# **UNAUDITED GROUP RESULTS**

for the six months ended 31 August 2007

## ABRIDGED CONSOLIDATED INCOME STATEMENT (UNAUDITED)

	6 months	6 months	Year
	ended	ended	ended
	31 August	31 August	28 February
	2007	2006	2007
	R'000	R'000	R'000
Revenue	27 384	25 958	49 300
Profit from operations (before interest)	4 109	3 984	8 084
Net interest income	154	95	184
Preference dividends received	149	134	267
Revaluation of listed preference shares	(36)	(436)	(906)
Profit from associate	367	297	535
Profit before taxation	4 743	4 074	8 164
Taxation	(1 771)	(1 588)	(2 378)
Normal tax	(1 342)	(1 223)	(2 013)
Secondary taxation on companies	(429)	(365)	(365)
Profit for the period	2 972	2 486	5 786
Attributable to minorities	95	155	151
Attributable to ordinary shareholders	3 067	2 641	5 937
Headline profit Profit attributable to ordinary shareholders Profit on sale of property and equipment Headline profit	3 067 3 067	2 641 2 641	5 937 (27) 5 910
Number of ordinary shares in issue('000)Weighted average ordinary shares in issue('000)Headline earnings per ordinary share(cents)Earnings per ordinary share(cents)Fully diluted earnings per share(cents)Return on equity(%)Return on assets(%)	86 501	86 906	86 217
	86 407	86 546	86 396
	3,55	3,05	6,84
	3,55	3,05	6,87
	3,53	3,02	6,85
	21,26	22,12	39,90
	15,70	13,51	31,90

## ABRIDGED CONSOLIDATED BALANCE SHEET (UNAUDITED)

		31 August	31 August	28 February		
		2007	2006	2007		
		R'000	B'000	R'000		
		R 000	11 000	11 000		
Assets						
Non-current assets						
Property and equipment		1 644	936	1 092		
Intangible assets		797	545	1 344		
Goodwill		59	44	59		
Investment in associated company		1 051	647	793		
Deferred taxation asset		830	215	716		
		4 381	2 387	4 004		
Current assets						
Trade and other receivables		7 280	10 640	8 216		
Listed preference shares*		3 624	4 131	3 660		
Cash resources		4 2 4 5	2 395	3 872		
		15 149	17 166	15 748		
Total assets		19 530	19 553	19 752		
		19 550	19 333	19752		
Equity and liabilities						
Capital reserves						
Issued capital		9	9	9		
Share premium		358	671	262		
Share-based payment reserve		597	624	478		
Accumulated profit		14 515	12 066	15 194		
Equity attributable to ordinary shareholders		15 479	13 370	15 943		
Minority interest		345	436	440		
Total equity		15 824	13 806	16 383		
Non-current liabilities						
Deferred taxation liability			77			
Current liabilities						
Trade and other payables		3 706	5 670	3 369		
Total equity and liabilities		19 530	19 553	19 752		
Net asset value	(R'000)	15 479	13 370	15 943		
Net asset value per ordinary share	(cents)	17,89	15,38	18,49		
Liquidity ratio	(times)	4,09	3,03	4,67		
Solvency ratio (times)		5,27	3,40	,		
Market price per share			-,			
Close	(cents)	69	55	66		
High	(cents)	89	72	80		
Low	(cents)	62	50	50		
Capital expenditure for the period	(ccrrcs)	602	268	752		
Capital expenditure authorised		822	891	1 144		

\* These comprise an investment in Standard Bank prefererence shares and have a coupon rate of 70% of prime.



## **DIRECTORS' COMMENT**

These results have been prepared in accordance with International Financial Reporting Standards (IFRS) and IAS 34 on Interim Financial Reporting.

There have been no changes in accounting policies.

The directors endorse the aims of the King Report on Corporate Governance in conducting the affairs of the company with integrity and in accordance with the highest standards of corporate practice. The company is committed to the principles of openness, integrity and accountability in its dealings with all its stakeholders.

#### **REPORT TO STAKEHOLDERS** RESULTS OF OPERATIONS

Revenue grew 5,5% over the comparative period in the prior year to R27,4 million. A continued shortage of IT skills in the market has constrained growth whilst we have significant demand for project work. A high level of focus is being placed on resourcing solutions to ensure delivery to our clients. Profit attributable to ordinary shareholders grew 16% to R3,1 million (R2,6 million) as well as earnings per share which grew to 3,55 cents per share (3,05 cents) on the comparative period in the prior year. This was affected by a devaluation on listed preference shares in the comparative period. Subsequent to the end of the reporting period these shares have been sold. ApplyIT contributed a loss of R0,1 million to the group.

Associated company Adapt-IT, which focuses predominantly in the public sector, performed well, growing profit by 24%. The group's share of profit after tax was R0,37 million.

The group has a strong balance sheet and has surplus cash retained for future investment opportunities.

#### DIVIDEND

Ordinary dividend number 5 of 4,29 cents per share was paid to shareholders on 11 June 2007. This represented a dividend cover of 1,6 times. The company has a policy to declare dividends at the end of the financial year and not at the interim reporting date.

### STRATEGY

In parallel with driving organic growth of the core business, it continues to be the group's strategy to diversify by acquisitive growth.

#### THE BOARD

C Jessop resigned as a director in August 2007. The board expresses its thanks to her for her contribution to the group over the past three years. Her responsibilities have been assumed by C von Pannier and B Lionnet. There have been no other changes to the board in the period.

#### BEE

InfoWave (Pty) Limited obtained a broad-based BEE rating. It is a level 4 contributor which gives customers 100% procurement spend recognition for their BEE scorecards. ApplyIT is a level 3 contributor as a Qualifying Small Enterprise (QSE) which gives customers 110% procurement spend recognition for their BEE scorecards. InfoWave remains committed to genuine broad-based transformation across all aspects of the Department of Trade and Industry's Codes of Good Practice.

#### PROSPECTS

The prospects of the group for the remainder of the financial year are sound. We will focus on the performance of ApplyIT to ensure its success, sustainability and positive contribution to the group. We will pursue further acquisitive growth and diversification opportunities in line with our strategy.

#### ABRIDGED CONSOLIDATED CASH FLOW INFORMATION (UNAUDITED)

	6 months ended 31 August 2007 R'000	6 months ended 31 August 2006 R'000	Year ended 28 February 2007 R'000
Cash flows from operating activities Profit from operations (before interest and dividends)	4 109	3 984	8 084
Adjustment for: Share-based payment expense Profit on sale of equipment	119	161	15 (27)
Depreciation and amortisation	596	494	848
Cash generated from operations, before working capital changes Working capital changes	4 824	4 639	8 920
Decrease/(increase) in receivables (Decrease)/increase in payables	936 (235)	(2 551) 665	(212) (1 628)
Cash generated from operations Taxation paid Net interest income Preference dividend received Dividend paid to shareholders	5 525 (1 312) 154 149 (3 746)	2 753 (1 507) 95 134 (3 021)	7 080 (2 793) 184 267 (3 189)
Net cash inflow/(outflow) from operating activities	770	(1 546)	1 549
Cash flow from investing activities Acquisition of equipment Investment in intangible assets Proceeds on disposal of equipment Decrease/(increase) in investment	(602)	(268)	(752) (834) 38
in associated company Acquisition of subsidiary Proceeds on issue of subsidiary shares	109	(137) (626) 261	(52) (640) 261
Net cash outflow from investing activities	(493)	(770)	(1 979)
Cash flow from financing activities Repurchase of company's shares Proceeds from share issues	96	210	(447) 248
Net cash inflow/(outflow) from financing activities	96	210	(199)
Net increase/(decrease) in cash resources Cash resources at beginning of period Cash resources on acquisition of subsidiaries	373 3 872	(2 106) 4 254 247	(629) 4 254 247
Cash resources at end of period	4 245	2 395	3 872

## APPRECIATION

We express our thanks to our customers for the success of our longstanding relationships with them. We also recognise all employees of the group for their dedication and hard work in serving our customers.

RP Collis	T Dunsdor			
Non-executive Chairman	Chief Executive Officer			
INFOWAVE HOLDINGS LIMITED				
Registration number 1998/017276/06				
Share code: IFW				
ISIN: ZAE000016440				
"InfoWave" or "the company"				
DIRECTORS				
RP Collis (Non-executive Chairman)				
T Dunsdon (Chief Executive Officer)				
MCB Lionnet, CL von Pannier, BR Carrilho	)			
W Shuenyane (Non-executive Director)				
P Aposporis*, Dr AB Ravno*				
*Independent Non-executive Directors				
REGISTERED OFFICE				
Gleneagles Park, 10 Flanders Drive, Mour	nt Edgecombe, 4300			
PO Box 2225, MECC, Mount Edgecombe,	, 4301			
TRANSFER SECRETARY				

Computershare Investor Services 2004 (Pty) Limited 70 Marshall Street, Johannesburg, 2001 PO Box 61051, Marshalltown, 2107

#### SPONSOR

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a division of Sasfin Bank Limited
Sasfin Place, North Block
13-15 Scott Street, Waverley, 2090



Ukuze uthole imphumela yesingisi uyacelwa ukuba ubheke kwi "website" ethi www.infowave.co.za

## GROUP STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

Balance at 31 August 2007	9	358	14 515	597	15 479	345	15 824
Recognition of share-based payment Dividend paid			(3 746)	119	119 (3 746)		119 (3 746)
Profit for the year Shares issued during the period		96	3 067		3 067 96	(95)	2 972 96
Balance at 28 February 2007	9	262	15 194	478	15 943	440	16 383
Dividend paid			(3 189)	-	(3 189)		(3 189)
Recognition of share-based payment	(1)	(117)		15	15		15
Shares repurchased during the year	(1)	(447)			(448)		(448)
Shares issued during the year	1	248	5 557		249	(131)	249
Subsidiary acquired Profit for the year			5 937		5 937	(151)	5 786
Balance at 28 February 2006	9	461	12 446	463	13 379	591	13 379 591
	Share capital R'000	Share premium R'000	Accumulated profit R'000	Share-based payment reserve R'000	Attributable to equity holders of InfoWave R'000	Minority interest R'000	Total R'000