# MAKE THIC GS HAPPEN



## **Reviewed financial results**

for the year ended 31 December 2005



NEDBANK GROUP



The Nedbank Group made significant progress during 2005. In 2004 the base was set and during 2005 we gained momentum as the group became more outwardly focused. The group's resources are now being directed to improving client service. This outward focus will enable us to meet the commitments we have made to our shareholders, clients and staff.

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# **Reviewed financial results**

for the year ended 31 December 2005

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### **Reviewed financial results**

- Strong performance from all operating divisions
- Headline earnings up 81,7% to R3 167 million
- Headline EPS up 65,0% to 797 cents
- Fully diluted HEPS up 64,1% to 791 cents

#### Overview

Headline earnings per share increased by 65,0% to 797 cents (2004: 483 cents), which was ahead of management's initial expectations for the year. Fully diluted headline earnings per share increased from 482 cents to 791 cents, the 2005 dilution being impacted by accounting for the black economic empowerment (BEE) scheme under International Financial Reporting Standards (IFRS).

Basic earnings per share grew by 128% from 423 cents in 2004 to 966 cents in 2005.

In line with the circular on the BEE scheme, shareholders will be offered a capitalisation award with a cash dividend alternative. This award is 185 cents per share, up 143% from the 76 cents per share declared in February 2005.

The group's return on average ordinary shareholders' equity (ROE) continued to improve, increasing from 11,0% for the year ended 31 December 2004 to 15,5% for the year ended 31 December 2005. The group's ROE, while still below its banking peers, is now comfortably above the group's cost of capital.

The improved performance for the year was driven mainly by:

- the continued realisation of benefits from the recovery programme, which are reflected in the growth in operating income and the containment of expenses, resulting in the efficiency ratio improving from 71,8% for the 2004 year to 65,1% (excluding the costs of the BEE deal: 62,8%) for the year ended 31 December 2005;
- significantly improved performance from Nedbank Retail, with headline earnings growing 66,4% to R938 million and ROE improving from 12,1% to 18,4%;
- strong operating performances from Nedbank Capital and Nedbank Corporate, with headline earnings growing 17,8% to R1 017 million and 11,8% to R1 984 million respectively;
- favourable private equity revaluations and realisations in Nedbank Corporate's Property Finance division;
- year-on-year advances growth of 12,4%;
- an improvement in the overall quality of the advances book, with a 42,6% decrease in non-performing assets from R7,5 billion in December 2004 to R4,3 billion in December 2005;
- the weakening of the rand from R5,63:US\$ at 31 December 2004 to R6,33:US\$ at 31 December 2005, resulting in an income statement foreign currency translation gain of R126 million compared to a loss of R280 million for the year to December 2004; and

### for the year ended 31 December 2005

- ROE increased from 11,0% to 15,5%
- Efficiency ratio improved from 71,8% to 65,1%
- Strong group capital adequacy of 12,9%
- Final dividend per share up 143% to 185 cent
- the sale of the major portion of the group's holding in Net1 UEPS Technologies Inc (Net 1 UEPS) which resulted in a capital profit of approximately R793 million (before taxation).

Together with the improved financial performance, the group's earnings volatility has been significantly reduced and the capital position strengthened. Since the beginning of the recovery programme, the group has reduced its excess offshore capital exposure thereby limiting foreign exchange risk. The majority of its fixed-rate debt has been hedged to reduce interest margin volatility. Non-core assets have been sold which has lowered market risk and further strengthened the capital base.

The total share-based payments cost of Nedbank Group's BEE transaction has increased from the previously estimated R933 million (pre-taxation) to R1 287 million mainly as a result of the group's share price increasing between the announcement of the transaction and date of implementation. After the group's trading update on 14 November 2005, the International Financial Reporting Interpretations Committee (IFRIC) issued further clarification on the interpretation of notes D16 and D17 (Scope of IFRS 2), as issued in May 2005. IFRIC's final interpretation was subsequently released as IFRIC 8 (Scope of IFRS 2) as announced on 12 January 2006. IFRIC 8 is effective for periods beginning 1 May 2006 and Nedbank Group has early adopted this statement, resulting in the group expensing more of the share-based payments costs of the BEE transaction of R371 million in 2005, compared to R156 million previously forecast. Other transaction costs amounted to R22 million and the tax relief on the grant portion of the transaction and transaction costs of R59 million is in line with the forecast given at the time of announcing the BEE transaction.

#### Progress against three-year plan

In the 2004 year-end results announcement in February 2005, Nedbank Group outlined five major action plans which form the foundation of the group's three-year plan. An update on the group's progress and delivery against each of these actions is detailed below:

• Ensure that income growth is at least 9% higher than expense growth (9% "jaws" ratio) (on a three-year compound annual growth rate basis with 2004 as the base)

Good progress has been made towards achieving this target. Gross operating income (excluding foreign currency translation gains) grew by 9,6% while total expenses (excluding the cost of the BEE transaction) reduced by 1,6% for the period, resulting in a "jaws" ratio of 11,2%. If the cost of the BEE transaction is included, expenses increased by 2,0%, resulting in a "jaws" ratio of 7,6%.

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### Commentary

#### · Maintain market share from the second half of 2005

Although the group continued to lose market share in total advances, there has been a slowdown in the rate of decline during the second half of 2005, particularly in the key area of home loans in Nedbank Retail. The group continued to lose market share in credit card balances during 2005, partially as a result of the group's high proportion of clients who do not make use of revolving credit balances. However, the impact of growing at a slower rate than the market did not have a significant effect on the group's progress against its three-year plan as the market as a whole, and particularly the retail banking sector, grew more than initially expected. The group grew market share in Mzansi accounts and cash handling. Nedbank Capital maintained its strong market share and Property Finance held its dominant market position among the banks in commercial and industrial real estate. Nedbank Retail maintained its significant market share in card acquiring.

#### • Grow non-interest revenue through a focus on transactional revenue

In order to grow transactional revenue, the group has created focused teams and is implementing a range of initiatives to improve cross-selling, upselling, client service, pricing and bancassurance. Nedbank Corporate started piloting a new integrated electronic banking platform towards the end of 2005 and has begun rolling this out to clients during 2006. Nedbank Retail's expanded branch footprint has improved accessibility and reach, which together with a more outward focus, positions the group to grow transactional revenue. The group's bancassurance revenue continued to grow strongly, with new business premiums increasing by 40% in 2005. As reported with the interim results in July 2005, the group recognises that transactional revenue growth is a longer term goal and the full benefits are only expected to be realised over the next few years.

#### • Build Nedbank Retail

Nedbank Retail has historically generated ROEs significantly lower than its retail banking peers. A key focus of the group is to deliver the financial turnaround of Nedbank Retail while improving client service. Following the restructuring of Nedbank Retail in 2004, good progress has been made in growing revenue and containing expenses, resulting in headline earnings increasing by 66,3% and ROE increasing from 12,1% to 18,4%. The integration of Nedbank and Peoples Bank was completed during the year under review and over 1,5 million clients were seamlessly migrated onto Nedbank's products and services, providing considerable upsell and cross-sell opportunities. This also resulted in the group increasing its Nedbank branded branches from 271 to 426 by the year-end, including the opening of 24 new branches, the majority being in previously under-serviced areas.

#### • Transform the business beyond the Financial Sector Charter (FSC) targets

The group is committed to going beyond mere compliance with the FSC targets. Nedbank Group's unique BEE transaction, with a value of more than R3 billion, resulted in a broad range of black stakeholders acquiring direct ownership worth 11,5% of the value of the group's South African businesses.

The Eyethu scheme for retail clients attracted 47 523 participants who invested R740,5 million, making it the largest retail share scheme by value ever in South Africa. The corporate scheme involved 76 black corporate and business banking clients.

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The working relationship with the strategic black business partners, namely the Brimstone consortium, the Wiphold consortium and Aka Capital, is progressing well, with numerous deals having been introduced by these partners to the bank. The black business partners are also working closely with management on all other areas of transformation in the group, including employment equity, skills development, procurement and social responsibility.

After a slow start, the group has increased its market share of new Mzansi accounts and Nedbank Capital and Nedbank Corporate continue to be at the forefront of structuring, financing and advising on BEE transactions.

#### **Financial performance**

Nedbank Group continued to show a turnaround in financial performance, with headline earnings growing by 81,7% from R1 743 million in 2004 to R3 167 million in 2005. Basic earnings grew by 151,0% from R1 528 million in 2004 to R3 836 million in 2005.

#### Net interest income (NII)

The group's NII increased by 19,4% from R7 145 million to R8 529 million. Despite margin compression experienced by the industry, the group's net interest margin for the period was 3,55%, up from 3,18% for the year to December 2004.

The margin increase can be attributed to:

- the uplift created from a full year of the rights offer proceeds received in May 2004;
- reduced funding drag following the hedging strategies implemented in 2004;
- income on the proceeds of the sale of non-core investments;
- the repatriation of certain foreign capital during 2004;
- the settlement of the expensive empowerment funding for Peoples Bank in April 2005; and
- mix changes as higher margin retail and business banking advances grew faster than corporate advances.

Margins have been negatively impacted by the lower interest rate environment resulting in lower yields on endowment.

#### Non-interest revenue (NIR)

NIR increased by 1,2% from R8 379 million for the year ended 31 December 2004 to R8 483 million for the year to December 2005.

Initial estimates for the year were that NIR would decline, primarily due to the sale of certain subsidiaries which generated R313 million of NIR during 2004.

NIR was above management's initial expectations mainly due to:

- higher than expected private equity revaluations and realisations in Property Finance amounting to R242 million (2004: R81 million);
- continued strong growth from Bond Choice with its NIR increasing by 125% to R416 million (2004: R185 million) following large mortgage origination volume increases; and
- higher than expected commission and fee income in Nedbank Retail, despite not increasing the average fees charged to their clients during 2005.

On a comparable basis, commission and fee income increased by 8,4%. Trading revenue increased from R1 369 million for 2004 to R1 431 million for 2005. Exchange and non-interest dealing decreased from R511 million in 2004 to R334 million as a result of positive revaluations of the 'fair value through profit and loss financial asset and financial liabilities' in the 2004 base, as reported in June 2005.



### Commentary

#### Foreign currency translation gains

In line with the strategy of reducing earnings volatility, the group reduced its exposure to foreign currency movements during 2004, retaining sufficient capital offshore to support its international businesses. The 12,4% decline in the value of the rand resulted in income statement translation gains of R126 million on this foreign capital.

Restructuring of offshore subsidiaries and repatriation of capital during the second half of 2005 will further reduce the volatility of earnings resulting from exchange rate movements.

#### Impairment losses on loans and advances

The introduction of IFRS during 2005 has required accounting for credit impairments on an "incurred loss" basis as opposed to an "expected loss" basis. In addition, the discount rate used to calculate the recoverable amount of an advance now excludes any future credit losses not yet incurred. These changes will have increased the volatility in the income statement charge for impairments.

The favourable credit environment was sustained throughout 2004 and 2005, and improved credit quality resulted in a relatively flat year-on-year impairment charge for 2005 at R1 189 million and a drop in the impairments charge to average loans and advances ratio from 0,55% to 0,48%.

Total non-performing advances decreased by 42,6% from R7,5 billion to R4,3 billion.

#### Expenses

Expenses were impacted by the IFRS 2 charge in respect of the group's BEE transaction during the second half of 2005, as mentioned above. Operating expenses were well controlled and together with a reduction in recovery programme and merger expenses resulted in total expenses increasing by only 2,0% from R10 939 million to R11 157 million, with the efficiency ratio improving from 71,8% to 65,1%. If the R393 million of expenses relating to the BEE transaction are excluded, the efficiency ratio improved to 62,8%.

Combined recovery programme and merger expenses for the year ending December 2005 were R155 million, consistent with the guidance given to the market at the group's 2005 interim results. The recovery and merger programmes were completed during 2005 and these expenses will not recur in 2006.

#### Indirect taxation

Indirect taxation decreased by 53% from R470 million for the year ended 31 December 2004 to R223 million for 2005. During the 2004 financial year, provisions were raised for potential transaction tax liabilities relating primarily to the bank's value added taxation (VAT) recovery methodology. These issues have now been resolved and portion of the associated provisions were released in 2005.

#### **Direct taxation**

The effective taxation rate decreased from 24% to 23%. In line with the circular to shareholders on the BEE scheme, the group now offers a capitalisation share award with a cash dividend alternative. The acceptance level of the 2005 interim capitalisation award was higher than expected, which resulted in a decrease in the group's Secondary Taxation on Companies (STC) charge. The taxation rate on business operations normalised from 37% to 27%, mainly as a result of the movement in foreign currency translation gains/ losses, which are not taxable.

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### Non-trading and capital items

During the year the group continued its non-core asset disposal programme. The major disposals were the sale of 58,5 million shares in Net 1 UEPS and the investment in Internet Solutions (Pty) Limited. These sales generated profits of R877 million, which together with other non-trading capital items resulted in an overall profit of R701 million.

The non-core asset disposal programme has now largely been concluded, with total realisations being ahead of management's initial expectations.

#### **Balance sheet**

#### Capital

The group's capital position continued to strengthen, with the Tier 1 group capital adequacy ratio increasing from 8,1% in December 2004 to 9,4% in December 2005. The total group capital adequacy ratio has improved from 12,1% in December 2004 to 12,9% in December 2005 which facilitates future asset growth. This improvement was above management's original expectations due largely to higher than anticipated non-core asset disposals and a higher than expected acceptance of the group's 2005 interim capitalisation award.

Taking these factors into account a share repurchase programme has been initiated to proactively manage capital levels. The group acquired 1,02 million ordinary shares during 2005, which are now held as treasury shares, resulting in a decrease in ordinary share capital of R100 million. The group has changed its dividend cover policy, reducing the cover ratio from between 3,0 to 3,5 times headline earnings to between 2,5 to 3,0 times headline earnings.

During 2005 the group issued 48,6 million shares (41,3 million for the BEE transaction and 7,3 million for obligations under the share option scheme). 41,1 million of the BEE shares are currently accounted for as treasury shares.

#### Advances

Although asset growth rates are lower than the rest of the market, advances compared to December 2004 increased by 12,4% to R248,4 billion. Residential home loan advances grew by 24,5%, narrowing the gap between Nedbank's growth and that of its competitors.

#### Deposits

Deposits have remained stable and the group maintained a strong liquidity position.

#### Divisional performance

Management information systems and reporting was further enhanced, with the operational implementation of funds transfer pricing and the refinement of activity-justified expense transfer pricing to allocate additional costs from the centre to the respective operating divisions. As reported in the 2005 interim results, the 2004 segmental reports have been adjusted to reflect these changes as well as other changes resulting from the group reorganisation completed in late 2004. Economic capital measurement was successfully run in parallel to the existing reporting systems during 2005 and will be implemented internally in 2006.

#### Nedbank Capital

Nedbank Capital increased headline earnings by 17,8% from R863 million to R1 017 million and ROE remained strong at 29,2% (2004: 29,3%). Favourable market conditions and the solid platform established in 2004 resulted in 2005 being a good year for Nedbank Capital, with significant growth in almost all of its businesses, as well as concluding some landmark transactions. All divisions showed growth in excess of 25%, with the exception of Nedbank Capital's Private Equity division and its Foreign Exchange



### Commentary

Trading division. Private Equity came off a high base in 2004 and the Foreign Exchange Trading division was negatively impacted by a drop in global trade exchange commissions and margin contraction.

Expenses have reduced despite higher joint venture fees paid to Macquarie. This expense reduction was aided by the sale of Edward Nathan & Friedland and lower rental costs following the relocation of the London offices to premises shared with Old Mutual plc.

The deal pipeline remains strong and, subject to market conditions remaining constant, the group expects continued growth in earnings in all of Nedbank Capital's businesses during 2006.

#### Nedbank Corporate

Nedbank Corporate increased headline earnings by 11,8% from R1 775 million to R1 984 million supported by the favourable economic and credit environment, cost management and strong private equity revaluations and realisations in Property Finance. ROE increased from 18,7% to 19,7%.

NII in this capital intensive business was negatively impacted by lower endowment levels and a lower margin as a result of market margin compression on funding costs. A continued focus on asset quality, both in terms of credit quality and ROE saw average lending advances grow by R3 355 million to R96 728 million, even though the group reduced exposure to non-core offshore assets and continued to feel the effects of disintermediation and clients having surplus cash in the Corporate Banking market. Business Banking benefited from continued growth of small and medium enterprises, driven by a good economic environment and growth of BEE.

NIR increased by 14,5% to R2 426 million, boosted by a strong performance from Bond Choice and positive private equity revaluations and realisations in Property Finance which resulted from the group's strategy of co-investing with its clients in certain property deals. Lower than expected global trade revenues negatively impacted NIR.

The impairment charge of 0,24% of average lending assets reflects the continued positive economic cycle as well as good asset quality and increased recoveries.

Adjusting for the effect on expenses of the abnormal growth in Bond Choice (R212 million) during 2005 and prior year recovery programme and merger costs (R145 million), operating expenses remain well controlled.

Nedbank Corporate's executive committee was restructured in early 2005 with the appointment of new managing directors in Corporate Banking, Business Banking and Nedbank Africa. This opportunity was used to make high-level employment equity appointments in these business units. Nedbank Corporate's commitment to going 'beyond transformation' is reflected through five of the eight divisional executive appointments in Business Banking being black or female.

Significant electronic banking system developments known as the "channel convergence project" took place and will start to be implemented during 2006. This is expected to enhance service delivery to clients and grow transactional business in the medium term.

A key challenge for 2006 is to continue building sustainable non-interest revenue streams through our goal of increasing our primary banker status in the various market segments.

#### Nedbank Retail

Nedbank Retail increased headline earnings by 66,3% from R564 million to R938 million and ROE increased from 12,1% to 18,4%. Despite the negative endowment impact from the interest rate cut in April 2005, NII was driven by strong advances growth primarily due to the 21,6% year–on-year growth in home loans. NIR benefited from increased volumes, bancassurance commissions and a strong performance from Nedbank Card.

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The growth in impairments is largely attributable to one-off adjustments in 2005 to align default definitions and interest reserve accounting methods, partially offset by an improvement in the probability of default and loss given default metrics. In addition, significant growth in the personal lending book resulted in additional impairment requirements. Adjusting for the above, year-on-year growth was flat.

As a result of continued focus on efficiency and expense control, expense growth on a comparable basis was contained to 3,9% despite significantly increased volumes and increased headcount primarily in the branch network and sales functions.

A key objective for 2005 was to arrest market share losses. Good progress was made, particularly in the home loans category where market share losses have largely stabilised. This has been driven by improved channel management and process and structural changes made in Nedbank Retail. In Asset-based Finance the ongoing roll-out of the dealer strategy should yield results in 2006. The group continues to lose market share in card advances due to the low percentage of clients using revolving credit for their cards, but maintained its significant market share in card acquiring.

The Nedbank/Peoples Bank merger was completed during 2005, which resulted in 144 branches being rebranded to Nedbank, 69 closures

and 24 new branches being opened. Following this integration Nedbank Retail has 426 Nedbank branches, 46 Old Mutual Bank branches,

1 119 Nedbank ATMs, 55 Old Mutual Bank ATMs and 330 Pick 'n Pay Go Banking outlets.

Nedbank Retail is currently replacing and upgrading all ATMs and self-service terminals at a capital cost of approximately R160 million, of which R84 million occurred in 2005. This is planned for completion by the second half of 2006.

The Bancassurance and Wealth Management division showed strong results, with new business premiums growing by 40% and continued strong investment performance underpinned by its unique "best of breed" philosophy. Nedgroup Collective Investments was placed third in the Company of the Year category at the annual Raging Bull Awards, with several of its unit trust funds being highly placed in the individual rankings.

Good progress has been made in 2005 towards setting the foundation for the future of Nedbank Retail. Key future focus areas include client service, staff morale, bancassurance, reducing impairments, growing assets, liabilities and transactional banking as well as efficiency and expense control.

#### Imperial Bank

Imperial Bank increased headline earnings by 102,8% from R71 million to R144 million, reflecting the benefits of the growing economy as well as the favourable credit environment. NII grew by 25,0%, with loans and advances growth of 30,1% being partially offset by the negative endowment impact of capital following the interest rate cuts in 2004 and 2005. Advances growth was driven by strong growth from Motor Vehicle Finance division. Expenses grew by 12,0%, resulting in the efficiency ratio improving from 43,6% to 41,5%. Impairments declined by 52,7% due to a more favourable credit environment and a reduction in provisioning requirements in both Property Finance and Aviation.

Nedbank Group and Imperial Holdings Limited each contributed R107,7 million of additional capital to Imperial Bank during 2005 to support the continued strong asset growth.

During 2005, the bank addressed its cost base, strengthened its management (a new chief executive, chief financial officer and chief risk officer were appointed) and focused on prudently growing its business in its chosen market segments, while maintaining tight control over costs.



### Commentary

#### Central services

Costs in central services divisions for 2004 were restated to reflect the reorganisation which saw a number of previously centralised functions being relocated to the operating divisions, including the move of all branch operations to Nedbank Retail. Overall the headline loss from central services has reduced from R1 530 million to R916 million.

The group continues to invest in technology and infrastructure related projects. Strategic initiatives are in progress to upgrade several legacy systems while at the same time preparing for the Basel II systems requirements. Projects to upgrade transactional banking systems and consolidate multiple Corporate Banking channels are well advanced. New financial processing systems and client information projects have been approved to support the client-centric strategy of the bank.

#### Strategic focus

The completion of the major restructuring of the group has improved accountability and empowered staff. This, together with restructured incentive programmes, staff training, the payment of reasonable bonuses and the improving results, have all helped to boost morale. Internal staff surveys show an improvement in all areas of morale measured by the group compared to 2004. The group continues to focus on addressing this critical issue.

The group has moved its focus outward, with projects to improve products, systems and processes and training being intensified in order to improve client service.

The marketing focus has shifted to keeping the Nedbank brand aspirational, but accessible to all South Africans. The integration and rebranding of Peoples Bank and the BEE transaction also helped position the bank as being more accessible.

Bancassurance within Nedbank continues to grow strongly, with the group increasing its sales of new business premiums from R3 447 million to R4 840 million, of which 86% were within the greater Old Mutual group.

#### Capital management

Nedbank Group's strategic capital plan is focused on optimising the level, mix and structure of the capital base required to support future growth. The group commenced a share repurchase programme during the last quarter of 2005 and will continue to proactively manage capital in order to balance Tier 1 capital and the overall capital mix more efficiently, subject to the appropriate shareholder and regulatory approvals.

The group is currently restructuring the subordinated (Tier 2) debt profile. During 2006 the group currently plans to call the R2 billion of subordinated debt (NED 1 bond) and issue two new bonds of approximately R1,5 billion each, the first of which will be issued around March/April 2006, with a second issue planned around September 2006.

#### **Sustainability**

Nedbank Group continues to focus on long-term sustainable development. The group was again included in the 2005 JSE Socially Responsible Investment (SRI) Index and was rated among the top three companies in its category. The group's 2004 Sustainability Report was awarded second place in the Ernst & Young Excellence in Sustainability Reporting Awards, as well as gaining the annual award for Emerging Markets Corporate Social Responsibility Bank of the Year at the The Banker Awards in London.

#### Prospects

Nedbank Group reaffirms its targets of achieving a ROE of 20% and an efficiency ratio of 55% for 2007, notwithstanding the impact of IFRS and the BEE transaction.

Assuming a stable interest rate environment, performance in 2006 is likely to be impacted by the following:

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- an improvement in margin due to:
- o the settlement of the expensive empowerment funding for Peoples Bank in the first half of 2005;
- o the repayment of R2 billion of expensive Tier 2 funding;
- o the endowment impact of retained income growth;
- o income on the additional cash generated from the sale of non-core assets during 2005; and
- mix changes as higher margin retail and business banking advances grow faster than corporate advances.

However, continued industry pressure on margins could partially offset these benefits;

- a more external focus which is expected to result in enhanced revenues as client service improves and market share is sustained. However, the group expects continued pressure on retail bank charges which may lead to more muted growth in transactional revenue; and
- containment of expense growth from:
  - o a continued focus on extracting operational efficiencies, including possible further synergies that can be gained by working with other Old Mutual group companies;
  - o a reduction of approximately R200 million in share-based payments costs for the BEE transaction;
  - additional savings from the outsourcing of data and voice networks implemented in 2005 (approximately R70 million); and
  - o no further recovery programme, merger or branch rationalisation costs; but
  - o expenses will increase as a result of increased marketing expenditure (approximately R75 million) and a normalisation of indirect taxation.

#### Change to the Group Executive Committee (Group Exco)

Nedbank Group will be bidding farewell to Barry Hore who has been a key member of the Group Exco. Barry has been with Nedbank for 23 years and held positions including Head of Information Technology, Head of Technology and Operations and Head of Group Business Innovation, before being appointed Head of the Strategic Recovery and Turnaround Office (SRTO) in August 2004.

Given the progress in the turnaround of the Nedbank Group and having met the initial objectives of the recovery programme and operationalised disciplined execution capabilities throughout the organisation, the SRTO unit will be re-sized and report to the Chief Financial Officer. Barry has elected to make a career change and is currently exploring opportunities in the greater Old Mutual Group.

The board and management thank Barry for his contribution, particularly the strategic role that he has played as a member of the Group Exco and the board, as well as in the development of the group's technology capability and more recently driving the recovery programme.

#### Changes to the board of directors

During the year under review, the following changes were made to the board of Nedbank Group:

- Bob Head was appointed as a non-executive director (1 January 2005);
- Hixonia Nyasulu resigned as an independent non-executive director and Vice-chairman (26 January 2005);



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- Phuthuma Nhleko resigned as a non-executive director (21 April 2005);
- Lot Ndlovu changed status from an executive director to a non-executive director (1 May 2005); and
- Mustaq Enus-Brey, Reuel Khoza and Gloria Serobe were appointed as non-executive directors (16 August 2005).

At the annual general meeting (AGM) in May 2005 Warren Clewlow announced his intention to retire as a non-executive director and Chairman of the board at the AGM in 2006. On 25 November 2005 Reuel Khoza was appointed Chairman elect and will succeed Warren Clewlow at the AGM on 4 May 2006.

Old Mutual plc has nominated its group finance director, Julian Roberts, as chief executive officer and a director of Skandia. If his nomination is accepted by the new board of Skandia, Julian will stand down as a non-executive director of Nedbank Group at the AGM in May.

#### Accounting policies

The group's principal accounting policies have been applied consistently and the Nedbank Group financial results have been prepared in accordance with IFRS as adopted by the International Accounting Standards Board (IASB) and interpretations issued by IFRIC. These standards are subject to ongoing review and possible amendment and the results may therefore be subject to change at future reporting dates.

#### Restatements of 2004 results

The group's results for the 2004 reporting year were restated to reflect the requirements of reporting under IFRS. These restated results for 2004 were disclosed in an announcement on 3 May 2005 and on 4 August 2005 when the interim results were released.

Further restatements reflected in the accompanying table are as follows:

- The group changed its treatment of operating leases with fixed escalations from previously being expensed on a cash basis, to being expensed on a straight-line basis in terms of circular 7/2005 issued by the South African Institute of Chartered Accountants on 2 August 2005 and in accordance with IAS 17 Leases.
- 2. The IASB issued the fair value option (FVO) amendment to IAS 39 Financial Instruments: Recognition and Measurement (IAS 39) during June 2005. The FVO amendment defines the criteria under which an entity is permitted to designate a financial instrument at initial recognition as being at fair value through profit or loss (FVTPL).

Previously the group fair valued certain assets and liabilities, with the intention of eliminating any mismatch. These instruments were designated as held for trading on transition or inception. The FVO amendment has changed this and the FVTPL designation is now applied. One or both of the following conditions need to be met to designate a financial instrument as at FVTPL:

accounting mismatch – this eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities or recognising gains or losses on such assets using a different basis; and/or

documented risk management or investment strategy – where a group of financial assets and liabilities is managed and performance is evaluated on a fair value basis and this is documented and reported internally on this basis.



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In line with Old Mutual plc, Nedbank Group early adopted the FVO amendment to IAS 39 and has restated its results as of 1 January 2004. The group has reviewed all previously designated assets and liabilities, which were classified as held for trading and all assets and liabilities that do not meet the required criteria have been de-designated.

Notwithstanding the above, all derivatives are still fair valued as required by IAS 39.

3. Previously the group did not consolidate its disability fund in the results. In the current period, and in terms of IAS 27, the disability fund has been incorporated and comparative figures have been restated from 1 January 2004.

- 4. In terms of IAS 1 Presentation of Financial Statements, the group has chosen to present assets and liabilities on the face of the balance sheet in order of their liquidity. Therefore deposits, which are mandatory in terms of the South African Reserve Bank regulations, have been reclassified from cash and cash equivalents to a separate line on the face of the balance sheet.
- 5. Foreign exchange spot trades have been reclassified as either other assets or other liabilities on the balance sheet, from derivative financial instruments. During 2004 certain short trading securities that were recorded as amounts owed to depositors have been restated on the balance sheet as other liabilities.
- 6. In previous periods loans to associates and joint ventures were included in the carrying value of associate investments and these loans have now been reclassified on the balance sheet to be included in loans and advances.
- 7. Deferred revenue was previously disclosed separately on the balance sheet and has been reclassified against the individual loans and advances to which it relates.
- 8. The first time consolidation of a subsidiary on 1 January 2004 resulted in realised reserves of R132 million being incorrectly classified as available for sale reserves. These reserves have now been reclassified as distributable reserves from 1 January 2004 with no effect to overall equity attributable to ordinary shareholders.

Comparative results in the segmental report have been restated to take into account the improvements in internal profitability measurement and group restructures. The restatements include the new internal funds transfer pricing system, the improved activity-justified transfer pricing process and a risk-weighted capital allocation and charging methodology. The restatements also take into account that liquid assets and cash reserving costs are no longer held at the centre, but are charged to the operating segments.

#### Subsequent events

As of the date of this announcement there are no post-balance-sheet events to report.

#### Reviewed results - auditors' opinion

The group's auditors, KPMG Inc and Deloitte & Touche, have reviewed these results and the review opinion is available for inspection at the company's registered office.

#### Capitalisation award with a cash dividend alternative

Notice is hereby given that the directors of the company have resolved to issue fully paid ordinary shares in the company as a capitalisation award to ordinary shareholders. Ordinary shareholders will be entitled, in respect of all or part of their shareholding, to elect to receive new fully paid ordinary shares which shares will be issued only to those ordinary shareholders who elect in respect of all or part of their shareholding, on or before 12:00, Friday, 31 March 2006 to receive the capitalisation award shares. Shareholders not electing to receive new fully paid ordinary shares in respect of all or part of their shareholding will be entitled to receive a cash dividend alternative of 185 cents per ordinary share (the cash dividend alternative).



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### Commentary

In accordance with the provisions of STRATE, the electronic settlement and custody system used by JSE Limited, the relevant dates for the capitalisation award election and the cash dividend alternative are as follows: 2006 Last day to trade to participate in the capitalisation award or the cash dividend alternative on Friday, 24 March Shares trade ex the capitalisation award election and the cash dividend alternative on Monday, 27 March Listing of the maximum number of new ordinary shares that could be taken up in terms of the capitalisation award on Monday, 27 March Last day to elect to receive capitalisation award shares, failing which you will receive the cash dividend alternative, by 12:00 on Friday, 31 March Record date to participate in the capitalisation award or receive the cash dividend alternative on Friday, 31 March Payment of the cash dividend alternative to shareholders who have elected to not participate in the capitalisation award or have participated in capitalisation award in respect of only part of their shareholding Monday, 3 April New shares issued and posted or CSDP or broker accounts credited regarding the shares to be issued to shareholders participating in the capitalisation award in respect of all or part of their shareholding on Monday, 3 April The maximum number of new shares listed in terms of the capitalisation award adjusted to reflect the actual number of shares issued in terms of the capitalisation award on or about Wednesday, 5 April Shares may not be dematerialised or rematerialised between Monday, 27 March 2006,

Shares may not be dematerialised or rematerialised between Monday, 27 March 2006, and Friday, 31 March 2006, both days inclusive. The above dates and times are subject to change. Any changes will be published on the Securities Exchange News Service (SENS) and in the press.

The number of capitalisation shares to which shareholders are entitled will be determined in the ratio that 185 cents per ordinary share bears to the 30 day volume weighted average price for the company's share, to be determined by no later than Wednesday, 15 March 2006. Details of the ratio will be published on SENS not later than Thursday, 16 March 2006 at 12:00 and in the financial press the following business day. Trading in the STRATE environment does not permit fractions and fractional entitlements. Accordingly, where a shareholder's entitlement to new ordinary shares calculated in accordance with the above formula gives rise to a fraction of a new ordinary share, such fraction will be rounded up to the nearest whole number where the fraction is greater than or equal to 0,5 and rounded down to the nearest whole number where the fraction

is less than 0,5.

A circular relating to the capitalisation award and the cash dividend alternative will be posted to shareholders on or about Monday, 13 March 2006.

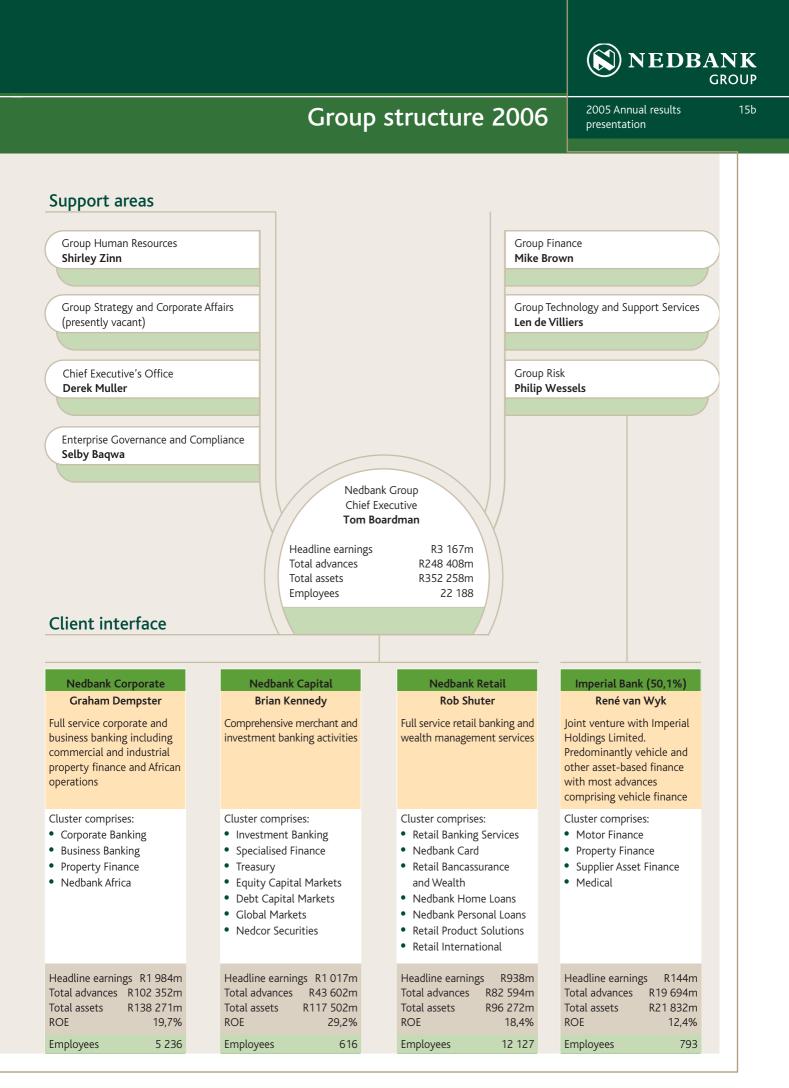
Note:

Dematerialised shareholders are required to notify their duly appointed central securities depository participant (CSDP) or broker of his/her election in terms of the capitalisation award in the manner and at the time stipulated in the agreement governing the relationship between the shareholder and his/her CSDP or broker.

For and on behalf of the board

WAM Clewlow Chairman TA Boardman Chief Executive

20 February 2006





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# Financial highlights

for the year ended 31 December

			Restated
		2005	2004
Share statistics			
Number of shares listed	m	442,8	394,2
Weighted average number of shares (note 18)	m	397,2	360,9
Fully diluted weighted average number of shares (note 18)	m	400,4	361,
Headline earnings per share	cents	797	48
Fully diluted headline earnings per share	cents	791	48
Basic earnings per share	cents	966	42
Fully diluted basic earnings per share	cents	958	42
Dividend declared per share	cents	290	12
Dividend paid per share	cents	181	7
Dividend cover	times	2,75	4,0
Net asset value per share	cents	5 597	4 65
Tangible net asset value per share	cents	4 351	3 36
Closing share price	cents	10 000	7 78
Price earnings ratio	historical	13	1
Market capitalisation	Rbn	44,3	30,
Key ratios			
Return on ordinary shareholders' equity (ROE)	%	15,5	11,
Return on total assets (ROA)	%	0,93	0,5
Net interest income to average interest-earning banking assets	%	3,55	3,1
Non-interest revenue to total income	%	50,2	53,
Impairments charge to average advances	%	0,49	0,5
Efficiency ratio	%	65,1	71,
Efficiency ratio (excluding BEE transaction expenses)	%	62,8	71,
Effective taxation rate	%	23,4	24,
Group capital adequacy ratio:	70	۲۵,4	۲,
– Tier 1	%	9,4	8,
– Total	%	12,9	12,
Number of employees	70	22 188	21 10
Balance sheet			
Total equity attributable to equity holders	Rm	22 490	18 33
Total shareholders' equity	Rm	26 309	21 78
Amounts owed to depositors	Rm	261 311	250 74
Loans and advances	Rm	248 408	221 00
	[		
Gross	Rm	253 622	227 69
Impairment	Rm	(5 214)	(6 68
Total assets	Rm	352 258	327 84
Assets under management	Rm	72 063	60 36
Total assets administered by the group	Rm	424 321	388 20
Earnings reconciliation			
Profit attributable to equity holders of the parent	Rm	3 836	1 52
Non-headline earnings items	Rm	669	(21
Non-trading and capital items	Rm	701	(25
Taxation on non-trading and capital items	Rm	(32)	(25)
invation of non-trading and capital trems	NIII .	(32)	
Headline earnings	Rm	3 167	1 74

### Income statement

2005 Annual results presentation

NEDBANK

17b

GROUP

for the year ended 31 December

nterest and similar income       7       24 343       22 789         nterest expense and similar charges       1       15 814       15 644         well interst income       1       19       8 529       7 145         mpairment charge on loans and advances       2       (2)       1 189       1 217         ncome from lending activities       24       7 340       5 928         on-interest revenue       3       1       8 483       8379         orale preses       4       126       (280)         Operating expenses       5       3       10 609       10 314         Merger and recovery programme expenses       5       3       10 609       10 314         Merger and recovery programme expenses       5       3       10 609       10 314         Merger and recovery programme expenses       5       3       10 609       10 314         Merger and recovery programme expenses       5       3       10 609       10 314         Indirect taxation       (53)       223       470       11 157       10 314         Indirect taxation       (53)       223       470       11 167       10 14       11 167       10 14       11 167       11 17       11 167				%	2005	Restated
nterest expense and similar charges       1       15 814       15 644         Vet interst income       1       19       8 529       7 145         mpairment charge on loans and advances       2       (2)       1 8 829       7 145         mpairment charge on loans and advances       2       (2)       1 8 829       7 340       5 928         Non-interst revenue       3       1       8 483       8 379       (280)       (280)         Operating income       4       15 949       14 027       (280)       (280)       (280)       (280)       (281)       (280)       (281) </td <td>Rm</td> <td></td> <td>Note</td> <td>change</td> <td>2005</td> <td>2004</td>	Rm		Note	change	2005	2004
mpairment charge on loans and advances         2         (2)         1	Interest and similar income Interest expense and similar charges					
ncome from lending activities 24 7 340 5 928 Non-interest revenue 3 1 26 7 340 2 (280 Operating income of inf information gains/(losses) 4 126 (280 Operating income of inf information gains/(losses) 4 14 027 11 15 7 10 939 Operating expenses 5 3 3 10 609 10 314 Merger and recovery programme expenses 5 (75) BEE transaction expenses 7 4 569 2 6 118 Non-trading and capital items (53) Norbit from operations before non-trading and capital items (53) Norbit from operations on als of subsidiaries, investments and property and equipment 0 investments, property and equipment and capital items (20) Norbit from operations (20) Norbit from operations (20) Norbit from operations (20) Norbit for on on-trading and capital items (20) Norbit fore direct taxation (20) Norbit for the year (20) N	Net interest income		1		8 529	7 145
Non-interest revenue       3       1       8 483       8 379         Oreign currency translation gains/(tosses)       4       125       726         Operating income       14       15 949       14 027         Operating expenses       5       3       10609       10 314         Merger and recovery programme expenses       5       3       10609       10 314         BE transaction expenses       5       3       10609       10 314         Non-trading and capital items       5       3       223       470         roft from operations before non-trading and capital items       75       4 569       2 618         Non-trading and capital items       75       4 569       2 618         Net impairment of goodwill       701       (224       701         Profit/(loss) on sale of subsidiaries, investments and property and equipment and capital items       701       147         Net impairment of investments, property and equipment and capital items       810       1108       6283         roft from operations       5       5       323       1227       2 364         roft for the year       6       66       61       108       6283       128       1474         roft for the year	Impairment charge on loans and advances		2	(2)	1 189	1 217
ioneign currency translation gains/(losses)         4         126         (280)           Operating income         11 157         10 939           iotal expenses         5         33         100 609         101 314           Merger and recovery programme expenses         5         (75)         155         625           BEE transaction expenses         5         (75)         155         625           Indirect taxation         (53)         223         470           Yoft from operations before non-trading and capital items         (53)         223         470           Yoft from operations before non-trading and capital items         (53)         223         470           Yoft from operations on all of subsidiaries, investments and property and equipment and capital items         (53)         220         (202)         (203)           Yoft from operations         100         14         167         147         147           Yoft form operations         100         14         167         147         147           Yoft from operations         100         14         167         147         147           Yoft form operations         100         14         167         147         147         147           Yoft form o	Income from lending activities		_			5 928
Deperating income total expenses1415 94914 027Operating expenses5310 60910 319Operating expenses5310 60910 319Merger and recovery programme expenses532234700indirect taxation(53)2234700(244)indirect taxation(53)2234700(244)indirect taxation(53)2234700(244)indirect taxation(53)2234700(244)indirect taxation(53)2234700(244)indirect taxation(53)2234700(244)indirect taxation(53)2234700(244)Net impairment of investments, investments and property and equipment and capital items>10011(87)indirect taxation>10014166144629indirect taxation8>10014166144indirect taxation8111406291882indirect taxation66632(39)125indirect taxation6663225111528indirect taxation6429718821255152815281258indirect taxation652022282292291282228229indirect taxation78638363 1673 15515281282228229indirect taxation88383 <td></td> <td></td> <td></td> <td>1</td> <td></td> <td></td>				1		
otal expenses         111157         10 939           Operating expenses         5         3         10 600         10 314           Merger and recovery programme expenses         5         3         333         625           Indirect taxation         (53)         223         470         625           Indirect taxation         (53)         223         470         (254)           Profit/(loss) on sale of subsidiaries, investments and property and equipment and capital items         5         300         (202)         (93)           Indirect taxation         (202)         (93)         (202)         (93)           Indirect taxation         (202)         (93)         (202)         (93)           Indirect taxation         (202)         (234)         (202)         (234)           Indirect taxation on non-trading and capital items         10         14         629         1443<			4	1.4		
Operating expenses         5         3         10         609         10         314           Merger and recovery programme expenses         5         (75)         333         625           BEE transaction expenses         5         (75)         333         625           Indirect taxation         (53)         223         470           wortading and capital items         (53)         223         470           Wortading and capital items         (53)         223         470           Impairment of goodwill         main and capital items         75         4         569         2         618           Net impairment of investments, property and equipment and capital items of profits of associates and joint ventures         10         14         167         147           Yofit from operations         >100         14         167         147         147           Yofit for operations on on-trading and capital items         6         666         1108         6688         322         (39)           Yofit for the year         4         297         1882         1528         1528         1528         1228         1228         1228         1228         1228         1228         1228         1228         1228 <t< td=""><td>Operating income Total expenses</td><td></td><td></td><td>14</td><td></td><td></td></t<>	Operating income Total expenses			14		
Merger and recovery programme expenses         5         (75)         1355         625           BEE transaction expenses         5         (75)         393         470           Indirect taxation         (53)         223         470           Vorifit from operations before non-trading and capital items         (53)         223         470           Non-trading and capital items         (53)         223         470           Vorifit from operations before non-trading and capital items         701         (254)           Profit/(loss) on sale of subsidiaries, investments and property and equipment and capitalised development costs         904         (74)           Net impairment of investments, property and equipment and capitalised development costs         >100         157         1477           Yorifi from operations         >100         5437         2 511         140         629           Yorifi tof or direct taxation         6         666         1108         6688         332         393			5	3	10 609	10 314
Indirect taxation       (53)       223       470         Profit from operations before non-trading and capital items       701       2618         Non-trading and capital items       701       (254)         Impairment of goodwill       904       (74)         Profit/(loss) on sale of subsidiaries, investments and property and equipment       904       (74)         equipment       10       14       160         Net impairment of investments, property and equipment and capitalised development costs       >100       5200       2364         rofit from operations       >100       14       160       147         rofit form operations       >100       14       160       2114         rofit form operations       810       5437       2511         rofit fort mogrations       810       1140       629         Taxation       6       6       32       323         rofit for the year       4297       1882       1128       2511         rofit attributable to minority interest ordinary shareholders       7       86       323       125         rofit attributable to minority interest ordinary shareholders       7       883       3167       3183         rofit attributable to minority interest ordinary sharehold				(75)	155	625
Trofit from operations before non-trading and capital items754 5692 618Non-trading and capital items754 5692 618Non-trading and capital items701(254)Impairment of goodwill(1)(87)Profit/(loss) on sale of subsidiaries, investments and property and equipment904(74)Net impairment of investments, property and equipment and capitalised development costs>1005 2702 364Yofit form operations>10014167147Yofit before direct taxation811140629Taxation66661108668Taxation on non-trading and capital items6661108668Taxation on non-trading and capital items632(39)Yofit for the year4 2971 8821528128Yofit attributable to equity holders of the parent Yofit attributable to eminority interest ordinary shareholders8228229Yofit for the year8 38363 8363 1673 167Yofit dirthibutable to equity holders of the parent Yofit attributable to minority interest preference shareholders8228229Yofit for the year8 38363 8363 1673 167Yofit dirthibutable to minority interest preference shareholders83 8363 167Yofit attributable to minority interest ordinary shares397 196 966400 386 474397 196 966400 386 474Yofit dirthibutable to minority interest ordinary shares397 196 966400	BEE transaction expenses		5		393	
Non-trading and capital items       701       (254)         Impairment of goodwill       (1)       (87)         Profit/(loss) on sale of subsidiaries, investments and property and equipment and capitalised development costs       904       (74)         Net impairment of investments, property and equipment and capitalised development costs       >100       14       167       147         Verifit form operations       >100       14       167       147       167       147         Verifit before direct taxation       5       10       14       167       147       1629       182       169       140       1629       140       1629       182       169       140       1629       140       1629       140       1629       182       169       140       1629       182       169       140       1629       182       169       140       1629       182       169       160	Indirect taxation			(53)	223	470
Impairment of goodwill Profit/(loss) on sale of subsidiaries, investments and property and equipment Net impairment of investments, property and equipment and capitalised development costs(1)(87) 904Net impairment of investments, property and equipment and capitalised development costs>100(74)Yrofit from operations>10014167Yrofit before direct taxation1014167Yrofit before direct taxation811140629Taxation on non-trading and capital items6661108668Taxation on non-trading and capital items6661823836Yrofit attributable to Profit attributable to mority interest preference shareholders7862331528Yrofit of the year88228229229Yrofit der the year838363 1673 167Yrofit attributable to minority interest preference shareholders83 8363 1673 167Yrofit der year838363 8363 1673 167Yrofit der year83 8363 8363 1673 167Yrofit der year83 8363 8363 1673 167Yrofit der year969058977 91Yrofit der year96969587773Yrofit der year83 60 878 7243 61 753 8883 60 878 7243 61 753 888		apital items		75	4 569	2 618
Profit/(loss) on sale of subsidiaries, investments and property and equipment Net impairment of investments, property and equipment and capitalised development costs904 $(74)$ (202)profit from operations share of profits of associates and joint ventures1014167147profit form operations share of profits of associates and joint ventures1014167147profit form operations share of profits of associates and joint ventures1014167147profit form operations share of profits of associates and joint ventures811140629629Taxation666611086688668322(39)Taxation on non-trading and capital items66661108688815281528Tofit attributable to: brofit attributable to minority interest ordinary shareholders7862331252229229profit for the year82233125228222922918822282292292291882trift for the year83 8363 8363 1673 1673 1673 167Veighted average number of ordinary shares397 196 966400 386 474397 196 966400 386 474tarnings per sharecents966958797791December 2004 Net earnings for the yearRm1528152817431743Weighted average number of ordinary shares360 878 724361 753 888360 878 724361 753 888 <td>Non-trading and capital items</td> <td></td> <td></td> <td></td> <td>701</td> <td>(254)</td>	Non-trading and capital items				701	(254)
equipment       904       (74)         Net impairment of investments, property and equipment and capitalised development costs       >100       (202)       (93)         profit form operations       >100       5 270       2 364         share of profits of associates and joint ventures       10       14       167       147         forbit before direct taxation       81       1140       629         Taxation       6       66       1108       6688         Taxation on non-trading and capital items       6       66       1108       6688         Taxation on non-trading and capital items       6       38 36       1 528       38 36       1 528         trift attributable to:       ************************************					(1)	(87)
capitalised development costs       (202)       (93)         profit from operations       >100       14       167       147         profit before direct taxation       10       14       167       147         profit before direct taxation       81       5437       2 511         otal direct taxation       6       66       1108       668         Taxation on on on-trading and capital items       6       66       1108       668         Taxation on non-trading and capital items       6       66       1108       668         Taxation on non-trading and capital items       6       66       1108       668         Torfit for the year       4 297       1882       128       128         tropit attributable to:       8       8       8       1528       128         tropit for the year       7       86       233       125       128         tropit attributable to minority interest ordinary shareholders       7       86       2238       1229       1882         trofit for the year       8asic       Headline       Fully diluted       Headline       Fully diluted         arrings per share       2005       8asic       3167       3167       3167		s and property	and		904	(74)
Toroit from operations>1005 2702 364where of profits of associates and joint ventures1014167147profit before direct taxation811 140629Taxation6661 108668Taxation on non-trading and capital items661 108668Taxation on non-trading and capital items64 2971 882Profit for the year4 2971 8821 5281 528Profit attributable to equity holders of the parent brofit attributable to minority interest ordinary shareholders7862 331 528Profit for the year4 2971 8822 282 292 29Profit for the year4 2971 8822 82 29Profit for the year8 363 8363 1 673 167Weighted average number of ordinary shares397 196 966400 386 474397 196 966400 386 474Starings per shareCents966958797791December 2004 Net earnings for the yearRm1 5281 5281 7431 743Neighted average number of ordinary shares360 878 724361 753 888360 878 724361 753 888		equipment and	1		(202)	(02)
Share of profits of associates and joint ventures1014167147Profit before direct taxation $5437$ 2 511Total direct taxation6661108668Taxation on non-trading and capital items642971882Profit for the year $6$ 42971882Attributable to: $4297$ 1882223Profit attributable to equity holders of the parent786233Profit attributable to minority interest ordinary shareholders786233Profit for the year842971882Profit for the year8233125Profit attributable to minority interest preference shareholders8233125Profit attributable to minority interest preference shareholders842971882Profit attributable to minority interest preference shareholders831673167Profit attributable to minority interest preference shareholders397 196 966400 386 474397 196 966Profit attributable to minority interest preference shareholders <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Profit before direct taxation       5 437       2 511         Total direct taxation       81       1 140       629         Taxation on non-trading and capital items       6       66       1 108       668         Taxation on non-trading and capital items       6       4 297       1 882         Profit for the year       4 297       1 882         Attributable to:       4 297       1 882         Profit attributable to equity holders of the parent       7       86       2 33       1 528         Profit attributable to minority interest ordinary shareholders       7       86       2 33       1 528         Profit for the year       4 297       1 882       2 2 9       2 2 9       2 2 9       2 2 9         Profit for the year       8 3 8 6       3 8 3 6       1 528       2 2 9       2 3 8       2 3 8       3 8 3 8       3 8 3 8			10			
Total direct taxation811140629Taxation on non-trading and capital items6661108668Taxation on non-trading and capital items642971882Attributable to: Profit attributable to equity holders of the parent78638361528Profit attributable to equity holders of the parent7862233125Profit attributable to minority interest ordinary shareholders786223125Profit for the year842971882229Profit for the year842971882229Profit attributable to minority interest preference shareholders842971882Profit for the year88383631671882Profit attributable to minority interest preference shareholders891882Profit for the year88383631671882Profit for the year8397 196 96400 386 474997 196 96400 386 474Profit attributable to minority shares397 196 966958797791Profit for the year796958797791Profit for the year79695817431743Profit for the year7360 878 724361 753 888360 878 724361 753 888			10	14		
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Taxation on non-trading and capital items       6       32       (39)         Profit for the year       4 297       1 882         Attributable to:       3 836       1 528         Profit attributable to equity holders of the parent       7       86       233       125         Profit attributable to minority interest ordinary shareholders       7       86       233       125         Profit for the year       7       86       233       125       229         Profit for the year       8       4 297       1 882       229         Profit for the year       8       4 297       1 882       229         Profit for the year       8       4 297       1 882       229         Profit for the year       8       4 297       1 882       229         Profit for the year       8       8       4 297       1 882         Profit for the year       836       4 836       3 167       3 167         Profit for the year       836       3 836       3 167       3 167         Profit for the year       8       397 196 966       400 386 474       397 196 966       400 386 474         Profit for the year       8       397 196 966       958       797			6			
Profit for the year4 2971 882Attributable to: Profit attributable to equity holders of the parent Profit attributable to minority interest ordinary shareholders7862331 528Profit attributable to minority interest ordinary shareholders7862331 25Profit attributable to minority interest preference shareholders8228229Profit for the year4 2971 882Profit for the year4 2971 882Profit for the year4 2971 882Profit for the year84 2971 882Profit for the year884 2971 882Profit for the year884 2971 882Profit for the year881 5281 528Profit for the year881 5281 829Profit for the year881 8361 832Profit for the year881 8361 832Profit for the year891 8291 882Profit for the year891 673 167Profit for the year8397 196 966400 386 474397 196 966400 386 474Profit earnings per share204958797791Profecember 20049958797791Profecember 20041 5281 5281 7431 743Weighted average number of ordinary shares360 878 724361 753 888360 878 724361 753 888				00		(39)
Attributable to: Profit attributable to equity holders of the parent Profit attributable to minority interest ordinary shareholders Profit attributable to minority interest preference shareholders Profit for the year Profit for the yea					4 297	
Profit attributable to equity holders of the parent Profit attributable to minority interest ordinary shareholders7863 8361 528Profit attributable to minority interest preference shareholders786233125Profit for the year4 2971 882Profit for the year8asicFully dilutedHeadlineFully dilutedProfit attributable to minority interest preference shareholders8asicFully dilutedHeadlineFully dilutedProfit for the year8asicFully dilutedHeadlineFully dilutedHeadlineFully dilutedProfit for the yearRm3 8363 8363 1673 1673 167Net earnings for the yearRm397 196 966400 386 474397 196 966400 386 474Profit for the yearRm1 5281 5281 7431 743Profit attributable to minority shares360 878 724361 753 888360 878 724361 753 888						
Profit attributable to minority interest ordinary shareholders786233125Profit attributable to minority interest preference shareholders828229Profit for the year4 2971 882BasicBasicHeadlineFully dilutedProfit attributable to minority interest preference shareholders8100Profit for the yearBasicFully dilutedHeadlineBasicFully dilutedHeadlineFully dilutedProfit attributable to minority interest preference shareholders83 8363 167BasicFully dilutedHeadlineFully dilutedHeadlineProfit attributable to minority shares397 196 966400 386 474397 196 966Profit attributable to minority shares397 196 966958797791Profit attributable to minority shares966958797791Profit attributable to minority shares860 878 724361 753 888360 878 724361 753 888		nt			3 836	1 528
Profit for the year4 2971 882Carnings per shareBasicHeadlineHeadlineFully dilutedDecember 2005BasicS 8363 1673 167Net earnings for the yearRm3 8363 8363 1673 167Neighted average number of ordinary shares397 196 966400 386 474397 196 966400 386 474December 2004Fully dilutedFully dilutedFully dilutedFully dilutedNeighted average number of ordinary shares360 878 724361 753 888360 878 724361 753 888			7	86		
BasicHeadlineBasicFully dilutedHeadlineDecember 2005BasicFully dilutedNet earnings for the yearRm3 8363 8363 1673 167Neighted average number of ordinary shares397 196 966400 386 474397 196 966400 386 474December 2004Secember 2004Fully dilutedFully dilutedNeighted average number of ordinary shares360 878 724361 753 888360 878 724361 753 888	Profit attributable to minority interest preference	e shareholders	5 8		228	229
BasicFully dilutedHeadlineFully dilutedDecember 200588333167Net earnings for the yearRm33333167Neighted average number of ordinary shares397196966400386474397196966December 2004Cents966958797791Net earnings for the yearRm1528111 <td< td=""><td>Profit for the year</td><td></td><td></td><td></td><td>4 297</td><td>1 882</td></td<>	Profit for the year				4 297	1 882
December 2005Rm3 8363 8363 1673 167Net earnings for the yearRm3 97 196 966400 386 474397 196 966400 386 474Weighted average number of ordinary shares397 196 966400 386 474397 196 966400 386 474Cernts966958797791December 2004Rm1 5281 5281 7431 743Net earnings for the yearRm1 5281 528360 878 724361 753 888360 878 724361 753 888						
Net earnings for the year         Rm         3 836         3 836         3 167         3 167           Weighted average number of ordinary shares         397 196 966         400 386 474         397 196 966         400 386 474           Carnings per share         cents         966         958         797         791           December 2004         Rm         1 528         1 528         1 743         1 743           Weighted average number of ordinary shares         360 878 724         361 753 888         360 878 724         361 753 888	Earnings per share		Basic	Fully diluted	Headline	Fully diluted
Weighted average number of ordinary shares397 196 966400 386 474397 196 966400 386 474Weighted average number of ordinary sharescents966958797791December 2004Net earnings for the yearRm1 5281 5281 7431 743Weighted average number of ordinary shares360 878 724361 753 888360 878 724361 753 888	December 2005					
carnings per sharecents966958797791December 2004<	Net earnings for the year	Rm		3 836		3 167
December 2004         Rm         1 528         1 528         1 743         1 743           Veighted average number of ordinary shares         360 878 724         361 753 888         360 878 724         361 753 888	Weighted average number of ordinary shares		397 196 966	400 386 474	397 196 966	400 386 474
Net earnings for the year         Rm         1 528         1 528         1 743         1 743           Weighted average number of ordinary shares         360 878 724         361 753 888         360 878 724         361 753 888	Earnings per share	cents	966	958	797	791
Weighted average number of ordinary shares         360 878 724         361 753 888         360 878 724         361 753 888	December 2004					
	Net earnings for the year	Rm	1 528	1 528	1 743	1 743
carnings per sharecents423422483482	Weighted average number of ordinary shares		360 878 724	361 753 888	360 878 724	361 753 888
	Earnings per share	cents	423	422	483	482

Basic earnings and headline earnings per share are calculated by dividing the relevant earnings amount by the weighted average number of shares in issue. Fully diluted earnings and fully diluted headline earnings per share are calculated by dividing the relevant earnings by the weighted average number of shares in issue after taking the dilutive impact of potential ordinary shares to be issued into account, including BEE schemes dilutive shares as set out in note 18.



# 2005 Annual results presentation

## Balance sheet

as at 31 December

			Restated
Rm	Note	2005	2004
Assets			
Cash and cash equivalents		11 142	4 630
Other short-term securities		17 014	16 310
Derivative financial instruments		16 176	27 276
Government and other securities		22 658	26 224
Loans and advances	9	248 408	221 008
Other assets		11 601	7 101
Customers' indebtedness for acceptances		1 291	1 509
Current taxation receivable		134	196
Investment securities	11	6 875	6 561
Non-current assets held for sale		385	48
Investments in associate companies and joint ventures	10	657	1 019
Deferred taxation asset		680	1 258
Investment property		163	174
Property and equipment		3 095	2 828
Post-employment assets		1 225	1 183
Computer software and capitalised development costs	13	1 320	1 419
Mandatory deposits with central bank		5 747	5 420
Goodwill	14	3 687	3 676
Total assets		352 258	327 840
Shareholders' equity and liabilities			
Ordinary share capital		402	394
Ordinary share premium		10 465	9 892
Reserves		11 623	8 051
Total equity attributable to equity holders		22 490	18 337
Minority shareholders equity attributable to ordinary shareholders	7	1 049	680
Minority shareholders equity attributable to preference shareholders		2 770	2 770
Total shareholders equity		26 309	21 787
Derivative financial instruments		17 055	27 781
Amounts owed to depositors	15	261 311	250 747
Other liabilities		32 357	13 153
Liabilities under acceptances		1 291	1 509
Current taxation liabilities		466	193
Deferred taxation liabilities		959	1 143
Post-employment liability		1 071	1 109
Investment contract liabilities		4 166	3 109
Long-term debt instruments	16	7 273	7 309
Total liabilities		325 949	306 053
Total shareholders' equity and liabilities		352 258	327 840

## Cash flow statement

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for the year ended 31 December

		Restated
Rm	2005	2004
Generated by operating activities	7 228	5 884
Change in funds for operating activities	2 023	(11 891)
Cash generated/(utilised) by operating activities before taxation	9 251	(6 007)
Taxation paid	(1 075)	(835)
Net cash generated/(utilised) by operating activities	8 176	(6 842)
Cash flows (utilised in)/from investment activities	(927)	2 762
Cash flows (utilised in)/from financing activities	(410)	1 903
Net increase/(decrease) in cash and cash equivalents	6 839	(2 177)
Cash and cash equivalents at the beginning of the year	10 050	12 227
Cash and cash equivalents including mandatory deposits with central bank	16 889	10 050



# 2005 Annual results presentation

## 2004 – Restatements

### Income statement restatements

for the year ended 31 December 2004

		IAS 17	IAS 39	IAS 19	
	Notes	1	2	3	
			Fair value		
			through		
	Reported	Operating	profit	Disability	
Affected line items – Rm	IFRS*	leases	and loss	fund	
Non-interest revenue	8 373		6		
Total expenses	10 934	14		(9)	
Profit before direct taxation	2 510	(14)	6	9	
Direct taxation	688	(5)	2	3	
Profit for the year	1 881	(9)	4	6	

\*Refer SENS announcement 4 August 2005

### Balance sheet restatements

as at 31 December 2004

		IAS 17	IAS 39	IAS 19	
	Notes	1	2	3	
			Fair value		
	Reported	Operating	through profit	Disability	
Affected line items – Rm	IFRS*	leases	and loss	fund	
Cash and cash equivalents	10 050				
Derivative financial instruments	27 560				
Loans and advances	221 275		(115)		
Other assets	6 806	1			
Deferred acquisition costs	10				
Investment securities	6 565				
Investments in associate companies and					
joint ventures	1 089				
Deferred taxation asset	1 169	53	36		
Post-employment assets	992			191	
Mandatory deposits with central bank					
Reserves as previously reported	8 211	(121)	(82)	43	
<ul> <li>Additional adjustments on</li> </ul>					
1 January 2004		(112)	(86)	37	
<ul> <li>Adjustment for the year ended</li> </ul>		(112)	(00)	51	
31 December 2004		(9)	4	6	
		(3)			
Profit attributable to minority ordinary					
shareholders	681	(1)			
Derivative financial instruments	28 055				
Amounts owed to depositors	254 299		3		
Other liabilities	9 117	176			
Deferred taxation liabilities	1 125			18	
Post-employment liabilities	979			130	
Deferred revenue	257				

\*Refer SENS announcement 4 August 2005

				<b>NEDE</b>	BANK GROUP
_				2005 Annual results presentation	21b
2004					
2001					
Restated 8 379					
10 939 2 511					
668 1 882					
2004					_
4	5	6	7		
Mandatory	Derivative and short				
deposits with regulators	trading securities	Loans and investments	Deferred revenue	Restated	
(5 420)	(284)			4 630 27 276	
	284	74	(226) 10	221 008 7 101	
		(4)	(10)	6 561	
		(70)		1 019 1 258	
5 420				1 183 5 420	
				8 051	
	(274)			680	
	(274) (3 555) 3 829		31	27 781 250 747 13 153	
	5 3 5 5			1 143 1 109	
			(257)	-	



2005 Annual results presentation

# Statement of changes in shareholders' equity

Rm	Number of ordinary shares	Ordinary share capital	Ordinary share premium	Reserves not available for distribution	Foreign currency translation reserve	Property revaluation reserve	
Balance at 31 December 2003 in accordance with SA GAAP Net effect of adopting IFRS	274 754 425	275	4 801	6	(209) 209	296	
Restated balance at 31 December 2003	274 754 425	275	4 801	6	_	296	
Net income recognised directly in equity Transfer from/(to) reserves Release of reserve previously not available*		_	_	50 98 (48)	(148)	(34)	
Foreign currency translation reserve movements Revaluation of property Share-based payments reserve movements Acquisition of subsidiaries Available-for-sale reserve Other					(148)	17	
Shares issued for options exercised under the Nedcor Group (1994) Employee Incentive Scheme Shares issued in terms of rights offer Other share issues Share issue expenses Shares held by subsidiaries Preference share cumulative dividend Preference share dividend paid Dividends to shareholders Profit for the year	2 766 258 114 481 010 2 209 697 (240 000)	3 114 2	168 5 037 102 (215) (1)				
Balance at 31 December 2004	393 971 390	394	9 892	56	(148)	262	
Net income recognised directly in equity Transfer from/(to) reserves Release of reserve previously not available* Foreign currency translation reserve movements Revaluation of property Share-based payments reserve movements Available-for-sale reserve Acquisition of subsidiaries Capitalisation of minorities Disposals of subsidiaries Other		_	_	3 73 (70)	95	153	
Shares issued for options exercised under the Nedcor Group (1994) Employee Incentive Scheme Shares issued in terms of capitalisation award Shares issued in terms of BEE transactions Share issue expenses Shares bought by group entities Shares bought by BEE trust Preference share dividend paid Dividends to shareholders Profit for the year	3 089 336 4 242 512 41 268 130 (1 021 381) (39 796 430)	4 4 41 (1) (40)	258 360 723 (54) (99) (615)				
Balance at 31 December 2005	401 753 557	402	10 465	59	(53)	415	

\* Release of reserve previously not available relates to the differences between the market price and the exercise price of options granted to employees that were exercised in the current year.



						Preference	
Share-based	Other non-		Other	Total ordinary	Minority	share	Total
payment	distributable	Available-for-	distributable	shareholders'	shareholders'	capital and	shareholders'
reserve	reserves	sale reserve	reserves	equity	interest	premium	equity
	107		6 667	11 647	652	2 802	15 101
9			(648)	(134)	(30)		(164)
 9	107	_	6 019	11 513	622	2 802	14 937
26	61	489	(89)	355	(52)	_	303
	39		(86)	-			-
				(48)			(48)
				(148)			(148)
26				17 26			17 26
20				- 20	(38)		(38)
		489		489	(50)		489
	22		(3)	19	(14)		5
				171			171
				5 151			5 151
				104 (215)			104 (215)
				(1)			(1)
				(')		(32)	(32)
				_		(229)	(229)
			(269)	(269)		(15)	(284)
			1 528	1 528	125	229	1 882
35	168	489	7 189	18 337	680	2 770	21 787
466	65	(204)	(115)	463	136	-	599
	60		(133)	-			-
				(70)			(70)
				95	10		105
466				153 466			153 466
400		(204)		(204)			(204)
		(204)		(204)	27		27
				_	107		107
				-	(10)		(10)
	5		18	23	2		25
				262			262
				364			364
				764			764
				(54)			(54)
				(100)			(100)
				(655)			(655)
						(220)	(220)
				—		(228)	(228)
			(727)	(727)			(727)
501	233	285	(727) 3 836 10 183		233 1 049	(228) 228 2 770	



# **ROE drivers**

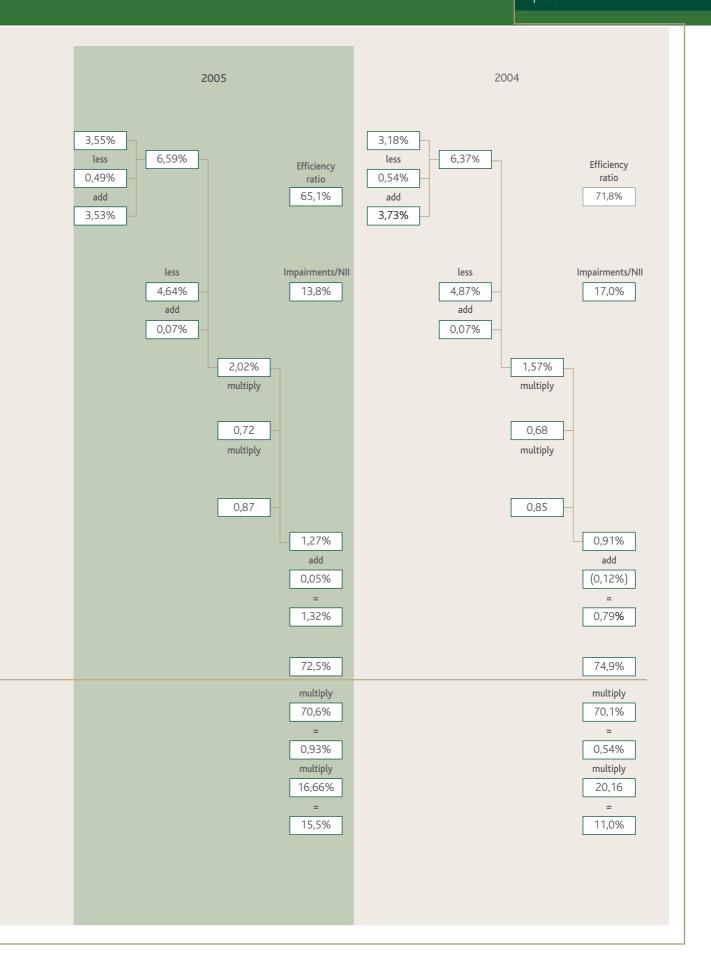
for the year ended 31 December		Restated	
Rm	2005	2004	
Net interest income	8 529	7 145	Net interest income/average interest-earning assets
Impairment of advances	(1 189)	(1 217)	Impairments/average interest-earning banking assets
Non-interest revenue	8 483	8 379	Non-interest revenue/average interest-earning banking assets
Income from normal operations	15 823	14 307	
Total expenses	(11 157)	(10 939)	Total expenses/average interest-earning banking assets
Attributable earnings of associates	167	147	Associate income/average interest-earning banking assets
Net profit before taxation	4 833	3 515	
Indirect taxation	(223)	(470)	
Direct taxation	(1 108)	(668)	1 – effective taxation rate
Net profit after taxation	3 502	2 377	
Minority interest	(461)	(354)	Income attributable to minorities
Headline earnings (excluding translation gains/(losses))	3 041	2 023	Headline earnings (excluding translation gains/(losses))
Translation gains/(losses)	126	(280)	Translation gains/(losses)/average interest-earning banking assets
Headline earnings	3 167	1 743	Headline earnings
Daily average interest-earning banking assets*	240 218	224 598	Average interest-earning banking assets/daily average total assets
Daily average total assets*	331 834	299 817	Average interest-earning banking assets/simple average total assets
Simple average total assets	340 049	320 507	Return on total assets
Simple average shareholders' funds	20 414	15 895	Gearing
			Return on equity

\* Averages calculated on a 365/366 day balance

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# Operational segmental reporting

for the year ended 31 December 2005

Balance sheet         Actual         Actual <th< th=""><th>Tor the year ended of December 2000</th><th colspan="2">Nedbank Group</th><th>Nedbai</th><th colspan="2">Nedbank Corporate</th><th colspan="2">Nedbank Capital</th></th<>	Tor the year ended of December 2000	Nedbank Group		Nedbai	Nedbank Corporate		Nedbank Capital	
Assets         Assets         8         3           Cash ad short-term funds         17         10         1         1         11         11         12           Covernment and public sector securities         22         2         2         15         17           Develope function functional instruments         16         27         2         15         17           Mottgage loans         114         96         44         39         16         16           Loans and overdrafts         105         103         46         44         41         16         16         17         10         16         16         17         10         16         16         17         10         16         16         17         10         16         15         17         10         10         36         13         99         97         79         10         0         16         28         13         17         28         17         28         17         28         17         28         17         28         17         28         17         28         17         28         17         28         17         28         17         110         <	Balance sheet	Actual	Actual	Actual	Actual	Actual	Actual	
Cash and short-term funds         17         10         1         18         3           Other short-term securities         23         26         2         2         15         17           Coverment and public sector securities         23         26         2         2         15         17           Coverment and public sector securities         23         26         2         2         15         17           Coverment and overdrafts         105         103         48         44         41           Other assets         30         23         15         8           Total asset         352         228         138         103         11         11           Other assets         30         23         15         17         11         17         11	Rbn	2005	2004	2005	2004	2005	2004	
Other southies       17       16       1       1       1       17       16       27       2       15       17         Derivative financial instruments       16       27       2       15       17         Derivative financial instruments       16       27       2       11       20         Leases and intalment debtors       35       29       12       11       111       111       111         Constructional instruments       105       103       48       44       44       41         Other assets       25       22       13       9       9       7       7         Derivative financial instruments       17       28       22       10       9       3       3         Integroup labilities       7       7       7       7       117       28       23       117       1111       111       111 <td>Assets</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Assets							
Government and public sector securities         23         26         2         15         17           Mortage loans         114         96         44         39         16         27           Mortage loans         114         96         44         39         17         11           Leass and instrument debros         105         103         48         45         44         41           Leass and instrument debros         25         221         30         23         15         8           Total assets         352         228         113         99         97         79           Orher assets         255         226         113         99         97         79           Integroup labilities         107         28         177         28         177         28           Integroup labilities         352         328         138         123         117         111           Income traits income         8 529         7 145         4 025         3 986         698         451           Income trait indirga activities         7 340         277         556         374         186         200         1116         1216         116 <td></td> <td></td> <td></td> <td>1</td> <td></td> <td></td> <td></td> <td></td>				1				
Derivative financial instruments         16         27         0         16         27           Leases and instalment debtors         35         29         12         11         4         4         4           Cher assets         25         21         30         23         115         8           Integroup assets         352         232         138         23         117         111           Current and savings accounts         47         45         15         15         1         1           Other deposits and loan accounts         255         226         10         9         3         3           Derivative financial instruments         17         28         117         111         11           Incerne dati         7         7         7         14         14         26         22         10         9         3         3           Intergroup labilities         352         328         188         123         111         111         11         11         11         11         11         11         111         111         111         111         111         111         111         111         111         111         111 <td></td> <td></td> <td></td> <td>1</td> <td></td> <td></td> <td></td> <td></td>				1				
Mortgage loans         114         96         44         39           Learss and instanent debros         35         29         12         11           Learss and instanent debros         35         29         12         11           Other assets         30         23         15         8           Total assets         30         23         15         8           Corrent and swings accounts         47         45         15         1           Other deposits and loan accounts         255         226         113         99         97         79           Dorivative financial instruments         17         28         17         28         17         17         28           Intergroup liabilities         7         7         7         17         28         17         1111         111         111				2	2			
Leases and instalment debtors         35         29         12         11           Coher assets         25         21         2         8         3           Intergroup assets         30         23         115         8           Intergroup assets         30         23         115         8           Current and savings accounts         47         45         15         5         1           Current and savings accounts         7         7         7         10         28         117         111           Intergroup liabilities         7         7         7         117         28         117         111           Income statement         7         7         7         7         117         111         111           Income statement         8         52         328         138         123         117         111           Income form lending activities         7 340         59.28         3.997         3.727         556         3.74           Non-interest revenue         8 438         8 379         2.426         2.118         186         2.080           Foreign currency translation gains/(losses)         126         (280)         146					20	16	27	
Loans and overdrafts         105         103         48         44         41           Other assets         25         21         30         23         15         8           Total assets         322         328         135         111         111           Other assets         352         328         135         117         111           Other deposits and loan accounts         255         226         113         99         97         79           Derivative financial instruments         17         28         17         28         17         28           Integroup labilities         7         7         17         28         17         28         17         28           Incers table finance         7         7         7         17         28         17         111 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Other assets         25         21         30         23         15         8           Intergroup assets         352         328         138         123         117         111           Current and savings accounts         47         45         15         15         1           Other deposits and loan accounts         255         226         113         99         77         28           Derivative financial instruments         17         28         10         9         3         3           Integroup liabilities         352         328         138         123         117         111           Income statement         7         7         7         10         9         3         3           Non-interest revenue         8         529         7 145         4 025         3 986         698         451           Impairment of advances         1189         1217         228         29         142         77           Non-interest revenue         8 483         8 379         2 426         2 118         1866         2 080           Operating income         15 949         14 027         6 223         5 845         2 442         2 454						4.4	11	
				40				
Total assets         352         328         138         123         117         111           Current and savings accounts         47         45         15         1         1         1           Current and savings accounts         255         226         113         99         97         79           Derivative financial instruments         17         28         113         99         3         3           Long-term debt         7         7         28         117         111           Income statement Rin         7         7         28         396         698         451           Income from lending activities         7340         5928         3797         3727         556         374           Non-interest revenue         764         223         5845         2.442         2.454           Total assets         1157         10.93         3.495         1.166         1.216           Operating income         15949         14.027         6.223         5.845         2.442         2.454           Total expenses         10.764         10.939         3.405         1.166         1.216           Operating income         2.765         2.708		25	21	30				
Current and savings accounts         47         45         15         15         17         28           Other deposits and loan accounts         17         28         113         99         97         79           Derivative financial instruments Intergroup liabilities         17         28         113         99         97         79           Allocated capital         26         22         10         9         3         3           Total liabilities         352         328         138         123         117         111           Income statement Rm         Rm         7         400         5.928         3.996         6.698         451           Income from lending activities         7.340         5.928         3.727         556         374           Non-interest revenue         8.483         8.379         2.426         2.118         1886         2.080           Catal expenses         11517         10.933         3.405         1.146         1.216           Operating expenses         10.764         10.939         3.405         1.146         1.216           Operating expenses         10.764         10.93         3.405         1.446         1.216		352	328					
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $						117		
Derivative financial instruments         17         28         17         28           Intergroup liabilities         7         7         7         9         3         3           Allocated capital         26         22         10         9         3         3           Income statement Rm         352         328         138         123         117         111           Income statement Rm         8         529         7145         4 025         3 986         698         4 51           Impairment of advances         1 189         1 217         228         259         142         77           Income from lending activities         7 340         5 928         3 797         3 727         556         374           Operating income         15 949         14 027         6 6 223         5 845         2 442         2 6 54           Operating income         15 949         14 027         6 6 223         5 845         2 442         2 6 54           Deprint (income         11 157         10 939         3 495         3 405         1 146         1 216           Deprating income         10 764         10 939         3 495         2 648         2 6 57         2 412						97		
$ \begin{array}{                                    $				115	55			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$			20			.,	20	
Allocated capital       26       22       10       9       3       3         Total liabilities       352       328       138       123       117       111         Income statement Rm       8       529       7 145       4 025       3 986       698       451         Net interest income       8 529       7 145       4 025       3 986       698       451         Income statement Rm       7 140       5 928       3 797       3 727       5556       374         Non-interest revenue foreign currency translation gains/(losses)       7 140       5 928       3 797       3 127       5556       374         Operating income foreign currency translation gains/(losses)       121       2028       228       3 405       1 100       1216         Operating expenses       11157       10 939       3 528       3 405       1 146       1 216         Operating expenses       10764       10 939       3 495       3 405       1 146       1 216         Operating expenses       10764       10 939       3 495       3 405       1 146       1 216         Dift/(loss) form operations       4 569       2 618       2 677       2 44       2 1 248       1 198		7	7					
Income statement Rm         R         8529         7 145         4 025         3 986         698         451           Impairment of advances         1 189         1 217         228         259         142         77           Income from lending activities         7 340         5 928         3 797         3 727         556         374           Non-interest revenue         6 8483         8 379         2 426         2 118         1 886         2 080           Operating income         15 949         14 027         6 223         5 845         2 442         2 454           Total expenses         10 764         10 939         3 528         3 405         1 146         1 216           Operating expenses         10 764         10 939         3 495         3 405         1 146         1 216           Operating or operations         4 569         2 618         2 657         2 412         1 248         1 198           Indirect taxation         223         470         38         28         44         400           Proft/(loss) form operations         4 569         2 618         2 657         2 412         1 248         1 198           Direct taxation         1 068         6675	Allocated capital			10	9	3	3	
Rm Net interest income Impairment of advances8 529 1 1887 145 1 1894 025 1 2283 986 2 9986 988 4 51 4 0254 5 928 2 2893 986 2 9986 988 4 514 5 928 2 2893 797 2 24263 727 2 1185 56 2 0803 747 2 0803 727 2 0803 727 	Total liabilities	352	328	138	123	117	111	
Net interest income       8 529       7 145       4 025       3 986       698       451         Impairment of advances       1 189       2 17       2 28       2 59       1 42       77         Income from lending activities       7 340       5 928       3 797       3 727       5 56       3 74         Non-interest revenue       8 483       8 3 79       2 426       2 118       1 886       2 080         Operating income       15 949       14 027       6 2 23       5 845       2 442       2 454         Operating expenses       10 764       10 939       3 495       3 405       1 1160       1 216         Operating expenses       10 764       10 939       3 495       3 405       1 144       1 216         Indirect taxation       2 23       470       38       2 8       44       40         Profit/(loss) from operations       4 569       2 618       2 657       2 412       1 248       1 198         Profit/(loss) after taxation       4 766       2 765       2 708       2 544       1 248       1 198         Profit/(loss) after taxation       3 628       2 097       2 033       1 801       1 024       865         Minority interest	Income statement							
Impairment of advances         1189         1217         228         259         142         77           Income from lending activities         7 340         5 928         3 797         3 727         556         374           Non-interest revenue         8 483         8 79         2 707         3 727         556         374           Coperating income         126         (280)         2         186         2 442         2 454           Coperating expenses         11 157         10 939         3 528         3 405         11 160         1216           Operating expenses         11 157         10 939         3 495         3 405         144         40           Indirect taxation         223         470         38         28         44         40           Profit/(loss) from operations         4 559         2 618         2 657         2 412         1248         1198           Direct taxation         108         668         675         2 644         224         333           Profit/(loss) before direct taxation         1 108         668         675         644         224         333           Profit/(loss) after taxation         3 167         1 743         1 984         1	Rm							
Income from lending activities7 3405 9283 7973 727556374Non-interest revenue8 4838 3792 4262 1181 8862 080Foreign currency translation gains/(losses)126(280)11 8862 080Operating income15 94914 0276 2235 8452 4422 454Total expenses11 15710 9393 5283 4051 1461 216Operating expenses10 76410 9393 4953 4051 1461 216BEE transaction expenses233411011 2161 2481 198Indirect taxation22347038284440Profit/(loss) before direct taxation4 5692 6182 6572 4121 2481 198Direct taxation1 1086686 756 44224333Profit/(loss) after taxation3 6282 0972 0331 8011 024865Minority interest income attributable to ordinary shareholders233125492672Minority interest exening banking assets2402251224436Return on average assets (%)*0.90.51.61.41.31.4Return on average equity (%)**15,511,019,718,729,229,3Return on average equity (%)**3.553.183.23.31.61.2Non-interest revenue to gross income49,55,0 <td>Net interest income</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Net interest income							
Non-interest revenue         8 483         8 379         2 426         2 118         1 886         2 080           Corejar currency translation gains/(losses)         15 949         14 027         6 223         5 845         2 442         2 454           Operating expenses         11 157         10 939         3 528         3 405         1 1160         1 216           Operating expenses         10 764         10 939         3 495         3 405         1 146         1 216           Operating expenses         223         470         38         28         44         40           Indirect taxation         223         470         38         28         44         40           Profit/(loss) from operations         4 556         2 168         2 657         2 412         1 248         1 198           Direct taxation         4 736         2 765         2 708         2 544         1 248         1 198           Direct taxation         3 628         2 097         2 033         1 801         1 024         865           Minority interest income attributable to         223         125         49         26         7         2           Headline earnings         3 167         1 743         1 98	Impairment of advances	1 189	1 217	228	259	142	77	
Foreign currency translation gains/(losses)         126         (280) <td>Income from lending activities</td> <td></td> <td></td> <td>3 797</td> <td>3 727</td> <td>556</td> <td>374</td> <td></td>	Income from lending activities			3 797	3 727	556	374	
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	Non-interest revenue				2 118	1 886	2 080	
	Foreign currency translation gains/(losses)	126	(280)					
Operating expenses BEE transaction expenses         10 764 393         10 939 33         3 495 33         3 405 4         1 146 4         1 216 4           Indirect taxation         223         470         38         28         44         40           Profit/(loss) from operations         4 569         2 618         2 657         2 412         1 248         1 198           Attributable earnings of associates and joint ventures         167         147         51         33         3         10 24         865           Direct taxation         4 736         2 765         2 708         2 544         1 248         1 198           Direct taxation         10 8 668         675         644         224         333           Profit/(loss) after taxation         3 628         2 097         2 033         1 801         1 024         865           Minority interest income attributable to ordinary shareholders         228         229         2         49         26         7         2         2         4         36           Return on average assets (%)*         3 167         1 743         1 984         1 775         1 017         863           Return on average assets (%)*         0.9         0.5         1.6         1.4	Operating income							
BEE transaction expenses         393         33         4         4           Indirect taxation         223         470         38         28         44         40           Profit/(loss) from operations         4 569         2 618         2 657         2 412         1 248         1 198           Attributable earnings of associates and joint ventures         167         147         51         33         1         128         1 198           Direct taxation         108         668         675         644         224         333         1         1         1024         865         1		11 157	10 939	3 528	3 405	1 150	1 216	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Operating expenses		10 939		3 405	1 146	1 216	
Profit/(loss) from operations       4 569       2 618       2 657       2 412       1 248       1 198         Attributable earnings of associates and joint ventures       167       147       51       33       1 <t< td=""><td>BEE transaction expenses</td><td>393</td><td></td><td>33</td><td></td><td>4</td><td></td><td></td></t<>	BEE transaction expenses	393		33		4		
Attributable earnings of associates and joint ventures       167       147       51       33           Profit/(loss) before direct taxation       4 736       2 765       2 708       2 544       1 248       1 198         Direct taxation       1 108       668       675       644       224       333         Profit/(loss) after taxation       3 628       2 097       2 033       1 801       1 024       865         Minority interest income attributable to ordinary shareholders       223       122       49       26       7       2         Headline earnings       3 167       1 743       1 984       1 775       1 017       863         Rbn        225       125       122       44       36         Return on average assets (%)*       0.9       0.5       1.6       1.4       1.3       1.4         Return on average assets (%)*       0.9       0.5       1.6       1.4       1.3       1.4         Return on average assets (%)*       0.9       0.5       1.6       1.4       1.3       1.4         Return on average assets (%)*       0.9       0.5       1.6       1.4       1.3       1.4         Non-interest revenue to gross	Indirect taxation	223	470	38	28	44	40	
Profit/(loss) before direct taxation       4 736       2 765       2 708       2 544       1 248       1 198         Direct taxation       1 108       668       675       644       224       333         Profit/(loss) after taxation       3 628       2 097       2 033       1 801       1 024       865         Minority interest income attributable to ordinary shareholders       233       125       49       26       7       2         Minority interest income attributable to preference shareholders       228       229       29       2007       2 033       1 017       863         Rbn       Average interest-earning banking assets       240       225       125       122       44       36         Return on average assets (%)*       0.9       0.5       1,6       1,4       1,3       1,4         Return on average equity (%)**       15,5       11,0       19,7       18,7       29,2       29,3         Interest margin (%)       3,55       3,18       3,2       3,3       1,6       1,2         Non-interest revenue to gross income       49,5       55,0       37,6       34,7       73,0       82,2         Impairments charge to advances (%)       0,49       0,55       0,23<	Profit/(loss) from operations	4 569	2 618	2 657	2 412	1 248	1 198	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Attributable earnings of associates and joint ventures	167	147	51	33			
Profit/(loss) after taxation       3 628       2 097       2 033       1 801       1 024       865         Minority interest income attributable to ordinary shareholders       233       125       49       26       7       2         Minority interest income attributable to preference shareholders       228       229       229       1017       863         Headline earnings       3 167       1 743       1 984       1 775       1 017       863         Rbn       Average interest-earning banking assets       240       225       122       44       36         Return on average assets (%)*       0,9       0,5       1,6       1,4       1,3       1,4         Return on average equity (%) (**       15,5       11,0       19,7       18,7       29,2       29,3         Interest margin (%)       3,55       3,18       3,2       3,3       1,6       1,2         Non-interest revenue to gross income       49,5       55,0       37,6       34,7       73,0       82,2         Impairments charge to advances (%)       0,49       0,55       0,23       0,27       0,43       0,29         Expenses to gross income (%)       65,1       71,8       54,7       55,8       44,45       48,0 </td <td>Profit/(loss) before direct taxation</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Profit/(loss) before direct taxation							
Minority interest income attributable to ordinary shareholders       233       125       49       26       7       2         Minority interest income attributable to preference shareholders       228       229       229       229       228       229       229       20	Direct taxation	1 108	668	675	644	224	333	
ordinary shareholders       233       125       49       26       7       2         Minority interest income attributable to preference shareholders       228       229       220       225       121       1017       863       3       3       3       174       1984       1775       1017       863       3	Profit/(loss) after taxation	3 628	2 097	2 033	1 801	1 024	865	
Minority interest income attributable to preference shareholders       228       229       229         Headline earnings       3 167       1 743       1 984       1 775       1 017       863         Rbn       Average interest-earning banking assets       240       225       125       122       44       36         Return on average assets (%)*       0,9       0,5       1,6       1,4       1,3       1,4         Return on average equity (%)**       15,5       11,0       19,7       18,7       29,2       29,3         Return on equity (%) (excl BEE)       17,2       11,0       20,0       18,7       29,3       29,3         Interest margin (%)       3,55       3,18       3,2       3,3       1,6       1,2         Impairments charge to advances (%)       0,49       0,55       0,23       0,27       0,43       0,29         Expenses to gross income (%)       65,1       71,8       54,7       55,8       44,5       48,0         Expenses to gross income (%) (excluding BEE       62,8       71,8       54,2       55,8       44,3       48,0         Expenses to gross income (%) (excluding BEE       62,8       71,8       54,2       55,8       44,3       48,0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>								
preference shareholders         228         229         Image: constraint of the state of the stat		233	125	49	26	7	2	
Headline earnings3 1671 7431 9841 7751 017863RbnAverage interest-earning banking assets2402251251224436Return on average assets (%)*0,90,51,61,41,31,4Return on average equity (%)**15,511,019,718,729,229,3Return on equity (%) (excl BEE)17,211,020,018,729,329,3Interest margin (%)3,553,183,23,31,61,2Non-interest revenue to gross income49,555,037,634,773,082,2Impairments charge to advances (%)0,490,550,230,270,430,29Expenses to gross income (%)65,171,854,755,844,348,0Effective taxation rate (%)23,424,224,926,418,027,8		222	220					
Rbn Average interest-earning banking assets2402251251224436Return on average assets (%)*0,90,51,61,41,31,4Return on average equity (%)**15,511,019,718,729,229,3Return on equity (%) (excl BEE)17,211,020,018,729,329,3Interest margin (%)3,553,183,23,31,61,2Non-interest revenue to gross income49,555,037,634,773,082,2Impairments charge to advances (%)0,490,550,230,270,430,29Expenses to gross income (%)65,171,854,755,844,548,0Expenses to gross income (%) (excluding BEE transaction expenses)62,871,854,255,844,348,0Effective taxation rate (%)23,424,224,926,418,027,8								
Average interest-earning banking assets2402251251224436Return on average assets (%)*0,90,51,61,41,31,4Return on average equity (%)**15,511,019,718,729,229,3Return on equity (%) (excl BEE)17,211,020,018,729,329,3Interest margin (%)3,553,183,23,31,61,2Non-interest revenue to gross income49,555,037,634,773,082,2Impairments charge to advances (%)0,490,550,230,270,430,29Expenses to gross income (%) (excluding BEE71,854,755,844,548,0Etransaction expenses)62,871,854,225,844,348,0Effective taxation rate (%)23,424,224,926,418,027,8		3 167	1 743	1 984	1 775	1 017	863	
Return on average assets (%)*0,90,51,61,41,31,4Return on average equity (%)**15,511,019,718,729,229,3Return on equity (%) (excl BEE)17,211,020,018,729,329,3Interest margin (%)3,553,183,23,31,61,2Non-interest revenue to gross income49,555,037,634,773,082,2Impairments charge to advances (%)0,490,550,230,270,430,29Expenses to gross income (%) (excluding BEE65,171,854,755,844,548,0Expenses to gross income (%) (excluding BEE62,871,854,255,844,348,0Effective taxation rate (%)23,424,224,926,418,027,8		2.40	225	405	100		26	
Return on average equity (%)**15,511,019,718,729,229,3Return on equity (%) (excl BEE)17,211,020,018,729,329,3Interest margin (%)3,553,183,23,31,61,2Non-interest revenue to gross income49,555,037,634,773,082,2Impairments charge to advances (%)0,490,550,230,270,430,29Expenses to gross income (%) (excluding BEE65,171,854,755,844,548,0transaction expenses)62,871,854,255,844,348,0Effective taxation rate (%)23,424,224,926,418,027,8								
Return on equity (%) (excl BEE)       17,2       11,0       20,0       18,7       29,3       29,3         Interest margin (%)       3,55       3,18       3,2       3,3       1,6       1,2         Non-interest revenue to gross income       49,5       55,0       37,6       34,7       73,0       82,2         Impairments charge to advances (%)       0,49       0,55       0,23       0,27       0,43       0,29         Expenses to gross income (%)       65,1       71,8       54,7       55,8       44,5       48,0         Expenses to gross income (%) (excluding BEE       62,8       71,8       54,2       55,8       44,3       48,0         Effective taxation rate (%)       23,4       24,2       24,9       26,4       18,0       27,8								
Interest margin (%)       3,55       3,18       3,2       3,3       1,6       1,2         Non-interest revenue to gross income       49,5       55,0       37,6       34,7       73,0       82,2         Impairments charge to advances (%)       0,49       0,55       0,23       0,27       0,43       0,29         Expenses to gross income (%)       65,1       71,8       54,7       55,8       44,5       48,0         Expenses to gross income (%) (excluding BEE       62,8       71,8       54,2       55,8       44,3       48,0         Effective taxation rate (%)       23,4       24,2       24,9       26,4       18,0       27,8								
Non-interest revenue to gross income       49,5       55,0       37,6       34,7       73,0       82,2         Impairments charge to advances (%)       0,49       0,55       0,23       0,27       0,43       0,29         Expenses to gross income (%)       65,1       71,8       54,7       55,8       44,5       48,0         Expenses to gross income (%) (excluding BEE transaction expenses)       62,8       71,8       54,2       55,8       44,3       48,0         Effective taxation rate (%)       23,4       24,2       24,9       26,4       18,0       27,8								
Impairments charge to advances (%)       0,49       0,55       0,23       0,27       0,43       0,29         Expenses to gross income (%)       65,1       71,8       54,7       55,8       44,5       48,0         Expenses to gross income (%) (excluding BEE transaction expenses)       62,8       71,8       54,2       55,8       44,3       48,0         Effective taxation rate (%)       23,4       24,2       24,9       26,4       18,0       27,8								
Expenses to gross income (%)       65,1       71,8       54,7       55,8       44,5       48,0         Expenses to gross income (%) (excluding BEE transaction expenses)       62,8       71,8       54,2       55,8       44,3       48,0         Effective taxation rate (%)       23,4       24,2       24,9       26,4       18,0       27,8	Impairments charge to advances (%)							
transaction expenses)62,871,854,255,844,348,0Effective taxation rate (%)23,424,224,926,418,027,8	Expenses to gross income (%)							
Effective taxation rate (%)         23,4         24,2         24,9         26,4         18,0         27,8	Expenses to gross income (%) (excluding BEE							
	transaction expenses)							
Number of employees         22 188         21 103         5 236         5 472         616         602								
	Number of employees	22 188	21 103	5 236	5 4/2	616	602	

\*ROA calculated pre minority for Imperial Bank is 1,5% for December 2005 and 0,9% for December 2004 \*\*ROE calculated pre minority for Imperial Bank is 25,0% for December 2005 and 20,3% for December 2004.



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Nedt	oank Retail	Imp	erial Bank	Share	ed Services	Central	Management	Elim	inations
Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual
2005	2004	2005	2004	2005	2004	2005	2004	2005	2004
1	1	1		1		6	6		
4	3	I	1			6	6		
			1			0	0		
65	52	5	5						
8	7	15	11						
12	14	1	1		1		1		
6	4		(1)	8	7	3	6		
								(45)	(31)
96	81	22	17	9	8	15	19	(45)	(31)
32	29			_					
42	39			2	3	1	6		
17	8	19	15	6	4	3	4	(45)	(31)
17	0	1	1	0	4	6	6	(45)	(51)
5	5	2	1	1	1	5	3		
96	81	22	17	9	8	15	60	(45)	(32)
								( - )	<u> </u>
4 389	3 685	799	639	(366)	(256)	(1 016)	(1 360)		
887	725	115	243	(192)	(7)	9	(80)		
3 502	2 960	684	396	(174)		(1 025)	(1 280)	-	-
3 706	3 726	53	86	480	772	(21)	(134)	(47)	(269)
						126	(280)		
7 208	6 686	737	482	306	523	(920)	(1 694)	(47)	(269)
5 804	5 753	354	316	265	718	103	(200)	(47)	(269)
5 705 99	5 753	354	316	256 9	718	(145) 248	(200)	(47)	(269)
164	177	14	8	96	187		30		
						(133)			
1 240 54	756 9	369	158	(55) 61	(382) 103	(890) 1	(1 524) 2	-	-
1 294	765	369	158	166	(279)	(889)	(1 522)		
332	183	78	150	40	(138)	(241)	(1 322)	-	_
962	582	291	143	(34)	(130)	(648)	(1 153)		
502	JUL	231	CEL	(34)	(1+1)	(0+0)	()		
24	18	147	72	1	6	5	1		
						228	229		
938	564	144	71	(35)	(147)	(881)	(1 383)	-	
81	71	17	14	1	1	9	8	(37)	(27)
1,1 18,4	0,7 12,1	0,7	0,4 10,0						
19,8	12,1	12,4	10,0						
5,4	5,2	4,7	4,6						
45,8	50,3	6,2	11,9						
1,14	1,05	0,65	1,72						
71,7	77,6	41,6	43,6						
70,5 25,7	77,6	41,6	43,6						
12 127	23,9 11 232	21,1 793	9,5 753	3 398	3 025	18	19		
			201	5.550	5 025	10	21		



2005 Annual results presentation

# Geographical segmental reporting

for the year ended 31 December

	Nedbank Group					
Income statement	Actual	Actual				
Rm	2005	2004				
Net interest income	8 529	7 145				
Impairment of advances	1 189	1 217				
Income from lending activities	7 340	5 928				
Non-interest revenue	8 483	8 379				
Foreign currency translation gains/(losses)	126	(280)				
Operating income	15 949	14 027				
Total expenses	11 157	10 939				
Operating expenses Merger and recovery programme expenses BEE transaction expenses	10 609 155 393	10 314 625				
Indirect taxation	223	470				
Profit from operations	4 569	2 618				
Attributable earnings of associates and joint ventures	167	147				
Profit before direct taxation	4 736	2 765				
Direct taxation	1 108	668				
Profit after taxation	3 628	2 097				
Minority interest income attributable to ordinary shareholders	(233)	(125)				
Minority interest income attributable to preference shareholders	(228)	(229)				
Headline earnings	3 167	1 743				



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South Africa **Rest of Africa Rest of World** Actual Actual Actual Actual Actual Actual 7 958 6 5 5 8 1 190 1 155 (16) 6 768 5 403 7 940 7 724 (280) 14 834 12 847 10 422 10 025 9 908 9 438 4 196 2 358 4 3 1 8 2 4 4 9 1 020 3 298 1 808 (185) (105) (31) (10) (17) (10) (229) (228) 2 885 1 474 



2005 Annual results presentation

# Notes to the income statement

#### 1 Average balance sheet and related interest

	2005		
	Actual	Average	
	balance	balance	
Rm	sheet	sheet	Interest
Assets			
Advances			
Mortgage loans	75 642	67 906	6 271
Commercial mortgages	37 993	34 874	3 693
Lease and instalment debtors	34 935	31 000	3 303
Credit card balances	4 074	3 754	507
Bills and acceptances	5 141	4 394	360
Overdrafts	11 604	10 581	1 120
Term loans and other*	85 524	78 987	6 298
Impairment of advances	(5 214)	(5 830)	
Government and public sector securities	22 658	25 021	1 872
Short-term funds and trading securities	22 515	23 798	2 574
Interest-earning assets	297 872	274 485	25 998
Derivative gross up	16 176	22 385	
Insurance assets	4 166	3 525	
Cash and bank notes	1 992	1 540	
Debtors and other accounts	14 026	12 072	
Associates and investments	3 366	4 355	
Property, plant and equipment	3 258	2 933	
Intangible assets	5 007	5 063	
SARB deposit	6 395	5 476	
Total assets	352 258	331 834	25 998
Liabilities			
Deposit and loan accounts	148 920	140 681	9 281
Current and savings accounts	47 018	43 686	988
Negotiable certificates of deposit	33 682	33 442	2 428
Other liabilities**	32 982	40 962	3 202
Subordinated debt	7 273	7 111	953
Interest-bearing liabilities	269 875	265 882	16 852
Creditors and other accounts	34 853	21 661	
Derivative gross up	17 055	17 793	
Insurance funds	4 166	3 526	
Ordinary shareholders' equity	22 490	19 344	
Minority shareholders' equity	3 819	3 628	
Total shareholders' equity and liabilities	352 258	331 834	16 852
<b>T</b> to I among a sector (1) to a sector			0.146
Total average assets/interest			9 146
Gross interest-earning assets/interest	297 872	274 485	9 146
Net trading assets/interest disclosed in NIR	39 811	34 267	617
Interest-earning banking assets/interest	258 061	240 218	8 529

Where possible, averages are calculated on daily balances.

\* Includes: term loans, preference shares, factoring debtors, other lending-related instruments and customers' indebtedness for acceptances and interest on derivatives

\*\* Includes: foreign currency liabilities, liabilities under acceptances



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2004 Actual Average balance balance % % sheet sheet Interest 9,2 61 270 57 818 6 005 10,4 10,6 35 072 31 899 3 864 12,1 10,7 29 279 26 655 2 963 11,1 13,5 3 483 3 388 395 11,7 5 615 5 967 441 8,2 7,4 10,6 11 228 10 157 1 129 11,1 8,0 83 254 75 159 6 138 8,2 (7 213) (6 684) 7,5 26 224 20 927 1 374 6,6 10,8 19 217 17 475 1 595 9,1 9,5 267 958 242 232 23 904 9,9 27 276 25 974 4 064 3 109 1 656 1 379 9 786 8 0 1 8 4 471 5 0 4 6 2 874 3 002 5 095 5 391 5 487 4 839 7,8 327 840 299 817 23 904 8,0 6,6 137 283 136 674 9 792 7,2 2,3 44 933 44 166 1 3 4 6 3,0 27 643 7,3 27 882 2 324 8,4 21 408 1 793 7,8 42 158 8,4 13,4 7 309 8 782 1 0 6 7 12,1 6,3 259 565 238 673 16 322 6,8 15 598 15 228 27 781 23 658 3 109 4 0 6 4 18 337 15 244 2 950 3 450 327 840 5,1 299 817 16 322 5,4 2,75 7 582 2,53 3,33 267 958 242 232 7 582 3,13 1,80 21 514 17 634 437 2,48 3,55 246 444 224 598 7 145 3,18



# Notes to the income statement (continued)

#### 2 Impairments and non-performing advances

Rm	Nedbank Corporate 2005	Nedbank Capital 2005
Opening balance Income statement charge - impairment of advances Bad debts recovered	2 063 228 92	323 142 14
Bad debts written off/other transfers Total impairments	(573) 1 810	(55) 424
Split of impairments Specific impairments	1 117	409
Book value of non-performing loans less recoverable amounts before applying discounting Book value of other loans less recoverable amounts before applying discounting Impact on discounting cash flows	742 316 59	358 51
Incurred but not reported (IBNR) impairments	693	15
Total impairments	1 810	424
Total advances	104 162	44 025
Total simple average advances	98 476	38 814
Non-performing advances Non-performing loans Mortgage advances	382	
Lease and instalment debtors Credit card balances Other loans and advances	184 4 639	268
Total non-performing loans Properties in possession	1 209 53	441
Total non-performing advances Expected recoveries	1 262 495	441 181
Expected losses	767	260
Ratios Ratio of impairments to advances (%) Ratio of impairments charge to average advances (%) Non-performing loans as % of total advances Properties in possession as % of total advances Non-performing advances as % of total advances	1,74 0,23 1,16 0,05 1,21	0,96 0,37 1,00 1,00
<b>Properties in possession</b> Balance at beginning of year Disposal/write downs/revaluations PIPs added during the year	247 (210) 16	
Balance at end of year Unsold Sold awaiting transfer	53 50 3	-

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Central Nedbank Retail Imperial Bank management 2005 2005 2005 2005 2004 2 973 927 398 6 684 7 505 887 115 (183) 1 189 1 2 1 7 9 111 226 227 (1879) (321) (57) (2 885) (2 265) 2 092 730 158 5 214 6 684 2 004 730 158 4 4 1 8 5 696 787 2 523 4 488 636 843 53 158 1 421 982 565 374 41 474 88 796 988 2 092 730 158 5 2 1 4 6 684 84 687 20 425 323 253 622 227 692 229 222 548 76 967 17 763 240 658 971 211 1 564 2 680 257 1 0 5 7 1 106 348 157 161 252 274 61 65 1 2 1 2 2 691 1 659 620 65 3 994 6 729 253 3 309 761 4 303 1 912 7 490 623 65 241 1 780 3 002 863 1 0 4 9 382 65 2 523 4 488 2,94 2,47 3,57 48,92 2,06 0,55 1,15 0,65 (79, 91)0,49 1,96 3,04 20,12 1,57 2,96 0,33 0,30 0,01 0,12 2,26 3,05 20,12 1,70 3,29 497 16 1 761 1 280 (1) (273) (13) (497)(627) 29 45 108 253 3 309 761 \_ 3 136 189 391 370 117 120



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# Notes to the income statement (continued)

#### 2 Impairments and non-performing advances (continued)

#### Classification categories December 2005 – Nedbank Group

Rm	Standard	Special- mention	Sub- standard	Doubtful	Loss	PIPs	Total
Mortgage advances	70 435	1 805	1 529	554	1 010		75 333
Lease and instalment debtors	32 841	813	224	503	554		34 935
Credit card balances	3 657	184	72	95	66		4 074
Other loans and advances	135 594	1 347	818	473	739		138 971
Properties in possession (PIPs)						309	309
Total gross balances	242 527	4 149	2 643	1 625	2 369	309	253 622
% of total advances	95,6	1,7	1,0	0,7	0,9	0,1	100,0

#### Classification categories December 2004 – Nedbank Group

Rm	Standard	Special- mention	Sub- standard	Doubtful	Loss	PIPs	Total
Mortgage advances	55 432	2 393	1 292	1 022	1 658		61 509
Lease and instalment debtors	27 193	757	225	366	738		29 279
Credit card balances	2 957	235	40	123	128		3 483
Other loans and advances	127 851	2 169	946	1 303	1 391		133 660
Properties in possession (PIPs)						761	761
Total gross balances	212 145	5 554	2 503	2 814	3 915	761	227 692
% of total advances	93,2	2,4	1,1	1,3	1,7	0,3	100,0

#### Classification categories December 2005 - Nedbank Corporate

Rm	Standard	Special- mention	Sub- standard	Doubtful	Loss	PIPs	Total
Mortgage advances	9 557	714	519	151	231		11 172
Lease and instalment debtors	11 779	182	70	112	72		12 215
Credit card balances	43	2	1	1	3		50
Other loans and advances	78 758	748	528	276	362		80 672
Properties in possession (PIPs)						53	53
Total gross balances	100 137	1 646	1 118	540	668	53	104 162
% of total advances	96,1	1,6	1,1	0,5	0,6	0,1	100,0

#### Classification categories December 2004 – Nedbank Corporate

Rm	Standard	Special- mention	Sub- standard	Doubtful	Loss	PIPs	Total
Mortgage advances	5 591	1 184	232	353	369		7 729
Lease and instalment debtors	10 735	236	92	129	96		11 288
Credit card balances	33	3	1	2	1		40
Other loans and advances	73 533	912	691	273	367		75 776
Properties in possession (PIPs)						247	247
Total gross balances	89 892	2 335	1 016	757	833	247	95 080
% of total advances	94,5	2,5	1,0	0,8	0,9	0,3	100,0

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#### 2 Impairments and non-performing advances (continued)

Class	ification cat	<b>egories Dece</b> Special-	<b>mber 2005 –</b> Sub-	Nedbank Capi	tal		
Rm	Standard	mention	standard	Doubtful	Loss	PIPs	Total
Mortgage advances Lease and instalment debtors Credit card balances Other loans and advances Properties in possession (PIPs)	26 43 144	286	128	268 48	125		_ 294 _ 43 731 _
Total gross balances	43 170	286	128	316	125	_	44 025
% of total advances	98,1	0,6	0,3	0,7	0,3	-	100,0

#### Classification categories December 2004 - Nedbank Capital Special-Sub-Rm Standard mention standard Doubtful Loss PIPs Total Mortgage advances 48 48 Lease and instalment debtors 431 431 Credit card balances Other loans and advances 39 392 940 146 147 35 40 660 Properties in possession (PIPs) Total gross balances 39 871 940 146 147 41 139 35 \_ % of total advances 96,9 2,3 0,4 0,3 0,1 0,0 100,0

#### Classification categories December 2005 - Nedbank Retail

Rm	Standard	Special- mention	Sub- standard	Doubtful	Loss	PIPs	Total
	Standard	пенион	Standard	Doubtini	L033	F IF 3	TOtal
Mortgage advances	60 456	1 047	1 010	403	568		63 484
Lease and instalment debtors	7 024	236	131	95	162		7 648
Credit card balances	3 614	182	71	94	63		4 025
Other loans and advances	8 529	313	162	148	126		9 277
Properties in possession (PIPs)						253	253
Total gross balances	79 623	1 778	1 374	740	919	253	84 687
% of total advances	94,0	2,1	1,6	0,9	1,1	0,3	100,0

#### Classification categories December 2004 - Nedbank Retail

Rm	Standard	Special- mention	Sub- standard	Doubtful	Loss	PIPs	Total
Mortgage advances	48 388	1 154	1 054	669	938		52 203
Lease and instalment debtors	6 228	243	82	95	235		6 883
Credit card balances	2 924	232	39	121	127		3 443
Other loans and advances	8 473	308	109	241	519		9 650
Properties in possession (PIPs)						497	497
Total gross balances	66 013	1 937	1 284	1 126	1 819	497	72 676
% of total advances	90,8	2,7	1,8	1,5	2,5	0,7	100,0



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# Notes to the income statement (continued)

#### 2 Impairments and non-performing advances (continued)

#### Classification categories December 2005 - Imperial Bank

Rm	Standard	Special- mention	-Sub standard	Doubtful	Loss	PIPs	Total
Mortgage advances	428	44			211		683
Lease and instalment debtors	14 126	395	23	28	320		14 892
Credit card balances							-
Other loans and advances	4 786				61		4 847
Properties in possession (PIPs)						3	3
Total gross balances	19 340	439	23	28	592	3	20 425
% of total advances	94,7	2,1	0,1	0,2	2,9	_	100,0

#### Classification categories December 2004 – Imperial Bank Sub-Specialmention Standard standard Doubtful PIPs Rm Loss Total Mortgage advances 117 55 6 351 529 51 Lease and instalment debtors 9 799 278 142 407 10 677 Credit card balances \_ Other loans and advances 4 760 9 67 4 836 Properties in possession (PIPs) 16 16 57 Total gross balances 14 676 342 142 825 16 058 16 % of total advances 91,4 2,1 0,4 0,9 5,1 0,1 100,0

#### Classification categories December 2005 - Central management and shared services

Rm	Standard	Special- mention	Sub- standard	Doubtful	Loss	PIPs	Total
Mortgage advances Lease and instalment debtors Credit card balances	(6) (114)						(6) (114) –
Other loans and advances Properties in possession (PIPs)	377			1	65		443
Total gross balances	257	-	_	1	65	-	323
% of total advances	79,6	-	_	0,3	20,1	-	100,0

#### Classification categories December 2004 - Central management and shared services

Rm	Standard	Special- mention	Sub- standard	Doubtful	Loss	PIPs	Total
Mortgage advances Lease and instalment debtors							-
Credit card balances							-
Other loans and advances	1 693			642	403		2 738
Properties in possession (PIPs)						1	1
Total gross balances	1 693	_	-	642	403	1	2 739
% of total advances	61,8	-	-	23,5	14,7	-	100,0

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#### 2 Impairments and non-performing advances (continued)

Category (i) Standard (or current)	<b>Definition</b> Items that are fully current, the continued repayment of which are without doubt and for which full repayment is expected.
(ii) Special mention	Items that are subject to conditions that, if left uncorrected, could raise concerns about timely and full repayment and, as such, require more than normal attention.
(iii) Substandard	Items showing weaknesses that could lead to probable loss, if not corrected, or in respect of which full repayment is in doubt owing to the primary sources of repayment being insufficient.
(iv) Doubtful	Items that exhibit all the weaknesses inherent in items classified as substandard, with the added characteristic that the items are not adequately secured.
(v) Loss	Items that are considered uncollectable and of such little value that the items should no longer be included in advances.



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# Notes to the income statement (continued)

#### 3 Non-interest revenue

Rm	<b>Ned</b> 2005	oank Group 2004	<b>Nedba</b> 2005	Nedbank Corporate 2005 2004		Nedbank Capital 2005 2004	
Commission and fees	5 770	5 460	1 895	1 600	324	381	
Cash handling fees Administration fees Insurance commission Exchange commission	326 163 300 213	298 124 262 200	252 44 23 136	229 38 18 135		1	
Fees Guarantees Service charges Other commissions	782 63 1 731 2 192	1 344 56 1 476 1 700	191 60 411 778	242 60 378 500	288 2 34	343 2 35	
Exchange and other non-interest income	334	511	182	112	118	332	
Derivative income Exchange Securities Dealing Fair Value Adjustments	24 114 358 (162)	(160) 59 465 147	24 225 (67)	16 24 66 6	24 23 126 (55)	(30) (42) 324 80	
Trading income	1 431	1 369	75	81	1 318	1 243	
Foreign exchange Debt Securities Equities Other	658 367 418 (12)	611 409 324 25	75	81	545 367 418 (12)	485 409 324 25	
Rents	65	106	16	24		4	
Rents received PIP Rental Income Internal Rents	60 5	94 12	15 1	24		4	
Investment income	248	139	24	30	98	104	
Long-term Asset Sales Dividends received	108 140	88 51	9 15	7 23	14 84	82 22	
Sundry income	635	794	234	271	28	15	
Total non-interest revenue	8 483	8 379	2 426	2 118	1 886	2 079	



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<b>Nedb</b> 2005	oank Retail 2004	<b>Imp</b> 2005	<b>erial Bank</b> 2004	<b>Share</b> 2005	ed Services 2004	Central 2005	Management 2004	<b>Elin</b> 2005	ninations 2004
 3 547	3 387	32	38	88	122	(102)	(43)		
		32	38	88	122	(102)	(43)	(14)	(25)
74 136 275 73	69 102 225 60	c	20	7 2 4	6 19 5	(17)	(17)	(7)	(6)
253 3 1 320	685 1 1 098	6	20	51	42	(7) (2)	12 (7)	(7)	(10)
1 413	1 147	26	18	24	50	(76)	(31)	(7)	(19)
49	52	5	(5)	12	107	(32)	(87)		
19 30	33 19	5	(5)	4 5 3	21 90 (4)	44 (28) (48)	(146) 23 (34) 70		
38	45	-	_	-	_	-	_	_	-
38	45								
14	33	_	_	34	232	-	_	1	(187)
10 4	25 8			35 (1)	41 4 187			1	(187)
-	6	-	_	79	23	47	(24)	-	_
	6			76 3	20 3	9 38	(27) 3		
58	203	16	53	267	288	66	21	(34)	(57)
3 706	3 726	53	86	480	772	(21)	(133)	(47)	(269)



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# Notes to the income statement (continued)

#### 4 Forex currency exposure analysis at 31 December 2005

		Total					
	offs	hore capital	FX-	FX-	Non-FX-	Non-FX-	Translation
			sensitive	sensitive	sensitive	sensitive	gains
		\$m		\$m		\$m	0
(Dec 2004 – R5,63 vs Dec 2005 – R6	,33) Rm	equivalent	Rm	equivalent	Rm	equivalent	Rm
Non-rand/offshore capital per currency balance sheet December 2004	4 457	792	2 640	469	1 817	323	(270)
<b>Current year movements</b> Capitalisation of foreign holding company (R6,05/\$) Repatriations (various rates) Uplift from profits Other net capital moves				190 (411) 37 (50)			75 (26)
31 December 2005 – balance sheet	3 932	621	1 488	235	2 444	386	(221)
Balance sheet – FCTR in equity			1 323	209			(95)
Income statement – gains on transla	tion		165	26			(126)
Net reduction in foreign currency of Exposure of Dec 2004 balance sheet Actual exposure at December 2005 - FCTR in equity - Translation gains in the Income Sta	at Dec 20						(270) (221) (95) (126)
Net reduction of forex exposure effect	cts						49

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5 Expenses

1		Restated
Rm	2005	2004
Staff	5 312	5 176
Salaries & wages	5 274	5 359
Post employment benefits	(12)	(205)
Share based-payment costs – non BEE schemes	50	22
Computer processing	1 330	1 234
Depreciation for computer equipment	200	210
Amortisation of computer software	423	395
Operating lease charges for computer equipment	109	112
Other computer processing expenses	598	517
Communication and travel	459	448
Occupation and accommodation	897	924
Depreciation for buildings	57	63
Operating lease charges for land and buildings	322	269
Other occupation and accommodation expenses	518	592
Marketing and public relations Fees	575 1 355	502 1 225
Auditors remuneration	91	121
Other fees	1 264	1 104
Office equipment and requisites	301	303
Depreciation for furniture and other equipment	187	176
Depreciation for vehicles	6	8
Operating lease charges for furniture and other equipment	41	48
Operating lease charges for vehicles	67	6 65
Other office equipment and requisites expenses		
Other sundries	361	432
Fees to alliance partners	19	70
Capital One (Peoples)		18
Capital One (Amex)		21
JD Group		18
Old Mutual Bank	(14)	(6)
Macquarie	33	19
Total operating expenses	10 609	10 314
Merger and recovery programme expenses	155	625
Staff/retrenchment costs		298
Property related	52	23
Consulting & fees		19
Office equipment		17
Computer and migration		4
Merger expenses	98	246
Other	5	18
BEE transaction expenses	393	_
BEE share based payment costs	371	
Fees	22	
Total	11 157	10 939
Efficiency ratio (%)	65,1	71,8



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# Notes to the income statement (continued)

#### 6 Taxation

Rm	2005	Restated 2004
South African normal taxation		
Current	397	309
Deferred	560	246
Secondary taxation on companies	(1)	(38)
Foreign taxation	98	65
Current and deferred taxation on income	1 054	582
Prior year underprovision – current	441	86
Prior year underprovision – deferred	(387)	
Total taxation on income	1 108	668
Taxation on non-trading and capital items	32	(39)
Total taxation	1 140	629
Effective taxation rate excluding non-trading and capital items (%)	23,4%	24,2%

	2005 %	Restated 2004 %
Taxation rate reconciliation (excluding non-trading and capital items)		
Standard rate of South African normal taxation	29	30
Dividend income	(4)	(6)
Differences between foreign taxation rates and South African taxation rate	1	3
Non-taxable investment income	(1)	0
Foreign exchange translation gains/(losses)	(1)	4
Recognition of taxation loss	(1)	0
Other	—	(7)
Total taxation on income as percentage of profit before taxation		
(excluding non-trading and capital items)	23	24



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#### 7 Minority interest

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	2		2004		
	Balance	Income	Balance	Income	
Rm	sheet	statement	sheet	statement	
Bastion		1	5	2	
Imperial Bank	749	145	498	74	
Nedbank (Swaziland)	32	8	24	6	
Nedbank (Namibia)	19	7	13	5	
Nedbank (Malawi)	1		1		
Fairbairn Private Bank	144	17	116	15	
Taquanta	13	7	5	2	
MBCA Bank	19	15			
The Lion Match company	20				
Fasic	21	10	11	16	
Stenham				(5)	
Bond Choice	5	8			
BoE Private clients	23	7	10	10	
CW Investments				4	
Other	3	8	(3)	(4)	
	1 049	233	680	125	
Preference shares		Days	Rate	Amount (Rm)	

	Duys	Ruce	Amount (Kin)
Dividends paid			
1 July 2004 – 15 August 2004	46	8,63%	30,0
16 August 2004 – 31 December 2004	138	8,25%	86,3
1 Jan 2005 – 17 April 2005	107	8,25%	67,0
18 April 2005 – 30 June 2005	74	7,88%	44,3
	365		227,6

	Number of shares	Cents per share	Amount (Rm)
Dividends declared			
Final declared for 2004 – paid March 2005	277 298 896	41,94672	116,3
Interim declared for 2005 – paid August 2005	277 298 896	40,15068	111,3
			227,6
Final declared for 2005 – payable March 2006	227 298 896	39,69863	110,1



9 Advances

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## Notes to the balance sheet

Segmental breakdown	Nedbank Group		Nedbar	Nedbank Corporate	
Rm	2005	2004	2005	2004	
Homeloans	75 333	60 509	11 172	7 729	
Commercial mortgages	37 993	35 072	33 204	30 831	
Properties in possession	309	761	53	247	
Credit cards	4 074	3 483	50	40	
Overdrafts	11 604	11 228	9 542	8 569	
Other loans to clients	49 120	45 585	13 965	11 260	
Leases and instalment debtors	34 935	29 279	12 215	11 288	
Preference shares and debentures	5 918	5 946	3 037	2 938	
Factoring accounts	680	579	680	579	
Remittances in transit	82	406	51	383	
Deposits placed under reverse repurchase agreements	4 410	3 952			
Trade, other bills and bankers' acceptances	3 850	4 106	101	379	
Term loans	25 314	26 786	20 092	20 836	
Impairment of advances	(5 214)	(6 684)	(1 810)	(2 063)	
Total advances	248 408	221 008	102 352	93 016	



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Nedbank Capital Nedbank Retail **Imperial Bank Shared Services Central Management** 2005 2004 2004 2005 2004 2005 2004 2005 2004 2005 63 484 52 203 48 683 529 (6) 4 204 6 669 257 3 978 (84) 253 497 3 16 1 4 0 2 4 3 443 7 176 662 1 794 1 883 7 85 107 32 288 28 216 2 541 (1) 111 4 325 322 139 216 1 323 294 431 7 6 4 9 6 883 14 891 10 677 (114)1 949 119 777 25 2 6 2 9 26 124 124 82 34 19 18 12 5 4 4 1 0 3 952 3 745 3 360 4 363 4 1 2 515 4 223 3 039 525 (11)(17) 484 413 (424) (2 0 9 2) (730) (927) (75) (473) (83) 75 (323) (2 973) 43 602 40 816 82 594 69 703 19 694 15 132 138 455 28 1 886



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## Notes to the balance sheet (continued)

#### 10 Investments in associate companies and joint ventures

	Percentage holding			
Name of company and nature of business	2005 %	2004	Acquisition date	
Listed	/0	70	Guic	
Banking				
State Bank of Mauritius Ltd***	20,1	20,1	Nov-97	
Technology				
Net 1 Applied Technology Holdings Ltd***			Jul-00	
Unlisted				
Banking				
Banque SBM Madagascar Ltd	20,0	20,0	Dec-99	
SBM Nedbank International Ltd	50,0	50,0	Jul-99	
Technology				
Acturis Ltd	70,1	68,7	Mar-01	
The Internet Solution (Pty) Ltd/Linx Holdings (Pty) Ltd	20,0	20,0	Jun-00	
The IQ Business Group (Pty) Ltd	41,4	46,1	Jul-00	
Other			-	
BoE (Pty) Ltd	50,0	50,0	Jan-03	
NIB Life Assurance (Formerly BoE Life Assurance Company Ltd)	50,0	50,0	Jan-03	
Boness Development Phase 3 (Pty) Ltd**	, -	100,0	Jan-92	
Capegate Lifestyle (Pty) Ltd	34,0	34,0	Dec-02	
Capricorn Science & Technology (Pty) Ltd	41,5	10,4	Nov-98	
Century Square Development Trust	35,0	35,0	May-01	
Corovest – NIB Property Asset Management**		35,0	May-00	
G & C Shelf 31 (Pty) Ltd	40,0	40,0	May-04	
Grapnel Property Group (Pty) Ltd	40,0	40,0	Mar-03	
Kimberly Clark SA Holdings (Pty) Ltd	50,0	50,0	Aug-04	
Lyric Rose (Pty) Limited	48,8	36,8	Jul-02	
Off The Shelf Investment Forty One (Pty) Ltd	33,3	67,0	Dec-02	
Robow Investments No 47 (Pty) Ltd	50,0	50,0	Dec-02	
Sanbona Properties (Pty) Ltd	50,0	50,0	Oct-03	
Sandton Square Portion 8 (Pty) Ltd	25,0	25,0	Jul-02	
Steenberg Office Development (Pty) Ltd	25,0	25,0	Jul-02	
Whirlprop 33 (Pty) Ltd Other	49,0		Jan-05	

All associates and joint ventures are equity accounted and equity income is as at 31 December 2004

\* Represents an amount less than R1m

\*\* Disposed of in 2004

\*\*\* No longer accounted for as an associate, but still reflects equity income

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Net Equity-Market value/ Indebtedness of loans accounted earnings Directors' valuation to/(from) associates Carrying amount Year-end Rm Rm Rm Rm Rm Rm Rm Rm Jun Jun \_ \_ Jul Dec \_ Sep Sep Jun Dec Dec (12) (12) Dec Aug Sep Feb \* Dec \* Feb Sep Dec Feb \* Feb \* Feb (7) \* Apr Apr \* Feb Feb 1 359 1 0 1 9



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# Notes to the balance sheet (continued)

Investment securities		
Rm	Reviewed 2005	
Listed investments		
Absa Group Ltd		19
Acucap Properties Ltd **	128	
Barloworld Ltd		14
Eagles Bonds	8	-
Growthpoint Properties Ltd		65
Imperial Holdings Bonds		20
Imperial Holdings Ltd		1
JD Group Ltd		90 12
Massmart Holdings Ltd NIB Funds Investments		11(
NIB Unit Trusts		29
Resilient Property Income Fund Ltd **	146	
Vukile Property Fund Managers Ltd	1-10	68
Other Private equity portfolio	21	1
Other *	114	
	417	
Unlisted investments		
AKA Capital (Pty) Ltd **	32	16
Catalyst Holding (Pty) Ltd		24
Crossroads Distribution (Pty) Ltd **	33	33
Endowment Policies	459	16
Eveready (Pty) Ltd **	53	4
Growthpoint & Toontjies Joint Venture **	108	
Dr Holsboer Investment Portfolio	149	11
Inzalo Investment Holdings Ltd **	28	
Kunene Finance Company (Pty) Ltd **	58	
Momentum Insurance Policy	4	
Nedquants Core Equity	98	
Net I U.E.P.S. Technologies Inc	274	
NIBI Fund	483	
NIB-MDM Private Equity Fund 1	100	3
Rapid Dawn 271 (Pty) Ltd **	123	
Strate Ltd	16	
Treacle Venture Partners (Pty) Ltd	100	4
Other Private Equity Portfolio Other *	192	
	182	
	2 292	2 678

\*Less than R10 million per investment

\*\*Investment in private equity

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11 Investment securities (continued)

Rm	Reviewed 2005	Restated 2004
Policyholder liabilities Policyholder investments	(33) 4 199	(17) 3 126
Listed investments at market value	3 458	2 443
Equity other than property Government, public and private sector stock Unit trusts	596 97 2 765	499 96 1 848
Unlisted investments at directors' valuation	741	683
Equity other than property NCDs, money market and other short-term funds	8 733	22 661
Insurance assets	4 166	3 109
Total investment securities	6 875	6 561
2 Summary of total private equity investments Property investments	390	302
Listed investments Unlisted investments	274 116	192 110
Other investments	532	448
Listed investments Unlisted investments	21 511	17 431
	922	750



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# Notes to the balance sheet (continued)

#### 13 Computer software and development costs

Rm	Amortisation periods	Carrying amount 2005	Restated Carrying amount 2004
Computer software	2–5 years	1 024	1 315
Customer product systems Infrastructure and supporting systems Risk management systems Channel systems Customer information systems		583 170 133 104 34	715 199 182 153 66
Computer development costs	none	296	104
Customer product systems Infrastructure and supporting systems Risk management systems		181 75 40	49 44 11
		1 320	1 419
Computer software Opening balance Additions Commissioned during the year Disposals Amortisation charge for the year Impairments		1 315 46 91 (4) (423) (1)	1 335 50 380 (49) (395) (6)
		1 024	1 315
Computer development costs Opening balance Additions Commissioned during the year Disposals Impairments		104 284 (91) (1)	375 195 (380) (2) (84)
1		296	104

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#### 14 Goodwill

Rm	Carrying amount 2005	Restated Carrying amount 2004
Carrying amount at beginning of the year	3 676	3 762
Arising on business combinations	24	191
Realised through disposals	(8)	(164)
Impairments recognised in the income statement	(1)	(87)
Foreign currency translation and other	(4)	(26)
Carrying amount at end of the year	3 687	3 676

	2005 Accumulated			2004 Accumulated	1	
		amortisation	Carrying		amortisation	Carrying
Rm	Cost	and losses	amount	Cost	and losses	amount
Major subsidiaries						
Gerrard Private Bank/Fairbairn						
Trust Company	382	80	302	382	76	306
Various SPV's (ex Peoples Bank Ltd)	38	38		38	38	
Peoples Mortgage lending	198	198		198	198	
Imperial Bank	285	27	258	285	27	258
BoE Limited	3 756	936	2 820	3 756	936	2 820
BoE (Pty) Limited (formerly						
FTNiBAM)	4	4		4	4	
Nedcor Investment Bank	375	375		375	375	
Nedbank Namibia						
(formerly Commercial Bank						
of Nambia)	116	2	114	129	8	121
Capital One	82		82	82		82
Amex	81		81	81		81
Other	30		30	8		8
	5 347	1 660	3 687	5 338	1 662	3 676



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# Notes to the balance sheet (continued)

#### 15 Deposits, current accounts and other liabilities

Segmental breakdown Rm	Nedbank GroupNedbank Corporat2005200420052004		nk Corporate 2004		
Current accounts	35 830	34 401	14 176	14 588	
Savings accounts Other deposits and loan accounts	11 188 168 547	10 532 155 333	553 105 128	530 530 88 290	
Call and term deposits Fixed deposits Cash management deposits Other deposits	89 525 23 389 35 183 20 450	85 684 24 796 29 691 15 162	64 934 4 603 35 191 400	54 946 3 316 29 641 387	
Foreign currency liabilities Negotiable certificates of deposit Deposits received under repurchase agreements	8 832 33 682 3 232	9 928 27 882 12 671	4 516 357	4 880 96	
Total deposits, current accounts and other liabilities	261 311	250 747	124 730	108 384	



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Nedbank Capital Nedbank Retail **Imperial Bank Shared Services Central Management** 2005 2004 2004 2005 2004 2005 2004 2005 2004 2005 87 401 21 491 19 290 4 72 110 12 273 10 605 9 725 30 4 28 027 35 215 193 206 224 240 10 208 20 631 35 921 77 15 392 15 031 1 251 9 027 15 224 161 170 10 62 76 557 1 469 18 569 19 915 20 20 34 (394) 80 60 43 27 (131)(37) 18 363 3 878 1 2 1 1 948 12 16 180 15 284 9 9 1 8 4 084 641 176 149 56 4 258 33 271 27 611 54 175 3 024 3 930 208 8 741 68 493 53 487 67 487 65 085 193 206 436 89 28 23 496



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## Notes to the balance sheet (continued)

#### 16 Long-term debt instruments

	2005 Rm	Restated 2004 Rm
Instrument terms		
18,12% per annum		47
13,75% per annum		20
13,5% per annum	580	593
11,3% per annum	2 064	2 064
13,15% per annum	4 254	4 253
16% per annum until 15 September 2000 – thereafter interest-free	3	3
	6 901	6 980
6-month Libor on nominal value 1,5 basis points below 6-month Libor	257	225
on nominal value	114	103
	371	328
17% per annum until 15 September		
2000 – thereafter interest-free	1	1
	1	1
	7 273	7 309
	<ul> <li>18,12% per annum</li> <li>13,75% per annum</li> <li>13,5% per annum</li> <li>11,3% per annum</li> <li>13,15% per annum</li> <li>16% per annum until 15 September</li> <li>2000 – thereafter interest-free</li> </ul> 6-month Libor on nominal value <ul> <li>1,5 basis points below 6-month Libor on nominal value</li> <li>17% per annum until 15 September</li> <li>2000 – thereafter interest-free</li> </ul>	Instrument terms         Rm           18,12% per annum         13,75% per annum           13,75% per annum         580           11,3% per annum         580           11,3% per annum         2 064           13,15% per annum         2 064           13,15% per annum until 15 September 2000 – thereafter interest-free         3           6-month Libor on nominal value 1,5 basis points below 6-month Libor on 114         257           1,5 basis points below 6-month Libor on 114         371           17% per annum until 15 September 2000 – thereafter interest-free         1

Coupon holders are entitled, in the event of interest default, to put the coupon covering such interest payments to Nedbank Group.

The US dollar subordinated debt instruments are either matched by advances to clients or covered against exchange rate fluctuations.

In accordance with the group's articles of association, the borrowing powers of the company are unlimited.

\* Callable by the issuer, Nedbank Limited, after five years from date of issue, being 20 September 2001 and 9 July 2002 (i.e. 20 September 2007 and 9 July 2007), at which time the interest converts to a floating three-month Jibar rate.

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17 Trading balance sheet Average balance sheet Restated Rm 2005 2004 Assets Net trading assets 34 267 17 634 Cash and short-term funds 173 11 330 Other short-term securities 5 144 Government and other securities 4 656 721 Bills and acceptances 567 204 Foreign correspondents 11 315 8 3 4 0 Other loans and overdrafts 6 226 3 225 3 056 230 Non interest earning assets Debtors and other accounts 3 0 5 6 230 37 323 17 864 Liabilities Current and savings accounts 4 1 933 Deposit and loan accounts 11 135 Negotiable certificate of deposit 101 17 003 Other liabilities 14 833 9 185 993 Intergroup funding 37 323 17 864 Actual balance sheet Assets 39 811 21 514 Net trading assets Cash and short-term funds 515 Other short-term securities 11 261 607 Government and other securities 3 877 4 325 1 703 186 Bills and acceptances 9 865 Foreign correspondents 14 366 Other loans and overdrafts 8 0 8 9 6 531 7 0 1 2 Non interest earning assets 1 190 Debtors and other accounts 7 012 1 190 46 823 22 704 Liabilities Current and savings accounts 5 2 6 288 Deposit and loan accounts 14 642 Negotiable certificate of deposit 7 Other liabilities 32 148 9 033 7 381 Intergroup funding 21 22 704 46 823



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# Notes to the balance sheet (continued)

18 BEE: Estimated dilutive shares and IFRS 2 charge	2005	2006	2007	
	2005	2006	2007	
No of dilutive shares in each year ('000)				
BBP	764	1 945	1 978	
NED	21	78	116	
Retail	12	2 997	4 198	
Corporate	581	2 359	2 996	
Black Executives	11	194	459	
Black Management	19	447	1 164	
	1 408	8 020	10 911	
IFRS 2: Share based payment cost (R'000)				
BBP	214 592			
	566	1 961	2 447	
NED	500	1 30 1		
NED Retail	1 113	63 015	70 295	
Retail			70 295 61 018	
	1 113	63 015		
Retail Corporate Black Executives	1 113 14 348	63 015 47 342	61 018	
Retail Corporate	1 113 14 348 2 387	63 015 47 342 14 463	61 018	



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	2008	2009	2010	2011	2012	2013	2014	2015
	2 019	2 071	2 130	2 195	2 264	2 338	2 416	
	167	226	281	118	94	54		
	4 524							
	3 517	3 937	4 269	1 131				
	788	1 007	1 032	981	638			
	1 906	2 417	2 613	2 657	766			
	12 921	9 658	10 325	7 082	3 762	2 392	2 416	-
	2 (22	5 200	6.0.40	6 212	4.000	2.050	1 005	
	3 632	5 208	6 840	6 312	4 022	2 860	1 005	
	69 340	7 280						
	61 185	61 018	61 018	44 156	9 262			
	22 841	21 823	16 186	8 251	2 267			
	46 769	46 897	42 576	28 698	13 212	2 721		
	203 895	137 905	112 742	71 931	18 272	2 860	1 005	_
-								



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## Assets under management

as at 31 December Managed funds			December	Restated December
Rm			2005	2004
Fair value of funds under management – by type				
Unit trusts			26 673	21 632
Third party			17 893	17 488
Private clients			27 497	21 249
			72 063	60 369
Fair value of funds under management – by geography				
South Africa			60 946	49 270
United Kingdom			14 447	1 130
Rest of World			11 117	9 969
			72 063	60 369
		Т	hird party and	
			and private	
Rm		Unit trusts	clients	Total
Reconciliation of movement in funds under				
management – by type Opening balance at December 2004 as previously reported*		21 632	47 350	68 982
Restatement**		21052	(8 613)	(8 613)
Restated opening balance at 31 December 2004		21 632	38 737	60 369
Disposals		LIUSL	(88)	(88)
Inflows		10 794	14 049	24 843
Outflows		(9 543)	(13 201)	(22 744)
Mark-to-market value adjustment		3 912	5 433	9 345
Foreign currency translation differences		(122)	460	338
		26 673	45 390	72 063
		United	Rest of	
Rm	South Africa	Kingdom	the world	Total
Reconciliation of movement in funds under				
management – by geography				
Opening balance at December 2004 as previously reported*	49 270	1 130	18 582	68 982
Restatement**	10.270	1 1 2 0	(8 613)	(8 613)
Restated opening balance at 31 December 2004	49 270	1 130	9 969	60 369
Group transfers Acquisitions		(1 130)	(1 130)	_
Disposals			(88)	(88)
Inflows	21 213		3 630	24 843
Outflows	(18 663)		(4 081)	(22 744)
Mark-to-market value adjustment	9 126		219	9 345
Foreign currency translation differences			338	338
	60 946	-	11 117	72 063

\*Other financial services included in third party and private clients

\*\*Restatement for 2004 relates to reclassification of trust records administered on behalf of client previously disclosed as assets under management.

## Currency representation of balance sheet

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as at 31 December

as at 31 December					
2005	Rand Rm	UK £ Rm	US\$ Rm	Other Rm	Total Rm
Total assets	312 320	7 886	21 972	10 080	352 258
Cash and balances with central banks Other short-term securities	14 512 12 664	845 3 216	776	756 568	16 889 17 014
Government and other securities Loans and advances and other assets Deferred taxation assets	20 022 247 623 672	211 3 600 4	1 296 19 200	1 129 7 372 4	22 658 277 795 680
Current taxation receivable Customers' indebtedness for acceptances Other investments	134 1 237 7 329		30 104	24 99	134 1 291 7 532
Property, equipment and intangible assets	8 127	10		128	8 265
Total liabilities	291 954	7 472	19 514	7 009	325 949
Long-term debt instruments Deposits, current accounts and other creditors Deferred taxation liabilities	6 901 282 462 904	7 452 2	371 19 108 1	1 6 938 52	7 273 315 960 959
Current taxation liabilities Liabilities under acceptances	450 1 237	18	4 30	(6) 24	466 1 291
Net assets Capital	20 366 22 377	414 1 375	2 458 1 924	3 071 633	26 309 26 309
	2 011	961	(534)	(2 438)	-
2004	Rand	UK £	US\$	Other	Tota
2004 Total assets	Rm 290 072	Rm 7 231	Rm 21 464	Rm 9 073	Rm 327 840
		248			
Cash and balances with central banks Other short-term securities	8 746 12 936	248	731 613	325 728	10 050 16 310
Government and other securities	23 817	51	818	1 538	26 224
Loans and advances and other assets	227 533	4 541	18 327	6 215	256 616
Deferred taxation assets	1 255	2		1	1 2 5 8
Current taxation receivable	178			18	196
Customers' indebtedness for acceptances	1 509				1 509
Other investments	6 159	343	949	129	7 580
Property, equipment and intangible assets	7 939	13	26	119	8 097
otal liabilities	275 323	6 207	17 750	6 773	306 053
	213 323	0 201		0.10	500 055
Long-term debt instruments	7 308	0 207		1	
Deposits, current accounts and other creditors	7 308 265 240	6 199	17 739	1 6 721	7 309 295 899
Deposits, current accounts and other creditors Deferred taxation liabilities	7 308 265 240 1 093	6 199	17 739 1	1 6 721 49	7 309 295 899 1 143
Deposits, current accounts and other creditors Deferred taxation liabilities Current taxation liabilities	7 308 265 240		17 739	1 6 721	7 309 295 899 1 143 193
Deposits, current accounts and other creditors Deferred taxation liabilities Current taxation liabilities Liabilities under acceptances	7 308 265 240 1 093 173	6 199	17 739 1	1 6 721 49	7 309 295 899 1 143 193 1 509
Deferred taxation liabilities	7 308 265 240 1 093 173 1 509	6 199 8	17 739 1 10	1 6 721 49 2	7 309 295 899 1 143 193 1 509 21 787 21 787

This balance sheet provides a view of the currency in which group balance sheet items are represented, expressed in ZAR.



#### 2005 Annual results presentation

Current taxation receivable

Long-term debt instruments

Deferred taxation liabilities

Current taxation liabilities

Liabilities under acceptances

Other investments

Total liabilities

Net assets

Capital

Intercompany

Customers' indebtedness for acceptances

Property, equipment and intangible assets

Deposits, current accounts and other creditors

# Geographical currency representation of 2005 balance sheet – domestic and offshore

31 December 2005	Rand Rm	UK £ Rm	US\$ Rm	Other Rm	Total Rm
Nedbank Group domestic					
Total assets	311 013	581	14 730	1 554	327 878
Cash and balances with central banks	14 490				14 490
Other short-term securities	12 664				12 664
Government and other securities	20 022				20 022
Loans and advances and other assets	246 338	581	14 730	1 554	263 203
Deferred taxation assets	672				672
Current taxation receivable	134				134
Customers' indebtedness for acceptances	1 237				1 237
Other investments	7 329				7 329
Property, equipment and intangible assets	8 127				8 127
Total liabilities	291 239	439	15 544	718	307 940
Long-term debt instruments	6 901				6 901
Deposits, current accounts and other creditors	281 747	439	15 544	718	298 448
Deferred taxation liabilities	904				904
Current taxation liabilities	450				450
Liabilities under acceptances	1 237				1 237
Net assets	19 774	142	(814)	836	19 938
Intercompany	(2 603)	142	(814)	836	(2 439)
Capital	22 377	-	-	-	22 377
	Rand	UK £	US\$	Other	Total
31 December 2005	Rm	Rm	Rm	Rm	Rm
Nedbank Group offshore					
Total assets	1 307	7 305	7 242	8 526	24 380
Cash and balances with central banks	22	845	776	756	2 399
Other short-term securities		3 216	566	568	4 350
Government and other securities		211	1 296	1 129	2 636
Loans and advances and other assets	1 285	3 019	4 470	5 818	14 592
Deferred taxation assets		4		4	8

This balance sheet provides a view of the currency in which group balance sheet items are represented, expressed in ZAR.

\_

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54

6 371

2 439

3 932

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17 512

# Geographical currency representation of 2004 balance sheet – domestic and offshore

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31 December 2004	Rand Rm	UK £ Rm	US\$ Rm	Other Rm	Total Rm
Nedbank Group domestic					
Total assets	288 730	626	13 468	890	303 714
Cash and balances with central banks	8 480				8 480
Other short-term securities	12 936				12 936
Government and other securities	23 779				23 779
Loans and advances and other assets	226 496	626	13 468	890	241 480
Deferred taxation assets	1 255	020	15 100	050	1 2 5 5
Current taxation receivable	178				178
Customers' indebtedness for acceptances	1 509				1 509
Other investments	6 158				6 158
Property, equipment and intangible assets	7 939				7 939
Total liabilities	274 277	15	14 688	409	289 389
Long-term debt instruments	7 309				7 309
Deposits, current accounts and other creditors	264 193	15	14 688	409	279 305
Deferred taxation liabilities	1 093				1 093
Current taxation liabilities	173				173
Liabilities under acceptances	1 509				1 509
Net assets	14 453	611	(1 220)	481	14 325
ntercompany	(2 877)	611	(1 220)	481	(3 005)
Capital	17 330				17 330
	Rand	UK £	US\$	Other	Total
31 December 2004	Rm	Rm	Rm	Rm	Rm
Nedbank Group offshore					
Total assets	1 342	6 605	7 996	8 183	24 126
Cash and balances with central banks	266	248	731	325	1 570
Other short-term securities	200	2 033	613	728	3 374
Government and other securities	38	51	818	1 538	2 445
Loans and advances and other assets	1 037	3 915	4 859	5 325	15 136
Deferred taxation assets	1057	2	+ 055	1	3
Current taxation receivable		L		18	18
Customers' indebtedness for acceptances				10	-
Other investments	1	343	949	129	1 422
Property, equipment and intangible assets		13	26	119	158
Total liabilities	1 045	6 193	3 062	6 364	16 664
	1015	0 100	5 002	0.501	10 00 1
Long-term debt instruments	1 045	6 185	3 051	6 313	 16 594
Deposits, current accounts and other creditors Deferred taxation liabilities	1 045	201 0	3 05 1	6313 49	16 594 50
Current taxation liabilities		8	1 10	49 2	50 20
		0	10	2	20
Liabilities under acceptances				4 6 4 6	
Net assets	297	412	4 934	1 819	7 462
ntercompany	297	(903)	2 391	1 220	3 005
Capital		1 315	2 543	599	4 457

This balance sheet provides a view of the currency in which group balance sheet items are represented, expressed in ZAR.



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Nedbank (Namibia) Limited

SBM Nedbank International Limited

Fairbairn Private Bank (Jersey) Limited Fairbairn Private Bank (IOM) Limited

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## Capital adequacy

The group's capital adequacy ratio and risk weighted assets are based on the aggregation of the banks within the group. The requirement of capital adequacy is not a group concept but is a requirement of each bank. The table below is indicative of the group as a whole, as if it were a bank.

0,			Weight	ed assets
		Percentage weighting	December 2005	Restated December 2004
Nedbank Group		%	Rm	Rm
Money, interbank deposits and claims on central government Land bank and other public sector bodies Trade transactions with recourse to other banks Residential mortgage loans All other banking assets excluding intragroup Notional trading assets All other non-banking assets		10 20 50 100 100 100	86 7 002 28 738 146 554 8 391 23 154	101 4 580 25 050 136 448 11 947 20 973
Total on-balance-sheet items Off-balance-sheet items Counterparty risk Large exposure requirements		0-100 0-100 1 000	213 925 9 759 2 072	199 099 7 957 4 946 457
Total risk weighted assets			225 756	212 459
	December 2005 Capital		December 2004 Capital	
Nedbank Group	Rm	%	Rm	%
Tier 1 capital (primary) Share capital and reserves Minority interest: ordinary Minority interest: preference shareholders Impairments	21 151 22 490 1 049 2 770	9,4 10,0 0,5 1,2	17 274 18 095 721 2 770 (20)	8,1 8,5 0,3 1,3
Goodwill Other regulatory differences	(3 687) (1 471)	(1,6) (0,7)	(3 441) (851)	(1,6) (0,4)
Tier 2 capital (secondary)	7 648	3,4	8 095	3,8
Long-term debt instruments Tier 2 bonds not qualifying as Tier 2 capital Provision for performing loans Impairments	7 273 (420) 795	3,2 (0,2) 0,4	7 308 (83) 880 (10)	3,4 
Tier 3 capital (tertiary)	300	0,1	294	0,2
	29 099	12,9	25 663	12,1
Capital adequacy analysis by bank Country CAR	Weighted assets 2005	Capital 2005	Weighted assets 2004	Capital 2004
(solo supervision) %	Rm	%	Rm	%
Nedbank Limited10Imperial Bank Limited10Peoples Bank Limited10Nedbank (Lesotho) Limited8	194 524 19 997 329	13,3 10,2 28,7	184 872 15 467 5 439 211	12,5 10,2 25,5 38,5
Nedbank (Evaziland) Limited     8       Nedbank (Malawi) Limited     8       Nedbank (Malawi) Limited     8	435	28,7 17,4 30,3	395 129	15,2 13,4

2 5 1 6

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10

10

11

11,5

### Credit ratings

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EDBANK

Fitch

	Nedbank Group October 2005	Nedbank October 2005
Individual	C	С
Support	2	2
Foreign currency		
Short-term	F3	F3
Long-term	BBB	BBB
Long-term rating outlook	Stable	Stable
Local currency		
Long-term senior	BBB	BBB+
National		
Short-term	F1 (zaf)	F1+ (zaf)
Long-term	A+ (zaf)	AA- (zaf)

Individual and support

C = An adequate bank which, however, possesses one or more troublesome aspects.

2 = A bank for which there is a high probability of external support, and the potential provider of support is highly rated in its own right.

*Foreign and local currency (capped by sovereign limits)* 

F3 = Fair credit quality. The capacity for timely payment of financial commitments is adequate.

BBB = Good credit quality. Indicates that there is currently a low expectation of credit risk. The capacity for timely payment of financial commitments is considered adequate.

National

F1 = Indicates the strongest capacity for timely payment of financial commitments relative to other issuers or issues in the same country.

AA = Denotes a very strong credit risk relative to other issuers or issues in the same country.

A = Denotes a strong credit risk relative to other issues or issues in the same country. However, changes in circumstances or economic conditions may affect the capacity for timely repayment of these financial commitments to a greater degree than for financial commitments denoted by a higher rated category.

#### **CA-Ratings**

	Nedbank
	Group
	December 2005
Long-term	zaAA-
Short-term	zaA1+
Outlook	Positive

Long-term

zaAA = Indicates very strong capacity of the issuer to pay interest and repay capital relative to other South African obligors. *Short-term* 

zaA1 = Indicates that the degree of safety regarding timely payment is overwhelmingly strong, relative to other South African obligors.

Issues determined to possess overwhelming safety characteristics are denoted with a plus (+) sign designation.

Moody's

	Nedbank January 2005
Financial strength	С
Outlook – Financial strength	Stable
Foreign currency – long-term bank deposits	Baa1
Foreign currency – short-term bank deposits	Prime-2
Outlook – Deposits	Positive

Financial strength

C = Banks rated C possess good intrinsic financial strength. Typically, they will be institutions with valuable and defensible business franchises. These banks will demonstrate either acceptable financial fundamentals within a stable operating environment, or better than average financial fundamentals within an unstable operating environment. Long-term (capped by sovereign rating)

Baa = Obligations rated Baa are subject to moderate credit risk. They are considered medium-grade and as such may possess certain speculative characteristics.

Short-term

P-2 = Issuers rated Prime-2 have a strong ability to repay short-term debt obligations.



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### Market share





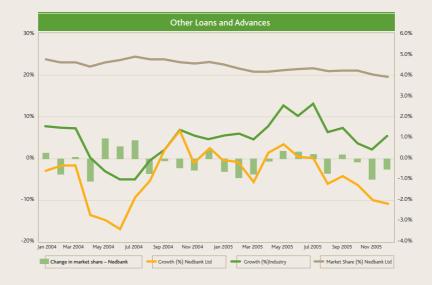


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40% 2.0% 35% 30% 1.5% 25% 20% 1.0% 15% 10% 0.5% 5% 0% -0.0% -5% -10% Jan 2004 Mar 2004 May 2004 Jul 2004 -0.5% Sep 2004 Nov 2004 Jan 2005 Mar 2005 May 2005 Jul 2005 Sep 2005 Nov 2005 Change in market share – Nedbank Growth (%) Industry Growth (%) Nedbank Ltd Market Share (%) Nedbank Ltd







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## **Operational statistics**

as at 31 December 2005

as at 51 December 2005		Number of	Number of	internet Nu	umber of telephone
Classification of clients – Nedbank Retail		clients		g clients	banking clients
		3 179 984		203 020	9 893
	rr	Assets under nanagement (Rbn)		mber of brances	Number ATMS
		42		472	1 174
		Number of SSTs	Number of retail outlets		Number of employees
		318		371	12 127
Nedbank Corporate	Number of clients	Number of internet banking clients	Number of branches	Number o employee	
Corporate Banking (Turnover > R400 million) Business Banking (Turnover > R7,5 million) Property Finance International/Africa Other	682 26 700 8 868 30 118	621 26 700	56 5 11	29 2 01 77 1 18 95	6 19% 8 40%
Total	245 443	163 344	72	5 23	6
Imperial Bank	Number of clients	Number of internet banking clients	Number of branches	Number o employee	
	179 075		17	79	3

## Nedbank Group employee incentive schemes

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as at 31 December

as at 31 December		
	2005	2004
Movements		
Options outstanding at beginning of year	28 905 173	25 089 839
Granted	6 534 202	14 328 122
Exercised	3 099 459	2 772 393
Surrendered	10 295 942	7 740 395
Options outstanding at end of year	22 043 974	28 905 173
Performance-based options – 1994 scheme	7 953 593°	12 793 099°
Non-performance-based options – 1994 scheme	8 503 622	16 112 074
Non-performance-based options – 2005 scheme	5 586 759	-
	22 043 974	28 905 173

#### Nedcor share incentive trust (1994)

The following options granted had not been exercised at 31 December 2005

Option	Number	Issue price	Option	Number	lssue price	Option	Number	lssue price
expiry date	of shares	R	expiry date	of shares	R	expiry date	of shares	R
1-Jan-06	7 650	130,80	b/f	832 011		b/f	1 477 671	
1-Jan-06	8 300	157,00	1-Jun-06	3 000	102,65	1-Jan-07	28 500	123,60
9-Jan-06	61 300	123,60	1-Jun-06	11 350	123,60	1-Jan-07	6 650	125,00
29-Jan-06	129 830	125,00	1-Jun-06	21 700	125,00	1-Jan-07	250	130,80
1-Feb-06	35 650	88,00	1-Jun-06	1 300	130,80	1-Jan-07	3 100	132,00
1-Feb-06	3 500	102,65	1-Jun-06	10 100	136,20	1-Feb-07	900	88,00
1-Feb-06	52 900	123,60	1-Jun-06	3 000	152,00	1-Feb-07	3 425	125,00
1-Feb-06	39 025	125,00	17-Jun-06	7 600	123,60	1-Mar-07	5 000	60,01
1-Feb-06	1 250	130,80	1-Jul-06	12 000	60,01	1-Mar-07	5 000	88,00
1-Feb-06	75 808	136,20	1-Jul-06	71 900	88,00	1-Mar-07	16 975	125,00
1-Mar-06	13 000	88,00	1-Jul-06	2 500	102,65	1-Mar-07	385	150,00
1-Mar-06	4 000	102,65	1-Jul-06	7 800	123,60	1-Mar-07	98	151,00
1-Mar-06	30 450	123,60	1-Jul-06	65 050	125,00	1-Mar-07	76 600	157,00
1-Mar-06	24 850	125,00	1-Jul-06	24 375	130,80	31-Mar-07	500	136,20
1-Mar-06	5 800	128,60	1-Jul-06	22 850	136,20	1-Apr-07	2 000	60,01
1-Mar-06	368	130,60	13-Jul-06	950	125,00	1-Apr-07	5 000	88,00
1-Mar-06	500	130,80	21-Jul-06	200	125,00	1-Apr-07	750	102,65
1-Mar-06	512	134,00	1-Aug-06	3 750	88,00	1-Apr-07	4 150	125,00
1-Mar-06	17 121	134,00	0	1 000	102,65		4 900	88,00
	313		1-Aug-06	3 100		1-May-07	6 000	
1-Mar-06		139,00	1-Aug-06	4 500	123,60	1-May-07		123,60
1-Mar-06	3 000	152,00	1-Aug-06		125,00	1-May-07	2 300	125,00
2-Mar-06	2 000	60,01	1-Aug-06	750	136,20	27-Sep-07	6 000	130,80
2-Mar-06	10 000	88,00	22-Aug-06	101 500	152,00	28-Sep-07	66 694	130,80
2-Mar-06	7 200	125,00	1-Sep-06	7 500	60,01	2-Nov-07	21 347	123,00
2-Mar-06	2 000	136,20	1-Sep-06	8 000	88,00	19-Nov-07	15 800	125,00
1-Apr-06	5 300	88,00	1-Sep-06	2 900	123,60	14-Feb-08	23 700	115,00
1-Apr-06	1 500	102,65	1-Sep-06	4 000	125,00	15-Apr-08	303 400	125,00
1-Apr-06	26 650	123,60	1-Oct-06	18 000	60,01	15-Apr-08	1 180 942 <sup>°</sup>	125,00
1-Apr-06	25 560	125,00	1-Oct-06	35 000	88,00	2-Jul-08	1 816 700	123,60
1-Apr-06	84 800	133,20	1-Oct-06	40 900	123,60	15-Oct-08	245 900	102,65
1-Apr-06	13 630	136,20	1-Oct-06	14 250	125,00	15-Oct-08	76 348°	102,65
9-Apr-06	3 200	123,60	1-Oct-06	2 920	131,45	27-Nov-08	50 000	123,60
1-May-06	9 000	60,01	1-Oct-06	30 000	155,20	25-Feb-09	131 500	102,19
1-May-06	33 050	88,00	1-Nov-06	5 400	60,01	1-Apr-09	2 116 050°	88,00
1-May-06	500	102,65	1-Nov-06	13 000	88,00	1-Apr-09	44 800	88,00
1-May-06	8 300	123,60	1-Nov-06	1 000	102,65	1-Oct-09	54 080°	69,20
1-May-06	42 400	125,00	1-Nov-06	12 800	123,60	1-Oct-09	265 850	69,20
1-May-06	26 194	136,20	1-Nov-06	3 115	125,00	11-May-10	2 861 000°	60,01
2-May-06	4 900	128,60	1-Nov-06	15 700	142,00	11-May-10	619 400	60,01
3-May-06	2 000	88,00	1-Dec-06	900	123,60	11-May-10	25 000°	61,40
3-May-06	250	125,00	1-Dec-06	1 500	125,00	10-Aug-10	112 000 <sup>°</sup>	55,75
3-May-06	250	130,80	1-Jan-07	18 500	60,01	10-Aug-10	253 900	55,75
17-May-06	1 000	152,00	1-Jan-07	29 200	88,00	20-Apr-11	523 200	74,40
1-Jun-06	7 200	88,00	1-Jan-07	800	102,65	25-Apr-11	100 000 <sup>P</sup>	73,00
	832 011			1 477 671			12 563 765	
P. Daufarra	e-based option						.2 303 703	

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		Issue			lssue			Issue
Option	Number	price	Option	Number	price	Option	Number	price
expiry date	of shares	R	expiry date	of shares	R	expiry date	of shares	R
1-Jan-06	16 005	45,00	b/f	234 297		b/f	566 730	
29-Jan-06	84	45,00	1-Sep-06	5 000	45,00	1-Apr-08	926	45,00
1-Feb-06	26 699	45,00	1-Oct-06	33 653	45,00	8-Apr-08	556	45,00
7-Feb-06	13 890	60,00	1-Nov-06	8 593	45,00	15-Apr-08	475 001°	45,00
15-Feb-06	463	45,00	29-Nov-06	4 630	45,00	15-Apr-08	17 083°	60,00
1-Mar-06	18 627	45,00	1-Dec-06	1 265	45,00	15-Apr-08	107 187	45,00
2-Mar-06	7 999	45,00	1-Jan-07	22 209	45,00	21-Jun-08	2 778	45,00
1-Apr-06	39 676	45,00	1-Feb-07	4 427	45,00	1-Jul-08	15 277	45,00
9-Apr-06	1 334	45,00	8-Feb-07	13 236	45,00	2-Jul-08	562 553	45,00
1-May-06	24 498	45,00	1-Mar-07	22 190	45,00	2-Jul-08	94 043	60,00
2-May-06	2 042	45,00	1-Apr-07	4 127	45,00	15-Oct-08	31 787 <sup>₽</sup>	45,00
3-May-06	1 042	45,00	1-May-07	5 061	45,00	15-Oct-08	61 169	45,00
17-May-06	418	45,00	24-Jul-07	17 819	45,00	27-Nov-08	20 834	45,00
1-Jun-06	16 814	45,00	27-Sep-07	1 666	45,00	25-Feb-09	54 800	45,00
21-Jun-06	3 483	45,00	28-Sep-07	11 666	45,00	1-Apr-09	822 602°	45,00
1-Jul-06	15 965	45,00	2-Nov-07	150 569	45,00	1-Apr-09	59 168°	60,00
13-Jul-06	396	45,00	2-Nov-07	3 472	60,00	1-Apr-09	18 666	45,00
21-Jul-06	84	45,00	19-Nov-07	6 584	45,00	1-Oct-09	22 532 <sup>°</sup>	45,00
26-Jul-06	18 305	45,00	1-Dec-07	417	45,00	1-Oct-09	110 772	45,00
1-Aug-06	500	45,00	6-Feb-08	5 973	45,00			
22-Aug-06	25 973	45,00	14-Feb-08	9 876	45,00			
	234 297			566 730			3 044 464	

### Ex-NIB share incentive scheme – now part of Nedcor share incentive trust

The following options granted had not been exercised at 31 December 2005

		lssue			lssue			lssue
Option	Number of	price	Option	Number of	price	Option	Number of	price
expiry date	shares	R	expiry date	shares	R	expiry date	shares	R
			b/f	119 723		b/f	314 660	
1-Jan-06	1 000	86,40	1-Jul-06	26 667	79,50	24-Jul-07	61 279	89,70
16-Jan-06	3 305	86,40	1-Jul-06	19 734	86,40	2-Nov-07	409 714	86,40
1-Feb-06	31 219	86,40	26-Jul-06	45 640	79,50	1-Dec-07	1 000	86,40
1-Feb-06	18 937	96,00	1-Oct-06	11 020	86,40	6-Feb-08	14 333	90,90
1-Feb-06	17 172	97,50	29-Nov-06	11 113	79,50	1-Apr-08	3 333	81,00
7-Feb-06	33 335	79,50	1-Dec-06	633	86,40	8-Apr-08	1 334	81,00
15-Feb-06	1 111	86,40	1-Jan-07	29 762	84,00	21-Jun-08	6 667	111,00
1-May-06	830	86,40	1-Jan-07	3 571	86,40	1-Jul-08	36 666	111,00
1-Jun-06	1 666	89,70	8-Feb-07	46 354	96,00			
21-Jun-06	11 148	79,50	1-May-07	443	86,40			
	119 723			314 660			848 986	

## Nedbank Group options scheme (2005) The following options granted had not been exercised at 31 December 2005

	Option expiry date	Number of shares	lssue price R
	1-Apr-07	2 200	76,79
	30-Jun-10	4 933 759	76,79
	8-Aug-10	650 800	84,68
		5 586 759	
Total options outstanding		22 043 974	

## Shareholders' analysis

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Register date:31 December 2005Authorised share capital:600 000 000 sharesIssued share capital:442 811 368 shares

Major managers	Number of shares	31 Dec 2005 % Holding	31 Dec 2004 % Holding	31 Dec 2003 % Holding
Old Mutual Group	223 620 681	50,50	53,68	53,16
Old Mutual Life Assurance Company Limited and				
associates (SA)	222 239 583	50,19	51,92	51,02
Old Mutual Asset Managers (SA)	1 381 098	0,31	1,76	2,14
Nedbank Group BEE trusts (SA)	41 268 130	9,32		
Allan Gray Limited (SA)	36 157 521	8,17	7,64	0,06
Sanlam Investment Management (SA)	20 219 078	4,57	5,73	3,36
STANLIB Asset Management (SA)	16 938 006	3,83	4,53	4,24
Boston Company Asset Management (US)	14 545 066	3,28	3,09	3,04
Franklin Templeton Investments (US)	10 383 318	2,34	2,03	1,08

#### Major beneficial shareholders

	Number of shares	31 Dec 2005 % Holding	31 Dec 2004 % Holding	31 Dec 2003 % Holding
Old Mutual Life Assurance Company (South Africa)				
Limited and associates (SA)	222 239 583	50,19	51,92	51,02
Public Investment Corporation (SA)	24 006 139	5,42	5,81	5,83
Liberty Life Association of Africa (SA)	5 415 574	1,22	1,32	1,09

#### Geographical distribution of shareholders

		31 Dec 2005	31 Dec 2004	31 Dec 2003
	Number of shares	% Holding	% Holding	% Holding
South Africa	377 084 004	85,16	81,18	79,70
USA	45 976 817	10,38	12,69	12,42
United Kingdom	6 394 164	1,44	2,14	3,64
Netherlands	2 084 066	0,47	0,83	0,19
Other countries	11 272 317	2,55	3,16	4,05



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## Nedbank Limited income statement

for the year ended 31 December

Rm	2005	Restated 2004
Interest and similar income	23 683	22 252
Interest expense and similar charges	14 987	15 498
Net interest income	8 696	6 754
Impairment charge on loans and advances	987	1 358
Income from lending activities	7 709	5 396
Non-interest revenue	7 385	7 380
Foreign currency translation gains/(losses)	139	(434)
Operating income	15 233	12 342
Total expenses	10 564	10 438
Operating expenses Merger and recovery programme expenses BEE transaction expenses	10 265 121 178	9 813 625
Indirect taxation	213	459
Profit from operations before non-trading and capital items	4 456	1 445
Non-trading and capital items	833	(86)
Impairment of goodwill	(1)	(4)
Profit on sale of subsidiaries, investments and property and equipment	934	31
Net impairment of investments, property and equipment and capitalised development costs	(100)	(113)
Profit from operations	5 289	1 359
Share of profits of associates and joint ventures	67	121
Profit before direct taxation	5 356	1 480
Total direct taxation	935	338
Taxation	898	377
Taxation on non-trading and capital items	37	(39)
Profit for the year	4 421	1 142
Attributable to: Profit attributable to equity holders of the parent Profit attributable to minority interest ordinary shareholders	4 228 193	1 025 117
Profit for the year	4 421	1 142
<b>Earnings reconciliation</b> Profit attributable to equity holders of the parent	4 228	1 025
Less: Non-headline earnings items	796	(47)
Non-trading and capital items	833	(86)
Taxation on non-trading and capital items	(37)	39
Headline earnings	3 432	1 072

## Nedbank Limited balance sheet

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as at 31 December

Rm	2005	Restated 2004
	2005	2001
Assets Cash and cash equivalents	11 112	4 163
Other short-term securities	9 496	13 426
Derivative financial instruments	9 496 11 281	23 886
Government and other securities	22 505	
Loans and advances to customers		26 035
	249 969	230 609
Other assets	5 088	5 512
Customers' indebtedness for acceptances	1 248	1 509
Current taxation receivable	119	182
Investment securities	2 419	2 614
Non-current assets held for sale	66	48
Investments in associate companies and joint ventures	397	437
Deferred taxation asset	626	1 220
Investment property	87	119
Property and equipment	3 039	2 767
Post-employment assets	1 225	1 184
Computer software and capitalised development costs	1 281	1 375
Mandatory deposits with central banks	5 206	5 419
Goodwill	563	549
Total assets	325 727	321 054
Shareholders' equity and liabilities		
Ordinary share capital	27	27
Ordinary share premium	14 422	13 945
Reserves	6 263	2 578
Total equity attributable to equity holders	20 712	16 550
Preference share capital and premium	2 770	2 770
Minority shareholders' equity attributable to – ordinary shareholders	872	558
<ul> <li>preference shareholders</li> </ul>		245
Total shareholders' equity	24 354	20 123
Derivative financial instruments	14 844	25 979
Amounts owed to depositors	270 610	258 801
Other liabilities	5 224	5 158
Liabilities under acceptances	1 248	1 509
Current taxation liabilities	333	119
Deferred taxation liabilities	774	954
Post-employment liability	1 067	1 103
Long-term debt instruments	7 273	7 308
Total liabilities	301 373	300 931
Total shareholders' equity and liabilities	325 727	321 054
Guarantees on behalf of customers excluded from assets	11 064	10 770



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## Nedbank Limited capital adequacy

The group's capital adequacy ratio and risk weighted assets are based on the aggregation of the banks within the group. The requirement of capital adequacy is not a group concept but is a requirement of each bank. The table below is indicative of the group as a whole, as if it were a bank.

			Weighted assets		
		5		Restated	
		Percentage	December 2005	December 2004	
Nedbank Limited		weighting %	Rm	Z004 Rm	
Money, interbank deposits and claims on central government		70			
Land bank and other public sector bodies		10	178	73	
Trade transactions with recourse to other banks		20	5 183	2 825	
Residential mortgage loans		50	27 334	22 077	
All other banking assets excluding intragroup		100	142 516	136 411	
Notional trading assets		100	8 390	11 947	
Total on-balance-sheet items			183 601	173 333	
Off-balance-sheet items		0 - 100	9 125	7 033	
Counterparty risk		0 – 100	1 797	4 506	
Total risk weighted assets			194 523	184 872	
	December		December		
	2005		2004		
	Capital		Capital		
Nedbank Limited	Rm	%	Rm	%	
Tier 1 capital (primary)	18 634	9,6	15 380	8,3	
Share capital and reserves	17 830	9,2	15 590	8,4	
Preference share capital and premium	2 791	1,4	2 770	1,5	
Impairments	(1 987)	(1,0)	(2 980)	(1,6)	
Tier 2 capital (secondary)	6 903	3,5	7 326	4,0	
Long-term debt instruments	6 155	3,1	6 695	3,6	
Tier 2 bonds not qualifying as Tier 2 capital	-		(1)		
Provision for performing loans	748	0,4	642	0,4	
Impairments	-		(10)		
Tier 3 capital (tertiary)	300	0,2	294	0,2	
	25 837	13,3	23 000	12,5	

Definitions

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#### Assets under management

Asset managed by Nedbank Group which are beneficially owned by clients and are therefore not reported on the consolidated balance sheet. The service provided in respect of these assets is discretionary portfolio management on behalf of the clients.

#### ATM

Automated teller machine. A cash machine or free-standing device dispensing cash which may also provide other information or services to customers who have a card and a Personal Identification Number, password or other personal identification.

#### Basel Capital Accord (Basel II)

The new Basel Capital Accord (Basel II) of the Bank for International Settlements is an improved capital adequacy framework accomplished by closely aligning banks' capital requirements with improved modern risk management practices and sophisticated risk assessment capabilities. It further ensures the risk sensitivity of the minimum capital requirements by including supervisory reviews and market discipline through enhanced disclosure.

#### BEE

Black economic empowerment, as defined in the Financial Sector Charter.

#### BEE transaction

Nedbank Group's BEE transaction, which focused primarily on the issuing of shares to BEE Partners for the purposes of BEE, equating to approximately 9,33% (41 268 130 shares) of total share capital and equating to black ownership of 11,5% of the value of the Nedbank Group's South African businesses.

#### Group capital adequacy ratio

Group capital adequacy is the ratio of Group net qualifying capital and reserve funds to total group risk weighted assets as calculated per the regulations relating to banks.

#### Capital adequacy ratio

The capital adequacy of South African banks is measured in terms of the South African Banks Act requirements. The ratio is calculated by dividing the primary (Tier 1), secondary (Tier 2) and tertiary (Tier 3) capital by the risk-weighted assets. The minimum South African total capital adequacy ratio for banks is now 10% of risk-weighted assets. Non-South African banks within the group have similar requirements.

#### Primary (Tier 1) capital

Primary capital consists of issued ordinary share capital and perpetual preference share capital, retained earnings and reserves.

This amount is then reduced by the portion of capital that is allocated to trading activities.

#### Secondary (Tier 2) capital

Secondary capital is made up of compulsorily convertible loans, subordinated debt, portfolio impairment and 50% of any revaluation reserves.

#### Tertiary (Tier 3) capital

Tertiary capital means

- · accrued current-year uncapitalised net profits derived from trading activities; and
- · capital obtained by means of unsecured subordinated loans, subject to such conditions as may be prescribed.

#### Cash flow

#### Financing activities

Activities that result in changes to the capital structure of the group.

#### Investment activities

Activities relating to the acquisition, holding and disposal of property, plant and equipment and long-term investments.

#### Operating activities

Activities that are not financing or investing activities and arise from the operations conducted by the group.

#### Deferred taxation assets

Deferred taxation assets are the amounts of income taxation recoverable in future years in respect of:

- deductible temporary differences arising due to differences between the taxation and accounting treatment of transactions; and
- the carry forward of unused taxation losses.

#### Deferred taxation liabilities

Deferred taxation liabilities are the amounts of income taxation payable in future years due to differences between the taxation and accounting treatment of a transaction.

#### Dividend/distribution cover

Headline earnings per share divided by dividends/capitalisation award per share.

#### Dividend/distribution declared per share

Dividend/distribution per share is the actual interim dividend paid/capitalisation award and the final dividend declared/capitalisation award for the year under consideration, expressed in cents.



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## Definitions (continued)

#### Dividend/distribution paid per share

Dividend/distribution paid per share is the actual final dividend paid for the prior year and the interim dividend paid/capitalisation award issued for the year under consideration, expressed in cents.

#### Dividend yield

Dividend/capitalisation award declared per ordinary share as a percentage of the closing share price of ordinary shares.

#### Earnings per share

#### Basic earnings basis

Income attributable to equity holders for the year divided by the weighted average number of ordinary shares in issue during the year.

#### Headline earnings basis

Headline earnings divided by the weighted average number of shares in issue during the year.

#### Fully diluted basis

The relevant weighted average number of ordinary shares outstanding is adjusted for all the potential shares which could have a dilutive effect on the earnings per share calculation. Profit for the year divided by the weighted average number of shares including dilutive instruments (ie potential ordinary shares) outstanding at the year end, assuming they had been in issue during the year.

#### Earnings yield

Headline earnings per share as a percentage of the closing price of ordinary shares.

#### Effective taxation rate

The taxation charge in the income statement, excluding taxation relating to non-trading and capital items, as a percentage of earnings before taxation.

#### Efficiency ratio (cost-to-income ratio)

Total expenses as a percentage of income from normal operations (net interest income plus non-interest revenue).

#### Foreign exchange translation gains/losses

All foreign entities controlled by the group which have a rand functional currency are translated at the closing exchange rate and the differences arising are recognised in the income statement as foreign exchange translation gains/losses.

#### Headline earnings

Headline earnings is not a measure of maintainable earnings. For purposes of the definition and calculation, the guidance given on headline earnings as issued by the South African Institute of Chartered Accountants in circular 07/02, as issued in December 2002, has been used.

Headline earnings consist of the earnings attributable to ordinary shareholders, excluding non-trading and capital items.

#### IFRS

International Financial Reporting Standards (IFRS) as adopted by the International Accounting Standards Board (IASB) and interpretations issued by the International Reporting Interpretations Committee (IFRIC) of the (IASB).

Nedbank Group's consolidated financial result are prepared in accordance with IFRS.

#### Impairment of advances

Impairments of advances are made where there is objective evidence that the group will not be able to collect an amount due. The impairment is the difference between the carrying amount and the estimated recoverable amount.

#### King II (the code)

The King Report on Corporate Governance 2002, which sets out principles of good corporate governance for South African companies and organisations.

#### Market capitalisation

The group's closing share price multiplied by the number of shares in issue.

#### Net asset value per share

Total equity attributable to security holders divided by the number of shares in issue, excluding shares held by group entities.

#### Net interest income to interest-earning assets (net interest margin)

Net interest income expressed as a percentage of average net interest-earning banking assets. Net interest-earning assets are used, as these closely resemble the quantum of assets-earning income, which is included in net margin.

#### Non-interest revenue to total income

Income from normal operations, excluding net interest, as a percentage of total income from normal operations.

#### Non-performing advances

Advances are classified as non-performing when:

- · categorised as 'doubtful' and 'loss' per the bank regulatory credit risk classification system;
- · a counterparty is under judicial management or declared insolvent; or
- · management is doubtful about the collection of future cash flows.

#### 

#### Non-trading and capital items

These comprise the following:

- surpluses and losses on disposal of long-term investments, subsidiaries, joint ventures and associates;
- · amortisation and impairments of goodwill arising on acquisition of subsidiaries, joint ventures and associates;
- · surpluses and losses on the sale or termination of an operation;
- capital cost of fundamental reorganisation or restructuring having a material effect on the nature and focus of the operations of the reporting entities;
- · impairments of investments, property and equipment, computer software and capitalised development costs; and
- other items of a capital nature.

#### Off-balance-sheet assets

Assets managed on behalf of third parties on a fully discretionary basis.

#### Total equity attributable to equity holders

Ordinary share capital, share premium and reserves.

#### **Price/Earnings ratio**

The closing price of ordinary shares divided by headline earnings per share.

#### Properties in possession

Properties acquired through payment defaults on a loan secured by the property.

#### **Risk-weighted assets**

Risk-weighted assets are determined by applying risk weights to balance sheet assets and off-balance-sheet financial instruments according to the relative credit risk of the counterparty. The risk weighting for each balance sheet asset and off-balance-sheet financial instrument is regulated by the South African Banks Act or by regulations in the respective countries of the other banking licences.

#### Return on equity

Headline earnings expressed as a percentage of average equity attributable to equity holders.

#### Return on total assets

Headline earnings expressed as a percentage of average total assets.

#### Segmental reporting

#### **Operational segment**

A distinguishable component of the group, based on the market on which each business area focuses, which is subject to risks and returns that are different from those of other operating segments.

#### Geographical segment

A distinguishable component of the group that is engaged in providing services within a particular economic environment and is subject to risks and returns that are different from those of components operating in other economic environments.

#### Tangible net asset value per share

Total equity attributable to equity holders less goodwill, computer software and capitalised development costs, divided by the number of shares in issue, excluding shares held by group entities.

#### **Treasury shares**

Ordinary shares in Nedbank Group Limited acquired by group companies.

#### Weighted average number of shares

The number of shares in issue increased by shares issued during the year, weighted on a time basis for the period during which they participated in the income of the group, less treasury shares held by entities in the group, weighted on a time basis for the period during which the entities held these shares.

These definitions should be read in conjunction with the group's accounting policies, which also clarify certain terms used.

76b	2005 Annual results presentation	Notes	





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