



OCTODEC

INVESTMENTS LIMITED

Reviewed Results of the Group

for the year ended 31 August 2011

Distribution of 129,30 cents per linked unit for the year

Net asset value of 1 798 cents per linked unit

Total investments of R3,0 billion

Condensed Consolidated Statement of Financial Position

	Reviewed 31 August 2011	Audited 31 August 2010 restated	Audited 31 August 2009 restated
R'000			
ASSETS			
Non-current assets	3 023 244	2 797 736	2 447 723
Investment properties	2 375 719	2 222 810	2 003 782
Property, plant and equipment	44 410	30 476	14 847
Operating lease assets	40 837	36 666	36 484
Listed investment	310 390	266 078	154 039
Investments – equity accounted	251 888	241 706	238 571
Current assets	42 040	45 787	48 507
Total assets	3 065 284	2 843 523	2 496 230
EQUITY AND LIABILITIES			
Share capital and reserves	1 242 957	1 268 970	1 122 340
Share capital and premium	90 302	79 633	68 964
Non-distributable reserves	1 106 314	1 143 659	1 009 826
Retained earnings	46 341	45 678	43 550
Non-current liabilities	1 462 887	1 270 256	1 169 944
Debentures and premium	363 024	373 693	384 362
Interest bearing borrowings	962 119	754 635	659 632
Deferred taxation	137 744	141 928	125 950
Current liabilities	359 440	304 297	203 946
Interest bearing borrowings	234 696	191 636	95 260
Non-interest bearing	67 611	54 377	49 419
Linked unitholders	57 133	58 284	59 267
Total equity and liabilities	3 065 284	2 843 523	2 496 230
Linked units in issue ('000)	89 297	89 297	89 297
Net asset value per linked unit (cents)	1 798	1 840	1 687
Net asset value per linked unit (cents) – before providing for deferred tax	1 953	1 998	1 828
Loan to investment value ratio (%)	39,6	33,8	30,8

Condensed Consolidated Statement of Comprehensive Income

		Reviewed year to 31 August 2011	Audited year to 31 August 2010 restated
R'000	% Change		
Revenue		388 516	333 680
– earned on contractual basis	15,2	384 218	333 498
– straight-line lease adjustment		4 298	182
Operating costs		(185 891)	(147 180)
Net rental income from properties		202 625	186 500
– earned on contractual basis	6,4	198 327	186 318
– straight-line lease adjustment		4 298	182
Administrative costs		(17 594)	(15 014)
Depreciation		(3 670)	(3 165)
Operating profit	7,7	181 361	168 321
Fair value adjustments of investment properties		(22 026)	82 771
– gross fair value adjustment		(17 728)	82 953
– attributable to straight-line lease adjustment		(4 298)	(182)
Investment income		51 761	48 232
– interest received		1 729	1 388
– listed investment		24 172	19 641
– associate			
share of after tax-profit		8 796	
fair value adjustment/capital reserves		13 160	14 650
interest		3 904	7 031
Finance costs	23,1	(111 346)	(90 457)
– interest on borrowings		(103 217)	(84 395)
– interest capitalised		3 213	–
– fair value adjustments of interest rate derivatives		(11 342)	(6 062)
Amortisation of deemed debenture premium		10 669	10 669
Profit on sale of investment property		464	–
Profit before debenture interest		110 883	219 536
Debenture interest	(1,1)	(114 890)	(116 131)
(Loss)/Profit before taxation		(4 007)	103 405
Taxation charge		1 130	(8 049)
– deferred taxation		1 305	(7 537)
– normal taxation		(175)	(512)
Total comprehensive (loss)/income for the period attributable to equity holders		(2 877)	95 356
Weighted linked units in issue ('000)		89 297	89 297
Linked units in issue ('000)		89 297	89 297
Basic and diluted earnings per share (cents)	(103,0)	(3,2)	106,8
Basic and diluted earnings per linked unit (cents)	(47,0)	125,4	236,8
Distribution per linked unit (cents)			
Dividends		0,64	0,65
Interest		128,66	130,05
Total	(1,1)	129,30	130,70

Condensed Consolidated Statement of Cash Flows

	Reviewed year to 31 August 2011	Audited year to 31 August 2010
R'000		
CASH FLOW FROM OPERATING ACTIVITIES		
Operating profit	177 063	168 140
Adjustment for:		
– depreciation	3 670	3 165
– working capital changes	17 031	7 808
Cash generated from operations	197 764	179 113
Investment income	29 805	28 059
Finance costs	(100 004)	(84 395)
Taxation paid	(175)	(512)
Distribution to linked unit holders paid	(116 622)	(117 694)
Net cash inflow/(outflow) from operating activities	10 768	4 571
CASH FLOW FROM INVESTING ACTIVITIES		
Investing activities	(254 171)	(189 755)
Proceeds from disposal of investment properties	4 255	–
Net cash outflow used in investing activities	(249 916)	(189 755)
CASH FLOW FROM FINANCING ACTIVITIES		
Increase in interest bearing borrowings	237 653	189 957
Net cash generated from financing activities	237 653	189 957
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(1 495)	4 773
Cash and cash equivalents at beginning of year	(21 299)	(26 072)
Cash and cash equivalents at end of year	(22 794)	(21 299)

Segmental Information

Analysis by property usage – 2011							
R'000	Industrial	Office	Retail	Commercial	Residential	Corporate unallocated	Total
Revenue							
Rentals and recoveries	53 972	77 987	132 228	89 309	29 124		382 620
Management fee						1 598	1 598
Straight-line lease adjustment	28	(478)	1 815	2 460	473		4 298
Total revenue	54 000	77 509	134 043	91 769	29 597	1 598	388 516
Operating profit	27 707	42 594	63 896	53 848	14 580	(21 264)	181 361
Assets							
Investment properties and operating leases	346 419	489 850	808 553	605 332	166 402		2 416 556
Plant and equipment	702	10 450	27 050	4 737	1 471		44 410
Other assets						604 318	604 318
Total assets	347 121	500 300	835 603	610 069	167 873	604 318	3 065 284
Analysis by property usage – 2010							
Revenue							
Rentals and recoveries	48 862	71 559	123 762	74 446	13 271		331 900
Management fee		1 568	460	(1 515)	(58)	1 598	1 598
Straight-line lease adjustment	(273)						182
Total revenue	48 589	73 127	124 222	72 931	13 213	1 598	333 680
Operating profit	27 415	37 673	71 429	42 522	7 461	(18 179)	168 321
Assets							
Investment properties and operating leases	318 046	456 564	824 921	532 788	127 158		2 259 477
Plant and equipment	460	8 199	16 475	3 673	1 669		30 476
Other assets						553 570	553 570
Total assets	318 506	464 763	841 396	536 461	128 827	553 570	2 843 523

Distributable Earnings

The following additional information is provided and is aimed at disclosing to the users the basis on which the distributions are calculated:

		Reviewed year to 31 August 2011	Audited year to 31 August 2010
R'000	% Change		
Revenue		384 218	333 498
– earned on contractual basis	15,2	(185 891)	(147 180)
Operating costs			
Net contractual rental income from properties	6,4	198 327	186 318
Administrative costs		(17 594)	(15 014)
Depreciation		(3 670)	(3 165)
Operating profit	5,3	177 063	168 139
Investment income			
– interest received		1 729	1 388
– listed investment		24 172	19 641
– associate		12 700	12 553
Distributable profit before finance costs	6,9	215 664	201 721
Finance costs	18,5	(100 004)	(84 395)
Distributable income before taxation	(1,4)	115 660	117 326
Taxation charge		(175)	(512)
Unitholders distributable earnings	(1,1)	115 485	116 814
Linked units in issue ('000)		89 297	89 297
Distributable earnings per linked unit (cents)	(1,1)	129,3	130,8
Distribution per linked unit (cents)	(1,1)	129,3	130,7

Condensed Consolidated Statement of Changes in Equity

	Share capital	Non-distributable reserves	Retained earnings	Total
R'000				
Balance at 1 September 2009 as previously reported	68 964	894 375	43 550	1 006 889
Change in accounting policy		115 451	–	115 451
Restated balances at 1 September 2009	68 964	1 009 826	43 550	1 122 340
Restated total comprehensive income for the year			95 356	95 356
As previously reported			82 923	82 923
Prior year adjustment			12 433	12 433
Transfer to capital – deemed debenture premium	10 669		(10 669)	–
Dividends paid			(580)	(580)
Adjustment to valuation of listed investment, net of deferred tax		51 854	–	51 854
Restated fair value adjustments				
– investment properties, net of deferred taxation		71 694	(71 694)	–
As previously reported		60 756	(60 756)	–
Prior year adjustment		10 938	(10 938)	–
– associate, net of deferred tax		14 650	(14 650)	–
As previously reported		13 155	(13 155)	–
Prior year adjustment		1 495	(1 495)	–
– interest rate derivatives, net of deferred tax		(4 365)	4 365	–
Balance at 31 August 2010	79 633	1 143 659	45 678	1 268 970
Total comprehensive loss for the year			(2 877)	(2 877)
Transfer to capital – deemed debenture premium	10 669		(10 669)	–
Dividends paid			(580)	(580)
Adjustment to valuation of listed investment, net of deferred tax		(22 556)	–	(22 556)
Sale of investment properties		464	(464)	–
Fair value adjustments				
– investment properties, net of deferred taxation		(20 246)	20 246	–
– associate, net of deferred tax		13 160	(13 160)	–
– interest rate derivatives, net of deferred tax		(8 167)	8 167	–
Balances at 31 August 2011	90 302	1 106 314	46 341	1 242 957

Reconciliation – Earnings to Distributable Earnings

	Reviewed year to 31 August 2011	Audited year to 31 August 2010
R'000		
(Losses)/Earnings attributable to equity holders	(2 877)	95 356
Amortisation of deemed debenture premium	(10 669)	(10 669)
Profit on sale of investment properties	(464)	–
Fair value adjustments		
– associate, net of deferred tax	(13 160)	(14 650)
– investment properties, net of deferred tax	20 246	(71 694)
Headline loss before debenture interest	(6 924)	(1 657)
Debenture interest	114 890	116 131
Headline earnings attributable to linked unitholders	107 966	114 474
Straight-line lease adjustment, net of deferred tax	(3 094)	(131)
Fair value adjustments of interest rate derivatives, net of deferred tax	8 167	4 365
Deferred tax adjustments	2 446	(1 894)
Distributable earnings attributable to linked unitholders	115 485	116 814
Headline earnings per linked unit (cents)	121,4	128,2

Notes to the Financial Statements

Basis of preparation

The condensed consolidated financial information has been prepared in accordance with the framework, concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS), the AC 500 standards as issued by the Accounting Practices Board, the information as required by IAS 34: Interim Financial Reporting, the JSE Listings Requirements and the requirements of the South African Companies Act.

These condensed consolidated results were prepared under the supervision of Mr A K Stein CA(SA), in his capacity as Group Financial Director.

The accounting policies adopted and methods of computation are consistent with those applied in the financial statements for the year ended 31 August 2010, except for the recognition of deferred tax. Octodec, as well as its associate company, IPS Investments (Pty) Limited ("IPS") has early adopted the amendment to IAS 12 relating to income tax and which requires entities to apply the Capital Gains Tax ("CGT") rate at which deferred tax is recognised specifically on the fair value movements on investment property. Previously a blended tax rate was used with the land component attracting the CGT rate of 14% and buildings attracting the income tax rate of 28%. The effect of this change in the accounting policy in prior years is as follows:

	2010 R'000	2009 R'000
Increase in investment in associate	21 113	19 618
Decrease in deferred tax liabilities	106 772	95 833
Increase in reserves	(127 885)	(115 451)
Net asset value – previously reported	1 696	1 558
Net asset value – restated	1 840	1 687

Related party – City Property Administration (Proprietary) Limited is responsible for the property and asset management of the group.

Subsequent events – There have been no subsequent events that require reporting.

Contingent liability – The company has issued guarantees of R1 690 000 and R582 000 to the Tshwane Metropolitan Municipality and City Power – Johannesburg, respectively, for the provision of

services to its subsidiaries. The company has provided a suretyship to Nedbank Property Finance, which at 31 August 2011 amounted to R224,2 million in favour of its associate company, IPS.

Auditor's review

The condensed provisional financial information for the year ended 31 August 2011 has been reviewed by the group's auditors, Deloitte & Touche. The review was conducted in accordance with ISRE 2410 "Review of Interim Financial Information performed by the Independent Auditor of the Entity". A copy of their unmodified review report is available for inspection at the company's registered office. Any reference to future financial performance included in this announcement, has not been reviewed or reported on by the company's auditors.

Comments

Review of results

Trading conditions in the retail property market deteriorated further during the year as a result of a weakening economy. It has become increasingly difficult to increase rentals on renewals and new tenants are reluctant to take on new space. Octodec's retail portfolio comprises 42,7% of the total portfolio value and is dominated by smaller retail centres. On aggregate no growth was achieved in rental income from the retail portfolio.

The total distribution per linked unit for the 12 months of 129,30 cents per linked unit (2010: 130,70 cents) represents a decrease of 1,1% on that paid in the previous corresponding period. The interim distribution was 65,00 cents per linked unit with a final distribution of 64,30 cents. Rental income and net rental income increased by 15,2% and 6,4%, respectively. The core portfolio, representing those properties held for the prior comparable 12 months, reflects rental income growth of 3,0%.

Property expenses increased to 48,4% (2011: 44,1%) of revenue which was mainly attributable to an increase in utilities and assessment rate expenses as well as repairs and maintenance costs incurred to improve the lettable of various vacant properties. Although our leases allow for the recovery of the increased utilities and assessment rates from tenants, this does impact negatively on the new rentals on expiry of leases. Distributable income was negatively affected by the increased costs of funding on the interest rate swaps entered into at a premium to the weighted average floating interest rates. This was done in order to fix interest rates in a low interest rate environment.

Property portfolio

Octodec continued to unlock the value of its Johannesburg and Pretoria portfolios by the redevelopment and refurbishment thereof. Various properties were upgraded during the period at a total cost of R95,2 million. This included Killarney Mall and Reliance, a complex of industrial units. The cinema complex and adjacent restaurant area at Killarney Mall were redeveloped and launched in May 2011. Leases for four new restaurants were concluded. An upgrade of the office block was also completed and is now substantially let. The total cost of the upgrade amounted to R48,3 million and is not expected to be yield enhancing in the short term.

The redevelopment of Dan's Place in the Johannesburg CBD commenced during the period. This residential development is expected to cost R45 million and will create 143 residential units. It is anticipated that the project will be completed by March 2012 and yield a return of 9,9% once fully let.

During the period under review five properties were purchased in the Johannesburg CBD for an aggregate purchase price of R96,9 million. The average initial yield amounts to 10,0%.

As anticipated the performance of IPS was negatively impacted by the phased take up of its mixed-use residential developments Kempton Place, Ricci's Place and Tali's Place. The residential development situated in Arcadia, Pretoria, is due for completion in November 2011 at a cost of R41,0 million. A significant increase in income from IPS is forecast for the next financial year.

Vacancies in the Octodec portfolio at 31 August 2011 amounted to 16,8% of total lettable area.

	31 August 2011 %	31 August 2010 %
Offices	10,3	10,8
Retail – Shops	2,8	2,4
Retail – Shopping Centres	0,3	1