

• REVENUE ↑ 6% • OPERATING PROFIT ↑ 11% • HEADLINE EARNINGS ↑ 12% • NET ASSET VALUE PER SHARE ↑ 11% • TOTAL DIVIDEND ↑ 8%

SUMMARY CONSOLIDATED INCOME STATEMENT - AUDITED			
	Year ended 30 June 2014 (52 weeks)	Year ended 30 June 2013 (52 weeks)	% change
R'000			
Revenue	6 781 274	6 376 945	6
Cost of sales	(5 175 906)	(4 921 664)	5
Gross profit	1 605 368	1 455 281	10
Selling and marketing expenses	(1 051 550)	(966 965)	9
Administrative expenses	(200 734)	(163 700)	23
Other operating expenses	(3 713)	(4 154)	(11)
Other income	8 195	2 078	>100
Operating profit	357 566	322 540	11
Finance costs	(1 004)	(1 225)	(18)
Finance income	23 927	30 718	(22)
Profit before income tax	380 489	352 033	8
Income tax expense	(111 036)	(103 482)	7
Profit for the year	269 453	248 551	8
Attributable to:			
Owners of the Company	265 915	245 490	8
Non-controlling interests	3 538	3 061	16
	269 453	248 551	8
Earnings per share (cents)	1 147.6	1 063.2	8
Diluted earnings per share (cents)	1 136.6	1 038.3	9

SUMMARY CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME - AUDITED			
	Year ended 30 June 2014 (52 weeks)	Year ended 30 June 2013 (52 weeks)	
R'000			
Profit for the year	269 453	248 551	
Other comprehensive income:			
Total movement in foreign currency translation reserve (FCTR)	3 711	4 240	
Attributable to:			
Owners of the Company	4 253	4 506	
Non-controlling interests	(542)	(266)	
Total comprehensive income for the year	273 164	252 791	
Total comprehensive income attributable to:			
Owners of the Company	270 168	249 996	
Non-controlling interests	2 996	2 795	
	273 164	252 791	

ADDITIONAL INFORMATION - AUDITED			
	Year ended 30 June 2014	Year ended 30 June 2013	
R'000			
Net asset value per share (cents)	4 858	4 379	
Ordinary shares ('000s):			
- In issue	25 190	25 190	
- Weighted-average	23 171	23 091	
- Diluted weighted-average	23 395	23 643	
Capital investment	269 555	198 042	
Depreciation of property, plant and equipment	87 351	75 008	
Amortisation of intangible assets	13 237	6 773	
Capital commitments	163 787	164 995	
Property operating lease commitments	1 130 661	953 363	
Contingent liabilities	1 411	6 307	

SUMMARY CONSOLIDATED SEGMENTAL ANALYSIS - AUDITED								
	South Africa		Other members of common monetary area*		Botswana and Malawi		Group	
	Year ended 30 June 2014	Year ended 30 June 2013	Year ended 30 June 2014	Year ended 30 June 2013	Year ended 30 June 2014	Year ended 30 June 2013	Year ended 30 June 2014	Year ended 30 June 2013
R'000								
Income statement								
Revenue	5 889 869	5 583 424	568 700	505 499	322 705	288 022	6 781 274	6 376 945
Operating profit	311 405	277 733	34 718	31 610	11 443	13 197	357 566	322 540
Statement of financial position								
Segment assets	2 072 733	1 626 670	354 062	299 468	189 360	142 862	2 616 155	2 069 000
Segment liabilities	1 155 662	786 355	151 474	121 066	69 901	45 143	1 377 037	952 564
Other segment items								
Depreciation	78 209	67 159	5 251	4 688	3 891	3 161	87 351	75 008
Amortisation	13 237	6 773	-	-	-	-	13 237	6 773
Capital investment	247 785	179 506	9 107	13 259	12 663	5 277	269 555	198 042

* Includes Namibia, Swaziland and Lesotho

SUMMARY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY - AUDITED									
	Attributable to owners of the Company								
	Share capital	Treasury share capital	Share premium	Treasury share premium	Share based payments reserve	FCTR	Retained earnings	Non-controlling interests	Total equity
R'000									
Balance at 1 July 2012	252	(20)	65 823	(28 332)	12 618	(14 842)	941 175	11 408	988 082
Total comprehensive income for the year	-	-	-	-	-	4 506	245 490	2 795	252 791
Dividends paid	-	-	-	-	-	-	(131 762)	(1 180)	(132 942)
Increase in shareholding of subsidiary	-	-	-	-	-	-	(497)	437	(60)
Shares sold by The Cashbuild Share Incentive Trust	-	1	-	766	-	-	1 075	-	1 842
Shares purchased by The Cashbuild Operations Management Member Trust	-	(1)	-	(2 545)	-	-	-	-	(2 546)
Recognition of share based payments	-	-	-	-	9 269	-	-	-	9 269
Closing balance at 30 June 2013	252	(20)	65 823	(30 111)	21 887	(10 336)	1 055 481	13 460	1 116 436
Total comprehensive income for the year	-	-	-	-	-	4 253	265 915	2 996	273 164
Dividends paid	-	-	-	-	-	-	(107 763)	(1 061)	(108 824)
Shares sold by The Cashbuild Share Incentive Trust	-	3	-	21 760	-	-	-	-	21 763
Shares purchased by The Cashbuild Share Incentive Trust	-	(6)	-	(77 343)	-	-	-	-	(77 349)
Recognition of share based payments	-	-	-	-	13 928	-	-	-	13 928
Closing balance at 30 June 2014	252	(23)	65 823	(85 694)	35 815	(6 083)	1 213 633	15 395	1 239 118

NOTES TO THE SUMMARY CONSOLIDATED ANNUAL FINANCIAL INFORMATION

1. **Basis of preparation.** The summary consolidated financial statements are prepared in accordance with the requirements of International Financial Reporting Standards, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council and the requirements of the Companies Act of South Africa 2008 applicable to summary annual financial statements. The accounting policies applied in the preparation of the consolidated annual financial statements from which the summary consolidated annual financial statements were derived are in terms of International Financial Reporting Standards and are consistent with those accounting policies applied in the preparation of the previous consolidated annual financial statements. The annual financial statements were prepared under the supervision of the Finance Director, Mr AE Prowse CA(SA) and approved by the Board on 1 September 2014.

2. **Independent audit by the auditor.** These summary consolidated annual financial statements for the year ended 30 June 2014 have been audited by PricewaterhouseCoopers Inc., who expressed an unmodified opinion thereon. The auditor also expressed an unmodified opinion on the consolidated annual financial statements from which these summary consolidated annual financial statements were derived. A copy of their unmodified audit report is available for inspection at the registered office of the Company.

3. **Reporting period.** The Group adopts the retail accounting calendar, which comprises the reporting period ending on the last Sunday of the month (2014: 29 June (52 weeks); 2013: 30 June (52 weeks)).

4. **Earnings per share.** Earnings per share is calculated by dividing the earnings attributable to owners of the Company for the year by the weighted average number of 23 171 020 ordinary shares in issue during the year (June 2013: 23 090 567 shares).

5. **Headline earnings per ordinary share.** The calculations of headline earnings and diluted headline earnings per ordinary share are based on headline earnings of R265.2 million (June 2013: R237.4 million) and a weighted average of 23 171 020 (June 2013: 23 090 567) and fully diluted of 23 394 727 (June 2013: 23 643 228) ordinary shares in issue.

Reconciliation between net profit attributable to the equity holders of the Company and headline earnings:

R'000	June 2014	June 2013	% change
Net profit attributable to the owners of the Company	265 915	245 490	8
Profit on sale of assets after taxation	(692)	(8 046)	
Headline earnings	265 223	237 444	12
Headline earnings per share (cents)	1 144.6	1 028.3	11
Diluted headline earnings per share (cents)	1 133.7	1 004.3	13

6. **Declaration of dividend.** The Board has declared a final dividend (No. 43), of 253 cents (June 2013: 191 cents) per ordinary share out of income reserves to all shareholders of Cashbuild Limited. The dividend per share is calculated based on 25 189 811 (June 2013: 25 189 811) shares in issue at date of dividend declaration. Net local dividend amount is 215.05 cents per share for shareholders liable to pay Dividends Tax and 253 cents per share for shareholders exempt from paying Dividends Tax. The total dividend for the year amounts to 528 cents (June 2013: 487 cents) an 8% increase on the prior year. Local dividend tax is 15% and there are no STC credits available for use. Cashbuild Limited's tax reference number is 9575168712.

Date dividend declared:	Monday, 1 September 2014
Last day to trade "CUM" the dividend:	Thursday, 18 September 2014
Date commence trading "EX" the dividend:	Friday, 19 September 2014
Record date:	Friday, 26 September 2014
Date of payment:	Monday, 29 September 2014

Share certificates may not be dematerialised or rematerialised between Friday, 19 September 2014 and Friday, 26 September 2014, both dates inclusive.

On behalf of the Board

DONALD MASSON Chairman Johannesburg 1 September 2014	WERNER DE JAGER Chief Executive
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COMMENTARY

NATURE OF BUSINESS

Cashbuild is southern Africa's largest retailer of quality building materials and associated products, selling direct to a cash-paying customer-base through our constantly expanding chain of stores (215 at the end of this financial year). Cashbuild carries an in-depth quality product range tailored to the specific needs of the communities we serve. Our customers are typically home-builders and improvers, contractors, farmers, traders, large construction companies and government-related infrastructure developers, as well as all other customers requiring quality building materials at lowest prices.

Cashbuild has built its credibility and reputation by consistently offering its customers quality building materials at the lowest prices and through a purchasing and inventory policy that ensures customers' requirements are always met.

INTERNATIONAL FINANCIAL REPORTING STANDARDS

The Group is reporting its audited results in accordance with International Financial Reporting Standards ("IFRS").

FINANCIAL HIGHLIGHTS

Revenue for the year increased by 6% and gross profit increased by a pleasing 10%. Operating expenses increased by 10%. Basic earnings per share increased by 8% and headline earnings per share increased by 11%. Net asset value per share has shown an 11% increase, from 4 379 cents (June 2013) to 4 858 cents. Cash and cash equivalents increased to R704 million (June 2013: R124 million) mainly due to a reduction in stock levels and payments to suppliers being effected after the year-end close.

Stores in existence prior to the beginning of July 2012 (pre-existing stores – 191 stores) increased by 1% in revenue and the 24 new stores contributed 5% of the increase. This increase for the year has been achieved in tough trading conditions with selling price inflation of 5%.

Due to continued focus on margins within the competitive environment, gross profit percentage margin increased to 23.7% from the 22.8% of the prior year.

Operational expenses for the year remained well controlled with existing stores accounting for 5% of the increase and new stores 5%. The total increase for the year amounted to 10%. The main contributor to the increase on existing stores is the people cost component in order to maintain and improve customer service standards.

The effective tax rate for the year of 29% has remained consistent with the prior year.

Cashbuild's statement of financial position remains solid. Stock levels have decreased by 5% notwithstanding the increase in the number of stores. Overall stockholding at 75 days (June 2013: 83 days). Trade receivables remain well under control.

During the year, Cashbuild opened 15 new stores, 20 stores were refurbished and seven stores were relocated. Six Cashbuild DIY pilot stores (not included in the 215 stores number), were opened and trading at the end of the financial year. Cashbuild will continue its store expansion, relocation and refurbishment strategy in a controlled manner, applying the same rigorous process as in the past.

PROSPECTS

Management remains positive about the top line trading prospects for the next quarter. The first six trading weeks since year-end have reported an increase in revenue of 10% on that of the comparable six weeks. This information has not been reviewed nor audited by the Company's auditor.

Directors: D Masson* (Chairman), WF de Jager (Chief Executive), IS Fourie*, HH Hickey*, AGW Knock*, Dr DSS Lushaba*, AE Prowse, NV Simamane*, SA Thorsson, A van Onselen* (non-executive)

Company Secretary: Corporate Governance Leaders CC

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Transfer Secretaries: Computershare Investor Services (Pty) Limited,
70 Marshall Street, Johannesburg 2001, PO Box 61051, Marshalltown 2107

Auditor: PricewaterhouseCoopers Inc. **Sponsor:** Nedbank Capital
Cashbuild Limited (Registration number: 1986/001503/06)

(Incorporated in the Republic of South Africa)
JSE code: CSB **ISIN:** ZAE000028320

