

SPAR



# THE SPAR GROUP LIMITED

UNAUDITED INTERIM RESULTS FOR THE SIX MONTHS ENDED 31 MARCH 2006

▲ OPERATING PROFIT +18.3%

▲ HEADLINE EARNINGS PER SHARE +16.8%

▲ INTERIM DIVIDEND 48 CENTS PER SHARE +60%

## INCOME STATEMENTS

R'000	Unaudited Six months ended Mar 2006	Change	Restated Six months ended Mar 2005	Restated Year ended Sept 2005
REVENUE	8 231 197	22.6%	6 714 924	13 737 483
Turnover	8 153 567	22.7%	6 647 507	13 598 961
Cost of sales	(7 453 749)		(6 048 950)	(12 398 996)
Gross profit	699 818		598 557	1 199 965
Other income	77 630		67 417	138 522
Operating expenses	(467 351)		(403 761)	(839 045)
PROFIT FROM OPERATIONS	310 097	18.3%	262 213	499 442
Interest received	7 509		2 177	5 637
Interest paid	(2 725)		(4 651)	(5 457)
Share of profit of associate	547		506	181
Net profit before taxation	315 428	21.2%	260 245	499 803
Taxation	(109 018)		(83 060)	(157 165)
NET PROFIT FOR THE PERIOD	206 410	16.5%	177 185	342 638
HEADLINE EARNINGS RECONCILIATION				
Net profit for the period	206 410		177 185	342 638
Adjusted for:				
(Profit)/loss on sale of property, plant and equipment, net of impairments and net of taxation effect	(267)		(1 300)	1 813
HEADLINE EARNINGS	206 143	17.2%	175 885	344 451
EARNINGS PER SHARE (CENTS)				
Headline earnings per share	121.7	16.8%	104.2	203.8
Fully diluted headline earnings per share	117.4		102.2	199.3
Earnings per share	121.8	16.1%	104.9	202.7
Fully diluted earnings per share	117.6		103.0	198.3
SALIENT STATISTICS				
Net asset value per share (cents)	507.8		369.6	443.6
Net margin (%)	3.8		3.9	3.7
Debt: equity ratio (%)	9.4		30.8	14.5
Return on average equity (%)	25.6		27.3	57.7

## BALANCE SHEETS

R'000	Unaudited Mar 2006	Restated Mar 2005	Restated Sept 2005
ASSETS			
NON-CURRENT ASSETS	713 163	636 436	646 558
Property, plant and equipment	430 202	350 169	370 225
Goodwill	245 568	245 568	245 568
Investment in associate	5 740	5 518	5 193
Loans	24 519	23 730	17 560
Deferred taxation asset	7 134	11 451	8 012
CURRENT ASSETS	2 349 557	1 792 408	2 056 454
Inventories	438 676	348 930	384 857
Trade receivables	1 842 774	1 386 588	1 570 213
Prepayments	3 999	2 281	32 642
Bank balances – Guilds	64 108	54 609	68 742
TOTAL ASSETS	3 062 720	2 428 844	2 703 012
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES	861 733	624 794	750 808
Share capital and premium	10 541	2 906	5 380
Non-distributable reserves	27 052	9 648	18 462
Retained earnings	824 140	612 240	726 966
NON-CURRENT LIABILITIES	49 900	44 479	47 171
Deferred taxation liability	–	–	25
Post retirement medical aid provision	48 552	44 202	46 152
Long-term borrowings	1 348	277	994
CURRENT LIABILITIES	2 151 087	1 759 571	1 905 033
Trade payables and accruals	2 028 771	1 524 484	1 741 162
Bank overdrafts	42 845	150 866	68 536
Current portion of long-term borrowings	36 658	41 600	39 094
Provisions	24 147	20 299	49 980
Taxation	18 666	22 322	6 261
TOTAL EQUITY AND LIABILITIES	3 062 720	2 428 844	2 703 012

## CASH FLOW STATEMENTS

R'000	Unaudited Six months ended Mar 2006	Restated Six months ended Mar 2005	Restated Year ended Sept 2005
CASH FLOWS FROM OPERATING ACTIVITIES	104 671	240 584	370 475
Cash generated from operations	303 293	312 217	572 961
Interest received	6 920	2 177	5 270
Interest paid	(546)	(4 651)	(1 179)
Taxation paid	(95 760)	(69 159)	(155 850)
Dividends paid	(109 236)	–	(50 727)
CASH FLOWS FROM INVESTING ACTIVITIES	(84 514)	(31 368)	(61 203)
Investment to maintain operations	(24 057)	(18 691)	(24 678)
– Replacement of property, plant and equipment	(24 599)	(22 480)	(29 293)
– Proceeds on disposal of property, plant and equipment	542	3 789	4 615
Investment to expand operations	(53 823)	(14 737)	(44 888)
Net movement on loans, investments and goodwill	(6 634)	2 060	8 363
CASH FLOWS FROM FINANCING ACTIVITIES	900	1 289	(2 304)
Proceeds from issue of share capital	5 161	2 805	5 279
Decrease in long-term borrowings	(4 261)	(1 516)	(7 583)
NET INCREASE IN CASH AND CASH EQUIVALENTS	21 057	210 505	306 968
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	206	(306 762)	(306 762)
CASH AND CASH EQUIVALENTS AT END OF PERIOD	21 263	(96 257)	206
Analysed:			
Bank overdrafts	(42 845)	(150 866)	(68 536)
Bank balances – Guilds	64 108	54 609	68 742

## NOTES TO THE FINANCIAL STATEMENTS

- BASIS OF PRESENTATION**  
The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and the accounting standard applicable to Interim Financial Reporting – IAS 34. Prior to 1 October 2005, the financial statements were prepared in terms of South African Statements of Generally Accepted Accounting Practice ("GAAP"). The first time adoption of IFRS has resulted in changes to the group's accounting policies and the need to restate prior year accounts. Comparative information has been adjusted to reflect the adoption of IFRS.
  - IFRS 1: The group has recognised post retirement medical aid actuarial losses at the date of transition to IFRS. The group will continue to use the corridor method of recognising actuarial gains and losses.
  - IFRS 2: Share based payments. Share options granted to employees after 7 November 2002 have been actuarially valued on grant date using the Black Scholes method. These values have been or will be charged to the income statement over the option vesting period.
  - IFRS 4: Financial guarantees have been classified as insurance contracts.
  - IAS 28: Investment in associate. The group has equity accounted its investment in its Zimbabwean associate, SPAR Harare (Pvt) Limited. The investment had been impaired to R nil as the entity operated under severe long-term restrictions, preventing the transfer of funds from that country. The group only accounted for cash dividends when received.
- COMPARATIVE FIGURES**  
The March 2005 comparative revenue figure has been restated by R67.4 million to include various other income items, and to be in line with the September 2005 classification.  
Cost of sales represents the net cost of purchases from suppliers, after rebates and incentive allowances. The March 2005 cost of sales comparative figure has been restated to exclude distribution expenses, which expenses have now been included under the heading "operating expenses". The restatement amounted to R85.3 million. This reclassification is consistent with the September 2005 classification.  
The March 2005 comparative cash flow statement has been restated in order to correspond with the year end September 2005 classifications.
- SHARE CAPITAL AND PREMIUM**

	Unaudited Six months ended Mar 2006 R'000	Restated Six months ended Mar 2005 R'000	Restated Year ended Sept 2005 R'000
Authorised 250 000 000 (March 2005: 250 000 000) ordinary shares of 0.06 cents (March 2005: 0.06 cents) each	150	150	150
Issued 169 713 436 (March 2005: 169 052 503) ordinary shares of 0.06 cents (March 2005: 0.06 cents) each	102	101	102
Share premium account	5 278	–	–
Balance at beginning of year	5 161	2 805	5 278
Shares issued	10 541	2 906	5 380
Total share capital and premium	10 541	2 906	5 380

Pursuant to the exercising of options 453 401 ordinary shares of 0.06 cents each were issued during the six months ended 31 March 2006, thereby increasing the issued share capital to R101 828 consisting of 169 713 436 shares of 0.06 cents each.

The weighted average number of shares used in the calculation of earnings per share and headline earnings per share was 169 429 967 (March 2005: 168 856 059). Fully diluted earnings and headline earnings per share was based on a weighted average number of 175 559 088 (March 2005: 172 039 916) ordinary shares.

- |  | Unaudited<br>Six months<br>ended<br>Mar 2006<br>R'000 | Restated<br>Six months<br>ended<br>Mar 2005<br>R'000 | Restated<br>Year<br>ended<br>Sept 2005<br>R'000 |
|--|---|--|---|
| 4. CONTINGENT LIABILITIES  |   |  |   |
| The company has guaranteed the finance obligations of certain SPAR retailer members to the amount of:  | 192 340   | 178 483  | 179 272   |
| 5. OPERATING LEASES  |   |  |   |
| Operating lease costs charged against operating profit   | 809   | 494  | 3 088   |
| Immovable property   | 48 941  | 41 249   | 86 944  |
| – lease rentals  | (48 132)  | (40 755)   | (83 856)  |
| Plant, equipment and vehicles  | 1 010   | 784  | 5 064   |
| Operating lease commitments  | 1 153 309   | 967 734  | 1 084 224                                       |
| Future minimum lease payments under non-cancellable operating leases are as follows:   | 1 150 734   | 964 117  | 1 082 034                                       |
| – land and buildings   | 2 575   | 3 617  | 2 190   |
| – other  | (1 132 198)   | (947 042)  | (1 061 527)                                     |
| Future minimum sub-lease recoveries under non-cancellable property leases are:   | 21 111  | 20 692   | 22 697  |
| 6. CAPITAL COMMITMENTS   |   |  |   |
| Contracted   | 29 310  | 3 022  | 48 454  |
| Approved but not contracted  | 243 231   | 31 614   | 25 924  |
|  | 272 541   | 34 636   | 74 378  |
| 7. POST BALANCE SHEET EVENTS   |   |  |   |
| No material events have occurred subsequent to 31 March 2006 which may have an impact on the group's reported financial position at that date. |   |  |   |

## STATEMENTS OF CHANGES IN EQUITY

R'000	Unaudited Mar 2006	Restated Mar 2005	Restated Sept 2005
Total capital and reserves at 30 September 2004 – as previously reported		437 261	437 261
IFRS adjustments (Refer Note 1):			
Share based payment reserve (IFRS 2)		3 367	3 367
Investment in associate (IAS 28)		5 012	5 012
Share based payments (IFRS 2)		(3 367)	(3 367)
Post retirement medical aid provision (IFRS 1 election)		(3 766)	(3 766)
– unrealised losses recognised		(5 380)	(5 380)
– deferred taxation		1 614	1 614
Total capital and reserves at beginning of period – as restated	750 808	438 507	438 507
Net profit for the period	206 410	177 185	342 638
Net profit for the period as previously reported		182 981	357 628
Deferred taxation rate change		–	(54)
IFRS adjustments (Refer Note 1):			
Investment in associate (IAS 28)		506	181
Share based payments (IFRS 2)		(6 302)	(15 117)
Share based payment reserve (IFRS 2)	8 599	6 302	15 117
Share capital and premium issued	5 161	2 805	5 279
Dividends declared	(109 236)	–	(50 727)
Foreign currency exchange translation	(9)	(5)	(6)
Total capital and reserves at end of period	861 733	624 794	750 808

## DECLARATION OF ORDINARY DIVIDEND

Notice is hereby given that an interim dividend of 48 cents per share has been declared in respect of the half year ended 31 March 2006.

The salient dates for the payment of the interim dividend are detailed below:

Last day to trade cum-dividend	Friday, 26 May 2006
Shares to commence trading ex-dividend	Monday, 29 May 2006
Record date	Friday, 2 June 2006
Payment of dividend	Monday, 5 June 2006

Shareholders will not be permitted to dematerialise or rematerialise their share certificates between Monday, 29 May 2006 and Friday, 2 June 2006, both days inclusive.

By order of the board  
KJ O'Brien  
Secretary  
Pinetown  
10 May 2006

## DIRECTORATE AND ADMINISTRATION

DIRECTORS: MJ Hankinson\* (Chairman), PK Hughes (Chief Executive), RW Coe, DB Gibbon\*, RJ Hutchison\*, MP Madi\*, HK Mehta\*, P Mnganga\*. \* Non-executive

COMPANY SECRETARY: KJ O'Brien

ISIN: ZAE000058517 JSE CODE: SPP

REGISTERED OFFICE: 22 Chancery Lane, PO Box 1589, Pinetown, 3600

TRANSFER SECRETARIES: Ultra Registrars (Pty) Limited, PO Box 4844, Johannesburg, 2000

AUDITORS: Deloitte & Touche, PO Box 243, Durban, 4000

SPONSOR: Rand Merchant Bank, PO Box 786273, Sandton, 2146

BANKERS: First National Bank, PO Box 4130, Umhlanga Rocks, 4320

WEBSITE: www.spar.co.za

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