



Barloworld
Leading brands

Barloworld Limited

Reviewed
interim results

for the six months
ended 31 March 2005

www.barloworld.com

ABOUT BARLOWORLD

Barloworld is a diversified industrial brand management company founded in 1902. We have operations in thirty-one countries around the world and approximately half of our 25 000 people are in South Africa. We offer our global customer base business solutions backed by leading industrial brands, supported by service, relationships and attention to detail. These include both rental options and the sale of products and services. We operate under a philosophy of Value Based Management which focuses on creating sustainable value for all our stakeholders.

We market and distribute leading international brands on behalf of principals as well as offering our own market-leading brands. Our principals include Caterpillar (machines and engines), Hyster (lift trucks), Freightliner (trucks), and many of the world's leading motor vehicle brands. We are the Avis licensee for southern Africa, Sweden and Norway. We manufacture, market and distribute our own brand products and services under brand names such as PPC Surebuild (cement), Plascon, Taubmans, Bristol and White Knight (coatings), Robor (steel tube), Melles Griot (photonics) and Bibby Sterilin (laboratory equipment). We are also developing logistics businesses in southern Africa and Europe.

Striving for market leadership, the Barloworld team thrives on taking on difficult business challenges. We do things differently and we use our diversity to deliver value to our stakeholders.

Barloworld Limited
(Registration number 1918/000095/06)
JSE codes: BAW and BAWP
ISIN codes: ZAE000026639 and ZAE000026647

Excellent operating performance

- Growth in southern Africa: revenues up 7% to R18 792 million (1H'04: R17 532 million)
- Operating profits before goodwill up 25% to R1 545 million (1H'04: R1 235 million)
- Operating margin rises to 8,2% (1H'04: 7,0%)
- Strong operating cash flows of R1 466 million (1H'04: R1 472 million)
- Headline earnings per share 372 cents (1H'04: 374 cents) impacted by
 - non-recurrence of pension provision write back in 2004
 - STC on higher PPC special dividend
 - increase in weighted average shares in issue
- Dividend increased 13% to 130 cents per share

Tony Phillips, CEO of Barloworld, said:

“Our operating result has benefited from our Value Based Management approach to doing business and a particularly strong performance in southern Africa. The outlook is favourable and we look forward to reporting continued strength in the southern African and Iberian regions and improving contributions from our operations in the United States and the United Kingdom. Overall we expect to report further progress for the full year.”

11 May 2005



AN EXCELLENT OPERATING PERFORMANCE

Revenues grew 7% in stronger trading environments. Operating profit before goodwill rose 25%, boosted by the inclusion of 100% of Avis in the first half, and by improvements in the quality of our business through our philosophy of Value Based Management. The group operating margin increased from 7,0% to 8,2% for the period under review. Our businesses within southern Africa accounted for 83% of total operating profit after fair value adjustments (1H'04: 71%).

Headline earnings per share of 372 cents (1H'04: 374 cents) were impacted by the non-recurrence of an exceptional pension fund closure provision write back in the prior period, higher STC charges due to the PPC special dividend and an increased number of shares in issue. A 13% increase in the interim dividend to 130 cents was declared, reflecting the strength of the cash flows and the underlying operating performance of the company.

Aided by healthy consumer spend, lower interest rates and growth in infrastructure investment, the southern African operations experienced good growth. The equipment business performed well on the back of improved internal efficiencies and the better outcome managing financial instruments. The strength of cement demand in South Africa resulted in a higher profit contribution from PPC and our motor business benefited from continued high new vehicle sales and the acquisition of Avis. The coatings division also improved its margins.

The Iberian equipment business continued its high activity levels, largely maintaining revenue and profit in local currency terms. The industrial distribution division produced a good result in the US handling operations, and the changed senior management at Truck Center are starting to impact positively on the business. Handling UK was impacted by lower sales and restructuring costs. The scientific division was negatively affected by provisions for site rationalisations which will benefit results in the future. Market conditions in Australia remained difficult for the coatings business, but the motor operations posted an improved performance.

STRATEGIC FOCUS UNCHANGED

We continually improve the quality of our existing operations with the goal of generating strong cash flows and sustainable higher margins and profits. From this foundation our growth strategy remains to expand both organically and through incremental acquisitions as we work to create a growing global organisation producing value for all stakeholders. In the period under review our energies were concentrated on maximising the benefits of the Avis acquisition. In addition, we invested R124 million in new acquisitions, notably in coatings and industrial distribution.

BLACK ECONOMIC EMPOWERMENT (BEE)

A key to South Africa's future is that all South Africans participate fully in every aspect of the economy. Our focus is to ensure that whatever we do in this area creates long term sustainable value for all our stakeholders. As part of this systematic structured approach, in November 2004 Barloworld published a formal BEE policy. The full details appear in our 2004 annual report. It is our intention to ensure our South African business units achieve a minimum of 65% in terms of the balanced scorecard of the Department of Trade and Industry to enable Barloworld to be classified as a good contributor to BEE. A detailed assessment of our BEE performance will be incorporated in our annual report but in the interim we can report satisfactory progress in all areas.

BOARD AND MANAGEMENT CHANGES

Mr M (Martin) Laubscher, CEO of Barloworld Motor, was appointed to the board as an executive director on 9 May 2005. As previously announced, in February 2005 Mr SAM (Selby) Baqwa was appointed as an independent non-executive director. Mr Baqwa was admitted as an attorney of the Supreme Court of South Africa in 1976 and was called to the Bar in 1988. In 1995 he was appointed as the Public Protector of the Republic of South Africa. Both of these new directors will make valuable contributions to the board.

Mr S (Sibani) Mngomezulu was appointed company secretary designate on 1 May 2005. He will succeed Mr MJ (Mike) Barnett, who retires on 30 June 2005.

GOOD PROSPECTS FOR THE FULL YEAR

In southern Africa demand for cement, motor vehicles and coatings remains strong and we expect further progress across all these sectors. The southern African equipment division is also expected to continue its good performance, with a strong order book.

With regards to the general South African economy, the recent Reserve Bank decision to cut interest rates is a positive contribution to improved competitiveness in the global environment and therefore higher growth rates. The group is well positioned to benefit from a sustained increase in public and private infrastructural spend in the region.

Trading conditions are expected to remain positive in Iberia. Order books remain strong.

With strong order books at the end of the reported period, the handling businesses in the UK and the US are expected to post an improved second half. Our US Freightliner dealerships should benefit from the recent management changes which have resulted in an intensive focus on costs.

The scientific business is expected to make a higher profit contribution in the second half as the restructurings start to deliver improved results. An overall strategic analysis is nearing completion and is expected to lead to further changes in the business.

A key uncertainty for the short term remains currency volatility. A strong rand will continue to affect earnings through lower export volumes and/or margins, the translation impact on offshore profits and fair value adjustments on financial instruments. This remains difficult to forecast.

Against this background we anticipate a continued strong operating performance in South Africa in the second half. With the southern African and Iberian operations performing well, we look forward to a recovery from the other international operations. Overall we remain positive regarding the financial year to September 2005.



WAM Clewlow
Chairman



AJ Phillips
Chief Executive Officer

Revenues increased by 7% to R18,8 billion with the majority of the growth coming from southern Africa, boosted by strong cement and new vehicle sales and the benefits of 100% of Avis which was acquired on 29 March 2004.

Operating profit before goodwill amortisation rose by 25% to R1 545 million. The trend of increasing profit margins continued with the group margin rising to 8,2% (1H'04: 7,0%).

Following the adoption of IFRS3 (Business Combinations) in the current accounting period, goodwill is no longer amortised but is subject to annual impairment testing. No significant goodwill impairments were required in the period under review.

The lower volatility of the rand against the US dollar in the six months contributed to a reduction in the charge for fair value adjustments on financial instruments to R45 million (1H'04: R57 million).

Increased finance costs of R213 million (1H'04: R184 million) were mainly attributable to the acquisition of Avis last year.

Income from investments declined due to lower interest received following the sale of the Equipment leasing business at the end of the previous financial year.

The taxation charge (before STC) of R401 million represents an effective tax rate of 29,2% (1H'04: 31%), excluding prior year taxation and taxation on exceptional items. The decline is largely driven by the increased proportion of profit earned in lower taxed regions and the reduction in the South African normal taxation rate from 30% to 29%. The increase in the STC charge to R104 million is mainly attributable to the significantly higher special dividend paid by PPC in January 2005.

Headline earnings per share at 372 cents is in line with the prior period and does not reflect the strong underlying operating performance, mainly due to:

- the prior period earnings benefiting from the R100 million (R70 million after tax) reversal of a pension fund closure provision;
- the increased STC charge on the higher PPC special dividend; and
- a higher number of shares in issue following the Avis acquisition and the exercise of share options.

Total assets employed in the business of R28,1 billion are marginally up on September 2004 (R27,8 billion).

Interest bearing debt of R8 487 million represents a group debt-to-equity ratio of 70% (September 2004: 65%). The group remains within its target gearing ranges for its Trading, Leasing and Car Rental segments.

Interest cover has improved from 4,5 times for the full 2004 financial year to 5,5 times in the six months under review.

Cash generated from operations remained strong at R1 466 million (1H'04: R1 472 million). Net cash applied to investing activities of R1 324 million includes the acquisition of businesses for R124 million; property, plant and equipment for R660 million; and further investment of R598 million in rental assets and hire vehicles.



CB Thomson
Finance Director

The operating profit including fair value adjustments disclosed in the segmental review is stated before goodwill amortisation to facilitate prior period comparison. In the case of the leasing businesses, operating profit is net of interest paid.

Net operating assets comprise total assets (excluding current and deferred tax assets), less non-interest-bearing liabilities (excluding current and deferred tax liabilities) and cash. In terms of IFRS3 goodwill previously retained at corporate level has been allocated to the net assets of the respective segments and comparatives have been adjusted accordingly.

Comparative numbers have been restated as per note 14.

The commentaries in the segmental reviews reflect performance in the relevant local currencies.

EQUIPMENT

R million	Revenue			Operating profit including fair value adjustments			Net operating assets	
	6 months ended		Year ended	6 months ended		Year ended	31 Mar	30 Sept
	31 Mar 2005	31 Mar 2004	30 Sep 2004	31 Mar 2005	31 Mar 2004	30 Sep 2004	2005	2004
– Europe	2 608	2 599	5 117	238	251	475	2 206	2 103
– Southern Africa	2 314	2 237	4 939	176	128	406	2 113	1 830
Trading	4 922	4 836	10 056	414	379	881	4 319	3 933
Leasing South Africa	–	92	180	–	20	28	–	–
	4 922	4 928	10 236	414	399	909	4 319	3 933
Share of associate income after tax				(1)	–	3		

The business in this segment arises mainly from our long standing relationship with Caterpillar Inc. as their dealer and partner in 17 countries.

Revenue in Iberia maintained recent high levels and the order book remains strong. Construction confidence indicators in Spain are positive, and public infrastructure spend is expected to continue in the medium term.

The southern African business achieved another solid result with especially pleasing turnover growth in our Smart Partner MARC contracts. Internal efficiencies and the better outcome managing financial instruments further improved results. Negative fair value adjustments on financial instruments of R42 million were lower than the R77 million raised in the comparable period.

Our Siberian business has been sold into a joint venture with Wagner International of Denver, Colorado and is now reflected as part of income from associates. This joint venture business operates in a significantly expanded Siberian geography with good growth prospects.

The division had a strong order book of R1 930 million at 31 March 2005 (30 September 2004: R1 425 million). Long lead times are being experienced for the delivery of Caterpillar machines due to high demand and raw material shortages, notably tyres. This is an industry wide phenomenon which has to date not affected business results.

INDUSTRIAL DISTRIBUTION

R million	Revenue			Operating profit including fair value adjustments			Net operating assets	
	6 months ended		Year ended	6 months ended		Year ended	31 Mar	30 Sept
	31 Mar 2005	31 Mar 2004	30 Sep 2004	31 Mar 2005	31 Mar 2004	30 Sep 2004	2005	2004
- Europe	977	959	1 888	22	32	77	561	388
- North America	1 810	2 038	4 300	20	25	50	1 051	990
Trading	2 787	2 997	6 188	42	57	127	1 612	1 378
- Europe	184	201	386	24	24	55	1 857	1 853
- North America	48	49	99	(1)	(12)	(6)	731	813
Leasing	232	250	485	23	12	49	2 588	2 666
	3 019	3 247	6 673	65	69	176	4 200	4 044
Share of associate income after tax				-	(2)	(1)		

In Europe, lower new equipment sales in the UK and restructuring costs in the service arena resulted in lower operating profits. The order book, however, is strong at 2 164 units (30 September 2004: 1 530 units) and second half deliveries will improve. The new acquisitions in Northern Ireland and Holland performed ahead of expectations.

In the US, the lift truck market remained strong and the order book on 30 March 2005 was 1 102 units (30 September 2004: 1 140 units). While the Truck Center Freightliner business was impacted by lower fleet activity in the first half, the order book remains strong at 2 615 units (30 September 2004: 2 616 units). The Truck Center senior management team has been restructured and with expense reduction programmes under way an improvement is expected in the second half. Ditch Witch continues to perform well.

The leasing operations were negatively affected by the collapse of MG Rover in Europe and further provisions against Freightliner used trucks in the US.

During the second half of the year improved margins on increased business volumes and cost containment should result in a higher contribution.

MOTOR

R million	Revenue			Operating profit including fair value adjustments			Net operating assets	
	6 months ended		Year ended	6 months ended		Year ended	31 Mar	30 Sept
	31 Mar 2005	31 Mar 2004	30 Sep 2004	31 Mar 2005	31 Mar 2004	30 Sep 2004	2005	2004
– Southern Africa	4 275	3 767	7 501	80	49	107	846	561
– Australia	728	698	1 331	4	3	4	399	337
Trading	5 003	4 465	8 832	84	52	111	1 245	898
Leasing South Africa	299	–	295	43	–	51	1 196	1 190
– Southern Africa	470	–	369	124	–	87	2 116	1 956
– Europe	213	–	246	16	–	47	1 233	1 119
Car rental	683	–	615	140	–	134	3 349	3 075
	5 985	4 465	9 742	267	52	296	5 790	5 163
Share of associate income after tax				11	47	59		

The South African motor retail operations performed strongly on the back of a record-breaking new car market. Used car volumes, however, were flat and margins in the market were under pressure. Overall revenues increased by 13% and the strong new car sales and cost controls resulted in a much improved performance. In Australia, the new car market continued to grow marginally to new record levels. Our expansion of the Volkswagen network in Melbourne and Sydney has produced satisfactory results, while dealership renovation and end-of-model sales have held back the performance of our other dealerships.

Avis Rent-a-Car southern Africa had a solid performance – the season started quietly, but in the second quarter stronger than anticipated inbound and local demand resulted in the operation being unable to capitalise on all opportunities. Operating margins were under pressure, but good asset control and lower financing rates produced a sound improvement in profit before tax. In Scandinavia, the operations performed well despite the mild winter conditions adversely affecting demand in the replacement market. Fleet Services continued to grow its non-financed book. However, the combined effect of lower margins from financing and the used car market impacted financial performance.

Associate income now excludes Avis, but includes a strong performance from our DaimlerChrysler BEE joint venture in KwaZulu-Natal.

The outlook for the second half of the year is positive.

CEMENT & LIME

R million	Revenue			Operating profit including fair value adjustments			Net operating assets*	
	6 months ended		Year ended	6 months ended		Year ended	31 Mar	30 Sept
	31 Mar 2005	31 Mar 2004	30 Sep 2004	31 Mar 2005	31 Mar 2004	30 Sep 2004	2005	2004
Southern Africa	1 813	1 630	3 440	643	516	1 172	2 534	2 499
Share of associate income after tax				2	5	11		

* Net operating assets include goodwill arising on PPC shares purchased by Barloworld.

The results reflect the continued improvement in cement demand arising from the upswing in residential construction driven by low interest rates and the increased impetus of investment on infrastructural projects. Revenue improved 11% to R1,8 billion following increased South African cement sales volumes. Export volumes were lower, curtailed by the sustained strength of the rand, but the strong growth in the local market more than compensated for these reduced volumes.

Increased sales volumes, price adjustments, together with cost reductions and improved operational efficiencies, resulted in operating profit increasing by 25% to R643 million with all divisions reporting improved margins and profitability.

South African cement volumes increased by 10% over the comparable period last year with all provinces showing good growth, other than the Eastern Cape reflecting the anticipated tapering off of volumes supplied to the Ngqura harbour project. The Lime operation benefited from increased volumes due to good demand from customers in the local steel sector.

The PPC board has approved the R50 million recommissioning of the 550 000 ton per annum Jupiter plant in Germiston. This will provide the market with additional security of supply over the two and a half year construction and commissioning period of the proposed 1 million ton inland expansion project.

The renewed optimism in the construction industry, mainly driven by Government's commitment to increase infrastructural investment, together with buoyant economic forecasts and business confidence, will continue to positively influence cement demand. However cement growth may be tempered by shortages of other building materials and skills within the industry, but nonetheless is now expected to range between 8% and 10% for the financial year. The strong demand from local steel producers is likely to have a beneficial impact on lime sales volumes.

With the strong performance in the first half, and the positive outlook for demand, the division is expected to report increased operating results for the full year.

COATINGS

R million	Revenue			Operating profit including fair value adjustments			Net operating assets	
	6 months ended		Year ended	6 months ended		Year ended	31 Mar 2005	30 Sept 2004
	31 Mar 2005	31 Mar 2004	30 Sep 2004	31 Mar 2005	31 Mar 2004	30 Sep 2004		
Southern Africa	809	729	1 374	151	113	215	504	407
Australia and Asia	471	540	1 034	(16)	21	23	284	266
	1 280	1 269	2 408	135	134	238	788	673
Share of associate income after tax				9	13	27		

In southern Africa, the coatings business performed well and experienced good trading conditions, with the automotive segment in particular experiencing higher revenue and improved margins. The business remains well placed to take advantage of market conditions.

The results of the Australian business reflects the weak industry conditions experienced in lower retail sales, which declined 12%, and a de-stocking exercise by the largest customer, Bunnings. The trade market was weakened by lower building activity, which also served to increase competitive pressures. The business managed to improve market share slightly.

The outlook for coatings remains positive as continued strength in southern Africa and an improved performance in Australia should boost the second half result.

SCIENTIFIC

R million	Revenue			Operating profit including fair value adjustments			Net operating assets	
	6 months ended		Year ended	6 months ended		Year ended	31 Mar 2005	30 Sept 2004
	31 Mar 2005	31 Mar 2004	30 Sep 2004	31 Mar 2005	31 Mar 2004	30 Sep 2004		
Europe	501	521	928	7	18	40	720	734
North America	178	206	536	(8)	-	5	369	327
Asia	70	69	159	3	2	5	92	81
	749	796	1 623	2	20	50	1 181	1 142

The laboratory business in Europe was negatively affected by costs relating to the relocation of the Techne business and provisions for the closure of three warehouses. This consolidation of distribution within the laboratory group lays a solid foundation for the future. Large increases in the price of polystyrene raw material for plastic laboratory products also reduced margins in the first quarter.

In the US, a continued downturn in the semi-conductor market is negatively affecting the Melles Griot optics business, more than offsetting the reduction in fixed costs. However, sales of lasers, and particularly the new DPSS laser products, are showing good growth.

The scientific business is expected to make a higher profit contribution in the second half reflecting reduced restructuring provisions. An overall strategic analysis for the business is nearing completion and implementation has commenced.

STEEL TUBE

R million	Revenue			Operating profit including fair value adjustments			Net operating assets	
	6 months ended		Year ended	6 months ended		Year ended	31 Mar 2005	30 Sept 2004
	31 Mar 2005	31 Mar 2004	30 Sep 2004	31 Mar 2005	31 Mar 2004	30 Sep 2004		
Southern Africa	777	819	1 739	25	16	52	545	480
Share of associate income after tax				3	3	8		

Improved efficiencies helped to improve margins in an environment where demand from the major sectors declined. The mining industry and export market continue to be depressed, but demand was stronger in other sectors of the market, particularly the automobile, retail and construction sectors. The stainless steel operation has been downsized as a result of the loss of the export market.

The outlook for the business in the second half is dependant on the international steel price cycle, which looks to have peaked. A drop in prices will impact negatively on the second half result.

CORPORATE AND OTHER

R million	Revenue			Operating profit including fair value adjustments			Net operating assets	
	6 months ended		Year ended	6 months ended		Year ended	31 Mar 2005	30 Sept 2004
	31 Mar 2005	31 Mar 2004	30 Sep 2004	31 Mar 2005	31 Mar 2004	30 Sep 2004		
Southern Africa	153	134	312	(2)	(6)	(3)	922	832
Europe	94	244	500	(49)	(22)	(10)	(11)	85
	247	378	812	(51)	(28)	(13)	911	917

The corporate operations are primarily the corporate offices in South Africa and the United Kingdom, and include shared services such as treasury, risk management and information technology.

In Europe the drop in revenue is due to the sale of the Henry Cooke paper business last year. The operating loss, which includes a charge in respect of UK pension fund deficits of R28 million (1H'04: R35 million), has increased mainly due to lower favourable fair value adjustments on financial instruments and the absence of profit from the paper business.

The logistics businesses in Spain and South Africa continued to develop satisfactorily. In South Africa, a number of new contracts should contribute positively in the second half of the year as start up costs decline.

GROUP INCOME STATEMENT

R million	Notes	Six months ended		% change	Year ended
		31 March 2005 Reviewed	31 March 2004 Reviewed Restated		30 September 2004 Audited Restated
Revenue		18 792	17 532	7	36 673
Operating profit before goodwill amortisation		1 545	1 235	25	2 987
Goodwill amortisation			(55)		(148)
Operating profit	2	1 545	1 180	31	2 839
Fair value adjustments on financial instruments	3	(45)	(57)		(107)
Finance costs	4	(213)	(184)		(474)
Income from investments		71	103		259
Profit before exceptional items		1 358	1 042	30	2 517
Exceptional items	5	15	159		40
Profit before taxation		1 373	1 201		2 557
Taxation	6	(401)	(367)		(838)
STC on dividends paid		(104)	(60)		(52)
Profit after taxation		868	774	12	1 667
Income from associates and joint ventures		24	66		107
Net profit		892	840	6	1 774
Attributable to:					
Minority shareholders		117	101		258
Barloworld Limited shareholders		775	739	5	1 516
		892	840		1 774
Net profit per share* (cents)					
– basic		375,8	375,8	0	760,4
– fully diluted		366,4	366,9	0	742,4

* Refer note 1 for details of headline earnings per share calculation

GROUP BALANCE SHEET

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R million	Notes	31 March 2005 Reviewed	31 March 2004 Reviewed Restated	30 September 2004 Audited Restated
ASSETS				
Non-current assets		14 024	14 302	13 932
Property, plant and equipment		7 774	7 616	7 710
Other non-current assets	8	1 147	1 059	1 096
Goodwill and intangible assets		2 736	2 611	2 674
Investment in associates and joint ventures	9	328	185	319
Finance lease receivables		1 542	2 311	1 631
Deferred tax assets		497	520	502
Current assets		14 119	14 526	13 896
Inventories		5 102	5 085	5 134
Vehicle rental fleet		2 163	1 881	2 006
Trade and other receivables		5 854	5 923	5 313
Cash and cash equivalents		1 000	1 637	1 443
Total assets		28 143	28 828	27 828
EQUITY AND LIABILITIES				
Capital and reserves				
Share capital and premium		1 385	1 091	1 209
Other reserves		1 982	1 616	1 957
Retained income		8 196	7 547	7 979
Equity portion of convertible bond			30	
Interest of shareholders of Barloworld Limited		11 563	10 284	11 145
Minority interest		497	637	720
Interest of all shareholders		12 060	10 921	11 865
Non-current liabilities		6 402	5 319	6 885
Interest-bearing		4 604	3 750	4 871
Deferred tax liabilities		810	671	800
Non-interest bearing		988	898	1 214
Current liabilities		9 681	12 588	9 078
Amounts due to bankers and short-term loans		3 883	6 377	2 839
Convertible bond			100	
Taxation		451	507	468
Trade and other payables		4 855	4 942	5 272
Provisions		492	662	499
Total equity and liabilities		28 143	28 828	27 828

SUMMARISED GROUP CASH FLOW STATEMENT

R million	Six months ended		Year ended
	31 March 2005 Reviewed	31 March 2004 Reviewed Restated	30 September 2004 Audited Restated
Cash flow from operating activities			
Operating cash flows before movements in working capital	2 414	1 976	4 457
Increase in working capital	(948)	(504)	(206)
Cash generated from operations	1 466	1 472	4 251
Realised fair value adjustments on financial instruments	(27)	(15)	(52)
Finance costs and investment income	(120)	(106)	(172)
Taxation paid	(506)	(448)	(874)
Cash flow from operations	813	903	3 153
Dividends paid (including outside shareholders)	(883)	(596)	(871)
Net cash (used in)/from operating activities	(70)	307	2 282
Net cash applied to investing activities	(1 324)	(2 255)	(2 124)
Acquisition of subsidiaries and investments	(254)	(1 525)	(1 555)
Acquisition of property, plant and equipment	(660)	(291)	(899)
Investment in rental assets	(441)	(315)	(1 425)
Investment in car hire vehicles	(157)		(138)
Reduction/(investment) in instalment sale and leasing receivables	4	(308)	(608)
Proceeds on disposal of subsidiaries, investments and property, plant and equipment	184	184	2 501
Net cash (outflow)/inflow before financing activities	(1 394)	(1 948)	158
Net cash available from financing activities	947	2 066	(258)
Ordinary shares issued	176	10	13
Increase in interest-bearing liabilities	771	2 056	(271)
Net (decrease)/increase in cash and cash equivalents	(447)	118	(100)
Cash and cash equivalents at beginning of period	1 443	1 547	1 547
Effect of foreign exchange rate movements	4	(28)	(4)
Cash and cash equivalents at end of period	1 000	1 637	1 443

GROUP SALIENT FEATURES

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	Six months ended	Year ended	
	31 March	31 March	30 September
	2005	2004	2004
	Reviewed	Reviewed	Audited
		Restated	Restated
Number of ordinary shares in issue, net of buyback (000)	208 221	202 274	203 802
Net asset value per share including investments at market value (cents)	5 455	5 123	5 360
Total liabilities to total shareholders' funds (%)	126,6	157,8	127,8
Total borrowings to total shareholders' funds (%)			
– Trading segment	28,9	34,4	21,0
– Total group	70,4	93,6	65,0
Interest cover (times)			
– Trading segment	10,3	6,8	7,6
– Total group	5,5	4,7	4,5

STATEMENT OF CHANGES IN EQUITY

	Six months ended	Year ended	
	31 March	31 March	30 September
	2005	2004	2004
	Reviewed	Reviewed	Audited
		Restated	Restated
R million			
Interest of all shareholders			
Balance at the beginning of the period	11 865	10 436	10 436
Adjustment to opening balance for changes in accounting policy		(8)	(8)
Net movements not recognised through the income statement	(28)	148	547
(Decrease)/increase in minority interest	(223)	(71)	12
Shares issued in the current period	176	382	467
Movement on foreign currency translation reserve	3	(221)	(158)
Other reserve movements	16	58	226
Net movements recognised through the income statement	223	345	890
Net profit for the period	775	739	1 516
Dividends on ordinary shares	(552)	(394)	(626)
Balance at the end of the period	12 060	10 921	11 865

SEGMENTAL SUMMARY

R million	Revenue			Operating profit before goodwill amortisation		
	6 months ended		Year ended	6 months ended		Year ended
	31 Mar 2005	31 Mar 2004	30 Sep 2004	31 Mar 2005	31 Mar 2004	30 Sep 2004
Equipment	4 922	4 928	10 236	456	476	1 030
Industrial distribution	3 019	3 247	6 673	65	69	176
Motor	5 985	4 465	9 742	271	53	299
Cement & lime	1 813	1 630	3 440	647	517	1 172
Coatings	1 280	1 269	2 408	134	138	243
Scientific	749	796	1 623	2	21	50
Steel tube	777	819	1 739	23	1	46
Corporate and other	247	378	812	(53)	(40)	(29)
	18 792	17 532	36 673	1 545	1 235	2 987

Comparative numbers have been restated as per note 14.

Fair value adjustments on financial instruments			Operating profit including fair value adjustments			Net operating assets	
6 months ended		Year ended	6 months ended		Year ended	31 Mar	30 Sep
31 Mar	31 Mar	30 Sep	31 Mar	31 Mar	30 Sep	2005	2004
2005	2004	2004	2005	2004	2004		
(42)	(77)	(121)	414	399	909	4 319	3 933
-	-	-	65	69	176	4 200	4 044
(4)	(1)	(3)	267	52	296	5 790	5 163
(4)	(1)	-	643	516	1 172	2 534	2 499
1	(4)	(5)	135	134	238	788	673
-	(1)	-	2	20	50	1 181	1 142
2	15	6	25	16	52	545	480
2	12	16	(51)	(28)	(13)	911	917
(45)	(57)	(107)	1 500	1 178	2 880	20 268	18 851

	Six months ended		Year ended
	31 March 2005 Reviewed	31 March 2004 Reviewed Restated	30 September 2004 Audited Restated
R million			
1. RECONCILIATION OF NET PROFIT TO HEADLINE EARNINGS			
Net profit attributable to Barloworld shareholders	775	739	1 516
Profit on disposal of properties, investments and subsidiaries	(24)	(64)	(108)
Impairment of assets	9	5	108
Goodwill amortisation		55	148
Realisation of translation reserves on liquidation of offshore subsidiary			57
Interest in associate goodwill amortisation		6	6
Loss/(profit) on sale of plant and equipment excluding rental assets	3	(3)	(15)
Taxation on exceptional items	2	(3)	(7)
Attributable exceptional items of associates (impairment losses)			3
Interest of outside shareholders in exceptional items	3		
Headline earnings	768	735	1 708
Weighted average number of ordinary shares in issue during the period (000)			
– basic	206 249	196 628	199 375
– fully diluted	211 501	203 073	204 212
Headline earnings per share (cents)			
– basic	372,4	373,8	856,7
– fully diluted	363,1	364,9	836,4
2. OPERATING PROFIT			
Included in operating profit are:			
Cost of sales	13 781	13 891	28 472
Depreciation	885	614	1 545
Charge in respect of UK pension fund deficit	28	35	70
Profit on sale of rental assets	72	6	115
(Loss)/profit on sale of other plant and equipment	(3)	3	15
3. FAIR VALUE ADJUSTMENTS ON FINANCIAL INSTRUMENTS			
(Losses)/gains arising from:			
Forward exchange contracts and other financial instruments	(55)	(62)	(85)
Translation of foreign currency monetary items	10	5	(22)
	(45)	(57)	(107)
4. FINANCE COSTS			
Total finance cost	(300)	(294)	(764)
Less: Leasing interest classified as cost of sales	87	110	290
	(213)	(184)	(474)

R million	Six months ended		Year ended
	31 March 2005 Reviewed	31 March 2004 Reviewed Restated	30 September 2004 Audited Restated
5. EXCEPTIONAL ITEMS			
Profit on disposal of properties, investments and subsidiaries	24	64	108
Impairment of assets including share of associates' impairment losses	(9)	(5)	(111)
Reversal of provision for closure of pension fund		100	100
Realisation of translation reserve on liquidation of offshore subsidiary			(57)
Exceptional profits	15	159	40
Taxation on exceptional items	(2)	(27)	(23)
Interest of outside shareholders	(3)		
Net exceptional profits	10	132	17
6. TAXATION			
Taxation per income statement	401	367	838
Prior year taxation excluding exceptionals	(2)		6
Taxation on exceptional items excluding prior year	(2)	(27)	(23)
Taxation on profit before STC and exceptional items	397	340	821
Profit before exceptional items	1 358	1 042	2 517
Goodwill amortisation		55	148
Profit before exceptional items and dividends received	1 358	1 097	2 665
Effective taxation rate excluding exceptional items, prior year tax and dividends received (%):			
– excluding STC	29,2%	31,0%	30,8%
– including STC	36,9%	36,5%	32,8%
7. ORDINARY DIVIDENDS			
Ordinary dividends per share (cents)	130	115	380

	Reviewed Six months ended 31 March 2005		Reviewed Six months ended 31 March 2004		Audited Year ended 30 September 2004	
	Market value/ Directors' valuation	Book value	Market value/ Directors' valuation Restated	Book value Restated	Market value/ Directors' valuation Restated	Book value Restated
R million						
8. OTHER NON-CURRENT ASSETS						
Listed investments	8	8	8	8	8	8
Unlisted investments	346	346	294	294	48	48
Investment in Portland Holdings Limited	302	302	322	322	315	315
	<u>656</u>	<u>656</u>	<u>624</u>	<u>624</u>	<u>371</u>	<u>371</u>
Other non-current assets		491		435		725
		<u>1 147</u>		<u>1 059</u>		<u>1 096</u>
9. INVESTMENT IN ASSOCIATES AND JOINT VENTURES						
Joint ventures	297	133	176	110	237	125
Unlisted associates	155	72	201	86	193	96
	<u>452</u>	<u>205</u>	<u>377</u>	<u>196</u>	<u>430</u>	<u>221</u>
Loans and advances		123		(11)		98
		<u>328</u>		<u>185</u>		<u>319</u>

	Six months ended 31 March 2005		Year ended 31 March 2004		Year ended 30 September 2004	
	Reviewed	Reviewed	Reviewed	Reviewed	Audited	Audited
R million						
10. CAPITAL EXPENDITURE		1 101		606		2 324
Rental assets	441		315		1 425	
Other	660		291		899	
11. COMMITMENTS						
Capital commitments to be incurred		604		578		680
Contracted	423		379		455	
Approved	181		199		225	
Operating lease commitments		<u>1 048</u>		<u>1 503</u>		<u>1 992</u>

R million	Six months ended		Year ended
	31 March 2005 Reviewed	31 March 2004 Reviewed Restated	30 September 2004 Audited Restated
12. CONTINGENT LIABILITIES			
Guarantees and claims	266	99	194
Buyback and repurchase commitments	709	283	222
Share of buyback and repurchase commitments of joint ventures	24		

13. BASIS OF PREPARATION

The interim financial results have been prepared in accordance with IAS34 as well as AC127 (Interim Financial Reporting) and are in accordance with International Financial Reporting Standards and South African Statements of Generally Accepted Accounting Practice.

The accounting policies used to prepare the interim financial statements are consistent with the 2004 annual financial statements except for the adoption of the following revised or new standards:

- IAS16 Property, Plant and Equipment
- IAS36 Impairment of Assets
- IAS38 Intangible Assets
- IFRS3 Business Combinations
- IFRS4 Insurance Contracts
- IFRIC1 Changes in Decommissioning, Restoration and Similar Liabilities

With the adoption of IFRS3 Business Combinations, the amortisation of goodwill has ceased with effect from the beginning of the current financial year. The adoption of the rest of the abovementioned standards has not had a material impact on the group's results.

14. COMPARATIVE INFORMATION

Comparative information has been restated for the effects of adopting IAS16 Property, Plant and Equipment (Revised) and IFRIC Interpretation 1 Changes in Existing Decommissioning, Restoration and Similar Liabilities. March 2004 has been restated for the effects of IAS21 Effects of Changes in Foreign Exchange Rates (Revised), which was already adopted in the results for the year ended 30 September 2004.

14. COMPARATIVE INFORMATION (CONTINUED)

The aggregate effect of the above restatements is as follows:

R million	Previously stated	Adjustment	Restated
Retained profit – 2003	10 436	(8)	10 428
FOR THE SIX MONTHS ENDED 31 MARCH 2004			
Profit before taxation	1 207	(6)	1 201
Taxation	428	(1)	427
Net profit after taxation	779	(5)	774
Shareholders' interest	10 818	103	10 921
Property, plant and equipment	7 632	(16)	7 616
Goodwill and intangible assets	2 499	112	2 611
Deferred tax assets	517	3	520
Deferred tax liabilities	675	(4)	671

The effect thereof was to reduce headline earnings per share by 0,5 cents.

FOR THE YEAR ENDED 30 SEPTEMBER 2004

Profit before taxation	2 560	(3)	2 557
Taxation	891	(1)	890
Net profit after taxation	1 669	(2)	1 667
Shareholders' interest	11 875	(10)	11 865
Property, plant and equipment	7 728	(18)	7 710
Deferred tax assets	498	4	502
Deferred tax liabilities	803	(3)	800
Non-interest-bearing non-current liabilities	1 215	(1)	1 214

The effect thereof was to reduce headline earnings per share by 0,5 cents.

15. PORTLAND HOLDINGS LIMITED (PORTHOLD)

The results of Porthold, a wholly owned Zimbabwean subsidiary of Pretoria Portland Cement Company Limited have in terms of the exclusion contained in IAS27 (Consolidated Financial Statements and Accounting for Investments in Subsidiaries) not been consolidated into the group results as at 31 March 2005 as was the case in the prior period.

16. AUDITOR'S REVIEW

Deloitte & Touche has reviewed these interim results. The unqualified review opinion is available for inspection at the company's registered office.

DIVIDEND DECLARATION

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Notice is hereby given that an interim ordinary dividend (No. 152) of 130 cents per ordinary share (2004: 115 cents per ordinary share) has been declared by the directors for the half-year ended 31 March 2005. In compliance with the requirements of the electronic settlement system of the JSE Securities Exchange South Africa, the following dates are applicable:

Last day to trade "Cum" dividend	3 June 2005
Shares trade "Ex" dividend	6 June 2005
Record date	10 June 2005
Payment date	13 June 2005

Share certificates may not be dematerialised or rematerialised between 6 June 2005 and 10 June 2005, both days inclusive.

On behalf of the Board



MJ Barnett
Secretary

DIRECTORS

Independent: WAM Clewlow (Chairman), MJ Levett, DB Ntsebeza, LA Tager,
G Rodriguez de Castro de los Rios***, EP Theron, RC Tomkinson*, SAM Baqwa

Non-executive: SB Pfeiffer**

Executive: AJ Phillips (Chief Executive)*, PJ Blackbeard, MD Coward, LS Day*, BP Diamond,
JE Gomersall*, AJ Lamprecht, M Laubscher, PM Surgey, CB Thomson

*British **American ***Spanish



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