### **Condensed Income Statement**

	S	ix months		Year
		ended	ended	ended
	%	March		September
Rmillion	Change	2009	2008	2008
REVENUE	24.4	16 247.5	13 056.2	27 002.2
Turnover	24.5	16 100.8	12 936.7	26 742.2
Cost of sales		(14 827.0)	(11 884.3)	(24 582.5)
Gross profit		1 273.8	1 052.4	2 159.7
Other income		146.7	119.5	260.0
Operating expenses		(815.4)	(675.7)	(1 447.8)
OPERATING PROFIT	21.9	605.1	496.2	971.9
Interest received		17.8	21.7	45.9
Interest paid		(17.7)	(10.4)	(19.3)
Profit on sale of Western Cape distribution centre		63.0		
Profit before taxation	31.7	668.2	507.5	998.5
Taxation		(198.2)	(170.0)	(316.9)
PROFIT FOR THE PERIOD ATTRIBUTABLE TO				
ORDINARY SHAREHOLDERS	39.3	470.0	337.5	681.6
Earnings per share (cents)	37.7	278.2	202.0	406.5
Diluted earnings per share (cents)		269.3	193.0	390.5
SALIENT STATISTICS				
Headline earnings per share (cents)	20.5	242.5	201.2	405.7
Diluted headline earnings per share (cents)		234.7	192.2	389.8
Dividend per share (cents)	22.0	122.0	100.0	255.0
Net asset value per share (cents)		1 011.8	764.4	883.5
Operating profit margin (%)		3.8	3.8	3.6
Return on equity (%)		29.3	28.0	52.5
HEADLINE EARNINGS RECONCILIATION				
Profit for the year attributable to ordinary shareholders		470.0	337.5	681.6
Adjusted for:				
Profit on sale of property, plant and equipment		(65.0)	(1.8)	(1.8)
Tax effects of adjustments		4.7	0.5	0.5
Headline earnings	21.9	409.7	336.2	680.3

**Unaudited** Unaudited

## **Condensed Balance Sheet**

	Unaudited		Audited
D 38	March		September
Rmillion	2009	2008	2008
ASSETS	1 746.9	1 462.3	1 540 6
Non-current assets			1 549.6
Property, plant and equipment	1 300.9	940.4	1 083.3
Goodwill	245.6	245.6	245.6
Investment in associate Finance lease receivables	3.5 27.4	3.5 14.4	3.5 20.4
Operating lease receivables	127.0	118.5	125.2
Loans	14.5	122.2	52.6
Other non-current assets	2.8	3.6	3.3
Deferred taxation asset	25.2	14.1	15.7
Current assets	4 654.0	3 784.5	4 284.3
Inventories	872.0	689.7	795.7
Trade and other receivables	3 686.9	2 869.2	3 341.4
Prepayments	11.3	9.0	24.2
Finance lease receivables	7.6	3.6	5.5
Operating lease receivables	14.7	11.5	13.4
Loans	8.9	29.7	15.9
Bank balances and cash	F2.6	66.6	F7.0
Bank balances – Guilds	52.6	77.5	57.9
	4 654.0	3 756.8	4 254.0
Non-current assets held for sale		27.7	30.3
TOTAL ASSETS	6 400.9	5 246.8	5 833.9
EQUITY AND LIABILITIES			
Capital and reserves	1 719.1	1 298.8	1 487.8
Share capital and premium	14.3	13.4	13.4
Treasury shares	(6.5)	. ,	, ,
Share based payment reserve	88.8	20.5	78.4
Retained earnings	1 622.5	1 370.8	1 473.6
Non-current liabilities	190.2	175.7	184.7
Post retirement medical aid provision	65.0	57.8	60.8
Operating lease payables	125.2	117.9	123.9
Current liabilities	4 491.6	3 772.3	4 161.4
Trade and other payables	3 688.5	3 677.5	3 707.0
Operating lease payables	15.6	12.3	14.4
Provisions	9.1	5.1	8.7
Taxation	14.0	77.4	121.3
Bank overdrafts	764.4		310.0
TOTAL EQUITY AND LIABILITIES	6 400.9	5 246.8	5 833.9

## **Condensed Cash Flow Statement**

	Unaudited Six months ended March 2009	Six months ended	Audited Year ended September 2008
CASH FLOWS FROM OPERATING ACTIVITIES	(338.8)	(93.0)	(379.7)
Operating cash flows before working capital changes Net working capital changes Interest received Interest paid Taxation paid	696.4 (459.6) 17.2 (17.7) (314.9)	21.4 (10.4)	1 087.8 (870.1) 45.4 (19.3) (268.1)
Dividends paid	(260.2)	(187.2)	(355.4)
CASH FLOWS FROM INVESTING ACTIVITIES	(132.8)	(242.4)	(356.3)
Investment to maintain operations	57.3	(10.9)	(55.6)
<ul><li>Replacement of property, plant and equipment</li><li>Proceeds on disposal of property, plant and equipment</li></ul>	(38.1) 95.4	(14.5) 3.6	(60.8) 5.2
Investment to expand operations Net movement on loans and investments	(226.7) 36.6	(224.5) (7.0)	(365.3) 64.6
CASH FLOWS FROM FINANCING ACTIVITIES	11.9	26.0	29.2
Proceeds from issue of share capital and premium Proceeds from exercise of share options Share repurchases Repayment of long-term borrowings	0.8 45.9 (34.8)	26.4 (0.4)	37.7 (8.1) (0.4)
Net decrease in cash and cash equivalents Net cash and cash equivalents at beginning of period Effects of exchange rate changes on the balance of cash held in foreign currencies	(459.7) (252.1)		(706.8) 453.5
NET CASH AND CASH EQUIVALENTS AT END OF PERIOD	(711.8)	144.1	(252.1)

### Candonical Statement of Changes in Equity

Condensed Stater	ment of	Chang	jes in	<b>Equit</b>	У
		Share based		_	Attributable
	Share capital	Treasury	payment	Retained	to ordinary
Rmillion	and premium	shares	reserve	earnings	shareholders
Total capital and reserves at 30 September 2007 Net profit for the period	13.4	(154.4)	30.2	1 220.5 337.5	1 109.7 337.5
Recognition of share based payments Take-up of share options Dividends declared	5	48.5	12.4 (22.1)	(187.2)	12.4 26.4 (187.2)
Total capital and reserves at 31 March 2008 Net profit for the period	13.4	(105.9)	20.5	1 370.8 344.1	1 298.8 344.1
Recognition of share based payments Take-up of share options Transfer arising from take-up of	5	36.4	9.9 (25.1)	31	9.9
share options Share repurchases Dividends declared		(8.1)	73.1	(73.1) (168.2)	(8.1) (168.2)
Total capital and reserves at 30 September 2008 Net profit for the period	13.4	(77.6)	78.4	1 473.6 470.0	1 487.8 470.0
Share capital issued	0.9	(0.9)		17 0.0	-
Recognition of share based payments Take-up of share options Transfer arising from take-up of	5	106.8	10.4 (60.9)		10.4 45.9
share options Share repurchases		(34.8)	60.9	(60.9)	(34.8)
Dividends declared				(260.2)	(260.2)
Total capital and reserves at 31 March 2009	14.3	(6.5)	88.8	1 622.5	1 719.1

# UNAUDITED INTERIM RESULTS

FOR THE SIX MONTHS ENDED 31 MARCH 2009 AND CASH DIVIDEND DECLARATION



## FINANCIAL HIGHLIGHTS

**▲** OPERATING PROFIT

▲ HEADLINE EARNINGS PER SHARE

**▲** ATTRIBUTABLE PROFIT

+20.5%

+21.9%

+39.3%

▲ INTERIM DIVIDEND 122 CENTS PER SHARE +22.0%



## **Notes to the Condensed Financial Statements**

BASIS OF PRESENTATION AND COMPLIANCE WITH IFRS

The group financial results, from which these condensed financial statements were derived, are prepared in accordance with International Financial Reporting Standards and have been prepared on the historical cost basis except for the revaluation of financial instruments, the valuation of share based payments and the post retirement medical obligation. The principal accounting policies adopted are consistent with those of the previous year. These condensed financial statements have been prepared in terms of IAS 34 – Interim Financial Reporting.

These unaudited interim results have not been reviewed or reported on by the group's external

auditors.			
	Unaudited	Unaudited	Audited
	Six months March	Six months	Year ended
	2009	March 2008	September 2008
	Rmillion	Rmillion	Rmillion
NON-CURRENT ASSETS CLASSIFIED			
AS HELD FOR SALE			
Property, plant and equipment held for sale		27.7	30.3
SHARE CAPITAL AND PREMIUM			
Authorised			
250 000 000 (March 2008: 250 000 000) ordinary	0.2	0.2	0.2
shares of 0.06 cents (March 2008: 0.06 cents) each	0.2	0.2	0.2
<b>Issued</b> 170 010 935 (March 2008: 169 940 035) ordinary			
shares of 0.06 cents (March 2008: 0.06 cents) each	0.1	0.1	0.1
Share premium account	14.2	13.3	13.3
Balance at beginning of year	13.3	13.3	13.3
Shares issued during the year	0.9		
Total share capital and premium	14.3	13.4	13.4
Issued share capital amounts to R102 007 consisting of			
170 010 935 ordinary shares. 70 900 shares were			
issued during the six months ended 31 March 2009.			
The weighted average number of ordinary shares (net			
of treasury shares) used in the calculation of earnings			
per share and headline earnings per share was 168 949 525 (March 2008: 167 100 486).			
Diluted earnings and headline earnings per share			
were based on a weighted average number of ordinary			
shares (net of treasury shares) of 174 518 888 (March			
2008: 174 890 154).			
CONTINGENT LIABILITIES			
Guarantees issued in respect of the finance obligations	240.2	120.6	226.0
of SPAR retailer members	310.2	128.6	226.9
OPERATING LEASES			
Operating lease costs charged against operating profit			
Immovable property	5.8	5.2	10.0
– Lease rentals	108.3	81.0	167.8
– Sub-lease recoveries	(102.5)	(75.8)	(157.8)
Plant, equipment and vehicles	5.6	2.6	8.7
Operating lease commitments			
Future minimum lease payments under non-	1.017.2	1 620 0	1 706 0

### 7 SEGMENTAL REPORTING

Approved but not contracted

cancellable operating leases

non-cancellable property leases

Future minimum sub-lease receivables under

- Land and buildings

Net commitments

Contracted

6 CAPITAL COMMITMENTS

The group operates its business from six distribution centres situated throughout South Africa. The distribution centres individually supply goods and services of a similar nature to the group's voluntary trading members. The directors are of the opinion that the operations of the individual distribution centres are substantially similar to one another and that the risks and returns of these distribution centres are likewise similar. As a consequence thereof, the business of the group is considered to be a single geographic segment. TOPS at SPAR and Build it, although constituting distinct businesses at retail, do not satisfy the thresholds of significance for disclosure as separate reportable segments of the

1 817.3

1 815.5

(1 808.2)

1.8

9.1

149.3

150.2

1 630.0

1 627.9

(1 597.9)

32.1

188.2

163.3

351.5

1 706.0

1 703.9

(1 683.8)

2.1

22.2

248.7

117.7

366.4

POST BALANCE SHEET EVENTS

No material events have occurred subsequent to 31 March 2009 which may have an impact on the group's reported financial position at this date.

## **Review of Trading Results**

The group continued to perform well in the half year under review despite tight economic conditions and a competitive retail trading environment. Growth at existing stores, new store openings, aggressive promotional activity and the impact of inflation resulted in the group's turnover increasing by 24.5% for the six months under review.

SPAR retail outlets continued to trade strongly and the group gained further market share. Thirty four new stores opened during the period and retail trading space increased by 4.4%. At 31 March 2009 the group serviced 239 SUPERSPAR, 460 SPAR and 147 KWIKSPAR stores.

TOPS at SPAR liquor outlets grew market share with 46 stores being opened. Organic growth at existing stores was a healthy 14%. Trading remains buoyant and turnover ex-distribution centres increased in excess of 36%. Further store openings are scheduled for the balance of

Build it was affected by the economic slowdown and turnover growth at retail was correspondingly lower. The supply of critically important cement again became a problem in some areas, which adversely affected retailers' sales performance. Eleven new stores were opened during the six months. Turnover to Build it outlets increased by 21.2%.

The group's continued focus on responsible competitive food pricing resulted in the gross margin declining to 7.9% (2008: 8.1%). Expenditure increased 20.7%, inclusive of higher operating costs at new facilities. The net margin however remained unchanged at 3.8%.

The overdraft reflects the effects of earlier creditor payments, continued expenditure on facilities, share buybacks and increased taxation and dividend payments. The cash flow however remains strong and the group continues to be able to self-fund its capital expenditure programme.

#### **DISTRIBUTION FACILITIES**

The group's South Rand distribution centre has taken occupation of its expanded dry goods facility and the upgrade of its perishable facility is progressing according to schedule. Final handover of the facility remains October 2009

Construction of a new perishable facility in Mount Edgecombe, KwaZulu-Natal is progressing according to timetable and budget. Scheduled handover of the facility is September 2009 with deliveries commencing from this operation shortly thereafter.

With the group's new Western Cape distribution centre fully operational, the supply of goods to SPAR retailers in Namibia has been transferred from the group's North Rand facility to the Western Cape. This move will provide the Western Cape operation with increased flow through and economies of scale, whilst at the same time easing the volume pressure on the North Rand facility.

#### **PROSPECTS**

Reduced economic activity and the likelihood of declining inflation will result in lower turnover growth for the balance of the financial year. This will, however, be countered by further new store openings and ongoing marketing activity. The group is confident that it will produce a satisfactory level of revenue and profit growth for the remainder of 2009.

Mike Hankinson Chairman

**Wayne Hook** Chief Executive

#### **DECLARATION OF ORDINARY DIVIDEND**

Notice is hereby given that an interim dividend of 122 cents per share has been declared in respect of the six months ended 31 March 2009. The salient dates for the payment of the interim dividend are detailed below:

Friday, 29 May 2009 Last day to trade cum-dividend Shares to commence trading ex-dividend Monday, 1 June 2009 Friday, 5 June 2009 Record date Payment of dividend Monday, 8 June 2009

Shareholders will not be permitted to dematerialise or rematerialise their share certificates between Monday, 1 June 2009 and Friday, 5 June 2009, both days inclusive.

By order of the board

#### KJ O'Brien

Company Secretary Pinetown

5 May 2009

#### **DIRECTORATE AND ADMINISTRATION** DIRECTORS: MJ Hankinson\* (Chairman), WA Hook (Chief Executive),

RW Coe, DB Gibbon\*, PK Hughes\*, RJ Hutchison\*, MP Madi\*, \*Non-executive HK Mehta\*, P Mnganga\*, R Venter

**COMPANY SECRETARY: KJ O'Brien** 

THE SPAR GROUP LIMITED ("SPAR" or "the company" or "the group") **REGISTRATION NUMBER: 1967/001572/06** 

REGISTERED OFFICE: 22 Chancery Lane, PO Box 1589, Pinetown, 3600

TRANSFER SECRETARIES: Link Market Services South Africa (Pty) Limited PO Box 4844, Johannesburg, 2000

BANKERS: First National Bank, PO Box 4130, Umhlanga Rocks, 4320

AUDITORS: Deloitte & Touche, PO Box 243, Durban, 4000

**SPONSOR:** Barnard Jacobs Mellet Corporate Finance (Pty) Limited PO Box 62200, Marshalltown, 2107

ATTORNEYS: Garlicke & Bousfield

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