

# Barloworld Limited Interim results

for the six months ended 31 March 2009



#### **About Barloworld**

Barloworld is a distributor of leading international brands providing integrated rental, fleet management, product support and logistics solutions. The core divisions of the group comprise Equipment (earthmoving and power systems), Automotive (car rental, fleet services and motor retailing), Handling (forklift truck distribution and fleet management) and Logistics (logistics and supply chain management).

We offer flexible, value adding, integrated business solutions to our customers backed by leading global brands. The brands we represent on behalf of our principals include Caterpillar, Hyster, Avis, Budget, Audi, BMW, Ford, General Motors, Mercedes-Benz, Toyota, Volkswagen and others.

Barloworld has a proven track record of effectively managing long-term relationships with global principals and customers. We have an ability to develop and grow businesses in multiple geographies including challenging territories with high growth prospects. One of our core competencies is an ability to leverage systems and best practices across our chosen business segments. As an organisation we are committed to play a leading role in empowerment and transformation.

The company was founded in 1902 and currently has operations in 42 countries around the world with approximately half of our twenty thousand employees in South Africa.

#### **Directors**

Non-executive: DB Ntsebeza (Chairman), SAM Bagwa, AGK Hamilton\*, S Mkhabela,

SS Ntsaluba, TH Nyasulu, G Rodriguez de Castro de los Rios<sup>†</sup>, SB Pfeiffer<sup>•</sup> **Executive:** CB Thomson (Chief Executive), PJ Blackbeard, M Laubscher,

OI Shonawe, DG Wilson \*British \*American \*Spanish

# **Enquiries**

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For background information visit www.barloworld.com

# Strong operating cash generation in difficult trading environment

- Revenue increased 6% to R22 514 million
- Cash generated from operations up 26% to R1 195 million
- Operating profit before restructuring charges decreased
   12% to R1 159 million
- Strong performance from Equipment southern Africa
- Automotive delivers good result in difficult markets
- Decisive action taken to reduce cost base in international operations
- Further improvement in debt maturity profile
- Interim dividend of 40 Cents per share

# Clive Thomson, CEO of Barloworld, said:

"Trading in equipment southern Africa in the six months continued to be strong and the automotive division has performed well in difficult markets. However challenging trading conditions prevailed in our international operations and restructuring charges of approximately R114 million, principally in Iberia, were incurred to realign our cost base with lower activity levels. Negative financial instrument adjustments and higher net finance costs also impacted the group's profits in the first half of 2009.

The overall trading environment in the second half is expected to remain difficult. In these circumstances we will retain our focus on expense and working capital management and our various initiatives should result in strong cash flow for the year. We expect to entrench our positions of market leadership and this will ensure that we are well placed to weather the economic downturn and position ourselves for long term success as the external environment improves."

11 May 2009

# **Chairman and Chief Executive's Report**

#### Operating review

The operating environment for the period under review has been challenging, particularly for our international operations. Severe recessions are forecast in the United States and Europe and the global economy is expected to contract in 2009 for the first time in the post war period. The South African economy has not been immune with GDP contracting by 1,8% in the last quarter of 2008 and every sign points to contraction in the first quarter of 2009. This means that the SA economy will now also be technically in recession.

Revenue to March from continuing operations increased by 6% to R22.5 billion while operating profit decreased by 20% to R1 045 million. Excluding the restructuring costs of R114 million which have been incurred as part of our expense reduction plans, operating profits are 12% lower.

Equipment southern Africa performed well with revenue 20% up on the prior year and operating profits increased by 37% to R731 million. Despite the deferral of certain projects, the southern African operations experienced strong deliveries to the mining sector, mainly driven by coal and iron ore. Construction demand relating to infrastructure projects has also held up well. Angola continues to generate a significant contribution to equipment operating profit due to increased activity mainly in the construction segment as well as benefiting from a weaker rand.

In Iberia the Spanish economy has continued to deteriorate. The fall-off in the construction market in Spain has been precipitous with the equipment industry unit sales down by approximately 65% in 2008. This negative trend has continued into 2009. Significant cost reduction plans have been implemented in both Spain and Portugal. Redundancy costs of R95 million (€7.3 million) were incurred in the first half for the negotiated staff reduction programme to realign the expense base to current activity levels. On the positive side the business gained significant market share and generated R578 million (€51 million) in cash for the period.

In Siberia revenue for the first half was 9% down on the prior year following lower trading levels mainly in the construction sector. Operating profits were marginally down.

The automotive division delivered a good result considering the difficult trading conditions with operating profits up 3%. Avis Rent a Car southern Africa generated revenue in line with the prior year notwithstanding that rental days were 8% down. The reduction of the fleet size by close to 10% has resulted in improved fleet utilisation and improved margins compared to the second half of 2008. The Scandinavian car rental business which is disclosed under discontinued operations was cash positive despite continued poor market conditions in all three countries in which we operate. Avis Fleet Services continued to grow both revenue as well as profits.

The motor retail business in southern Africa performed well in a declining market. Profit for the first half was 40% up on the prior year and benefitted from the consolidation of our NMI-DSM operations for the full period. The Australian motor retail business produced a result down on the prior year following the decline in the local motor industry.

In the handling division, the agriculture business continued to perform well but the lift truck market in South Africa has declined from last year. While the USA and UK handling businesses remained under pressure with both economies still depressed, we grew market share in the USA and maintained share in the UK. Markets in Belgium and the Netherlands are significantly down on last year.

The logistics division has generated significantly higher revenue following the acquisition of the Dubai based Swift group and the Flynt operations in Hong Kong. The southern African business produced a satisfactory result despite difficult market conditions. The international operations in Iberia and UK incurred losses in the period under review while reduced volumes for Dubai and Hong Kong resulted in a lower than expected profit from the newly acquired businesses.

Headline earnings per share from continuing operations decreased by 46% to 199.6 cents. The reduction in earnings can mainly be attributed to the decline in operating performance in equipment Iberia, losses on financial instruments and higher net finance costs.

The board considered it prudent to reduce the interim dividend given the uncertainty prevailing in the current economic climate and credit markets. An interim dividend of 40 cents per share was declared.

#### Corporate activity

We, together with our appointed advisors, are continuing with the disposal process of our Scandinavian car rental operations. A confidential information memorandum has been distributed to interested parties after signing non-disclosure agreements. The process is progressing according to plan.

#### **BEE** and transformation

During the period, the value of the Barloworld shares held by the banks as security for funding our Black Economic Empowerment partners declined below specified levels. In the interests of the sustainability of the transaction our board resolved that the company place R125 million in an interest bearing deposit account to underpin the security held by the banks.

Our South African businesses have all been formally rated by an accredited agency and have achieved Level 4 or better BBBEE ratings, which means that companies purchasing from the group will receive 100% credit for their procurement spend with our subsidiaries for the purpose of their own BEE scorecards.

#### Directorate

Mike Levett retired from the Board on 29 January 2009 after serving for more than 23 years. His valuable contribution to the board and the various board committees on which he served is greatly appreciated.

#### Outlook

It remains unclear how long the large western economies will remain in recession. Government intervention in the form of fiscal stimulus packages and monetary easing would appear to be having some impact in slowing down the sharp declines experienced. Economists believe that the US economy may bottom out in the latter part of 2009 but are unable to predict the timing of any upturn. The confidence levels of the highly indebted US consumer remain low in the wake of rising unemployment, falling home prices and tighter credit requirements.

Despite some expected slowdown in activity and a stronger rand in the second half, equipment southern Africa should hold up well due to our geographic diversity, our resilient business model and the range of commodities mined in our territories. Infrastructure spend is set to continue and the power business is well positioned to capitalise on opportunities.

In Iberia the Spanish government fiscal stimulus plans should arrest the decline in economic activity in the latter half of the year with funding for some infrastructure projects coming on stream. Decisive management action taken to reduce the cost base will also yield benefits in the second half.

Whilst the gold mining and forestry segments remain relatively strong in Russia, the slowdown in other commodities and construction will result in lower revenues and profitability in the second half.

In the automotive division, rental day volumes for the Avis Rent a Car operation in southern Africa will remain under pressure, but should be countered by improved fleet utilisation. The motor retail business in southern Africa is anticipated to hold its own in a market where we expect new vehicle sales to remain under pressure for 2009, but the used vehicle profit contribution is forecast to improve. The weaker Australian retail market is likely to persist. Avis Fleet Services should continue to do well.

In the handling division, trading in the agriculture business should remain strong but the lift truck market in South Africa will be down as the economy slows. Trading conditions will continue to be difficult in the USA and Europe and the focus will be on improving efficiency and reducing costs further through management initiatives being implemented.

Our logistics business in South Africa is expected to perform satisfactorily, however, the international operations will continue to be adversely impacted by the drop in trade volumes as a result of the global economic downturn.

The overall trading environment in the second half is expected to remain difficult. In these circumstances we will retain our focus on cash flow generation through operational efficiencies and expense reduction, working capital improvement, streamlining capital expenditure and optimisation of rental and leasing fleets. These initiatives will result in strong cash flow for the full year which will reduce debt and strengthen the group balance sheet. Furthermore, we expect to entrench our positions of market leadership through product and service excellence. This will ensure that we are well placed to weather the economic downturn and position ourselves for long term success as the external environment improves.



**DB Ntsebeza** Chairman



**CB Thomson** *Chief Executive Officer* 

# **Group Financial Review**

Revenue from continuing operations increased by 6% to R22.5 billion. Good growth in South African mining and Angola resulted in equipment southern Africa increasing revenue by 20%. The consolidation of the NMI – DSM motor dealerships in March 2008 and the acquisition of the Swift and Flynt International logistics businesses in April 2008 collectively contributed revenue of R2.5 billion in the past six months.

Operating profit declined by 20% to R1 045 million. Reduced demand in Europe, the USA and the Far East due to reduced economic activity, adversely impacted profits earned in these regions by the equipment, handling and logistics businesses. In Iberia, a redundancy charge of R95 million was incurred to realign the expense base with lower activity levels.

The financial instrument losses of R74 million (1H'08: R69 million gain) arose mainly from marking to market foreign exchange contracts in equipment and handling due to rand volatility at the end of the period. The marking to market of shares held in Pretoria Portland Cement Limited in respect of share option obligations resulted in a loss of R4 million (1H'08: R45 million).

Net finance costs increased by R110 million compared to 2008 mainly due to higher borrowings to support growth in working capital in equipment southern Africa, the logistics acquisitions and higher interest rates.

Taxation, before Secondary Tax on Companies (STC), declined by 47% to R161 million. The average effective tax rate, excluding STC, prior year taxation and taxation on exceptional items was 29% (1H'08: 28%).

Income from associates and joint ventures rose sharply to R76 million (1H'08: R18 million) reflecting strong deliveries in the equipment joint venture in the Democratic Republic of Congo.

The loss of R52 million from discontinued operations is mainly attributable to losses incurred in the period in car rental Scandinavia. In 2008 a gain of R332 million was realised on the disposal of the laboratory business.

Headline earnings per share from continuing operations declined by 46% to 199.6 cents (1H'08: 366.8 cents). The decrease is largely attributable to lower profits in Iberia, financial instrument losses and higher net finance costs.

#### Cashflow and borrowings

The focus on cashflow resulted in cash generated from operations in the period improving to R1 195 million (1H'08: R945 million). Working capital increased by R777 million during the first six months (1H'08: R1 640 million) driven mainly by the increased activity in equipment southern Africa. The increase in southern Africa was, however, partially offset by a release of R494 million in working capital in equipment lberia as management initiatives yielded benefits.

Net cash applied to investing activities of R595 million (1H'08: R1 300 million), includes net additions to property, plant and equipment of R521 million and a net investment in fleet leasing and equipment rental assets and car rental vehicles of R114 million. The reduction on last year is mainly due to the deferral of non-essential capital expenditure and increased focus on optimising the rental fleets and leasing assets.

			Car	Total
Total debt to equity (%)	Trading	Leasing	rental	group
Target range	30-50	600-800	200-300	
Ratio at 31 March 2009	56	622	143	84
Ratio at 30 September 2008	51	552	165	82

Total interest-bearing borrowings of R11 255 million represent a group debt to equity ratio of 84% (September 2008: 82%). We continue to focus on improving the maturity profile of our borrowings. In the past six months

additional long-term funding of R1 450 million has been raised through a seven-year corporate bond issue of R750 million and a five-year term loan of R700 million. Short-term borrowings of R4 198 million, which includes commercial paper of approximately R2 000 million raised in the local market, represents 37% of total borrowings (September 2008: 43%).

At March the group had confirmed unutilised funding facilities of R7 459 million. In addition cash and cash equivalents at March amounted to R1 132 million. Working capital in the group, particularly in the equipment division, traditionally peaks in the first six months of the financial year. This trend is again forecast for this year which should result in a further reduction of short-term borrowings by September 2009 and we expect gearing for the trading segment to be within our target range.

Total assets employed in the group increased to R34 614 million (September 2008: R33 957 million) mainly due to a weaker rand.

#### Going forward

Our strategy is to further strengthen our balance sheet by focusing on cashflow and debt reduction. We have experienced good operating cashflows in the first half of the year even though the higher activity levels in equipment southern Africa contributed to an increased investment in working capital. We forecast to reverse the working capital outflow in the second half and we expect the group to be strongly cash positive as we deliver the firm order book in the back end of the year.

**DG Wilson** *Finance Director* 

# **Operational Reviews**

In the case of the leasing businesses, the operating profit is net of interest paid. Income from associates, which includes our share of earnings from joint ventures, is shown at the profit after taxation level.

Net operating assets comprise total assets less non-interest bearing liabilities. Cash is excluded as well as current and deferred taxation assets and liabilities. In the case of the leasing businesses, net assets are reduced by interest-bearing liabilities.

Comparative numbers have been restated as per note 19.

#### Equipment

		Revenue			Operatin profit/(los	-		erating ets
		nonths	Year		nonths	Year		
		nded	ended		ded	ended	24 84	20.6
5	31 Mar	31 Mar	30 Sep	31 Mar	31 Mar	30 Sep	31 Mar	30 Sep
R million	2009	2008	2008	2009	2008	2008	2009	2008
– Southern Africa	5 888	4 920	11 930	731	532	1 523	5 566	4 178
– Europe	3 207	4 262	8 459	(45)	332	534	4 604	4 972
	9 095	9 182	20 389	686	864	2 057	10 170	9 150
Share of associate								
income				77	11	62		

Despite the global economic slowdown the southern Africa equipment business produced strong results for the period. We grew our market leadership position in most territories, with continued demand for infrastructure development and delivery of mining machines contributing to the result. We expect to deliver almost as many machines to the mining industry this year as in the past financial year.

Angola again recorded substantial growth and our business in Mozambique was awarded a significant machine order for a major coal mining project that will result in ongoing activity for several years. The power business continues to provide opportunities for increased revenues.

Our strategy to attract, retain and develop skilled people to sustain our customer support has continued. Construction of our dedicated technical training centre in Isando, together with accommodation, is progressing according to plan.

The customer order book remains at high levels by historic standards but lead times on orders for large Caterpillar machines have shortened considerably. Working capital levels have increased in the first half but we anticipate this reversing in the second half as outstanding orders on Caterpillar have reduced. We expect significant positive cash flows as we deliver the customer order book and optimise our inventory holding over the next six months.

While activity is expected to slow our business should hold up well due to our geographic diversity, our balanced business model of new, used and rental solutions, and the diversity of commodities we serve. Our comprehensive after sales, parts and service business is also expected to remain strong due to the large installed Caterpillar machine population across southern Africa. We are taking action to reduce the expense base in those territories and regions where activity is expected to slow.

The Spanish economy remains depressed and investment in the construction equipment market has fallen by around 65%. Our revenues are down 37% in Euros and decisive management action has been taken to realign the cost base with reduced activity levels. This has necessitated a 402 headcount reduction since the middle of last year and redundancy costs of R95 million (€7.3 million) have been provided. The final stage of the redundancy plan has now been executed and annualised cost savings of approximately €9 million are expected.

There has also been intense focus on working capital management and the business generated R578 million (€51 million) in cash flow for the six months. We expect to further reduce working capital in the second half.

Despite the difficult economic conditions we grew market share in Spain by an unprecedented 5.1 percentage points and we expect to be able to maintain this positive trend. The government stimulus package should start to have a positive impact in the latter part of the year when some infrastructure projects are expected to receive funding.

In Portugal, economic activity is also depressed however the recent increase in public works awards should see some improvement in the coming months.

Share of associate income includes our joint ventures in the Democratic Republic of Congo (DRC) and Russia. We had strong deliveries of existing customer order books in the DRC although activity has now slowed considerably. Revenue in Russia was marginally down on the previous year as construction activity declined.

#### **Automotive**

	_				Operatin	_	Net operating	
		Revenue			profit/(los	is)	ass	sets
	Six r	nonths	Year	Six m	nonths	Year		
	er	nded	ended	en	ded	ended		
	31 Mar	31 Mar	30 Sep	31 Mar	31 Mar	30 Sep	31 Mar	30 Sep
R million	2009	2008	2008	2009	2008	2008	2009	2008
Car rental								
Southern Africa	824	826	1 586	155	172	250	2 600	2 849
– Southern Africa	5 679	5 410	11 622	101	72	143	1 831	1 850
– Australia	1 260	1 403	2 849	12	33	62	1 007	983
Trading	6 939	6 813	14 471	113	105	205	2 838	2 833
Leasing								
Southern Africa*	534	451	948	52	33	85	365	366
	8 297	8 090	17 005	320	310	540	5 803	6 048
Share of associate								
(loss)/income				(3)	6	6		

<sup>\*</sup> Operating profit after deducting interest paid and net operating assets after deducting interest-bearing borrowings.

Our integrated motor vehicle usage solutions strategy proved resilient and the division has delivered a good result in difficult trading conditions. Overall margin has improved on the prior year and the operations produced strong positive cash flow during the period under review.

Avis Rent a Car southern Africa achieved a 7% increase in rate per day and improved overall fleet utilisation, while negative rental day growth softened the result. The operating margin was supported by an improved used vehicle contribution.

The southern African motor retail operations generated improved demand for used vehicles offset by declining new vehicle sales volumes. Operating profit benefited from the consolidation of our NMI-DSM operations, as well as the sale of 50% of the Subaru importation and distribution business, now disclosed as an associate. Our 'Fewer, Bigger, Better' approach continues to support the overall strategy of the division. Softer market conditions in Australia impacted the result.

Our fleet services business showed a strong overall improvement, supported by quality fleet growth.

Associates include our Phakisaworld and Sizwe BEE joint ventures and now also include our Subaru importation and distribution joint venture.

# **Operational Reviews** continued

#### Handling

	Revenue				Operating profit/(los	_	Net operating assets	
	Six n	nonths	Year	Six m	onths	Year		
	er	ided	ended	ended		ended		
	31 Mar	31 Mar	30 Sep	31 Mar	31 Mar	30 Sep	31 Mar	30 Sep
R million	2009	2008	2008	2009	2008	2008	2009	2008
– Southern Africa	517	507	1 027	87	45	124	474	259
– Europe	1 196	1 574	3 193	(31)	26	8	691	636
<ul> <li>United States</li> </ul>	989	909	1 849	(20)	16	40	660	638
Trading	2 702	2 990	6 069	36	87	172	1 825	1 533
Leasing*	30	71	76	8	11	-	75	76
	2 732	3 061	6 145	44	98	172	1 900	1 609
Share of associate	•					•		·
income				2	_	3		

<sup>\*</sup> Operating profit after deducting interest paid and net operating assets after deducting interest-bearing borrowings.

In southern Africa the first half produced a strong result, however trading for the lift truck market is slowing in line with the contracting economy. The lift truck order book is down on the previous year. The good performance of the agriculture business was assisted by favourable rain patterns, declining interest rates, and stable food prices. The result has also been boosted by foreign exchange gains. High inventory levels are a timing issue related to deliveries from principals and are expected to reduce considerably over the next six months.

The overall lift truck markets in our European territories were down by some 40%. The Netherlands and Belgium operations were significantly impacted by the market downturn but both remain profitable. The UK produced a loss in a difficult market. Assets have been reduced significantly in local currencies due to focus on working capital management, capital expenditure reduction and optimisation of rental fleets.

The overall market in the US is down by 43%. In this environment, the US business produced a loss with lower overall sales compared to the previous year, but market share has grown.

Significant cost reductions have been achieved and further restructuring is currently underway in Europe and the US to remove additional costs and realign the expense base with current activity levels.

## Logistics

		Revenue			Operatin profit/(los	_	•	erating sets
	Six n	nonths	Year	Six m	nonths	Year		
	er	ided	ended	en	ded	ended		
	31 Mar	31 Mar	30 Sep	31 Mar	31 Mar	30 Sep	31 Mar	30 Sep
R million	2009	2008	2008	2009	2008	2008	2009	2008
Southern Africa	1 119	631	1 970	34	41	105	505	430
Europe, Middle East								
and Asia	1 243	186	1 238	(1)	5	30	878	855
	2 362	817	3 208	33	46	135	1 383	1 285

The African business has seen some impact as a result of the economic downturn however the supply chain management business has thus far proved to be resilient during this period. Organic growth is expected to continue.

The prevailing economic conditions and the resultant drop in trade volumes has contributed to lower levels of activity in volume-based businesses in Europe, the Middle East and Asia. This is expected to continue throughout 2009.

Significant cost saving initiatives have been implemented throughout the division including staff reductions. In addition, considerable effort has been expended in relation to working capital management.

Notwithstanding the downturn, clients continue to express interest in the division's service offering and a number of new engagements have been concluded. Management foresees further organic growth on a strategically focussed basis.

# **Operational Reviews** continued

# Corporate

Revenue					Operating profit/(los			
		nonths nded	Year ended		nonths ded	Year ended		
R million	31 Mar 2009	31 Mar 2008	30 Sep 2008	31 Mar 2009	31 Mar 2008	30 Sep 2008	31 Mar 2009	30 Sep 2008
Southern Africa Europe	28 -	33 –	83 -	(25) (13)	2 (8)	(263) 10	584 (319)	513 (229)
	28	33	83	(38)	(6)	(253)	265	284
Share of associate income				_	_	1		

In southern Africa the operating profit to March 2008 included a gain of R27 million attributable to a decrease in the group's liability for PPC share options. The operating loss for September 2008 includes the BEE charge of R337 million.

# Dividend declaration for the six months ended 31 March 2009 Dividend Number 161

Notice is hereby given that the following dividend has been declared in respect of the year ended 31 March 2009: Number 161 (interim dividend) of 40 cents per ordinary share.

In compliance with the requirements of Strate and the JSE Limited, the following dates are applicable.

Date declaredMonday, 11 May 2009Last day to trade cum dividendFriday, 29 May 2009First trading day ex dividendMonday, 1 June 2009Record dateFriday, 5 June 2009Payment dateMonday, 8 June 2009

Share certificates may not be dematerialised or rematerialised between Monday, 1 June 2009 and Friday, 5 June 2009, both days inclusive.

On behalf of the board

Dajonijaki

**S Mngomezulu** Secretary

# **Condensed consolidated income statement**

		Six mont 31 Mar 2009	hs ended 31 Mar 2008	Year ended 30 Sep 2008
R million	Notes	Reviewed	Reviewed Reclassified*	Audited
CONTINUING OPERATIONS				
Revenue		22 514	21 183	46 830
Operating profit before item listed below		1 048	1 312	2 988
BEE transaction charge		(3)	_	(337)
Operating profit	3	1 045	1 312	2 651
Fair value adjustments on financial instruments	4	(74)	69	(80)
Finance costs	5	(501)	(367)	(889)
Income from investments		100	76	195
Profit before exceptional items Exceptional items	6	570 17	1 090 (26)	1 877 (17)
Profit before taxation		587	1 064	1 860
Taxation	7	(161)	(303)	(608)
Secondary taxation on companies	7	(30)	(44)	(67)
Profit after taxation		396	717	1 185
Income from associates and joint ventures		76	18	72
Net profit from continuing operations		472	735	1 257
<b>DISCONTINUED OPERATIONS</b> (Loss)/profit from discontinued operations	11	(52)	307	(11)
	- 11	420	1 042	
Net profit for the period		420	1 042	1 246
Attributable to:				
Minority shareholders		38	8	14
Barloworld Limited shareholders		382	1 034	1 232
		420	1 042	1 246
Earnings per share^ (cents)				
– basic		183,3	506,4	602,2
– diluted		182,0	498,6	594,5
Earnings per share from continuing operations (cents)				
– basic		208,3	356,5	608,1
– diluted		206,8	351,1	600,3
(Loss)/earnings per share from discontinued operations^ (cents)				
– basic		(25,0)	149,9	(5,9)
– diluted		(24,8)	147,6	(5,8)

<sup>\*</sup> Reclassified for the treatment of car rental Scandinavia as a discontinued operation – refer note 19.

<sup>^</sup> Refer note 2 for details of headline earnings per share calculation.

# **Condensed consolidated balance sheet**

R million   Notes   Reviewed   Reviewed   Reviewed   Audited			31 Mar	31 Mar	30 Sep
ASSETS   13 870					
Non-current assets   13 870   12 986   13 269	R million	Notes	Reviewed	Reviewed	Audited
Property, plant and equipment         8 417 (2 476)         7 383 (2 46)         8 056 (2 426)         2 476 (2 246)         2 421 (2 421)         1 107 (2 476)         2 2 46 (2 421)         2 421 (2 421)         1 107 (2 421)         2 05 (2 426)         2 421 (2 421)         1 107 (2 421)         2 05 (2 428) <td>ASSETS</td> <td></td> <td></td> <td></td> <td></td>	ASSETS				
Condimination   Condiminatio	Non-current assets		13 870	12 986	13 269
Intangible assets   215   196   205   Investment in associates and joint ventures   9   1274   1 107   1 095   1 095   1 205   1 095	Property, plant and equipment		8 417	7 383	8 056
Investment in associates and joint ventures   9	Goodwill		2 476	2 246	2 421
Finance lease receivables         409         674         436           Long-term financial assets         10         482         718         568           Deferred taxation assets         20 744         22 677         20 688           Vehicle rental fleet         1 735         4 447         1 934           Inventories         8 807         7 625         7 495           Trade and other receivables         6 178         7 828         6 854           Taxation         92         3         11           Cash and cash equivalents         15         1 132         1 479         1 238           Assets classified as held for sale         11         2 800         1 295         3 156           Total assets         34 614         35 663         33 957           EQUITY AND LIABILITIES         250         236         242           Cher reserves         4 123         4 431         3 745           Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450 </td <td>9</td> <td></td> <td></td> <td></td> <td></td>	9				
Long-term financial assets         10         482 597 662         488           Current assets         20 744 22 677 20 688           Vehicle rental fleet Inventories         1 735 447 1934           Inventories         6 178 7 625 7 495           Trade and other receivables         6 178 7 828 6 854           Taxation         92 3 11           Cash and cash equivalents         15 1 132 1 479 1238           Assets classified as held for sale         11 2 800 1295 3 156           Total assets         34 614 35 663 33 957           EQUITY AND LIABILITIES         Capital and reserves           Share capital and premium         250 236 242           Other reserves         4 123 4 431 3 745           Retained income         8 887 8802 8 861           Interest of shareholders of Barloworld Limited         13 260 13 469 12 848           Minority interest         190 201 185           Interest of all shareholders         8 13 450 13 670 13 033           Non-current liabilities         7 007 6 730 6 252           Deferred taxation liabilities         271 703 266           Provisions         200 445 325           Other non-interest bearing         535 501 639           Current liabilities         7 107 7774 733           Provisions         745 714 731	•	9			
Deferred taxation assets         597         662         488           Current assets         20 744         22 677         20 688           Vehicle rental fleet         1 735         4 447         1 934           Inventories         8 807         7 625         7 495           Trade and other receivables         6 178         7 828         6 854           Taxation         92         3         11           Cash and cash equivalents         15         1 132         1 479         1 238           Assets classified as held for sale         11         2 800         1 295         3 156           Total assets         34 614         35 663         33 957           EQUITY AND LIABILITIES         250         236         242           Capital and reserves         4 123         4 431         3 745           Share capital and premium         250         236         242           Chter reserves         4 123         4 431         3 745           Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         9         10         201		10			
Current assets         20 744         22 677         20 688           Vehicle rental fleet         1 735         4 447         1 934           Inventories         8 807         7 625         7 495           Trade and other receivables         6 178         7 828         6 854           Taxation         92         3         11           Cash and cash equivalents         15         1 132         1 479         1 238           Assets classified as held for sale         11         2 800         1 295         3 156           Total assets         34 614         35 663         33 957           EQUITY AND LIABILITIES         Capital and reserves         2         236         242           Cher reserves         4 123         4 431         3 745         861           Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest of	. 9	10			
Vehicle rental fleet         1735         4 447         1 934           Inventories         8 807         7 625         7 495           Trade and other receivables         6 178         7 828         6 854           Taxation         92         3         11           Cash and cash equivalents         15         1 132         1 479         1 238           Assets classified as held for sale         11         2 800         1 295         3 156           Total assets         34 614         35 663         33 957           EQUITY AND LIABILITIES         Capital and reserves         250         236         242           Capital and reserves         4 123         4 431         3 745           Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilit					
Inventories   R 807   7 625   7 495     Trade and other receivables   G 178   7 828   6 854     Taxation   92   3   11     Cash and cash equivalents   15   1 132   1 479   1 238     Assets classified as held for sale   11   2 800   1 295   3 156     Total assets   34 614   35 663   33 957     EQUITY AND LIABILITIES     Capital and reserves     Share capital and premium   250   236   242     Other reserves   4 123   4 431   3 745     Retained income   8 887   8 802   8 861     Interest of shareholders of Barloworld Limited   13 260   13 469   12 848     Minority interest   190   201   185     Interest of all shareholders   8   13 450   13 670   13 033     Non-current liabilities   7 007   6 730   6 252     Interest-bearing   6 001   5 081   5 022     Deferred taxation liabilities   7 107   7 730   266     Provisions   200   445   325     Other non-interest bearing   5 35   501   639     Current liabilities   7 107   7 774   7 335     Provisions   7 107   7 107   7 107     Provisions   7 107   7 107   7 107     Provisions   7 107   7 107					
Trade and other receivables         6 178         7 828         6 854           Taxation         92         3         11           Cash and cash equivalents         15         1 132         1 479         1 238           Assets classified as held for sale         11         2 800         1 295         3 156           Total assets         34 614         35 663         33 957           EQUITY AND LIABILITIES         34 614         35 663         33 957           EQUITY AND LIABILITIES         250         236         242           Other reserves         4 123         4 431         3 745           Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445					
Taxation         92         3         11           Cash and cash equivalents         15         1 132         1 479         1 238           Assets classified as held for sale         11         2 800         1 295         3 156           Total assets         34 614         35 663         33 957           EQUITY AND LIABILITIES         250         236         242           Other reserves         4 123         4 431         3 745           Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         7 107         7 774         <					
Assets classified as held for sale         11         2 800         1 295         3 156           Total assets         34 614         35 663         33 957           EQUITY AND LIABILITIES         Capital and reserves           Share capital and premium         250         236         242           Other reserves         4 123         4 431         3 745           Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         7 107         7 774         7 335           Provisions         7 45         714         731					
Assets classified as held for sale         11         2 800         1 295         3 156           Total assets         34 614         35 663         33 957           EQUITY AND LIABILITIES         Capital and reserves           Share capital and premium         250         236         242           Other reserves         4 123         4 431         3 745           Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         7 107         7 774         7 335           Provisions         7 45         714         731		15		- 1	
Capital and reserves   Share capital and premium   State		11	2 800	1 295	3 156
Capital and reserves         Share capital and premium       250       236       242         Other reserves       4 123       4 431       3 745         Retained income       8 887       8 802       8 861         Interest of shareholders of Barloworld Limited       13 260       13 469       12 848         Minority interest       190       201       185         Interest of all shareholders       8       13 450       13 670       13 033         Non-current liabilities       7 007       6 730       6 252         Interest-bearing       6 001       5 081       5 022         Deferred taxation liabilities       271       703       266         Provisions       200       445       325         Other non-interest bearing       535       501       639         Current liabilities       14 157       15 263       14 672         Trade and other payables       7 107       7 774       7 335         Provisions       745       714       731         Taxation       4 18       322       344         Amounts due to bankers and short-term loans       4 122       6 413       4 266         Liabilities directly associated with asset	Total assets		34 614	35 663	33 957
Share capital and premium         250         236         242           Other reserves         4 123         4 431         3 745           Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         14 157         15 263         14 672           Trade and other payables         7 107         7 774         7 335           Provisions         745         714         731           Taxation         418         322         344           Amounts due to bankers and short-term loans         4 122         6 413         4 266	EOUITY AND LIABILITIES				
Other reserves       4 123       4 431       3 745         Retained income       8 887       8 802       8 861         Interest of shareholders of Barloworld Limited       13 260       13 469       12 848         Minority interest       190       201       185         Interest of all shareholders       8       13 450       13 670       13 033         Non-current liabilities       7 007       6 730       6 252         Interest-bearing       6 001       5 081       5 022         Deferred taxation liabilities       271       703       266         Provisions       200       445       325         Other non-interest bearing       535       501       639         Current liabilities       14 157       15 263       14 672         Trade and other payables       7 107       7 774       7 335         Provisions       745       714       731         Taxation       418       322       344         Amounts due to bankers and short-term loans       4 122       6 413       4 266         Liabilities directly associated with assets classified as held for sale       11       1 765       40       1 996	Capital and reserves				
Retained income         8 887         8 802         8 861           Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         14 157         15 263         14 672           Trade and other payables         7 107         7 774         7 335           Provisions         745         714         731           Taxation         418         322         344           Amounts due to bankers and short-term loans         4 122         6 413         4 266           Liabilities directly associated with assets classified as held for sale         11         1 765         40         1 996	Share capital and premium		250	236	242
Interest of shareholders of Barloworld Limited         13 260         13 469         12 848           Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         14 157         15 263         14 672           Trade and other payables         7 107         7 774         7 335           Provisions         745         714         731           Taxation         418         322         344           Amounts due to bankers and short-term loans         4 122         6 413         4 266           Liabilities directly associated with assets classified as held for sale         11         1 765         40         1 996					
Minority interest         190         201         185           Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         14 157         15 263         14 672           Trade and other payables         7 107         7 774         7 335           Provisions         745         714         731           Taxation         418         322         344           Amounts due to bankers and short-term loans         4 122         6 413         4 266           Liabilities directly associated with assets classified as held for sale         11         1 765         40         1 996			8 887	8 802	8 861
Interest of all shareholders         8         13 450         13 670         13 033           Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         14 157         15 263         14 672           Trade and other payables         7 107         7 774         7 335           Provisions         745         714         731           Taxation         418         322         344           Amounts due to bankers and short-term loans         4 122         6 413         4 266           Liabilities directly associated with assets classified as held for sale         11         1 765         40         1 996					
Non-current liabilities         7 007         6 730         6 252           Interest-bearing         6 001         5 081         5 022           Deferred taxation liabilities         271         703         266           Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         14 157         15 263         14 672           Trade and other payables         7 107         7 774         7 335           Provisions         745         714         731           Taxation         418         322         344           Amounts due to bankers and short-term loans         4 122         6 413         4 266           Liabilities directly associated with assets classified as held for sale         11         1 765         40         1 996	·				
Interest-bearing	Interest of all shareholders	8	13 450	13 670	13 033
Deferred taxation liabilities         271 200 445 325         703 445 325         266           Provisions         200 445 325         325         301 639           Current liabilities         14 157 15 263 14 672         15 263 14 672           Trade and other payables         7 107 7 774 7 335         7 774 7 315           Provisions         745 714 731         7 31 745 714 731           Taxation         418 322 344         344           Amounts due to bankers and short-term loans         4 122 6 413 4 266         4 266           Liabilities directly associated with assets classified as held for sale         11 1 765 40 1996         40 1 996	Non-current liabilities		7 007	6 730	6 252
Provisions         200         445         325           Other non-interest bearing         535         501         639           Current liabilities         14 157         15 263         14 672           Trade and other payables         7 107         7 774         7 335           Provisions         745         714         731           Taxation         418         322         344           Amounts due to bankers and short-term loans         4 122         6 413         4 266           Liabilities directly associated with assets classified as held for sale         11         1 765         40         1 996	9		6 001	5 081	5 022
Other non-interest bearing         535         501         639           Current liabilities         14 157         15 263         14 672           Trade and other payables         7 107         7 774         7 335           Provisions         745         714         731           Taxation         418         322         344           Amounts due to bankers and short-term loans         4 122         6 413         4 266           Liabilities directly associated with assets classified as held for sale         11         1 765         40         1 996					
Current liabilities         14 157         15 263         14 672           Trade and other payables         7 107         7 774         7 335           Provisions         745         714         731           Taxation         418         322         344           Amounts due to bankers and short-term loans         4 122         6 413         4 266           Liabilities directly associated with assets classified as held for sale         11         1 765         40         1 996					
Trade and other payables       7 107       7 774       7 335         Provisions       745       714       731         Taxation       418       322       344         Amounts due to bankers and short-term loans       4 122       6 413       4 266         Liabilities directly associated with assets classified as held for sale       11       1 765       40       1 996	9				
Provisions Taxation Amounts due to bankers and short-term loans Liabilities directly associated with assets classified as held for sale  745 418 322 344 4 122 6 413 4 266 1 1 1 765 40 1 996	Current liabilities		14 157	15 263	14 672
Taxation Amounts due to bankers and short-term loans Liabilities directly associated with assets classified as held for sale  418 412 6413 4266 11 1765 40 1996	. ,				
Amounts due to bankers and short-term loans Liabilities directly associated with assets classified as held for sale  11  1765  4 122  6 413  4 266  1 1996					
Liabilities directly associated with assets classified as held for sale 11 1765 40 1 996					
classified as held for sale 11 1765 40 1 996			4 122	0 413	4 200
Total equity and liabilities 34 614 35 663 33 957	,	11	1 765	40	1 996
	Total equity and liabilities		34 614	35 663	33 957

# **Condensed consolidated cash flow statement**

			hs ended	Year ended
		31 Mar 2009	31 Mar 2008	30 Sep 2008
R million	Notes	Reviewed	Reviewed	2006 Audited
Cash flow from operating activities				
Operating cash flows before movements in				
working capital		1 972	2 585	5 281
Increase in working capital		(777)	(1 640)	(1 547)
Cash generated from operations		1 195	945	3 734
Realised fair value adjustments on financial instruments		(74)	(18)	(157)
Finance costs and investment income		(432)	(321)	(766)
Taxation paid		(284)	(420)	(830)
Cash flow from operations		405	186	1 981
Dividends paid (including minority shareholders)		(345)	(414)	(622)
Net cash from/(applied to) operating activities		60	(228)	1 359
Net cash applied to investing activities		(595)	(1 300)	(2 606)
Acquisition of subsidiaries, investments and intangibles	12	11	(339)	(996)
Acquisition of property, plant and equipment Net investment in fleet leasing and		(591)	(570)	(973)
equipment rental assets	14	(248)	(838)	(1 155)
Net investment in car rental vehicles	14	134	(856)	(736)
Net investment in leasing receivables		25	53	(13)
Proceeds on disposal of subsidiaries, investments				
and intangibles	13	4	1 077	1 098
Proceeds on disposal of property, plant and equipment		70	173	169
Net cash outflow before financing activities		(535)	(1 528)	(1 247)
Net cash from financing activities		357	1 738	1 347
Ordinary shares issued		8	13	23
Funding of pension deficit on merger of UK schemes		-	(759)	(759)
Increase in interest-bearing liabilities		349	2 484	2 083
Net (decrease)/increase in cash and cash equivalent	ts	(178)	210	100
Cash and cash equivalents at beginning of period		1 238	1 201	1 201
Cash and cash equivalents held for sale				
at beginning of period		31	_	_
Effect of foreign exchange rate movements		57	154	54
Effect of unbundling Freeworld Coatings on cash balance	e	-	(86)	(86)
Effect of cash balances classified as held for sale		(16)		(31)
Cash and cash equivalents at end of period		1 132	1 479	1 238

# Barloworld Limited 2009 Interim results

# Condensed consolidated statement of recognised income and expense

	31 Mar 2009	31 Mar 2008	30 Sep 2008
R million	Reviewed	Reviewed	Audited
Exchange gains on translation of foreign operations	453	1 842	934
Translation reserves realised on the disposal of			
foreign subsidiaries	_	(200)	(201)
(Loss)/gain on cash flow hedges	(110)	251	81
Deferred taxation on cash flow hedges	20	(46)	(20)
Net actuarial losses on post-retirement benefit obligations	_	_	(96)
Net income recognised directly in equity	363	1 847	698
Profit for the period	420	1 042	1 246
Total recognised income and expense for the year	783	2 889	1 944
Attributable to:			
Minority shareholders	38	8	14
Barloworld Limited shareholders	745	2 881	1 930
	783	2 889	1 944

# **Salient features**

	Six mont	hs ended	Year ended
	31 Mar	31 Mar	30 Sep
	2009	2008	2008
	Reviewed	Reviewed	Audited
Number of ordinary shares in issue, net of treasury shares (000)	208 687	204 561	208 171
Net asset value per share including investments at fair value (cents)	6 439	6 811	6 451

#### 1. Basis of preparation

The condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard (IAS) 34 Interim Financial Reporting. The accounting policies and methods of computation used are consistent with those used for the group's 2008 annual financial statements (which were prepared in accordance with International Financial Reporting Standards). No new or amended standards and interpretations have been adopted as at 31 March 2009.

Comparative numbers have been reclassified as per note 19.

		hs ended	Year ended
	31 Mar	31 Mar	30 Sep
R million	2009 Reviewed	2008 Reviewed	2008 Audited
	Reviewed	Reviewed	Audited
Reconciliation of net profit to headline earnings Group			
Net profit attributable to Barloworld shareholders	382	1 034	1 232
Adjusted for the following:		. 05 .	. 232
Profit on disposal of discontinued operations (IFRS 5)	(60)	(173)	(168
Costs associated with disposal of subsidiaries (IAS 27)	1	_	-
Realisation of translation reserve on disposal of offshore		(200)	/201
subsidiaries (IAS 21) Profit on disposal of properties (IAS 16)	(10)	(200)	(201 (30
Impairment of goodwill (IFRS 3)	(10)	33	343
(Reversal of)/impairment of investments in associates			
(IAS 28) and joint ventures (IAS 31)	(7)	29	37
Impairment of plant and equipment (IAS 16)	-	_	2
Profit on sale of plant and equipment excluding rental assets (IAS 16) and intangible assets (IAS 38)	(4)	(5)	(1
Gross remeasurements excluded from	(4)	(3)	(1
headline earnings	(80)	(319)	(18
Total taxation effects of remeasurements	3	41	42
Net remeasurements excluded from headline earnings	(77)	(278)	24
Headline earnings	305	756	1 256
Continuing operations			
Profit from continuing operations	472	735	1 257
Minority shareholders' interest in net profit from continuing operations	(38)	(7)	(13
	(36)	(7)	(13
Profit from continuing operations attributable to Barloworld Limited	434	728	1 244
Adjusted for the following items in continuing operations:	757	720	1 244
Profit on disposal of properties (IAS 16)	(10)	(3)	(30
Impairment of goodwill (IFRS 3)	-	_	10
(Reversal of)/impairment of investments in associates	(7)	20	2.5
(IAS 28) and joint ventures (IAS 31) Impairment of plant and equipment (IAS 16)	(7)	29	35 2
Profit on sale of plant and equipment excluding			2
rental assets (IAS 16) and intangible assets (IAS 38)	(4)	(5)	(1
Gross remeasurements excluded from			
headline earnings from continuing operations	(21)	21	16
Total taxation effects of remeasurements	3	_	(1
Net remeasurements excluded from			
headline earnings from continuing operations	(18)	21	15
Headline earnings from continuing operations	416	749	1 259

R million	Six mon 31 Mar 2009 Reviewed	ths ended 31 Mar 2008 Reviewed	Year ended 30 Sep 2008 Audited
2. Reconciliation of net profit to headline earnings continued Discontinued operations			
(Loss)/profit from discontinued operations Minority shareholders' interest in net profit	(52)	307	(11)
from discontinued operations (Loss)/profit from discontinued operations attributable to Barloworld Limited	(52)	(1)	(1)
Adjusted for the following items in discontinued operations:	(52)	300	(12)
Profit on disposal of discontinued operations (IFRS 5) Costs associated with disposal of	(60)	(173)	(168)
subsidiaries (IAS 27)	1	_	_
Realisation of translation reserve on disposal of offshore subsidiaries (IAS 21) Impairment of investments in associates	-	(200)	(201)
(IAS 28) and joint ventures (IAS 31) Impairment of goodwill (IFRS 3)	_	_ 33	2 333
Gross remeasurements excluded from headline earnings from discontinued operations	(59)	(340)	(34)
Total taxation effects of remeasurements	-	41	43
Net remeasurements excluded from headline earnings from discontinued operations	(59)	(299)	9
Headline earnings from discontinued operations	(111)	7	(3)
Weighted average number of ordinary shares in issue during the period (000)			
– basic – diluted	208 400 209 883	204 190 207 372	204 559 207 216
Headline earnings per share (cents)  – basic  – diluted	146,4 145,3	370,2 364,6	614,0 606,1
Headline earnings per share from continuing operations (cents)  – basic	199,6	366,8	615,5
– diluted	198,2	361,2	607,6
Headline (loss)/earnings per share from discontinued operations (cents)	(55.5)		(4.5)
<ul><li>basic</li><li>diluted</li></ul>	(53,2) (52,9)	3,4 3,4	(1,5) (1,5)

		Six mont	hs ended	Year ended
		31 Mar	31 Mar	30 Sep
		2009	2008	2008
	R million	Reviewed	Reviewed	Audited
3.	Operating profit			
	Included in operating profit from continuing operations are:			
	Cost of sales (including allocation of depreciation)	17 296	16 354	36 074
	Depreciation	916	907	1 833
	(Profit)/loss on sale of rental assets	(6)	9	(116)
	Profit on sale of other plant and equipment	(4)	(5)	(3)
4.	Fair value adjustments on financial instruments			
••	Gains/(losses) arising from:			
	Investment in Pretoria Portland Cement Limited	(4)	(45)	(114)
	Forward exchange contracts and other financial instruments	(76)	75	4
	Translation of foreign currency monetary items	6	39	30
		(74)	69	(80)
5.	Finance costs			
э.	Total finance cost	(591)	(444)	(1 042)
	Leasing interest classified as cost of sales	90	77	153
	Ecusing interest classified as cost of sales	(501)	(367)	(889)
_		(301)	(307)	(003)
6.	Exceptional items			
	Profit on disposal of properties, investments			
	and subsidiaries	10	3	30
	Impairment of goodwill	-	_	(10)
	Reversal/(impairment) of investments	7	(29)	(35)
	Impairment of property, plant and equipment	_		(2)
	Gross exceptional profit/(loss)	17	(26)	(17)
	Taxation on exceptional items	(3)	-	1
	Net exceptional profit/(loss) – continuing operations	14	(26)	(16)
	<ul> <li>discontinued operations (net of taxation)</li> </ul>	(1)	(33)	(335)
	Net exceptional profit/(loss)	13	(59)	(351)

	R million	Six mont 31 Mar 2009 Reviewed	hs ended 31 Mar 2008 Reviewed	Year ended 30 Sep 2008 Audited
7.	Taxation Taxation per income statement Prior year taxation Taxation on exceptional items	(161) (4) 3	(303) (2)	(608) (5) (1)
	Taxation on profit before STC, prior year taxation and exceptional items for continuing operations	(162)	(305)	(614)
	STC on normal dividends paid  Secondary taxation on companies for continuing operations	(30)	(44)	(67)
	Profit before exceptional items Dividends received	570 (9)	1 090 (14)	1 877 (20)
	Profit before exceptional items and dividends received for continuing operations	561	1 076	1 857
	Effective taxation rate excluding exceptional items, prior year taxation and dividends received for continuing operations (%)  – excluding STC  – including STC	28,9 34,2	28,3 32,3	33,1 36,7
8.	Interest of all shareholders Balance at the beginning of the period Net income recognised directly in equity Net profit for the period Purchase of minority shareholding in subsidiaries Reclassifications and other reserve movements Dividends/capital distribution on ordinary shares BEE charge in terms of IFRS 2 Effect of coatings unbundling Shares issued in current period	13 033 363 420 - (32) (345) 3 - 8	11 221 1 847 1 042 - 30 (414) - (69) 13	11 221 698 1 246 136 63 (622) 337 (69) 23
	Interest of shareholders at the end of the period	13 450	13 6/0	13 033

		Six months ended 31 Mar 2009		Six months ended 31 Mar 2008		Year ended 30 Sep 2008	
	ı	Market	Book	Market	Book	Market	Book
		value/	value	value/	value	value/	value
	Dir	ectors'		Directors'		Directors'	
	val	uation		valuation		valuation	
	R million	Rev	riewed	Rev	iewed	Au	dited
9.	Investment in associates						
	and joint ventures						
	Joint ventures	719	547	689	226	711	404
	Unlisted associates	247	242	197	196	461	186
		966	789	886	422	1 172	590
	Loans and advances		485		685		505
			1 274		1 107		1 095
10.	. Long-term financial assets						
	Listed investments*	100	100	233	233	160	160
	Unlisted investments	46	46	28	28	47	47
		146	146	261	261	207	207
	Other long-term financial assets		336		457		361
			482		718		568

<sup>\*</sup> Includes PPC shares held amounting to R100 million (September 2008: R160 million and March 2008: R233 million) for the commitment to deliver PPC shares to option holders following the unbundling of PPC.

	Six mont	hs ended	Year ended
	31 Mar	31 Mar	30 Sep
	2009	2008	2008
R million	Reviewed	Reviewed	Audited
Discontinued operations and assets classified			
as held for sale Following the decision to dispose of the car rental			
Scandinavia business it has been classified as a			
discontinued operation.			
Results from discontinued operations are as follows:			
Revenue	529	1 218	1 900
Operating (loss)/profit	(105)	59	81
Fair value adjustments on financial instruments Finance costs	(34)	(1) (43)	(3) (91)
Income from investments	3	7	13
(Loss)/profit before exceptional items	(136)	22	
Exceptional items	(1)	(33)	(335)
Loss before taxation	(137)	(11)	(335)
Taxation	25	(19)	(7)
Loss after taxation	(112)	(30)	(342)
Income from associates and joint ventures		5	5
Net loss of discontinued operation before profit on disposal	(112)	(25)	(337)
Profit on disposal of discontinued operations (including		272	260
realisation of translation reserve) Taxation effect on disposal		373 (41)	369 (43)
Release of contingency provision on prior year disposal	60	(41)	(43)
Net profit on disposal of discontinued			
operations after taxation	60	332	326
(Loss)/profit from discontinued operations per			
income statement	(52)	307	(11)
Segmental analysis of discontinued operations:		_	
	Siv n	<b>Revenue</b> nonths	Year
		ided	ended
R million	31 Mar 09	31 Mar 08	30 Sep 08
Car rental Scandinavia	529	508	1 174
Coatings	_	517	517
Scientific	_	193	209
Total discontinued operations	529	1 218	1 900
	Operating (loss)/profit		
		nonths ided	Year ended
R million	31 Mar 09	31 Mar 08	30 Sep 08
Car rental Scandinavia	(105)	(33)	(10)
Coatings	_	78	78
Scientific	_	14	13
Total discontinued operations	(105)	59	81

#### 11. Discontinued operations and assets classified as held for sale continued Segmental analysis of discontinued operations: continued

	Six months		Year
R million	en <b>31 Mar 09</b>	ided 31 Mar 08	ended 30 Sep 08
Car rental Scandinavia	1 950	2 762	2 208
Coatings Scientific		- -	<u> </u>
Total discontinued operations	1 950	2 762	2 208
R million	Six mon 31 Mar 2009 Reviewed	ths ended 31 Mar 2008 Reviewed	Year ended 30 Sep 2008 Audited
The cash flows from the discontinued operations are as follows:			
Cash flows from operating activities Cash flows from investing activities Cash flows from financing activities	102 88 (206)	(287) 987 (761)	289 689 (553)
The major classes of assets and liabilities comprising the disposal group and other assets classified as held for sale are as follows:			
Property, plant and equipment, intangibles and vehicle rental fleet Inventories Trade and other current receivables Deferred tax assets Cash and cash equivalents Tax overpaid Finance lease receivables	2 345 - 439 - 16	1 165 114 - - - 16	2 455 117 521 11 31 8
Assets of disposal group held for sale	2 800	1 295	3 156
Interest-bearing liabilities Other non-interest-bearing liabilities Trade and other payables	(1 132) (146) (487)	- (40)	(1 356) (176) (464)
Total liabilities associated with assets classified as held for sale	(1 765)	(40)	(1 996)
Net assets classified as held for sale	1 035	1 255	1 160
Per business segment: Continuing operations Equipment Automotive Handling Logistics	50 230 63 2	450 290 515 –	55 261 42 -
Total continuing operations Discontinued operations	345	1 255	358
Car rental Scandinavia <sup>1</sup>	690	_	802
Total group	1 035	1 255	1 160

Net operating assets

<sup>&</sup>lt;sup>1</sup> A decision has been taken to sell the car rental Scandinavian business. A plan has been formulated and an agreement has been signed between Barloworld and merchant bankers authorising the latter to seek buyers for the business.

	R million	Six mon <b>31 Mar</b> <b>2009</b> <b>Reviewed</b>	iths ended 31 Mar 2008 Reviewed	Year ended 30 Sep 2008 Audited
12.	Acquisition of subsidiaries, investments			
	and intangibles			
	Inventories acquired	_	335	335
	Receivables acquired	_	105	327
	Payables, taxation and deferred taxation acquired	_	(310)	(526)
	Goodwill and intangibles acquired	_	135	(0.5.5)
	Borrowings net of cash	_	(256)	(256)
	Property, plant and equipment and other non-current assets		254	532
	Total net assets acquired	-	263	412
	Less: Existing share of net assets of joint venture before		(22.4)	(22.4)
	acquisition and minority shareholders' interest	_	(234)	(234)
	Net assets acquired	-	29	178
	Goodwill arising on acquisition	_	4	566
	Total purchase consideration	_	33	744
	Less: Non-cash purchase consideration	_	(33)	(33)
	Net cash cost of subsidiary acquired	_	_	711
	Investments and intangibles (repaid)/acquired	(11)	339	285
	Cash amounts paid to acquire subsidiaries			
	and investments	(11)	339	996
		, ,		
13.	Proceeds on disposal of subsidiaries, investments			
	and intangibles			
	Inventories disposed	96	258	271
	Finance lease receivables disposed		_	259
	Receivables disposed	52	274	298
	Payables, taxation and deferred taxation balances disposed	(31)	(188)	(209)
	Borrowings net of cash	(117)	65	(189)
	Property, plant and equipment, non-current assets,	4	205	222
	goodwill and intangibles		295	322
	Net assets disposed	4	704	752
	Less: Non-cash consideration of deconsolidation	(-)		()
	of subsidiary	(2)	_	(26)
	Total net assets disposed	2	704	726
	Profit on disposal	_	373	370
	Net cash proceeds on disposal of subsidiaries	2	1 077	1 096
	Proceeds on disposal of investments and intangibles	2	_	2
	Cash proceeds on disposal of subsidiaries,			

On 1 November 2008 50% of the company's shareholding in Subaru Southern Africa (Pty) Limited was sold to Japan's Toyota Tsusho Corporation. The sale has resulted in Subaru becoming a joint venture and will no longer be consolidated by the group.

R million	Six mon 31 Mar 2009 Reviewed	ths ended 31 Mar 2008 Reviewed	Year ended 30 Sep 2008 Audited
14. Net investment in rental assets and car hire vehicles Rental assets	248	838	1 155
Additions Proceeds on disposals	1 239 (991)	1 318 (480)	2 983 (1 828)
Car hire vehicles	(134)	856	736
Additions Proceeds on disposals	1 503 (1 637)	2 486 (1 630)	4 515 (3 779)
15. Cash and cash equivalents  Cash balances not available for use due to reserving and other restrictions	407	368	292
16. Commitments Capital commitments to be incurred Contracted	928 735	1 925 1 202	1 084 953
Approved but not yet contracted	193	723	131
Operating lease commitments Share buy-back and repurchase commitments of joint ventures	2 077	2 109	2 278
Capital expenditure will be financed by funds generated by the business, existing cash resources and borrowing facilities available to the group.			
17. Contingent liabilities  Bills, lease and hire-purchase agreements discounted with recourse, other guarantees and claims  Litigation, current or pending, is not considered likely to have a material adverse effect on the group.	1 134	1 234	1 066
Buy-back and repurchase commitments*	303	507	517

<sup>\*</sup> The related assets are estimated to have a value of at least equal to the commitment.

The group has given quarantees to the purchaser of the coatings Australian business relating to environmental claims. The guarantees will expire in 2016 and are limited to the sales price received for the business. Freeworld Coatings Limited is responsible for the first A\$5 million of any claims arising in terms of the unbundling agreement.

Warranties and guarantees have been given as a consequence of the various disposals completed during 2007 and 2008. None are expected to have a material impact on the financial results of the group.

There are no material contingent liabilities in joint venture companies.

#### 18. Related party transactions

Other than the impact of the disposal and unbundling of businesses per note 11, and the disposal of 50% of Subaru Southern Africa (Proprietary) Limited per note 13, there has been no significant change in related party relationships since the previous year.

#### 19. Comparative information

The March 2008 comparative information has been reclassified for the treatment of car rental Scandinavia as a discontinued operation.

The aggregate effect of the above changes on the annual financial statements for the period ended 31 March 2008:

	Droviously	Reclassification of discontinued	
R million	Previously stated	operation	Restated
		·	
Income statement			
Revenue	21 691	(508)	21 183
Operating profit	1 279	33	1 312
Fair value adjustments on financial instruments	69	_	69
Finance costs	(395)	28	(367)
Income from investments	79	(3)	76
Profit before exceptional items	1 032	58	1 090
Exceptional items	(59)	33	(26)
Profit before taxation	973	91	1 064
Taxation	(333)	(14)	(347)
Profit after taxation	640	77	717
Income from associates and joint ventures	18	_	18
Net profit from continuing operations	658	77	735
Profit from discontinued operations	384	(77)	307
Net profit for the period	1 042	_	1 042
Attributable to:			
Minority shareholders	8	_	8
Barloworld Limited shareholders	1 034	_	1 034
	1 042	_	1 042
Earnings per share (cents) – basic	506,4	_	506,4
Earnings per share (cents) – diluted	498,6	_	498,6
Earnings per share from continuing			
operations (cents)	210.0	27.7	256.5
Earnings per share (cents) – basic Earnings per share (cents) – diluted	318,8 313,9	37,7 37,2	356,5 351,1
Earnings per share from discontinued	313,9	31,2	351,1
operations (cents)			
Earnings per share (cents) – basic	187,6	(37,7)	149,9
Earnings per share (cents) – diluted	184,7	(37,1)	147,6

The restatement has not affected the balance sheet for 31 March 2008.

The restatements have not impacted on cash flows.

# 20. Auditor's review

Deloitte & Touche has reviewed these interim results. The unmodified review opinion is available for inspection at the company's registered office.

# **Segmental summary**

	<b>Revenue</b> Six months ended Year ended					Operating profit/(loss) Six months ended Year ended		
R million	31 Mar 09	31 Mar 08	30 Sep 08	31 Mar 09	31 Mar 08	30 Sep 08		
	Reviewed	Reviewed	Audited	Reviewed	Reviewed	Audited		
Equipment Automotive Handling Logistics Corporate	9 095	9 182	20 389	686	864	2 057		
	8 297	8 090	17 005	320	310	540		
	2 732	3 061	6 145	44	98	172		
	2 362	817	3 208	33	46	135		
	28	33	83	(38)	(6)	(253)		
Total continuing operations	22 514	21 183	46 830	1 045	1 312	2 651		
Southern Africa	14 589	12 778	29 166	1 135	897	1 967		
Europe	5 676	6 093	12 965	(82)	366	586		
United States	989	909	1 850	(20)	16	36		
Australia & Asia	1 260	1 403	2 849	12	33	62		
Total continuing operations	22 514	21 183	46 830	1 045	1 312	2 651		

	profi v	ent result: Op t/(loss) includi alue adjustme hs ended 31 Mar 08	ng fair			
R million	Reviewed	Reviewed	Audited	Reviewed	Reviewed	Audited
Equipment	(40)	103	49	646	967	2 106
Automotive	2	8	4	322	318	544
Handling	(32)	(2)	(25)	12	96	147
Logistics	_	_	1	33	46	136
Corporate	(4)	(40)	(109)	(42)	(46)	(362)
Total continuing						
operations	(74)	69	(80)	971	1 381	2 571
Southern Africa	(78)	70	(88)	1 057	967	1 879
Europe	4	(1)	8	(78)	365	594
United States	_	_	_	(20)	16	36
Australia & Asia	_	_	_	12	33	62
Total continuing operations	(74)	69	(80)	971	1 381	2 571

	Оре	Operating margin (%)			Net operating assets/ (liabilities)		
	Six montl	hs ended	Year ended				
	31 Mar 09	31 Mar 08	30 Sep 08	31 Mar 09	30 Sep 08		
R million	Reviewed	Reviewed	Audited	Reviewed	Audited		
Equipment	7,5	9,4	10,1	10 170	9 150		
Automotive	3,9	3,8	3,2	5 803	6 048		
Handling	1,6	3,2	2,8	1 900	1 609		
Logistics	1,4	5,6	4,2	1 383	1 285		
Corporate				265	284		
Total continuing operations	4,6	6,2	5,7	19 521	18 376		
Southern Africa	7,8	7,0	6,7	11 925	10 445		
Europe	(1,4)	6,0	4,5	5 953	6 330		
United States	(2,0)	1,8	1,9	636	618		
Australia & Asia	0,9	2,4	2,2	1 007	983		
Total continuing operations	4,6	6,2	5,7	19 521	18 376		

# Notes


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