

# Highlights

## SOLID RESULT SETS PLATFORM FOR STRONG PERFORMANCE IN 2006

- Net profit +23% to R2 176 million (2004: R1 768 million)
- Operating profit before goodwill amortisation +17% to R3 480 million
- Operating profit margin up to 8,8% (2004: 8,1%)
- Cash flow from operations +13% to R3 576 million
- CFROI improves to 10,3% (2004: 8,9%)
- Headline earnings per share +5% to 894 cents
- Total dividend +20% to 455 cents per share

### TONY PHILLIPS, CEO OF BARLOWORLD, SAID:

"Since the introduction of Value Based Management six years ago, we have grown headline earnings per share at a compound growth rate of 20% per annum. In 2002 we set ourselves the goal of doubling the value of the company in four years and we are well on track to achieving it."

"In the year ahead we plan to capitalise on the continuing strength of the South African economy and to generate improved results from our international operations. We will continue to focus on further improving our returns and growing profits throughout the businesses."

16 November 2005

### ENQUIRIES

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For background information visit [www.barloworld.com](http://www.barloworld.com)

# Chairman and CHIEF EXECUTIVE'S REPORT

Our long-term strategy is to grow our businesses and to create value for all stakeholders. We continue to do this in three ways:

1. improving the performance of our businesses so that they all exceed our 8% real cash flow return on investment hurdle rate on average through the cycle;
2. organic expansion into new geographic areas and complementary products and services; and
3. incremental acquisitions in our areas of competence and disposals of businesses which cannot meet our hurdle rates.

Barloworld's performance in 2005 once again reflects the success of this strategy. We have achieved a six-year compound annual growth rate in headline earnings per share of 20% since the inception of Value Based Management (VBM). Our CFROI has improved to 10,3% from 6,2% in 1999 and is now well above our real hurdle rate of 8%.

## STRONG OPERATING RESULT

With another strong performance from our cement and lime business, record new motor vehicle sales and a solid result from the coatings business, we took full advantage of the strong trading conditions in most of southern Africa. We also had a full year's contribution from 100% of Avis for the first time. The equipment business increased profits with tighter cost controls and lower fair value adjustments on financial instruments.

The international operations experienced mixed fortunes. Our Iberian equipment business continues to generate high returns as it benefits from ongoing public infrastructure investment. Continued management focus to bring underperforming operations to acceptable returns produced improvements in the US industrial distribution businesses. Truck Center made a positive contribution to profits for the year. A full strategic review of all businesses was conducted within scientific and significant restructuring costs were incurred (R29 million). In Australia, improved performance from the motor business contrasted with difficult trading conditions in coatings.

Operating profits before goodwill amortisation rose 17% and our operating margin increased to 8,8%. Cash flows from operations remained strong at R3 576 million (2004: R3 153 million).

Headline earnings per share of 894 cents (2004: 853 cents) were impacted by higher STC charges due to the PPC special dividend and an increased number of shares in issue. Comparisons to the prior period were also affected by the exceptional pension fund closure provision write-back which boosted the 2004 result.

Net profit attributable to Barloworld Limited shareholders grew 23%.

The total dividend in respect of this year's earnings was increased by 20% to 455 cents per share (2004: 380 cents).

## CORPORATE ACTIVITY CONTINUES TO ENHANCE VALUE

During the year under review we acquired the Hyster lift truck dealership in Northern Ireland and Hamilton Brush in South Africa. Prostart (automotive refinish coatings) and Midas Paints have also been acquired subject to regulatory approvals. Our shareholding in Pretoria Portland Cement Company Limited (PPC) was increased slightly to 71,7%.

We were awarded the Budget car rental licence in Sweden, and, subsequent to year-end, acquired the Avis and Budget car rental businesses in Denmark.

Our existing Siberian equipment dealership was merged with a neighbouring dealer and the joint venture was granted an expanded territory by Caterpillar. We also increased our shareholding in pan-European Caterpillar power solutions and temperature control rental company Energyst BV to 22,3%.

25% of Logistics Africa was sold to a black economic empowerment consortium. The 33% holding in Slagment held through PPC was also sold.

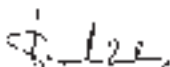
## A POSITIVE OUTLOOK ENHANCED BY THE PROSPECT OF FURTHER CORPORATE ACTIVITY

South Africa appears set on a course of strong economic growth, backed by increasing business confidence, sound fiscal policies and a willingness by government to increase infrastructure spending.


Our southern African businesses are well positioned to take advantage of the organic growth opportunities that should present themselves under this positive growth scenario.

Our Iberian Caterpillar business is operating in a mature construction environment, but we continue to look for new sources of revenue. Our management initiatives are set to generate an improved contribution from our industrial distribution and scientific businesses which operate primarily in Europe and the United States.

In summary, we look forward to a strong year in a growing South African economy, continued growth elsewhere in southern Africa, a steady performance from our Iberian operations and a substantial improvement in our other offshore businesses. We will continue to focus on enhancing our returns and growing profits throughout the business and we expect to report another year of good progress in 2006.



**WAM Clewlow**  
Chairman



**AJ Phillips**  
Chief executive officer

# Group

## FINANCIAL REVIEW

Revenues increased by 7% to R39 401 million. Strong growth in the South African motor and building and construction industries contributed to good performances from the motor, cement and lime and coatings segments.

Operating profit before goodwill amortisation rose by 17% to R3 480 million and profit margins continued the six-year trend of improvement, rising from 8,1% last year to 8,8%.

There was no goodwill amortisation this year (2004: R148 million) in line with revised accounting standards.

The lesser average appreciation of the rand against the US dollar this year resulted in a decline in the charge for fair value adjustments on financial instruments to R56 million (2004: R107 million).

Finance costs reduced to R463 million (2004: R474 million) mainly due to lower South African interest rates. Interest cover increased to 5,9 times (2004: 4,5 times).

Income from investments declined to R187 million (2004: R259 million) following the sale of our equipment finance business last year.

Taxation increased by 16% to R1 033 million (2004: R888 million). The effective taxation rate (which excludes exceptional items, secondary tax on companies, prior year taxation and goodwill amortisation) decreased to 28,8% (2004: 30,8%), mainly due to the 1% reduction in the South African corporate taxation rate.

Income from associates and joint ventures decreased by R50 million, largely as a result of the exclusion of R34 million contributed in 2004 by Avis Southern Africa Limited before it became a wholly owned subsidiary.

Exceptional profits of R4 million (2004: R40 million) included gains on disposal of properties, investments and subsidiaries of R25 million less impairments of goodwill and capital assets of R21 million.

Headline earnings per share rose by 5% to 894 cents. The year on year growth is impacted by the following:

- the prior period headline earnings benefiting from the R70 million (after tax) reversal of a pension fund closure provision;
- an increased STC charge on the higher PPC special dividend and the fact that STC credits no longer arise on foreign dividends received; and
- a higher weighted number of shares in issue following the Avis acquisition in March 2004 and the exercise of share options.

Total assets grew by 3% to R28 605 million. The effect of currency movements on translation was not material.

Total interest-bearing borrowings increased by R332 million to R8 042 million. Borrowings in the three broad segments remained well within the targeted gearing ranges as shown below:

<b>Total debt to equity (%)</b>	Trading	Leasing	Car rental	Total group
Target range	20 – 40	600 – 800	200 – 300	
Ratio at 30 September 2005	20	634	259	63

Cash flow from operations rose by 13% to R3 576 million. Working capital increased by R475 million in line with higher activity levels and increased equipment inventory to cover stronger forward order books. Net cash used in investing activities of R2 980 million includes additions to property, plant and equipment of R1 186 million.

The company's balance sheet is strong and cash generation prospects remain good.



**CB Thomson**

Finance director

# Operational

## REVIEWS

The operating profit including fair value adjustments disclosed in the segmental review is stated before goodwill amortisation to facilitate prior period comparison. In the case of the leasing businesses, the operating profit is net of interest paid. Income from associates, which includes our share of earnings from joint ventures, is shown at the profit after tax level.

Net operating assets comprise total assets less non-interest-bearing liabilities. Cash is excluded as well as current and deferred tax assets and liabilities.

Comparatives have been restated as per note 5.

The commentaries in the operational reviews reflect performance in the relevant local currencies.

### EQUIPMENT

R million	Revenue Year ended 30 Sept		Operating profit including fair value adjustments Year ended 30 Sept		Net operating assets 30 Sept	
	2005	2004	2005	2004	2005	2004
– Europe	5 301	5 117	484	475	2 388	2 103
– Southern Africa	4 983	4 939	426	404	1 835	1 824
<b>Trading</b>	<b>10 284</b>	<b>10 056</b>	<b>910</b>	<b>879</b>	<b>4 223</b>	<b>3 927</b>
<b>Leasing (southern Africa)</b>	<b>0</b>	<b>180</b>	<b>0</b>	<b>28</b>	<b>0</b>	<b>0</b>
	<b>10 284</b>	<b>10 236</b>	<b>910</b>	<b>907</b>	<b>4 223</b>	<b>3 927</b>
<b>Share of associate income</b>			<b>8</b>	<b>3</b>		

The business in this segment arises mainly from our long standing relationship with Caterpillar Inc. as their dealer and partner in 16 countries.

Revenue in Iberia grew 4% as public infrastructure investment continued at high levels. Operating margins were maintained at 9,1% (2004: 9,3%). Demand for heavy construction equipment in Spain remained strong, although sales volumes were dampened by extended delivery times for equipment.

Revenue was flat in southern Africa, while operating margins improved to 8,5% (2004: 8,2%) through tighter cost controls and lower fair value adjustments on financial instruments. Demand from the construction industry grew strongly. By contrast mining industry activity levels were unchanged with several new projects and expansion programmes delayed by the strong rand. Maintenance and repair contracts (MARC's) continue to generate growing after-sales income.

The Siberian joint venture was profitable in its first year of operation.

The global shortage of new large earthmoving equipment due to unprecedented demand, caused by steel castings and large tyre shortages, means our ability to capitalise on the demand will depend on close co-operation with both customers and Caterpillar. Customer orders amount to a record of R2 890 million, of which only R131 million will be carried forward to 2007.

## INDUSTRIAL DISTRIBUTION

R million	Revenue Year ended 30 Sept		Operating profit including fair value adjustments Year ended 30 Sept		Net operating assets 30 Sept	
	2005	2004	2005	2004	2005	2004
– Europe	1 983	1 888	42	77	438	388
– North America	3 922	4 300	77	49	991	987
<b>Trading</b>	<b>5 905</b>	<b>6 188</b>	<b>119</b>	<b>126</b>	<b>1 429</b>	<b>1 375</b>
– Europe	367	386	66	55	1 902	1 853
– North America	98	99	(40)	(6)	735	813
<b>Leasing</b>	<b>465</b>	<b>485</b>	<b>26</b>	<b>49</b>	<b>2 637</b>	<b>2 666</b>
	<b>6 370</b>	<b>6 673</b>	<b>145</b>	<b>175</b>	<b>4 066</b>	<b>4 041</b>
<b>Share of associate income</b>			<b>0</b>	<b>(1)</b>		

The division had another year of mixed results. Each of the operations started slower than had been anticipated but gained momentum as the year progressed.

In flat market conditions European lift truck revenue growth of 5% was the result of the acquisition of the Northern Ireland dealership at the beginning of the year. Revenues and profits were adversely impacted by a performance dip during the implementation of the mobile service project. This exercise is now largely complete and margins will normalise in the year ahead. Operating margins in the region declined to 2,1% (2004: 4,1%) primarily as a result of this disruption.

The US economy showed continued positive growth in both the material handling and freight movement sectors, but growth in demand for heavy commercial trucks slowed in the last quarter. While revenue in North America declined by 9%, the recent restructuring and management changes in the Freightliner business have started to impact positively. Operating margins from trading improved to 2,0% (2004: 1,2%). The US handling operations performed well, holding share in a market that grew strongly.

The leasing business remained disappointing with the high level of repossession in the US Freightliner book in the prior year continuing through 2005. This resulted in higher costs being charged to the business as repossessed units were resold at a loss. The existing book will be managed out over the next three years with losses being reduced considerably as collections continue.

## OPERATIONAL REVIEWS CONTINUED

### MOTOR

R million	Revenue Year ended 30 Sept		Operating profit including fair value adjustments Year ended 30 Sept		Net operating assets 30 Sept	
	2005	2004	2005	2004	2005	2004
– Southern Africa	8 795	7 501	178	106	640	520
– Australia	1 607	1 331	12	5	399	335
<b>Trading</b>	<b>10 402</b>	<b>8 832</b>	<b>190</b>	<b>111</b>	<b>1 039</b>	<b>855</b>
– Southern Africa	881	369	210	86	2 396	1 955
– Europe	478	246	66	47	1 231	1 119
<b>Car rental</b>	<b>1 359</b>	<b>615</b>	<b>276</b>	<b>133</b>	<b>3 627</b>	<b>3 074</b>
<b>Leasing (southern Africa)</b>	<b>638</b>	<b>295</b>	<b>88</b>	<b>51</b>	<b>1 287</b>	<b>1 190</b>
	<b>12 399</b>	<b>9 742</b>	<b>554</b>	<b>295</b>	<b>5 953</b>	<b>5 119</b>
<b>Share of associate income</b>			<b>23</b>	<b>59</b>		

The South African motor retail operations continued to perform well in a record breaking new car market. New vehicle sales volumes increased by 26%, used vehicle retail volumes increased by over 5% and strongly accelerating demand for servicing resulted in an annual increase in hours sold of 6%. The higher sales volumes together with operational efficiency benefits arising out of the “fewer, bigger, better” dealership strategy resulted in significantly improved profitability. In Australia, the new car market continued to grow marginally to record levels. The expansion of our dealership network and upgrading of facilities in Melbourne and Sydney had a positive impact on performance, and sales volumes of vehicles and service hours both increased by over 20% year on year.

Avis Rent a Car Southern Africa increased its sale of rental days by 10% for the year. Demand was quiet at the start of the year, however, during the second quarter demand increased and volumes continued to grow throughout the year. Operational efficiencies in fleet utilisation and people productivity showed a pleasing improvement. Lower financing costs and stable new vehicle prices resulted in some industry pricing pressures, while servicing the strong demand from long standing customers resulted in the business being unable to capitalise on higher margin opportunities. In Scandinavia, rental day volumes also increased by 10% for the year, with strong demand being experienced in Sweden. Fewer accidents, as a result of mild weather conditions at the start of the year, negatively impacted volumes in the replacement market.



Avis Fleet Services experienced strong growth in demand for its value added services, while its long-term rental fleet continued to grow. The car rental operations improved their comparable profit before tax, while the fleet service operations showed a marginal decline as a result of lower financing and used car margins.

Associate income includes a strong performance from our DaimlerChrysler BEE joint venture in KwaZulu-Natal, but now excludes Avis.

## CEMENT AND LIME

R million	Revenue		Operating profit including fair value adjustments		Net operating assets	
	Year ended		Year ended		30 Sept	
	2005	2004	2005	2004	2005	2004
– Southern Africa	3 974	3 440	1 505	1 172	2 502	2 499
Share of associate income			2	11		

Continued strong growth in cement demand in both the residential and non-residential building sectors boosted cement volumes to record levels. This, together with improved operational efficiencies, tight cost control and some price realisation has resulted in another very good performance by the group. Revenue increased by 16%, with operating profit improving to R1 505 million (2004: R1 172 million). Cash flows remained strong.

Our domestic cement sales remained buoyant with volume growth of 14% experienced for the year and all provinces reflected significant growth with the exception of the Eastern Cape, where volumes decreased due to the completion of the Ngqura harbour project. Reduced economic growth resulted in a contraction in cement demand in Botswana. The increased domestic demand more than compensated for slightly reduced export volumes.

The PPC board approved the R1,36 billion Batsweledi project which will increase PPC's cement capacity by over 1 million tons per annum, in what will be South Africa's first new cement kiln in 20 years. An amount of R1,23 billion will be invested in the installation of a new kiln line and related infrastructure at the existing Dwaalboom cement factory. A further R130 million will be spent on recommissioning and upgrading the existing cement milling and dispatch facilities at the Jupiter factory situated in Germiston, Gauteng. The R48 million project to re-commission the 550 000 ton Jupiter plant, is currently well advanced and will provide security of cement supply to the market over the two and a half year construction and commissioning period of the new expansion project.

The lime business also increased profits.

## OPERATIONAL REVIEWS CONTINUED

### COATINGS

R million	Revenue		Operating profit including fair value adjustments		Net operating assets	
	Year ended 30 Sept		Year ended 30 Sept		30 Sept	
	2005	2004	2005	2004	2005	2004
– Southern Africa	1 558	1 374	285	214	522	403
– Australia and Asia	949	1 034	(29)	22	254	266
	2 507	2 408	256	236	776	669
<b>Share of associate income</b>			<b>20</b>	<b>27</b>		

Barloworld Coatings achieved another solid overall performance in the southern African businesses, with revenue growing 13% and margins improving to 18,3% (2004: 15,6%). Demand was strong in all sectors.

Retail sales led the way and this sector grew by 10%. Trade sales showed growth of 12% as the building industry continues to experience good growth.

The automotive coatings businesses again performed well with the wholly owned refinish business returning a particularly pleasing result due to a buoyant market. The joint venture with DuPont Automotive Systems in the OEM sector of the automotive coatings market performed well.

2005 was an excellent year for the colourant division with profits ahead of last year. The position in South Africa and the neighbouring territories was strengthened, and exports now contribute more than 45% of sales volume. Hamilton Brush, acquired early in the 2005 financial year, was successfully integrated. This business not only expanded the offering to customers, but also delivered results in line with expectations.

In Australia the difficult trading conditions continued and resulted in a disappointing performance by that business unit. Bunnings, a major reseller in the retail market in Australia and a major retail customer, continued on a significant destocking exercise, which had a material impact on the business. Considerable time and attention has been devoted to structural solutions.

## SCIENTIFIC

R million	Revenue		Operating profit including fair value adjustments		Net operating assets	
	Year ended 30 Sept		Year ended 30 Sept		30 Sept	
	2005	2004	2005	2004	2005	2004
– Europe	1 009	928	24	40	629	734
– North America	382	536	(6)	4	359	326
– Asia	135	159	4	5	87	81
	1 526	1 623	22	49	1 075	1 141

The Laboratory division again experienced mixed trading conditions with reasonable performances in the UK and Spain while other European markets remained flat.

In Melles Griot, the semiconductor industry is experiencing another significant downturn, which has had a marked impact on volumes and margins.

A full strategic review of all businesses was conducted during the year. Restructuring costs of some R23 million were incurred in Laboratory and R6 million in Melles Griot to undertake restructuring changes identified by the strategic review.

## STEEL TUBE

R million	Revenue		Operating profit including fair value adjustments		Net operating assets	
	Year ended 30 Sept		Year ended 30 Sept		30 Sept	
	2005	2004	2005	2004	2005	2004
– Southern Africa	1 603	1 739	46	52	593	480
<b>Share of associate income</b>			4	8		

Revenue dropped as a result of the loss of the stainless tube export market.

The carbon steel tube and pipe businesses had a good year despite a steel price reduction in August 2005. Operating profits were, however, disappointing due to the losses incurred at the stainless operation. The stainless business has been merged with our cold rolled operation to form a precision business in order to take full advantage of the sales and other synergies.

Net assets increased as a result of changes in supplier terms.

## OPERATIONAL REVIEWS CONTINUED

### CORPORATE AND OTHER

R million	Revenue Year ended 30 Sept		Operating profit including fair value adjustments Year ended 30 Sept		Net operating assets 30 Sept	
	2005	2004	2005	2004	2005	2004
– Southern Africa	561	311	40	(4)	870	828
– Europe	177	500	(54)	(10)	85	85
	738	811	(14)	(14)	955	913

Barloworld Logistics in South Africa continues its growth. During the past year increased sales activity has resulted in the securing of a number of large clients and projects, while existing contracts are now beginning to show good profitability. The logistics business in Iberia has consolidated the growth of previous years.

Corporate office costs in southern Africa were lower and the small loss on fair value adjustments to financial instruments last year was turned into a small gain this year. In Europe, results were adversely affected by reduced fair value gains, following the redemption last year of the convertible bond, and increased claims borne by the insurance captive. Top-up contributions to the UK pension fund of R24 million continued in the current year. The decline in revenue in Europe relates mainly to the sale of the Henry Cooke paper business during the prior year.

# Dividend

## DECLARATION

for the year ended 30 September 2005: Dividend Number 153

Notice is hereby given that the following dividend has been declared in respect of the year ended 30 September 2005: Number 153 (final dividend) of 325 cents per ordinary share (2004: 265 cents per ordinary share).

In compliance with the requirements of the JSE Limited, the following dates are applicable:

Last day to trade cum dividend	Friday, 6 January 2006
Shares trade ex dividend	Monday, 9 January 2006
Record date	Friday, 13 January 2006
Payment date	Monday, 16 January 2006

Share certificates may not be dematerialised or rematerialised between Monday, 9 January 2006 and Friday, 13 January 2006, both days inclusive.

On behalf of the board

**S Mngomezulu**

Secretary

## DIRECTORS

**Independent:** WAM Clewlow (chairman), SAM Baqwa, MJ Levett, DB Ntsebeza, LA Tager, G Rodriquez de Castro de los Rios\*\*\*, EP Theron, RC Tomkinson\*, SB Pfeiffer\*\*

**Executive:** AJ Phillips (chief executive)\*, PJ Blackbeard, MD Coward, LS Day\*, BP Diamond, JE Gomersall\*, AJ Lamprecht, M Laubscher, PM Surgey, CB Thomson

*\*British \*\*American \*\*\*Spanish*

## GROUP INCOME STATEMENT

for the year ended 30 September

R million	Note	Audited		%
		2005	2004*	
<b>Revenue</b>		<b>39 401</b>	36 672	7
<b>Operating profit before goodwill amortisation</b>		<b>3 480</b>	2 979	17
Goodwill amortisation		0	(148)	
<b>Operating profit</b>		<b>3 480</b>	2 831	23
Fair value adjustments on financial instruments		(56)	(107)	
Finance costs		(463)	(474)	
Income from investments		187	259	
<b>Profit before exceptional items</b>		<b>3 148</b>	2 509	25
Exceptional items	2	4	40	
<b>Profit before taxation</b>		<b>3 152</b>	2 549	
Taxation		(891)	(836)	
STC on dividends paid		(142)	(52)	
<b>Profit after taxation</b>		<b>2 119</b>	1 661	
Income from associates and joint ventures		57	107	
<b>Net profit</b>		<b>2 176</b>	1 768	23
Attributable to:				
Minority shareholders		315	259	22
Barloworld Limited shareholders		1 861	1 509	23
		<b>2 176</b>	1 768	
<b>Net profit per share** (cents)</b>				
– basic		<b>897,4</b>	756,9	19
– fully diluted		<b>877,3</b>	738,9	19

\* Restated – refer note 5

\*\* Refer note 1 for details of headline earnings per share calculation

## GROUP BALANCE SHEET

at 30 September

R million	Audited	
	2005	2004*
<b>ASSETS</b>		
<b>Non-current assets</b>	<b>14 070</b>	<b>13 946</b>
Property, plant and equipment	7 922	7 706
Goodwill	2 485	2 433
Intangible assets	260	242
Investment in associates and joint ventures	518	319
Finance lease receivables	1 495	1 631
Long-term financial assets	840	1 098
Deferred taxation assets	550	517
<b>Current assets</b>	<b>14 535</b>	<b>13 897</b>
Vehicle rental fleet	2 196	1 887
Inventories	4 825	5 134
Trade and other receivables	5 897	5 267
Taxation	38	47
Cash and cash equivalents	1 399	1 443
Assets classified as held for sale	180	119
<b>Total assets</b>	<b>28 605</b>	<b>27 843</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Capital and reserves</b>		
Share capital and premium	1 397	1 209
Other reserves	1 484	1 957
Retained income	9 198	7 936
<b>Interest of shareholders of Barloworld Limited</b>	<b>12 079</b>	<b>11 102</b>
Minority interest	646	719
<b>Interest of all shareholders</b>	<b>12 725</b>	<b>11 821</b>
<b>Non-current liabilities</b>	<b>7 103</b>	<b>6 938</b>
Interest-bearing	5 410	4 871
Deferred taxation liabilities	906	797
Provisions	383	503
Other non-interest-bearing	404	767
<b>Current liabilities</b>	<b>8 777</b>	<b>9 084</b>
Trade and other payables	5 208	5 284
Provisions	480	493
Taxation	457	468
Amounts due to bankers and short-term loans	2 632	2 839
<b>Total equity and liabilities</b>	<b>28 605</b>	<b>27 843</b>

\* Restated – refer note 5

## GROUP CASH FLOW STATEMENT

for the year ended 30 September

R million	Audited	
	2005	2004*
<b>Cash flow from operating activities</b>		
Operating cash flows before movements in working capital	5 275	4 463
Increase in working capital	(475)	(206)
Cash generated from operations	4 800	4 257
Realised adjustments on financial instruments	(18)	(52)
Finance costs and investment income	(231)	(178)
Taxation paid	(975)	(874)
Cash flow from operations	3 576	3 153
Dividends paid	(1 197)	(871)
Cash retained from operating activities	2 379	2 282
<b>Net cash used in investing activities</b>	<b>(2 980)</b>	<b>(2 124)</b>
Acquisition of subsidiaries and investments	(443)	(1 649)
Proceeds on disposal of subsidiaries and investments	69	210
Net investment in fleet leasing and rental assets	(1 629)	(1 646)
Acquisition of property, plant, equipment and intangibles	(1 186)	(805)
Proceeds on disposal of property, plant and equipment	209	288
Proceeds on sale of lease receivable book	0	1 478
<b>Net cash (outflow)/inflow before financing activities</b>	<b>(601)</b>	<b>158</b>
<b>Net cash from/(used in) financing activities</b>	<b>601</b>	<b>(258)</b>
Ordinary shares issued	188	13
Increase/(decrease) in interest-bearing liabilities	413	(271)
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>0</b>	<b>(100)</b>
Cash and cash equivalents at beginning of the year	1 443	1 547
Effect of foreign exchange rate movements on cash balances	(44)	(4)
<b>Cash and cash equivalents at end of the year</b>	<b>1 399</b>	<b>1 443</b>

\* Restated – refer note 5



## STATEMENT OF CHANGES IN EQUITY

for the year ended 30 September

R million	Notes	Audited	
		2005	2004*
<b>INTEREST OF BARLOWORLD LIMITED SHAREHOLDERS</b>			
Balance at the beginning of the year		11 821	10 436
Adjustment to opening balance for changes in accounting policy			(46)
Net movements not recognised through the income statement		(1 272)	(337)
Barloworld Limited ordinary shares issued		188	467
Movement on foreign currency translation reserve		(279)	(107)
Translation reserves realised on liquidation of offshore subsidiary		0	57
Translation effect of deconsolidation of Porthold		0	157
Dividends on ordinary shares		(1 197)	(871)
Other reserve movements		16	(40)
Movements recognised through the income statement			
Net profit for the year		2 176	1 768
Interest of Barloworld Limited shareholders at the end of the year		12 725	11 821

## GROUP SALIENT FEATURES

for the year ended 30 September

	Audited	
	2005	2004*
Number of ordinary shares in issue, net of buy-back (000)	<b>208 612</b>	203 802
Net asset value per share including investments at fair value (cents)	<b>5 904</b>	5 550
Total borrowings to total shareholders' funds (%)		
– Trading segment**	<b>19,8</b>	21,1
– Total group	<b>63,2</b>	65,2
Interest cover (times)		
– Trading segment**	<b>10,6</b>	7,6
– Total group	<b>5,9</b>	4,5
Return on net assets (%)		
– Trading segment**	<b>24,6</b>	22,3
– Total group	<b>17,8</b>	17,1
Cash flow return on investment – CFROI® (%)	<b>10,3</b>	8,9
Return on ordinary shareholders' funds (excluding exceptional items) (%)	<b>16,0</b>	14,4

\* Restated – refer note 5

\*\* Trading segment includes manufacturing and dealership businesses, but excludes leasing and car rental

## SEGMENTAL SUMMARY

### BUSINESS AND GEOGRAPHICAL SEGMENTS\*

R millions	Consolidated		Eliminations		Equipment			
	2005	2004	2005	2004	Trading 2005	Trading 2004	Leasing 2005	Leasing 2004
<b>Revenue</b>								
Southern Africa	22 993	20 148			4 983	4 939	–	180
Europe	9 315	9 065			5 301	5 117	–	–
North America	4 402	4 935			–	–	–	–
Australia and Asia	2 691	2 524			–	–	–	–
	39 401	36 672			10 284	10 056	–	180
Inter-segment revenue**	–	–	(1 022)	(1 578)	138	812	–	–
	39 401	36 672	(1 022)	(1 578)	10 422	10 868	–	180
<b>Segment result</b>								
Operating profit before goodwill amortisation								
Southern Africa	2 834	2 235			477	525	–	28
Europe	628	664			484	475	–	–
North America	31	47			–	–	–	–
Australia and Asia	(13)	33			–	–	–	–
<b>Operating profit before goodwill amortisation</b>	3 480	2 979			961	1 000	–	28
Fair value adjustments on financial instruments	(56)	(107)			(51)	(121)	–	–
<b>Total segment result</b>	3 424	2 872			910	879	–	28
<b>By geographical region</b>								
Southern Africa	2 778	2 109			426	404	–	28
Europe	628	684			484	475	–	–
North America	31	47			–	–	–	–
Australia and Asia	(13)	32			–	–	–	–
<b>Total segment result</b>	3 424	2 872			910	879	–	28
Income from associates	57	107			8	3	–	–
<b>Segment result including associate income</b>	3 481	2 979			918	882	–	28
Goodwill amortisation	–	(148)						
Finance costs	(463)	(474)						
Income from investments	187	259						
Exceptional items	4	40						
<b>Taxation</b>	3 209	2 656						
	(1 033)	(888)						
<b>Net profit</b>	2 176	1 768						
<b>Cash flows per segment</b>								
Cash flows from operating activities	2 379	2 282			427	731	–	106
Cash flows from investing activities	(2 980)	(2 124)			(501)	(609)	–	1 398
Cash flows from financing activities	601	(258)			93	141	–	(1 433)
<b>Non cash expenses per segment</b>								
Depreciation	1 826	1 534			406	410	–	35
Amortisation of intangibles excluding goodwill	60	69			23	27	–	–
Impairment losses	21	108			1	–	–	–

\* The geographical segments are determined by the location of assets.

\*\* Inter-segment revenue is priced on an arms length basis.

	Industrial Distribution						Motor			
R millions	Trading 2005	2004	Leasing 2005	2004	Trading 2005	2004	Car rental 2005	2004	Leasing 2005	2004
Revenue										
Southern Africa	–	–	–	–	8 795	7 501	881	369	638	295
Europe	1 983	1 888	367	386	–	–	478	246	–	–
North America	3 922	4 300	98	99	–	–	–	–	–	–
Australia and Asia	–	–	–	–	1 607	1 331	–	–	–	–
	5 905	6 188	465	485	10 402	8 832	1 359	615	638	295
Inter-segment revenue**	–	–	–	–	19	142	2	–	–	–
	5 905	6 188	465	485	10 421	8 974	1 361	615	638	295
Segment result										
Operating profit before goodwill amortisation										
Southern Africa	–	–	–	–	185	110	211	86	88	51
Europe	42	77	66	55	–	–	66	47	–	–
North America	77	49	(40)	(6)	–	–	–	–	–	–
Australia and Asia	–	–	–	–	12	4	–	–	–	–
Operating profit before goodwill amortisation	119	126	26	49	197	114	277	133	88	51
Fair value adjustments on financial instruments	–	–	–	–	(7)	(3)	(1)	–	–	–
Total segment result	119	126	26	49	190	111	276	133	88	51
By geographical region										
Southern Africa	–	–	–	–	178	106	210	86	88	51
Europe	42	77	66	55	–	–	66	47	–	–
North America	77	49	(40)	(6)	–	–	–	–	–	–
Australia and Asia	–	–	–	–	12	5	–	–	–	–
Total segment result	119	126	26	49	190	111	276	133	88	51
Income from associates	–	(1)	–	–	23	59	–	–	–	–
Segment result including associate income	119	125	26	49	213	170	276	133	88	51
Goodwill amortisation										
Finance costs										
Income from investments										
Exceptional items										
Taxation										
Net profit										
Cash flows per segment										
Cash flows from operating activities	257	161	154	352	107	(57)	(121)	233	423	125
Cash flows from investing activities	(273)	2	(272)	(979)	(145)	100	(638)	(1 082)	(482)	(433)
Cash flows from financing activities	36	(132)	57	776	(521)	4	1 214	1 001	61	256
Non cash expenses per segment										
Depreciation	176	174	177	228	34	35	352	140	318	145
Amortisation of intangibles excluding goodwill	13	13	–	–	2	–	–	–	–	–
Impairment losses	28	81	–	–	–	27	(4)	–	–	–

continued overleaf

## SEGMENTAL SUMMARY CONTINUED

### BUSINESS AND GEOGRAPHICAL SEGMENTS\*

R millions	Cement & Lime 2005 2004		Coatings 2005 2004		Scientific 2005 2004		Steel Tube 2005 2004		Corporate and other 2005 2004	
<b>Revenue</b>										
Southern Africa	3 974	3 440	1 558	1 374	–	–	1 603	1 739	561	311
Europe	–	–	–	–	1 009	928	–	–	177	500
North America	–	–	–	–	382	536	–	–	–	–
Australia and Asia	–	–	949	1 034	135	159	–	–	–	–
	3 974	3 440	2 507	2 408	1 526	1 623	1 603	1 739	738	811
Inter-segment revenue**	–	–	115	120	–	–	–	–	748	504
	3 974	3 440	2 622	2 528	1 526	1 623	1 603	1 739	1 486	1 315
<b>Segment result</b>										
Operating profit before goodwill amortisation										
Southern Africa	1 512	1 172	285	217	–	–	45	46	31	–
Europe	–	–	–	–	24	40	–	–	(54)	(30)
North America	–	–	–	–	(6)	4	–	–	–	–
Australia and Asia	–	–	(29)	24	4	5	–	–	–	–
Operating profit before goodwill amortisation	1 512	1 172	256	241	22	49	45	46	(23)	(30)
Fair value adjustments on financial instruments	(7)	–	–	(5)	–	–	1	6	9	16
<b>Total segment result</b>	1 505	1 172	256	236	22	49	46	52	(14)	(14)
<b>By geographical region</b>										
Southern Africa	1 505	1 172	285	214	–	–	46	52	40	(4)
Europe	–	–	–	–	24	40	–	–	(54)	(10)
North America	–	–	–	–	(6)	4	–	–	–	–
Australia and Asia	–	–	(29)	22	4	5	–	–	–	–
<b>Total segment result</b>	1 505	1 172	256	236	22	49	46	52	(14)	(14)
Income from associates	2	11	20	27	–	–	4	8	–	–
<b>Segment result including associate income</b>	1 507	1 183	276	263	22	49	50	60	(14)	(14)
Goodwill amortisation										
Finance costs										
Income from investments										
Exceptional items										
<b>Taxation</b>										
<b>Net profit</b>										
<b>Cash flows per segment</b>										
Cash flows from operating activities	734	572	107	101	75	71	(54)	97	270	(210)
Cash flows from investing activities	(129)	(44)	(69)	(49)	(55)	84	(20)	(9)	(396)	(503)
Cash flows from financing activities	(65)	34	223	(32)	(23)	(15)	31	(22)	(505)	(836)
<b>Non cash expenses per segment</b>										
Depreciation	155	152	51	57	50	60	29	30	78	68
Amortisation of intangibles excluding goodwill	3	4	6	5	4	11	1	2	8	7
Impairment losses	(4)	3	–	–	–	–	–	(3)	–	–

\* The geographical segments are determined by the location of assets.

\*\* Inter-segment revenue is priced on an arms length basis.

R millions	Consolidated		Eliminations		Equipment			
	2005	2004	2005	2004	Trading 2005	Trading 2004	Leasing 2005	Leasing 2004
<b>Assets</b>								
Property, plant and equipment	7 922	7 706			1 775	1 900	–	–
Goodwill	2 485	2 433			188	195	–	–
Intangible assets	260	242			98	121	–	–
Investment in associates and joint ventures	518	319			331	133	–	–
Long-term finance lease receivables	1 495	1 631			2	37	–	–
Long-term financial assets	840	1 098			11	(6)	–	–
Vehicle rental fleet	2 196	1 887			–	–	–	–
Inventories	4 825	5 134			1 827	2 292	–	–
Trade and other receivables	5 897	5 267			1 701	1 732	–	–
Assets classified as held for sale	180	119			24	–	–	–
<b>Segment assets</b>	<b>26 618</b>	<b>25 836</b>			<b>5 957</b>	<b>6 404</b>	<b>–</b>	<b>–</b>
<b>By geographical region</b>								
Southern Africa	14 384	13 323			2 669	2 691	–	–
Europe	8 636	8 965			3 288	3 713	–	–
North America	2 539	2 544			–	–	–	–
Australia and Asia	1 059	1 004			–	–	–	–
<b>Total segment assets</b>	<b>26 618</b>	<b>25 836</b>			<b>5 957</b>	<b>6 404</b>	<b>–</b>	<b>–</b>
Taxation	38	47						
Deferred tax assets	550	517						
Cash and cash equivalents	1 399	1 443						
<b>Consolidated total assets</b>	<b>28 605</b>	<b>27 843</b>						
<b>Liabilities</b>								
Long term non-interest-bearing	787	1 270			149	521	–	–
Trade and other payables incl provisions	5 688	5 777			1 585	1 956	–	–
<b>Segment liabilities</b>	<b>6 475</b>	<b>7 047</b>			<b>1 734</b>	<b>2 477</b>	<b>–</b>	<b>–</b>
<b>By geographical region</b>								
Southern Africa	3 739	3 624			834	867	–	–
Europe	1 964	2 683			900	1 610	–	–
North America	453	418			–	–	–	–
Australia and Asia	319	322			–	–	–	–
<b>Total segment liabilities</b>	<b>6 475</b>	<b>7 047</b>			<b>1 734</b>	<b>2 477</b>	<b>–</b>	<b>–</b>
Interest-bearing liabilities	8 042	7 710						
Deferred tax liabilities	906	797						
Taxation	457	468						
<b>Consolidated total liabilities</b>	<b>15 880</b>	<b>16 022</b>						
<b>Capital additions</b>								
Southern Africa	3 027	1 894			302	525	–	–
Europe	1 729	1 078			361	287	–	–
North America	280	301			–	–	–	–
Australia and Asia	56	77			–	–	–	–
	<b>5 092</b>	<b>3 350</b>	<b>–</b>	<b>–</b>	<b>663</b>	<b>812</b>	<b>–</b>	<b>–</b>

continued overleaf

## SEGMENTAL SUMMARY CONTINUED

### BUSINESS AND GEOGRAPHICAL SEGMENTS\*

R millions	Industrial Trading		Distribution Leasing		Trading		Motor Car rental		Leasing	
	2005	2004	2005	2004	2005	2004	2005	2004	2005	2004
<b>Assets</b>										
Property, plant and equipment	649	597	667	664	437	355	90	82	1 477	1 337
Goodwill	261	279	—	—	43	39	1 182	1 152	3	—
Intangible assets	37	28	—	—	8	3	3	—	2	—
Investment in associates and joint ventures	—	—	—	—	48	27	—	—	—	—
Long-term finance lease receivables	—	—	1 484	1 582	—	—	—	—	—	—
Long-term financial assets	25	19	—	1	3	8	2	6	—	—
Vehicle rental fleet	—	—	—	—	—	—	2 196	1 887	—	—
Inventories	614	620	—	—	1 123	916	4	—	1	—
Trade and other receivables	618	581	591	526	287	301	437	376	81	67
Assets classified as held for sale	4	—	12	—	7	—	81	84	52	35
<b>Segment assets</b>	<b>2 208</b>	<b>2 124</b>	<b>2 754</b>	<b>2 773</b>	<b>1 956</b>	<b>1 649</b>	<b>3 995</b>	<b>3 587</b>	<b>1 616</b>	<b>1 439</b>
<b>By geographical region</b>										
Southern Africa	—	—	—	—	1 468	1 247	2 567	2 252	1 616	1 439
Europe	820	793	2 015	1 957	—	—	1 428	1 335	—	—
North America	1 388	1 331	739	816	—	—	—	—	—	—
Australia and Asia	—	—	—	—	488	402	—	—	—	—
<b>Total segment assets</b>	<b>2 208</b>	<b>2 124</b>	<b>2 754</b>	<b>2 773</b>	<b>1 956</b>	<b>1 649</b>	<b>3 995</b>	<b>3 587</b>	<b>1 616</b>	<b>1 439</b>
Taxation										
Deferred tax assets										
Cash and cash equivalents										
<b>Consolidated total assets</b>										
<b>Liabilities</b>										
Long-term non-interest-bearing	59	81	72	69	52	79	1	50	155	135
Trade and other payables incl provisions	720	668	45	38	865	715	367	463	174	114
<b>Segment liabilities</b>	<b>779</b>	<b>749</b>	<b>117</b>	<b>107</b>	<b>917</b>	<b>794</b>	<b>368</b>	<b>513</b>	<b>329</b>	<b>249</b>
<b>By geographical region</b>										
Southern Africa	—	—	—	—	828	727	171	297	329	249
Europe	382	405	113	104	—	—	197	216	—	—
North America	397	344	4	3	—	—	—	—	—	—
Australia and Asia	—	—	—	—	89	67	—	—	—	—
<b>Total segment liabilities</b>	<b>779</b>	<b>749</b>	<b>117</b>	<b>107</b>	<b>917</b>	<b>794</b>	<b>368</b>	<b>513</b>	<b>329</b>	<b>249</b>
Interest-bearing liabilities										
Deferred tax liabilities										
Taxation										
<b>Consolidated total liabilities</b>										
<b>Capital additions</b>										
Southern Africa	—	—	—	—	118	91	1 330	551	855	360
Europe	117	57	217	101	—	—	991	542	—	—
North America	186	176	87	109	—	—	—	—	—	—
Australia and Asia	—	—	—	—	31	55	—	—	—	—
	<b>303</b>	<b>233</b>	<b>304</b>	<b>210</b>	<b>149</b>	<b>146</b>	<b>2 321</b>	<b>1 093</b>	<b>855</b>	<b>360</b>

\* The geographical segments are determined by the location of assets.

R millions	Cement & Lime 2005 2004		Coatings 2005 2004		Scientific 2005 2004		Steel Tube 2005 2004		Corporate and other 2005 2004	
<b>Assets</b>										
Property, plant and equipment	1 247	1 225	303	288	294	302	235	236	748	720
Goodwill	384	369	31	31	255	265	–	–	138	103
Intangible assets	12	15	22	8	8	8	3	3	67	56
Investment in associates and joint ventures	–	8	88	78	–	–	9	12	42	61
Long-term finance lease receivables	–	–	–	–	–	–	–	–	9	12
Long-term financial assets	509	674	1	–	3	86	–	–	286	310
Vehicle rental fleet	–	–	–	–	–	–	–	–	–	–
Inventories	223	215	400	365	366	402	260	320	7	4
Trade and other receivables	646	441	476	452	403	352	300	283	357	156
Assets classified as held for sale	–	–	–	–	–	–	–	–	–	–
<b>Segment assets</b>	<b>3 021</b>	<b>2 947</b>	<b>1 321</b>	<b>1 222</b>	<b>1 329</b>	<b>1 415</b>	<b>807</b>	<b>854</b>	<b>1 654</b>	<b>1 422</b>
<b>By geographical region</b>										
Southern Africa	3 021	2 947	889	773	–	–	807	854	1 347	1 120
Europe	–	–	–	–	779	865	–	–	307	302
North America	–	–	–	–	411	397	–	–	–	–
Australia and Asia	–	–	432	449	139	153	–	–	–	–
<b>Total segment assets</b>	<b>3 021</b>	<b>2 947</b>	<b>1 321</b>	<b>1 222</b>	<b>1 329</b>	<b>1 415</b>	<b>807</b>	<b>854</b>	<b>1 654</b>	<b>1 422</b>
Taxation										
Deferred tax assets										
Cash and cash equivalents										
<b>Consolidated total assets</b>										
<b>Liabilities</b>										
Long-term non-interest-bearing	102	119	40	70	15	16	1	–	141	130
Trade and other payables incl provisions	417	329	505	483	239	258	213	374	558	379
<b>Segment liabilities</b>	<b>519</b>	<b>448</b>	<b>545</b>	<b>553</b>	<b>254</b>	<b>274</b>	<b>214</b>	<b>374</b>	<b>699</b>	<b>509</b>
<b>By geographical region</b>										
Southern Africa	519	448	367	370	–	–	214	374	477	292
Europe	–	–	–	–	150	131	–	–	222	217
North America	–	–	–	–	52	71	–	–	–	–
Australia and Asia	–	–	178	183	52	72	–	–	–	–
<b>Total segment liabilities</b>	<b>519</b>	<b>448</b>	<b>545</b>	<b>553</b>	<b>254</b>	<b>274</b>	<b>214</b>	<b>374</b>	<b>699</b>	<b>509</b>
Interest-bearing liabilities										
Deferred tax liabilities										
Taxation										
<b>Consolidated total liabilities</b>										
<b>Capital additions</b>										
Southern Africa	182	74	47	39	–	–	28	28	165	226
Europe	–	–	–	–	38	88	–	–	5	3
North America	–	–	–	–	7	16	–	–	–	–
Australia and Asia	–	–	17	18	8	4	–	–	–	–
	<b>182</b>	<b>74</b>	<b>64</b>	<b>57</b>	<b>53</b>	<b>108</b>	<b>28</b>	<b>28</b>	<b>170</b>	<b>229</b>

## NOTES

for the year ended 30 September

		AUDITED	
		2005	2004*
		Rm	Rm
<b>1.</b>	<b>RECONCILIATION OF NET PROFIT TO HEADLINE EARNINGS</b>		
	Net profit	2 176	1 768
	Minority shareholders	(315)	(259)
	Profit on disposal of properties, investments and subsidiaries	(25)	(108)
	Impairment losses	21	108
	Goodwill amortisation		148
	Realisation of translation reserves on liquidation of offshore subsidiary		57
	Interest in associate goodwill amortisation		6
	Profit on sale of plant and equipment excluding rental assets	(2)	(15)
	Taxation on exceptional items	(6)	(7)
	Attributable exceptional items of associates (impairment losses)		3
	Interest of outside shareholders in exceptional items	4	
	<b>Headline earnings</b>	<b>1 853</b>	<b>1 701</b>
	<b>Weighted average number of ordinary shares in issue during the year (000)</b>		
	– basic	207 367	199 375
	– fully diluted	212 117	204 212
	<b>Headline earnings per share</b>		
	– basic	893,6	853,2
	– fully diluted	873,6	833,0
<b>2.</b>	<b>EXCEPTIONAL ITEMS</b>		
	Profit on disposal of properties, investments and subsidiaries	25	108
	Impairment losses	(21)	(108)
	Realisation of translation reserve on liquidation of offshore subsidiary		(57)
	Reversal of pension fund closure provision		100
		4	43
	Attributable exceptional items of associates (impairment losses)		(3)
	<b>Gross exceptional profits</b>	<b>4</b>	<b>40</b>
	Taxation	6	(23)
	Interest of outside shareholders	(4)	
	<b>Net exceptional profits</b>	<b>6</b>	<b>17</b>

\* Restated – refer note 5



		AUDITED	
		2005	2004*
		Rm	Rm
<b>3. DIVIDENDS</b>			
<b>Ordinary shares</b>			
Final dividend No 151 paid on 17 January 2005: 265 cents per share (2004: 200 cents)		602	431
Interim dividend No 152 paid on 13 June 2005: 130 cents per share (2004: 115 cents)		296	255
		898	686
Dividend attributable to the share buy-back		(75)	(60)
Paid to Barloworld Limited shareholders		823	626
Paid to minorities		374	245
		1 197	871
Dividends per share (cents)		455	380
– interim (declared May)		130	115
– final (declared November)		325	265
<b>4. CONTINGENT LIABILITIES</b>			
Guarantees, claims and net repurchase commitments		296	194

### 5. ACCOUNTING POLICIES AND COMPARATIVE INFORMATION

This report has been extracted from the annual financial statements which have been prepared in accordance with International Financial Reporting Standards (IFRS) on a basis consistent with the prior year except for the adoption of the following new or revised standards and interpretations:

- IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors
- IAS 16 Property, Plant and Equipment
- IAS 36 Impairment of Assets
- IAS 38 Intangible Assets
- IFRS 3 Business Combinations
- IFRS 4 Insurance Contracts
- IFRIC 1 Changes in Existing Decommissioning, Restoration and Similar Liabilities

Comparative information has been restated for the effects of adopting IAS 16 Property, Plant and Equipment (Revised) and IFRIC Interpretation 1 Changes in Existing Decommissioning, Restoration and Similar Liabilities. Comparatives have also been restated for the effect of accounting for operating leases with fixed escalations on a straight-line basis in terms of circular 7/2005 issued by the South African Institute of Chartered Accountants and in accordance with IAS 17.

With the adoption of IFRS 3 Business Combinations, the amortisation of goodwill has ceased with effect from the beginning of the current financial year. As required by the standard no restatement of comparatives has been made. The adoption of the rest of the abovementioned standards has not had a material impact on the group's results.

## NOTES CONTINUED

for the year ended 30 September 2005

### 5. ACCOUNTING POLICIES AND COMPARATIVE INFORMATION (CONTINUED)

The aggregate effect of the above changes on the annual financial statements for the year ended 30 September 2004 is as follows:

	Previously stated Rm	Adjust- ments Rm	Restated Rm
<b>Income statement</b>			
Operating profit	2 836	(5)	2 831
Finance cost	(468)	(6)	(474)
Taxation	(891)	3	(888)
Net profit – 2004	1 517	(8)	1 509
<b>Balance sheet</b>			
Property, plant and equipment	7 728	(22)	7 706
Goodwill	2 432	1	2 433
Deferred taxation assets	498	19	517
Long-term financial assets	1 096	2	1 098
Short-term trade and other receivables	5 266	1	5 267
Minority interest	721	(2)	719
Total shareholders' interest	11 875	(54)	11 821
Deferred taxation liabilities	803	(6)	797
Long-term non-interest-bearing liabilities	1 215	55	1 270
Short-term trade and other payables	5 272	12	5 284
<b>Net profit per share (cents) – basic</b>	<b>760,9</b>	<b>(4,0)</b>	<b>756,9</b>

For a better understanding of the group's financial position, the results of its operations and cash flows for the year, this summarised report of its annual results should be read in conjunction with the annual financial statements from which it was derived.

### 6. POST-BALANCE SHEET EVENTS

Effective from the end of October 2005, the group acquired the Avis and Budget businesses in Denmark for DKK 170 million (R180 million) from privately owned Biludan Gruppen A/S. These businesses will be integrated with Barloworld's existing Scandinavian car rental operations.

### 7. PORTLAND HOLDINGS LIMITED (PORTHOLD)

The results of Porthold, a wholly owned Zimbabwean subsidiary of Pretoria Portland Cement Company Limited have in terms of the exclusion contained in IAS 27 (Consolidated and Separate Financial Statements) not been consolidated into the group results as at 30 September 2005 as was the case in the prior period.

### 8. AUDIT OPINION

The consolidated financial statements for the year have been audited by Deloitte & Touche and the accompanying unqualified audit report as well as their unqualified audit report on this set of summarised financial information is available for inspection at the company's registered office.