

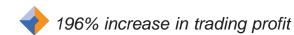
# Hosken Consolidated Investments Limited

Incorporated in the Republic of South Africa Share code: HCI ISIN: ZAE000003257 Registration number 1973/007111/06 "HCI" or "the company" or "the group"

# Unaudited group interim results for the six months ended 30 September 2006



44% increase in revenue



117% increase in adjusted headline earnings per share

### ABRIDGED CONSOLIDATED INCOME STATEMENT

30 September 2006 R'000		30 September 2005 R'000	%	31 March 2006 R'000
	(Unaudited)	(Unaudited)	Change	(Audited)
Revenue Trading expenses	1 227 071 (969 121)	850 944 (763 733)	44 27	2 111 982 (1 732 237)
Trading profit Transaction costs and raising fees	257 950 -	87 211 (44 362)	196	379 745 (72 479)
Net funding income Investment income Finance costs	35 196 71 727 (69 360)	43 510 30 807 (38 165)	133 82	14 243 106 954 (118 210)
Share of associated companies' profits  Negative goodwill released	118 537	52 060 –	128	152 099 8 968
Investment surplus Fair value adjustments of	51 334	3 408		3 177 1 593
investment properties Fair value adjustments of investments Impairment of investments	354 (2 021)	127 389 -	_	11 506 (225)
Profit before taxation Taxation	463 717 (100 934)	261 858 (82 009)	77	487 371 (200 889)
Group profit	362 783	179 849	102	286 482
Attributable to: Equity holders of the parent Minority interest	276 998 85 785	155 667 24 182		231 195 55 287
	362 783	179 849	_	286 482
Reconciliation of headline profit			-	
Profit attributable to equity holders of the parent Adjusted for:	276 998	155 667	78	231 195
Investment surplus Impairment of investments	(40 587) 2 021	(3 408) -		(3 151) -
Revaluation of investment properties Negative goodwill on acquisition of subsidiary	_	-		(9 837) (8 476)
Impairment of assets Profit on sale of assets	(1 358)	- (360)	_	1 673 (1 079)
Headline profit Deferred tax in respect of losses	237 074	151 899	56	210 325 (23 891)
Deferred tax in respect of STC credits Fair value adjustment in respect of Johnnic Holdings	11 355	21 863 (108 918)		67 163 –
Non-recurring transaction costs and raising fees	_	44 362		72 479
Adjusted headline profit	248 429	109 206	127	326 076
Earnings per share (cents)  - Basic  - Headline	223,74 191,49	131,88 128,69	70 49	192,90 175,49
<ul> <li>Adjusted headline</li> <li>Weighted average number of</li> </ul>	200,66	92,52	117	272,06
shares in issue ('000) Actual number of share in issue at end of period (net of treasury	123 806	118 037		119 853
shares) ('000) Diluted earnings per share (cents)	123 211	118 197	70	122 882
<ul><li>Basic</li><li>Headline</li><li>Adjusted headline</li></ul>	220,80 188,98 198,03	128,16 125,06 89,91	72 51 120	188,39 171,38 265,70
Weighted average number of shares in issue ('000)	125 450	121 462		122 722

### ABRIDGED CONSOLIDATED BALANCE SHEET

30 September	30 September	31 March
2006	2005	2006
R'000	R'000	R'000
(unaudited)	(unaudited)	(audited)
7 712 093	6 116 481	7 099 468
838 113	521 217	795 130
153 955	13 729	154 235
_		82 683
		904 769
		120 270
		1 876
		357 664
	3 951 221	4 622 921
	-	3 400
294 670	15 538	56 520
3 602 041	5 696 846	3 441 241
1 265 163	1 132 007	1 090 590
1 711 495	4 367 829	1 568 572
625 383	197 010	782 079
11 314 134	11 813 327	10 540 709
2 993 833	1 786 789	2 586 291
2 029 790	1 567 256	1 751 429
964 043	219 533	834 862
5 649 386	4 876 998	5 431 328
4 674 666	4 005 907	4 666 651
51 131	52 435	53 737
900 989	818 656	688 640
22 600	_	22 300
	5 149 540	2 523 090
2 670 915	0 140 040	
		951 765
958 838 1 712 077	777 758 4 371 782	951 765 1 571 325
958 838	777 758	
958 838 1 712 077	777 758 4 371 782	1 571 325
	2006 R'000 (unaudited) 7 712 093 838 113 153 955 91 712 1 273 129 120 320 3 941 295 213 4 636 740 4 300 294 670 3 602 041 1 265 163 1 711 495 625 383 11 314 134 2 993 833 2 029 790 964 043 5 649 386 4 674 666 51 131 900 989	2006 R'000 R'000 (unaudited)  7 712 093 6 116 481  838 113 521 217 153 955 13 729 91 712 14 887 1 273 129 343 668 120 320 878 203 3 941 5 017 295 213 373 001 4 636 740 3 951 221 4 300 - 294 670 15 538 3 602 041 5 696 846 1 265 163 1 132 007 1 711 495 4 367 829 625 383 1786 789  2 029 790 1 567 256 964 043 219 533 5 649 386 4 876 998 4 674 666 4 005 907 51 131 52 435 900 989 818 656

### ABRIDGED CONSOLIDATED CASH FLOW STATEMENT

	30 September	30 September	31 March
	2006	2005	2006
	R'000	R'000	R'000
	(unaudited)	(unaudited)	(audited)
Cashflows from operating activities	214 595	(82 581)	294 575
Cashflows from investing activities	(592 848)	(818 051	(1 441 057)
Cashflows from financing activities	227 707	529 410	594 572
(Decrease)/increase in cash and cash equivalents Cash and cash equivalents At beginning of period On acquisition/disposal of subsidiaries	(150 546) 768 755 1 242	(371 222) 544 404 17 867	(551 910) 544 404 776 261
At end of period	619 451	191 049	768 755
Bank balances and deposits Bank overdrafts	625 383	197 010	782 079
	(5 932)	(5 961)	(13 324)
Cash and cash equivalents	619 451	191 049	768 755

Share-based

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share capital R'000	Share premium R'000	distributable reserves R'000	payment reserve R'000	Accumulated profits R'000	Minority interest R'000	Total R'000
Balances at 31 March 2005	29 499	534 685	-	1 476	823 853	126 801	1 516 314
Share capital and premium							
Shares issued	1 813	149 894	_	_	_	_	151 707
Shares repurchased	(500)	(53 500)	-	-	-	_	(54 000)
Treasury shares acquired by subsidiary	(91)	(1 749)	-	-	-	_	(1 840)
Share issue costs	_	(379)	-	-	-	_	(379)
Current operations							
Profit for the year	-	_	_	-	231 195	55 287	286 482
Share of pre-acquisition profit of subsidiary	_	_	_	_	34 904	_	34 904
Equity settled share-based payments	_	_	_	2 531	=	_	2 531
Foreign currency translation differences	_	_	(2 202)	_	=	_	(2 202)
Minority interest on acquisition of subsidiaries	_	_	_	_	=	660 473	660 473
Capital reductions and dividends	_	_	_	_	_	(7 699)	(7 699)
Balances at 31 March 2006	30 721	628 951	(2 202)	4 007	1 089 952	834 862	2 586 291
Share capital and premium							
Shares issued	275	34 225	-	_	-	-	34 500
Shares repurchased	(75)	(11 625)	_	_	_	_	(11 700)
Treasury shares acquired by subsidiary	(119)	(21 187)	-	_	-	-	(21 306)
Current operations							
Profit for the year	_	_	_	_	276 998	85 785	362 783
Foreign currency translation differences	-	_	(131)	_	_	-	(131)
Effects of changes in holding	-	_	_	_	_	49 896	49 896
Capital reductions and dividends	_	_	-	_	-	(6 500)	(6 500)
	30 802	630 364	(2 333)	4 007	1 366 950	964 043	2 993 833

# **SEGMENT ANALYSIS**

	Revenue			Group profit before tax		
	Six months ended	Six months ended	Year ended	Six months ended	Six months ended	Year ended
	30 September	30 September	31 March	30 September	30 September	31 March
	2006	2005	2006	2006	2005	2006
	R'000	R'000	R'000	R'000	R'000	R'000
Media and broadcasting	401 503	279 194	669 786	155 124	69 948	178 245
Financial services	26 001	10 779	129 498	21 939	20 613	69 368
Gaming, hotels and leisure	41 757	30 588	90 016	93 620	24 479	103 763
Information technology	58 340	7 929	56 842	16 471	7 613	13 444
Transport	372 198	319 731	664 238	56 747	50 139	107 018
Industrial	261 450	196 051	431 592	29 748	22 240	36 781
Food and beverage	_	_	=	14 433	_	15 525
Exhibition and properties	63 000	_	67 000	18 000	_	22 000
Other	2 822	6 672	3 010	57 635*	66 826*	(58 773)
Total	1 227 071	850 944	2 111 982	463 717	261 858	487 371









includes investment surplus























22 November 2006

Sponsor Investec

49% increase in headline earnings per share

;	30 September		31 March
	2006	2005	2006
	R'000	R'000	R'000
	(unaudited)	(unaudited)	(audited)
ASSETS			
Non-current assets	7 712 093	6 116 481	7 099 468
Property, plant and equipment	838 113	521 217	795 130
Investment properties	153 955	13 729	154 235
Goodwill	91 712	14 887	82 683
Interest in associated companies	1 273 129	343 668	904 769
Investments	120 320	878 203	120 270
Intangibles	3 941	5 017	1 876
Deferred taxation	295 213	373 001	357 664
Financial assets	4 636 740	3 951 221	4 622 921
Operating lease equalisation asset	4 300	-	3 400
Long-term receivables	294 670	15 538	56 520
Current assets	3 602 041	5 696 846	3 441 241
Other	1 265 163	1 132 007	1 090 590
Financial assets	1 711 495	4 367 829	1 568 572
Bank balances and deposits	625 383	197 010	782 079
Total assets	11 314 134	11 813 327	10 540 709
EQUITY AND LIABILITIES			
Equity	2 993 833	1 786 789	2 586 291
Equity attributable to equity holders			
of the parent	2 029 790	1 567 256	1 751 429
Minority interest	964 043	219 533	834 862
Non-current liabilities	5 649 386	4 876 998	5 431 328
Financial liabilities	4 674 666	4 005 907	4 666 651
Deferred taxation	51 131	52 435	53 737
Long-term borrowings	900 989	818 656	688 640
Operating lease equalisation liability	22 600	-	22 300
Current liabilities	2 670 915	5 149 540	2 523 090
Other	958 838	777 758	951 765
Financial liabilities	1 712 077	4 371 782	1 571 325

# Mettle Limited ("Mettle") - 100% interest

**Financial services** 

been restated to exclude this fair value gain.

referred to Johnnic's results for its performance and activities

COMMENTARY

**OVERVIEW OF RESULTS** 

INVESTMENTS Media and broadcasting

of 1,2 million listeners.

Gaming, hotels and leisure

expected during the current financial year

certain regulatory approvals.

BASIS OF PREPARATION AND ACCOUNTING POLICIES

increased levels of debts associated with the acquisition of Johnnic

(net of tax) in respect of the mark to market of the investment in Johnnic.

performance of the group's major investments during the period.

Midi TV (Pty) Limited ('e-TV") - 63% interest

station has doubled its profit after tax to R101,2 million.

shareholders will be advised separately in this regard. Yired (Pty) Limited ("YFM") - 77,5% interest

The radio station has performed satisfactorily but below management's expectations.

Vukani Gaming Corporation (Pty) Limited ("Vukani") - 100% interest

sites. As more sites are rolled out, profits are expected to increase significantly.

Currently HCI directly owns 32,07% of TIH. Johnnic owns an additional 19,0%.

a 25% interest in TIH. Shareholders are referred to announcements made in this regard.

The results for the six months ended 30 September 2006 have been prepared in accordance with International Financial Reporting Standards (IFRS), specifically IAS 34 on interim financial reporting and comply with the requirements of the South African Companies Act, 1973 and the Listings Requirements of the JSE Limited. The accounting policies of the group are consistent with those applied for the year ended 31 March 2006 and the six months ended 30 September 2005.

Improved performance by the group's subsidiaries has resulted in revenue and trading profit increasing by 44% and 196%

respectively when compared to the prior comparative period. The group's share of the profit of associated companies increased to R118 million for the period under review as compared to the R52 million reported in the prior comparative period. This increase is as a result of the inclusion of Johnnic's share of its associate's profits (Tsogo Sun and Suncoast Casino) and Clover now being classified as an associate. Investment income which increased by R40,9 million compared

to the previous period, includes interest of R29 million on the loans provided to the Fabcos Trust and interest on the cash balances in Johnnic which were not consolidated in the previous period. Finance costs have risen as a result of the

Basic earnings per share amounted to 223,7 cents for the period. This represents a 70% increase when compared to the prior comparative period and is due to the continued improved performance of the group's major investments and the profit

Headline earnings increased during the year from R151,8 million to R237 million which represents an increase of 56%. Headline earnings for the prior comparative period includes non recurring transaction costs and raising fees amounting to R44,3 million in respect of the Johnnic offer and Fabvest acquisition and also fair value gains amounting to R108,9 million

Adjusted headline earnings has once again been disclosed so as to more accurately reflect the economic reality of the group's results. Adjusted headline earnings exclude all abnormal profits and losses including non recurring transaction costs

and raising fees and the effects of net deferred tax assets raised or expensed in respect of unused tax losses and available STC credits. To aid comparability adjusted headline earnings for the prior comparative period has been restated to exclude the fair value gain in respect of the investment in Johnnic and non recurring transaction costs and raising fees. Adjusted headline earnings increased from R109,2 million to R248,4 million. Adjusted headline earnings per share increased

significantly by 117% from 92,52 cents to 200,66 cents. This increase is mainly due to the continued improved overall

Strong demand for advertising together with innovative sales strategies have resulted in e-TV producing excellent results for the period under review. With revenue increasing by 35% during the period and a minimal increase in operating costs, the

Audience share has been stable during the period with news and local soaps holding their own in a very competitive environment. As previously reported, future growth areas lie in the station's expansion into Africa with the station having acquired broadcasting licences in East and West Africa. The African venture provides new markets for the sale of e-TV's intellectual properties and programming rights without substantial cash resources being committed. e-TV has also bid for a licence to participate in PAY-TV. If successful, the investment is expected to be significant and

YFM is a Gauteng based radio station focusing mainly on the black urban youth market and has a weekly audience in excess

Vukani has been awarded licences to operate limited payout gambling machines as a route operator in five provinces in South Africa. The company is presently operational in Mpumalanga, Western Cape and Eastern Cape and more recently in Limpopo. Operations are expected to commence in KwaZulu-Natal during the second half of the current financial year. The roll out of machines continues to be slow with approximately 40 machines being rolled out per month during the period under review. Gross gaming revenue per machine continues to grow steadily on a month on month basis as more sites are rolled out. The business is profitable with cash injections required only for initial capital expansion as machines are rolled out in new

The group entered into an agreement with the Fabcos Group to acquire a further 19% effective interest in TIH ("the Fabcos acquisition"). The Fabcos acquisition remains subject to approvals from certain Provincial Gaming Regulators. Approval has been obtained from the KwaZulu-Natal and Eastern Cape Gaming Boards. Approvals from the other Gaming Boards are

The group has also entered into an agreement for the acquisition of a further 4,6% interest in TIH which remains subject to

The total interests of the group in TIH after all the above mentioned transactions are approved and implemented will therefore amount to 74,6%, resulting in an effective economic interest, after taking the Johnnic minorities into consideration, of 65%. During the period under review the group equity accounted its share of the earnings of TIH. This amounted to R54,5 million before accounting for the Johnnic minorities earnings. Once the Fabcos transaction becomes unconditional, the group will have effective control of the entire Tsogo Sun Group, whose results will in future be fully consolidated into the group's results. The group has made an offer of R750 million to the shareholders of Nafcoc Investment Holding Company (Pty) Limited ("Nathold") for the entire issued share capital of Nathold, subject to certain terms and conditions. Nathold's primary asset is

Johnnic Holdings Limited ("Johnnic") – 51% interest

Johnnic has increased its effective interest in Durban Add-Ventures Limited ("DAV") to 75% via a capitalisation and rights offer resulting in the injection of R191,7 million into DAV to fund DAV's commitments in respect of its 40% interest in the Suncoast Casino and Entertainment World ("Suncoast"). This has resulted in Johnnic now owning an effective interest of 30% interest in Suncoast, after accounting for minorities in DAV. The process of the disposal of the group's interest in the exhibition business of Gallagher Estate Holdings Limited ("Gallagher Estates"), in accordance with the ruling of the Competition Tribunal when HCl acquired control of Johnnic, is

continuing. Various bids have been received from interested parties and the group is presently evaluating these. As stated in the group interim results for the six months ended 30 September 2005, the investment in Johnnic at that date was accounted for as an available for sale asset as the group did not have control of Johnnic or representation on the Johnnic board. The group had accordingly fair valued the investment at that date resulting in a fair value gain of R108,9 million, net of tax, being included in the group's interim headline earnings for the comparative period. On the group acquiring control of Johnnic in December 2005, this fair value gain was reversed and the group's share of Johnnic's profit after tax were fully consolidated, from that date, in the results for the year ended 31 March 2006 in accordance with IFRS 3: Business Combinations. Accordingly, adjusted headline earnings per share for the prior comparative period has

It is expected that as this investment matures over the next two years it will add significant value to the group. Tsogo Investment Holding Company (Pty) Limited ("TIH") - 51% interest (including Johnnic's 19%)

on the disposal of the group's interest in Tylon included in investment surpluses for the period under review.

Mettle's start up businesses, namely Mettle Motor Loans, which provides loan finance to purchasers of motor vehicles, and Mettle Factors, which provides bridging loans to facilitate inter alia fixed property transactions, have performed in line with expectation. The debtors' books in these businesses are geared and have grown rapidly during the period under review. Mettle Factors is presently profitable whilst Mettle Motor Loans is expected to become profitable within the next two years. It is expected that these businesses will have excellent growth potential in the coming years and are expected to become meaningful contributors to group profits in future years

Johnnic's reported profit after tax for the period under review amounted to R59 million of which the majority relates to Johnnic's gaming interests which income is included in the group's share of associated companies' profit. Shareholders are

During the period under review, Mettle's traditional business contributed R20,7 million to group headline earnings

### Transport Golden Arrow Bus Services (Ptv) Limited ("GABS") - 100% interest

GABS continues to perform well reporting profits after tax of R45 million for the period under review, which represents an increase of 34% when compared to the prior year. Passenger numbers have increased steadily. There has been an increase in fares of 4,5% to combat the rising fuel costs during the period.

As part of its commitment to providing a modernised fleet, the company has continued to invest in new buses during the period under review.

# Food and beverages

Clover Industries Limited ("Clover") – 46,3% economic interest The group continued to hold its 25,1% interest in the ordinary share capital of Clover but had increased its investment in Clover preference shares to 38,5 million shares by acquiring a further 2,45 million preference shares on the open market. This results in the group presently holding an effective 46,3% economic interest in Clover.

Clover's results for the year ending 30 June 2006 reflect some improvement in profitability in relation to the prior year but it is not performing to HCI management's expectations. It is hoped plans of the board, in relation to the ongoing commercialisation of the company's operations will result in further improvements in profitability in future periods. Clover has been classified as an associate company of the group. The group has equity accounted its share of the profits

of Clover amounting to R14,4 million for the period under review.

### Information technology Syntell (Pty) Limited ("Syntell") - 50,01% interest

Syntell provides electronic monitoring of traffic and traffic violations to municipalities throughout South Africa. Subsequent to the period under review Syntell was awarded a significant contract to provide monitoring services to the

Johannesburg Municipality. It is anticipated that the awarding of this contract will significantly enhance its profitability. Syntell reported profits after tax of R9,8 million for the period under review. The group has fully consolidated the profits of

# Industrial

The group previously acquired a number of companies in leveraged buyouts primarily financed by ring fenced debt in each company. These companies include Johnson Crane Hire, Tylon, Johnson Access and Formex Industries. The growth in the construction and automotive components industries has enabled these businesses to perform above expectation. During the period under review, the group disposed of its interest in Tylon, realising a net surplus of R40,5 million after tax.

Subsequent to the period under review, the group has concluded an agreement for the disposal of its interest in Johnson Crane Hire for an after tax consideration of R105 million.

HCI sees potential to expand the operations of Formex both organically and by acquisition in the future and has also increased its stake in Formex from 80% to 90% during the period under review

HCI acquired 80% of HCI Khusela Coal ("HKC") effective 3 August 2006. HCI Khusela Coal is focused on the acquisition, exploration and mining of bituminous and metallurgical coal resources in Southern Africa. Two properties were acquired by HKC prior to 30 September, with a third property acquired thereafter. Perfection of these transactions requires the approval of the DME of the cessions of the applicable prospecting rights to HKC, which approvals are still pending, but are expected in the current financial year. The first reserve, located in Bronkhorstspruit can be classified in terms of the SAMREC as a measured resource. The total tons *in-situ* resource is 22 million tons of coal with a beneficiated heat value of 21 MJ/kg. The second, located in Ogies, cannot be yet be classified in terms of SAMREC code and is termed a reconnaissance resource. The gross tons in-situ of this resource has been calculated using only the No. 4 seam and is estimated to be 8 million tons over a total area of 129 ha. The third resource, also located in Ogies, is a reconnaissance resource. The gross tons in-situ estimated to be 8,3 million tons.

**DISTRIBUTION TO SHAREHOLDERS** The directors have decided not to declare or pay any dividends for the period under review. A distribution to shareholders

will be considered once the board has more clarity on the Nafhold offer **MJA Golding** JA Copelyn Chief Executive Officer

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