# **UNAUDITED INTERIM RESULTS**

FOR THE SIX MONTHS ENDED 31 MARCH 2010 AND CASH DIVIDEND DECLARATION

SPAR





# **FINANCIAL HIGHLIGHTS OPERATING PROFIT HEADLINE EARNINGS PER SHARE INTERIM DIVIDEND 140 CENTS PER SHARE**

## Condensed statement of comprehensive income

Condensed statement of comprehensive income					
			Unaudited ix months ended March	Six months ended	Audited Year ended September
Rmillion		Change	2010	2009	2009
REVENUE			17 669.6	16 247.5	32 256.2
Turnover Cost of sales		8.8	17 513.4 (16 131.2)	16 100.8 (14 827.0)	31 962.1 (29 393.0)
Gross profit Other income Operating expenses		8.5 4.6	1 382.2 156.2 (853.3)	1 273.8 146.7 (815.4)	2 569.1 294.1 (1 648.7)
OPERATING PROFIT Interest received Interest paid		13.2	685.1 11.7 (11.5)	605.1 17.8 (17.7)	1 214.5 34.9 (29.5)
Profit on sale of Western Cape distribut BBBEE transaction	ion centre		(6.2)	63.0	63.0 (136.2)
Profit before taxation Taxation			679.1 (204.2)	668.2 (198.2)	1 146.7 (401.5)
PROFIT FOR THE PERIOD ATTRIBUTABLE TO ORDINARY SHAREHOLDERS Other comprehensive income			474.9	470.0	745.2
Exchange differences from translation o	f foreign ope	rations			(0.3)
TOTAL COMPREHENSIVE INCOME			474.9	470.0	744.9
EARNINGS PER SHARE Earnings per share Diluted earnings per share	(cents) (cents)		278.2 264.8	278.2 269.3	439.4 426.0
SALIENT STATISTICS Headline earnings per share Diluted headline earnings per share Dividend per share Net asset value per share Operating profit margin	(cents) (cents) (cents) (cents) (%)	14.7 14.8	278.1 264.6 140.0 1 169.6 3.9	242.5 234.7 122.0 1 011.8 3.8	404.5 392.1 322.0 1 137.4 3.8
Return on equity	(%)		24.1	29.3	43.5
HEADLINE EARNINGS RECONCILIATION Profit for the period attributable to ordinary shareholders Adjusted for:		474.9	470.0	745.2	
Profit on sale of property, plant and equ Tax effects of adjustments	iipment		(0.4) 0.1	(65.0) 4.7	(63.7) 4.4
HEADLINE EARNINGS		15.8	474.6	409.7	685.9

# Condensed statement of financial position

Rmillion	Unaudited March 2010		Audited September 2009
ASSETS	1.00/ 0	1 74/ 0	1 05 ( )
NON-CURRENT ASSETS	1 886.9	1 746.9	1 856.2
Property, plant and equipment Goodwill	1 464.6 245.6	1 300.9 245.6	1 425.8 245.6
Operating lease receivables	141.7	127.0	143.3
Investment in associate	3.5	3.5	3.5
Finance lease receivables Loans	2.8	27.4 14.5	13.8
Deferred taxation asset	25.3	25.2	22.0
Other non-current assets	3.4	2.8	2.2
CURRENT ASSETS	5 174.7	4 654.0	4 683.6
Inventories	974.8	872.0	853.1
Trade and other receivables	4 091.1 12.9	3 686.9 11.3	3 715.7 26.4
Prepayments Finance lease receivables	12.9	7.6	20.4
Operating lease receivables	17.9	14.7	15.4
Loans	0.5	8.9	4.5
Bank balances – Guilds	77.5	52.6	68.5
TOTAL ASSETS	7 061.6	6 400.9	6 539.8
EQUITY AND LIABILITIES CAPITAL AND RESERVES	1 998.8	1 719.1	1 940.3
Share capital and premium	33.4	14.3	23.3
Treasury shares	(17.7)	(6.5)	
Currency translation reserve Share based payment reserve	(0.3) 246.4	88.8	(0.3) 231.1
Retained earnings	1 737.0	1 622.5	1 686.2
NON-CURRENT LIABILITIES	210.8	190.2	209.4
Post-retirement medical aid provision	70.3	65.0	67.9
Operating lease payables	140.5	125.2	141.5
CURRENT LIABILITIES	4 852.0	4 491.6	4 390.1
Trade and other payables	4 194.6	3 688.5	4 015.2
Operating lease payables Provisions	18.2 5.6	15.6 9.1	15.5 6.1
Taxation	33.7	14.0	2.3
Bank overdrafts	599.9	764.4	351.0
TOTAL EQUITY AND LIABILITIES	7 061.6	6 400.9	6 539.8

**▲ 13.2% ▲ 14.7%** 

## **▲**14.8%

## Condensed statement of changes in equity

	Share	T		Share based	Deteined	Attributable
Rmillion	premium	shares	reserve			to ordinary shareholders
CAPITAL AND RESERVES	premium	51101 05	1030110	1050140	currings	Shareholders
AT 30 SEPTEMBER 2008	13.4	(77.6)		78.4	1 473.6	1 487.8
Comprehensive income for the period	10.4	(77.0)		70.4	470.0	470.0
Share capital issued	0.9	(0.9)			17010	-
Recognition of share based payments				10.4		10.4
Take-up of share options		106.8		(60.9)		45.9
Transfer arising from take-up of share options	5			60.9	(60.9)	-
Share repurchases		(34.8)				(34.8)
Dividends declared					(260.2)	(260.2)
CAPITAL AND RESERVES						
AT 31 MARCH 2009	14.3	(6.5)	-	88.8	1 622.5	1 719.1
Comprehensive income for the period			(0.3)		275.2	274.9
Share capital issued	9.0	(9.0)				-
Recognition of share based payments				10.7		10.7
Take-up of share options		15.6		(4.0)		11.6
Transfer arising from take-up of share options	5	(0,1)		4.0	(4.0)	
Share repurchases Dividends declared		(0.1)			(207.5)	(0.1) (207.5)
Recognition of BBBEE transaction				131.6	(207.3)	(207.5) 131.6
				131.0		131.0
CAPITAL AND RESERVES AT 30 SEPTEMBER 2009	23.3		(0, 2)	001.1	1 686.2	1 0 10 0
Comprehensive income for the period	23.3	-	(0.3)	231.1	474.9	1 940.3 474.9
Share capital issued	10.1	(10.1)			474.9	474.9
Recognition of share based payments	10.1	(10.1)		9.1		9.1
Take-up of share options		136.2		(84.9)		51.3
Transfer arising from take-up of share options	5	10012		84.9	(84.9)	
Share repurchases		(143.8)			()	(143.8)
Dividends declared		. ,			(339.2)	(339.2)
Recognition of BBBEE transaction				6.2		6.2
CAPITAL AND RESERVES AT 31 MARCH 20	10 33.4	(17.7)	(0.3)	246.4	1 737.0	1 998.8
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## Notes to the condensed interim results

#### BASIS OF PRESENTATION AND COMPLIANCE WITH IFRS 1.

The group financial results, from which these condensed financial statements were derived, are prepared in accordance with International Financial Reporting Standards and have been prepared on the historical cost basis except for the revaluation of financial instruments, the valuation of share based payments and the post-retirement medical obligation. The principal accounting policies adopted are consistent with those of the previous year. These condensed financial statements have been prepared in terms of IAS 34: Interim Financial Reporting.

These unaudited interim results have not been reviewed or reported on by the group's external auditors.

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	Unaudited	Unaudited	Audited
5	Six months	Six months	Year
	ended	ended	ended
	March	March	September
Rmillion	2010	2009	2009
SHARE CAPITAL AND PREMIUM			
Authorised			
250 000 000 (March 2009: 250 000 000) ordinary			
shares of 0.06 cents (March 2009: 0.06 cents) each	0.2	0.2	0.2
30 000 000 (March 2009: nil) redeemable, convertible			
preference shares of 0.06 cents each	-	-	-

## Review of trading results

Despite an extremely tough trading period and considerably lower levels of inflation, turnover grew 8.8%, operating profit increased by 13.2% and headline earnings per share rose by 14.7%. Operating expenditure was well controlled being only 4.6% up on prior year. This performance was influenced by the effect of lower fuel prices on delivery costs and a considerably reduced bad debt write off. Case volumes handled through the group's distribution centres increased 4.7% on the comparable prior period.

Consumer spending remained under pressure and the food retail environment was extremely competitive with aggressive pricing and promotions. Notwithstanding the aforementioned. SPAR retail store turnover continued to grow ahead of the market. Retail trading space increased to 894 306 m<sup>2</sup> with 19 new stores opened. At period end the group serviced 848 SPAR stores (249 SUPERSPAR, 459 SPAR and 140 KWIKSPAR stores). SPAR continued to focus on its responsible competitive pricing philosophy and on providing value through its house brand range. Driving retail growth remains the group's number one priority.

TOPS store numbers increased to 439 with 28 stores opening during the six month period. Trading remained strong with ex distribution centre turnover increasing 27.5% to R1.1 billion (2009: R873 million). TOPS continues to gain market share.

Build it turnover at R1.55 billion (2009: R1.36 billion) grew 13.9% on the comparable prior period. This was a very pleasing performance given the state of the industry and the current economic climate. Eleven new stores were opened taking store numbers to 253. Build it has leased a distribution warehouse in Durban and will shortly commence sourcing product for direct supply ex distribution centre to retailers. It is estimated that over the next few years Build it will be able to supply some 15% of retailers' product requirements. This new venture will improve pricing to the consumer and will provide margin opportunities for retailers and the group's distribution centres.

## CAPITAL EXPENDITURE

The extension to the group's South Rand distribution centre was completed during the period under review, with the final cost of the project being R265 million.

Construction of a new perishable facility at the Lowveld distribution centre is progressing according to timetable and budget, with anticipated handover of the facility scheduled for July 2010.

The group estimates that 2010 capital expenditure will not

## Condensed statement of cash flows

Rmillion	Unaudited Six months ended March 2010		Audited Year ended September 2009
CASH FLOWS FROM OPERATING ACTIVITIES	(71.2)	(338.8)	215.4
Operating profit before: Non-cash items Profit on disposal of property, plant and equipment Net working capital changes	679.0 67.2 (0.4) (301.1)		1 141.3 291.1 (63.7) (163.6)
<ul> <li>Increase in inventories</li> <li>Increase in trade and other receivables</li> <li>Increase/(decrease) in trade payables and provisions</li> </ul>	(121.6) (358.0) 178.5	`` '	(57.4) (409.3) 303.1
Cash generated from operations	444.7	236.8	1 205.1
Interest received Interest paid Taxation paid Dividends paid	11.0 (11.5) (176.2) (339.2)	(314.9)	34.3 (29.5) (526.8) (467.7)
CASH FLOWS FROM INVESTING ACTIVITIES	(76.2)	(132.8)	(268.5)
Investment to expand operations Investment to maintain operations	(65.1) (24.7)		(390.4) 49.5
<ul> <li>Replacement of property, plant and equipment</li> <li>Proceeds on disposal of property, plant and equipment</li> </ul>	(26.0) 1.3	(38.1) 95.4	(51.1) 100.6
Net movement on loans and investments	13.6	36.6	72.4
CASH FLOWS FROM FINANCING ACTIVITIES	(92.5)	11.9	22.6
Proceeds from issue of share capital and premium Proceeds from exercise of share options Share repurchases	10.1 41.2 (143.8)	0.8 45.9 (34.8)	9.9 47.6 (34.9)
NET DECREASE IN CASH AND CASH EQUIVALENTS Net overdrafts at beginning of period Effects of exchange rate changes on the balance of cash held in foreign currencies	(239.9) (282.5)	· · · ·	(30.5) (252.1) 0.1
NET OVERDRAFTS AT END OF PERIOD	(522.4)	(711.8)	(282.5)

#### Issued

2.

171 170 013 (March 2009: 170 010 935) ordinary shares of 0.06 cents (March 2009: 0.06 cents) each

18 911 349 (March 2009: nil) redeemable, convertible preference shares of 0.06 cents each

#### Share premium account

Balance at beginning of year Shares issued during the year

#### Total share capital and premium

Issued share capital amounts to R102 702 consisting of 171 170 013 ordinary shares. 572 221 ordinary shares were issued during the six months ended 31 March 2010.

The weighted average number of ordinary shares (net of treasury shares) used in the calculation of earnings per share and headline earnings per share was 170 672 879 (March 2009: 168 949 525). Diluted earnings and headline earnings per share were based on a weighted average number of ordinary shares (net of treasury shares) of 179 364 480 (March 2009: 174 518 888).

#### CONTINGENT LIABILITIES 3.

The company has guaranteed the finance obligations of certain SPAR retailer members to the amount of:

- 4. OPERATING LEASES Operating lease costs charged against operating profit Immovable property
  - lease rentals
  - sub-lease recoveries
  - Plant, equipment and vehicles

#### **Operating lease commitments**

- Future minimum lease payments under non-cancellable operating leases - land and buildings
- other
- Future minimum sub-lease receivables under noncancellable property leases
- Net commitments
- CAPITAL COMMITMENTS 5. Contracted
- Approved but not contracted

#### 6. SEGMENTAL REPORTING

The group operates its business from distribution centres situated throughout South Africa. The distribution centres individually supply goods and services of a similar nature to the group's voluntary trading members. The directors are of the opinion that the operations of the individual distribution centres are substantially similar to one another and that the risks and returns of these distribution centres are likewise similar. As a consequence thereof, the results of the distribution centres have been aggregated in terms of IFRS 8. Build it, although constituting a distinct business, does not satisfy the thresholds of significance for disclosure as a separate reportable segment.

#### 7. POST BALANCE SHEET EVENTS

No material events have occurred subsequent to 31 March 2010 which may have an impact on the group's reported financial position at this date.

exceed R200 million

### PROSPECTS

The group anticipates that the tough trading environment will continue for the balance of the financial year. However, slightly higher levels of inflation and the positive sentiment generated by the World Cup should lead to improved prospects for growth.

Vike Hankinson	Wayne Hook
Chairman	Chief Executive

## **DECLARATION OF ORDINARY DIVIDEND**

Notice is hereby given that an interim dividend of 140 cents per share has been declared in respect of the six months ended 31 March 2010.

The salient dates for the payment of the interim dividend are detailed below:

Last day to trade cum-dividend	Friday, 4 June 2010
Shares to commence trading ex-dividend	Monday, 7 June 2010
Record date	Friday, 11 June 2010
Payment of dividend	Monday, 14 June 2010

Shareholders will not be permitted to dematerialise or rematerialise their share certificates between Monday, 7 June 2010 and Friday, 11 June 2010, both days inclusive.

By order of the board

#### KJ O'Brien

Company Secretary

#### 11 May 2010

#### DIRECTORATE AND ADMINISTRATION

DIRECTORS: MJ Hankinson\* (Chairman), WA Hook (Chief Executive), RW Coe, DB Gibbon\*, PK Hughes\*, RJ Hutchison\*, MP Madi\*, \*Non-executive HK Mehta\*, P Mnganga\*, R Venter

#### COMPANY SECRETARY: KJ O'Brien

THE SPAR GROUP LIMITED ("SPAR" or "the company" or "the group")

REGISTRATION NUMBER: 1967/001572/06

ISIN: ZAE 000058517 JSE share code: SPP

REGISTERED OFFICE: 22 Chancery Lane, PO Box 1589, Pinetown, 3600 TRANSFER SECRETARIES: Link Market Services South Africa (Pty) Limited PO Box 4844, Johannesburg, 2000

AUDITORS: Deloitte & Touche, PO Box 243, Durban, 4000

SPONSOR: Barnard Jacobs Mellet Corporate Finance (Pty) Limited PO Box 62200, Marshalltown, 2107

BANKERS: First National Bank, PO Box 4130, Umhlanga Rocks, 4320

ATTORNEYS: Garlicke & Bousfield, PO Box 1219, Umhlanga Rocks, 4320 WEBSITE: www.spar.co.za





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