property acquisitions Net securities acquired | (586 579) (608 513) |
| Cash effects of financing activities | 1 202 211 |
| Linked units issued Borrowings raised | 460 976 741 235 |
| Cash and cash equivalents | 15 745 |

The investment in Compass Properties Ltd has been increased at a cost of R5,7m.

Objectives

The company aims to:

• restructure non-interest bearing liabilities;

• reduce the level of gearing;

increase assets by the acquisition of quality properties and listed securities.

Prospects

The Board intends to actively expand the capital base of the company and, through this policy, improve liquidity.

Interest distribution No. 2

Linked unitholders are advised that Interest Distribution No. 2 in respect of the quarter 1 June 2000 to 31 August 2000 of 8,5 cents per linked unit is hereby declared.

Payment will be made to linked unitholders registered in the books of the company at close of business on 20 October 2000. Cheques will be posted on or about 31 October 2000.

By order of the Board

Wolf Cesman, *Chairman* Johannesburg

Peter Penhall *Chief Executive Officer* 5 October 2000

Redefine Income Fund Limited

Incorporated in the Republic of South Africa: Registration number: 1999/018591/06. JSE Code: RDF Directors (Non executive): Wolf Cesman (Chairman), Eric Ellerine, Jeffrey Kron, Marc Wainer

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