





REVENUE Δ 15% • NET ASSET VALUE PER SHARE Δ 33% OPERATING PROFIT Δ 21% • HEADLINE EARNINGS Δ 28% CASH & CASH EQUIVALENTS Δ 71% • DIVIDENDS Δ 28%



ashbuild

CONDENSED GROUP INCOME STATEMENT - AUDITED

	Six months	Six months		Year
	ended	ended		ended
	31 December	31 December		30 June
	2007	2006	%	2007
R'000	(26 weeks)	(26 weeks)	Change	(53 weeks)
Revenue	2 011 325	1 744 427	15	3 448 386
Cost of sales	(1 589 876)	(1 383 998)	15	(2 709 854)
Gross profit	421 449	360 429	17	738 532
Selling and marketing expenses	(263 185)	(224 148)	17	(474 334)
Administrative expenses	(46 515)	(44 543)	4	(85 404)
Other operating expenses	(2 089)	(1 001)	109	(3 674)
Other income	1 469	908	62	7 228
Operating profit	111 129	91 645	21	182 348
Finance cost	(911)	(854)	7	(2 533)
Finance income	9 463	4 927	92	11 856
Profit before income tax	119 681	95 718	25	191 671
Income tax expense	(37 412)	(31 585)	18	(63 333)
Profit for the period	82 269	64 133	28	128 338
Attributable to:				
Equity holders of the company	78 213	60 848	29	121 640
Minority interest	4 056	3 285	23	6 698
	82 269	64 133	28	128 338
Earnings per share (cents)	344.4	268.4	28	536.3
Diluted earnings per share (cents)	344.4	268.4	28	536.3
	•	•		

CONDENSED GROUP CASH FLOW STATEMENT - AUDITED

	Six months ended	Six months ended	Year ended
	31 December	31 December	30 June
R'000	2007	2006	2007
Cash flows from operating activities			
Cash generated from operations	487 006	250 777	120 421
Interest paid	(911)	(854)	(2 533)
Taxation paid	(47 688)	(44 384)	(64 838)
Net cash generated from operating activities	438 407	205 539	53 050
Cash flows from investing activities			
Net investment in assets	(26 212)	(39 139)	(66 233)
Interest received	9 463	4 927	11 856
Net cash used in investing activities	(16 749)	(34 212)	(54 377)
Cash flows from financing activities			
Net treasury shares movement	-	-	2 313
Increase in borrowings	106	92	191
Dividends paid			
- own equity	(21 347)	(13 150)	(31 062)
- minorities	(6 576)	(2 559)	(2 559)
Net cash used in financing activities	(27 817)	(15 617)	(31 117)
Net increase/(decrease) in cash and cash equivalent	nts 393 841	155 710	(32 444)
Cash and cash equivalents at beginning of period	99 580	132 024	132 024
Cash and cash equivalents at end of period	493 421	287 734	99 580

CONDENSED GROUP BALANCE SHEET - AUDITED

	31 December	31 December	30 June
R'000	2007	2006	2007
ASSETS			
Non-current assets	273 163	241 364	261 721
Property, plant and equipment	253 179	230 488	248 434
Intangible assets	9 346	5 833	5 047
Deferred income tax assets	10 638	5 043	8 240
Current assets	1 233 954	915 920	772 583
Assets held for sale	2 740	6 695	2 740
Inventories	674 144	564 094	609 308
Trade and other receivables	63 649	57 397	60 955
Cash and cash equivalents	493 421	287 734	99 580
Total assets	1 507 117	1 157 284	1 034 304
EQUITY AND LIABILITIES			
Shareholders' equity	436 991	335 354	383 293
Share capital and reserves	407 436	306 692	351 218
Minority interest	29 555	28 662	32 075
Non-current liabilities	39 152	32 081	35 537
Deferred operating lease liability	35 520	28 586	31 982
Deferred profit	1 881	1 933	1 907
Deferred income tax liability	-	16	3
Borrowings (non interest bearing)	1 751	1 546	1 645
Current liabilities	1 030 974	789 849	615 474
Trade and other liabilities	998 439	764 060	575 123
Current income tax liabilities	31 347	24 718	39 222
Employee benefits	1 188	1 071	1 129
Total equity and liabilities	1 507 117	1 157 284	1 034 304

ADDITIONAL INFORMATION - AUDITED

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R'000	Six months ended 31 December 2007	Six months ended 31 December 2006	Year ended 30 June 2007
Net asset value per share (cents)	1 579	1 188	1 361
Ordinary shares ('000):			
- In issue	25 805	25 805	25 805
- Weighted-average	22 709	22 672	22 681
- Diluted weighted-average	22 709	22 672	22 681
Capital expenditure	26 421	39 159	75 918
Depreciation of property, plant			
and equipment	15 566	13 174	28 635
Amortisation of intangible			
assets	1 078	549	1 333
Impairment of intangible assets	-	462	462
Capital commitments	155 575	42 049	75 445
Operating lease commitments	687 203	630 189	733 872
Contingent liabilities	12 077	2 251	12 376

- NOTES TO THE CONDENSED GROUP INTERIM FINANCIAL INFORMATION 1. Basis of preparation. The condensed consolidated interim financial information ("financial information") announcement is based on the audited interim financial statements of the group for the period ended 31 December 2007 which have been prepared in accordance with International Financial Reporting Standards ("IFRS") and the presentation and disclosure requirements of IAS 34 – Interim Financial Reporting, the Listings Requirements of the JSE Limited and the South African Companies Act (1973).
- 2. Independent audit by the auditors. These condensed consolidated interim results have been audited by our auditors PricewaterhouseCoopers Inc., who have performed their audit in accordance with the International Standards on Auditing. A copy of their unqualified audit report is available for inspection at the registered office of the company.
- 3. Reporting period. The group adopts the retail accounting calendar, which comprises the reporting period ending on the last Saturday of the month (2007: 29 December (26 weeks); 2006: 23 December (26 weeks); June 2007: 30 June
- 4. Earnings per share. Earnings per share is calculated by dividing the earnings attributable to shareholders for the period by the weighted average number of 22 709 487 ordinary shares in issue during the year. (December 2006: 22 672 800 shares; June 2007: 22 680 722 shares).
- 5. Headline earnings per ordinary share. The calculations of headline earnings and diluted headline earnings per ordinary share are based on headline earnings of R 78.7 million (December 2006: R 61.3 million; June 2007: R 119.8 million) and a weighted average of 22 709 487 (December 2006: 22 672 800; June 2007: 22 680 722) and fully diluted of 22 709 487 (December 2006: 22 672 800; June 2007: 22 680 722) ordinary shares in issue. Reconciliation between net profit attributable to the equity holders of the company and headline earnings:

R'000	Dec-07	Dec-06	% Change	Jun-07
Net profit attributable to the company's equity holders	78 213	60 848	29	121 640
Impairment of goodwill	-	462		462
Loss/(profit) on sale of assets after taxation	464	30		(2 351)
Headline earnings	78 677	61 340	28	119 751
Headline earnings per share (cents)	346.5	270.6	28	528.0
Diluted headline earnings per share (cents)	346.5	270.6	28	528.0

6. Declaration of dividend. The board has declared an interim dividend (No. 30), of 101 cents (December 2006: 79 cents) per ordinary share to all shareholders of Cashbuild Limited. The dividend per share is calculated based on 25 805 347 shares in issue at date of dividend declaration.

Date dividend declared:	Monday, 17 March 2008
Last day to trade "CUM" the dividend:	Friday, 4 April 2008
Date commence trading "EX" the dividend:	Monday, 7 April 2008
Record date:	Friday, 11 April 2008
Date of payment:	Monday, 14 April 2008
Share certificates may not be dematerialised or rematerialised between	Monday, 7 April 2008 and Friday,
11 April 2008, both dates inclusive.	

On behalf of the board DONALD MASSON PAT GOLDRICK Chairman Chief executive

Johannesburg 17 March 2008

CONDENSED GROUP STATEMENT OF CHANGES IN EQUITY - AUDITED

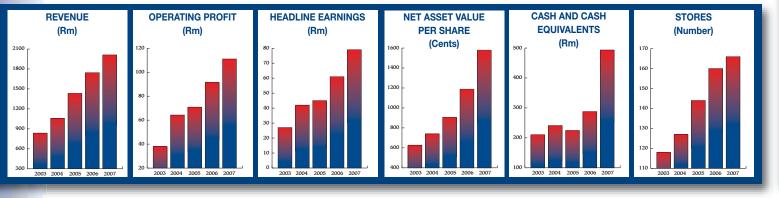
Attributable to equity holders of the company

Share Treasury Share Treasury Cum. translation Retained I capital share capital premium share premium adjustment earnings	Minority Total interest equity
Balance at 1 July 2006 258 (30) 115 817 (85 998) (6 850) 235 712	27 936 286 845
Profit for the period 60 848	3 285 64 133
Dividend paid - final 2006 (13 150)	(2 559) (15 709)
Currency translation adjustments 85 -	- 85
Balance at 31 December 2006 258 (30) 115 817 (85 998) (6 765) 283 410	28 662 335 354
Profit for the period 60 792	3 413 64 205
Dividend paid - interim 2007 (17 912)	- (17 912)
Treasury shares movement - 1 - 2 312	- 2 313
Currency translation adjustments (667) -	- (667)
Balance at 30 June 2007 258 (29) 115 817 (83 686) (7 432) 326 290	32 075 383 293
Profit for the period 78 213	4 056 82 269
Dividend paid - final 2007 (21 347)	(6 576) (27 923)
Currency translation adjustments (648) -	- (648)
Balance at 31 December 2007 258 (29) 115 817 (83 686) (8 080) 383 156	29 555 436 991

CONDENSED GROUP SEGMENTAL ANALYSIS - AUDITED

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	South Africa Other members of common			s of common mo	netary area*	tary area* Botswana and Malawi			Group			
	Six months	Six months	Year	Six months	Six months	Year	Six months	Six months	Year	Six months	Six months	Year
	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended	ended
	31 December	31 December	30 June	31 December	31 December	30 June	31 December	31 December	30 June	31 December	31 December	30 June
R'000	2007	2006	2007	2007	2006	2007	2007	2006	2007	2007	2006	2007
Income statement												
Revenue	1 659 897	1 430 440	2 843 136	213 110	198 951	382 039	138 318	115 036	223 211	2 011 325	1 744 427	3 448 386
Operating profit	88 111	72 043	150 272	11 583	7 554	16 593	11 435	12 048	15 483	111 129	91 645	182 348
Balance sheet												
Segment assets	1 206 464	859 197	814 280	172 104	192 207	118 612	128 549	105 880	101 412	1 507 117	1 157 284	1 034 304
Segment liabilities	880 198	619 987	536 731	99 833	122 434	42 157	90 095	79 509	72 123	1 070 126	821 930	651 011
Other segment												
items												
Depreciation	13 542	11 186	24 618	1 405	1 495	2 927	619	493	1 090	15 566	13 174	28 635
Amortisation	1 061	549	1 298	-	-	-	17	-	35	1 078	549	1 333
Impairment	-	462	462	-	-	-	-	-	-	-	462	462
Capital expenditure	25 934	34 178	66 926	418	4 644	6 476	69	337	2 516	26 421	39 159	75 918

apital expenditure 25 934 * Includes Namibia, Swaziland and Lesotho



COMMENTS

NATURE OF BUSINESS

Cashbuild is southern Africa's largest retailer of quality building materials and associated products, selling direct to a cash-paying customer-base through our constantly expanding chain of stores (166 at the end of this reporting period). Cashbuild carries an in-depth quality product range tailored to the specific needs of the communities we serve. Our customers are typically home-builders and improvers, contractors, farmers, traders, large construction companies and government-related infrastructure developers, as well as all customers requiring quality building materials at lowest prices.

Cashbuild has built its credibility and reputation by consistently offering its customers quality building materials at the lowest prices and through a purchasing and inventory policy that ensures customers' requirements are always

FINANCIAL HIGHLIGHTS

Revenue for the period increased by 15% whilst profit increased by 28%. This growth in profit was the result of an improvement in operating profit of 21% as well as a 110% increase in net finance income. Basic earnings per share as well as headline earnings per share improved by 28%. Net asset value per share has increased by 33%, from 1 188 cents (December 2006) to 1 579 cents. Cash and cash equivalents have increased by 71% supported by a favourable December trading period, fewer stores opened, as well as a 31% increase in trade payables.

Stores in existence since the beginning of July 2006 (pre-existing stores) accounted for 9% of the increase in revenue with the remaining 6% increase due to the 17 new stores the group has opened since July 2006. The increase for the period has been achieved on the back of steady revenue growth in both the first and second quarters of this financial year. Gross profit margins for the period were slightly higher in percentage terms at 21.0% (December 2006 – 20.7%), but in rand terms the increase is a pleasing 17%.

Operational expenses for the period remained well controlled with existing stores accounting for 10% of the increase. New stores accounted for 5%, the total increase for the period being 15%. The main contributor to the higher than inflation increase on existing stores is the continued investment in people to maintain and improve customer service standards, as well as customer delivery expenses that follow in close correlation to revenue movements. The lower number of stores opened during the half year had a positive impact on expenses as the pre-opening costs were lower than those of the comparable period. These costs will be higher during the second half due to the number of stores we plan to open and refit during the second half.

The effective tax rate of 31% for the period is lower than the prior period, mainly due to the 1% reduction in the South African Companies tax rate from 29% to 28%.

Cashbuild's balance sheet remains solid. Stock levels have increased by 20% on the back of higher trading volumes with the Cashbuild stock model being adhered to by line management. This increase is further attributable to the stocking of seven additional stores since the previous half year (accounting for 5% of the increase). Overall stockholding at 68 days (December 2006: 69 days; June 2007: 72 days) showed a slight improvement on the prior period and remains well within acceptable parameters. Trade receivables remain well under control.

During the period Cashbuild opened two new stores. One store was relocated during the period as well as five stores refurbished. Cashbuild will continue its store expansion, relocation and refurbishment strategy in a controlled manner, with eight to ten new stores planned to open during the second half.

Management remains confident about the trading prospects for the remainder of the financial year. The first 10 trading weeks since half year-end have reported an increase in revenue in the region of 21% on that of the

Directors: D Masson* (Chairman), P K Goldrick (Chief executive) (Irish), W F de Jager, J Molobela*, K B Pomario, F M Rossouw*, N V Simamane*, S A Thoresson, A van Onselen (*Non-executive) • Company secretary: Corporate Governance Leaders CC Registered office: cnr Aeroton and Aerodrome Roads, Aeroton, Johannesburg 2001 • PO Box 90115, Bertsham 2013 • Transfer secretaries: Computershare Investor Services (Pty) Limited, 70 Marshall Street, Johannesburg 2001 • PO Box 61051, Marshalltown 2107 Auditors: PricewaterhouseCoopers Inc. • Sponsor: Nedbank Capital • Cashbuild Limited (Registration number: 1986/001503/06) • (Incorporated in the Republic of South Africa) • Listed on the JSE Limited • JSE Share code: CSB • ISIN: ZAE000028320 • www.cashbuild.co.za