

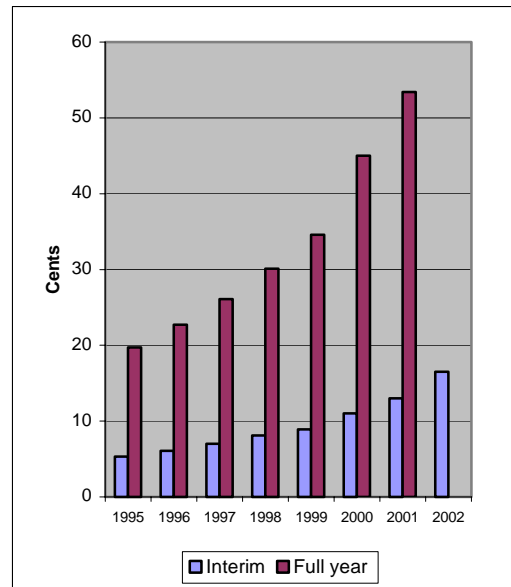
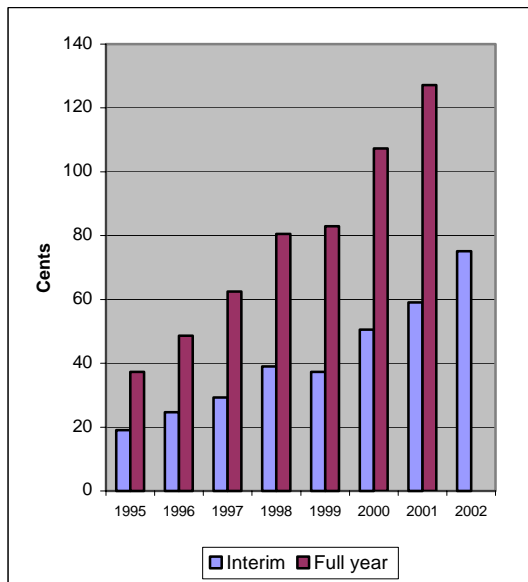


Incorporated in the Republic of South Africa  
(Registration Number 1939/001730/06)

## INTERIM REPORT AND DIVIDEND DECLARATION FOR THE SIX MONTHS ENDED 31 MARCH 2002

**HEADLINE EARNINGS PER SHARE  
IMPROVE BY 27 %**

**DIVIDENDS PER SHARE  
INCREASE BY 27 %**



The unaudited results of the Group for the six months ended 31 March 2002 are set out herein.

This report has been prepared in compliance with South African Statements of Generally Accepted Accounting Practice and, except as disclosed in note 2, in accordance with the principles applied in the most recently published annual financial statements.

**Directors:**

D M J Ncube\* (Chairman), R A Williams\* (Vice Chairman), A B Marshall (Managing Director), D F Behrens\*, M A Brey\*, B P Connellan\*, N Dennis\*, R M Kramer, R G Nicol, S Pather\*, R V Smither\*, R de H Steenkamp, A W S Visagie.

Alts: A L Hobbs, L T Langeni, R A Oktober, G A Rhodes-Harrison

\* Non-executive

**Registered Office:**

16<sup>th</sup> Floor Metlife Centre, 7 Coen Steytler Avenue, Cape Town 8001

**Transfer Secretaries:**

Computershare Services Limited

11 Diagonal Street, Johannesburg 2001

(P.O. Box 1053, Johannesburg 2000)

**Company Secretary:**

J D Cole

**JSE Share Code:**

OCE

**ISIN Number:**

ZAE000025284

## GROUP INCOME STATEMENT

		Unaudited Six months ended 31 March		Audited Year ended 30 Sept 2001
	Notes	2002 R'000	2001 R'000	Change %
<b>Revenue</b>		<b>1,450,724</b>	<b>1,005,467</b>	44
<b>Operating profit</b>		<b>118,359</b>	<b>95,004</b>	25
Dividends received		48	6	
Net interest received		11,432	3,465	
<b>Profit before taxation and abnormal items</b>		<b>129,839</b>	<b>98,475</b>	32
Abnormal items	1	1,252	2,067	
<b>Profit before taxation</b>		<b>131,091</b>	<b>100,542</b>	
Taxation		44,611	35,027	27
<b>Profit after taxation</b>		<b>86,480</b>	<b>65,515</b>	
Attributable to outside shareholders in subsidiaries		5,329	1,208	
<b>Attributable to own shareholders</b>		<b>81,151</b>	<b>64,307</b>	26
Number of shares in issue (000's)		106,635	104,677	
Weighted average number of shares on which headline earnings and net profit per share are based (000's)		106,434	104,638	
<b>Headline earnings per share (cents)</b>		<b>75.1</b>	<b>59.1</b>	27
<b>Diluted headline earnings per share (cents)</b>		<b>72.3</b>	<b>57.2</b>	26
Net profit per share (cents)		76.2	61.5	24
Dividends per share (cents)		16.5	13.0	27

### DETERMINATION OF HEADLINE EARNINGS

Attributable to own shareholders	81,151	64,307	138,352
Adjusted for:			
Amortisation of goodwill	232	77	310
Profit on change of interest in investment	(838)	(416)	(416)
Profit on disposal of fixed assets	(613)	(2,159)	(4,518)
<b>Headline earnings for the period</b>	<b>79,932</b>	<b>61,809</b>	<b>133,728</b>

### DIVIDEND DECLARATION

Notice is hereby given that an interim dividend No. 117 of 16.5 cents per share, in respect of the year ending 30 September 2002, was declared on Thursday 9 May 2002, payable on Monday 8 July 2002. The last day to trade cum dividend will be Friday 28 June 2002. The shares will commence trading ex dividend from Monday 1 July 2002 and the record date is Friday 5 July 2002.

Share certificates may not be dematerialised or rematerialised between Monday 24 June 2002 and Friday 5 July 2002, both dates inclusive.

By order of the board  
J D Cole *Secretary*

9 May 2002

## STATEMENT OF CHANGES IN EQUITY

	Notes	Share Capital & Premium R'000	Non- Distributable Reserves R'000	Distributable Reserves R'000	TOTAL R'000
<b>Period 1 October 2001 to 31 March 2002</b>					
Balance at the beginning of the period as restated	2	23,712	21,041	474,506	519,259
Shares issued		2,302	0	0	2,302
Movement on foreign currency translation reserve		0	25,448	0	25,448
Net profit for the period		0	0	81,151	81,151
Dividends		0	0	(42,882)	(42,882)
Balance at the end of the period		<u>26,014</u>	<u>46,489</u>	<u>512,775</u>	<u>585,278</u>
<b>Period 1 October 2000 to 31 March 2001</b>					
Balance at the beginning of the period		16,795	13,929	349,989	380,713
Reversal of dividend provision	2	0	0	35,501	35,501
Restated balance at the beginning of the period		<u>16,795</u>	<u>13,929</u>	<u>385,490</u>	<u>416,214</u>
Shares issued		1,042	0	0	1,042
Movement on foreign currency translation reserve		0	796	0	796
Net profit for the period		0	0	64,307	64,307
Dividends		0	0	(35,573)	(35,573)
Balance at the end of the period		<u>17,837</u>	<u>14,725</u>	<u>414,224</u>	<u>446,786</u>
<b>Period 1 October 2000 to 30 September 2001</b>					
Balance at the beginning of the year		16,795	13,929	349,989	380,713
Reversal of dividend provision	2	0	0	35,501	35,501
Restated balance at the beginning of the year		<u>16,795</u>	<u>13,929</u>	<u>385,490</u>	<u>416,214</u>
Shares issued		6,917	0	0	6,917
Movement on foreign currency translation reserve		0	7,112	0	7,112
Net profit for the year		0	0	138,352	138,352
Dividends		0	0	(49,336)	(49,336)
Balance at the end of the year		<u>23,712</u>	<u>21,041</u>	<u>474,506</u>	<u>519,259</u>

**SEGMENT REPORT**

	<b>Unaudited</b>		<b>Audited</b>
	<b>31 March</b>		<b>30 Sept</b>
	<b>2002</b>	<b>2001</b>	<b>2001</b>
	<b>R'000</b>	<b>R'000</b>	<b>R'000</b>
<b>Revenue</b>			
Oceana Brands	<b>392,372</b>	422,442	801,677
Erongo Group	<b>538,846</b>	195,454	436,739
Blue Continent Group	<b>466,647</b>	337,198	737,769
Commercial Cold Storage and Logistics	<b>52,859</b>	50,373	108,338
Total	<b>1,450,724</b>	<b>1,005,467</b>	<b>2,084,523</b>
<b>Operating Profit</b>			
Oceana Brands	<b>28,016</b>	37,315	75,814
Erongo Group	<b>23,245</b>	12,739	25,494
Blue Continent Group	<b>53,342</b>	31,314	72,935
Commercial Cold Storage and Logistics	<b>13,756</b>	13,636	31,186
Total	<b>118,359</b>	<b>95,004</b>	<b>205,429</b>
<b>Total assets (excluding deferred tax)</b>			
Oceana Brands	<b>237,885</b>	273,047	244,849
Erongo Group	<b>209,081</b>	144,971	175,877
Blue Continent Group	<b>269,509</b>	221,055	241,282
Commercial Cold Storage and Logistics	<b>139,294</b>	127,781	128,643
Financing	<b>144,110</b>	54,994	150,345
Total	<b>999,879</b>	<b>821,848</b>	<b>940,996</b>
<b>Total current liabilities</b>			
Oceana Brands	<b>157,469</b>	152,868	158,421
Erongo Group	<b>72,029</b>	47,749	37,187
Blue Continent Group	<b>70,030</b>	68,934	78,811
Commercial Cold Storage and Logistics	<b>95,677</b>	79,326	83,350
Financing	<b>18,393</b>	23,506	61,941
Total	<b>413,598</b>	<b>372,383</b>	<b>419,710</b>

<b>GROUP BALANCE SHEET</b>		<b>Unaudited</b>		<b>Audited</b>
		<b>31 March</b>		<b>30 Sept</b>
	<b>Notes</b>	<b>2002</b>	<b>2001</b>	<b>2001</b>
		<b>R'000</b>	<b>R'000</b>	<b>R'000</b>
<b>Assets</b>				
Non current assets		<b>255,757</b>	256,538	246,040
Property, plant and equipment		<b>195,448</b>	206,652	194,758
Goodwill		<b>2,565</b>	3,030	2,797
Fishing rights		<b>31,951</b>	23,820	24,653
Deferred taxation		<b>19,326</b>	16,004	16,254
Investments and loans	<b>3</b>	<b>6,467</b>	7,032	7,578
Current assets		<b>763,448</b>	581,314	711,210
Inventories		<b>134,985</b>	129,551	130,179
Accounts receivable		<b>490,820</b>	403,801	438,264
Cash and cash equivalents		<b>137,643</b>	47,962	142,767
Total assets		<b>1,019,205</b>	837,852	957,250
<b>Equity and liabilities</b>				
Capital and reserves		<b>597,473</b>	454,580	527,093
Share capital and premium		<b>26,014</b>	17,837	23,712
Non-distributable reserves		<b>46,489</b>	14,725	21,041
Retained income	<b>2</b>	<b>512,775</b>	414,224	474,506
Interest of outside shareholders		<b>12,195</b>	7,794	7,834
Non-current liabilities		<b>8,134</b>	10,889	10,447
Long-term borrowings		<b>0</b>	6,988	0
Deferred taxation		<b>8,134</b>	3,901	10,447
Current liabilities		<b>413,598</b>	372,383	419,710
Bank overdraft		<b>11,339</b>	16,919	52,218
Accounts payable and provisions	<b>2</b>	<b>402,259</b>	355,464	367,492
Total equity and liabilities		<b>1,019,205</b>	837,852	957,250
Net asset value per ordinary share (cents)		<b>549</b>	427	490
Total liabilities: Total shareholders' funds (%)		<b>69</b>	83	80

**GROUP CASH FLOW STATEMENT**

	Unaudited six months ended 31 March		Audited year ended 30 Sept
	2002 R'000	2001 R'000	2001 R'000
<b>Cash flows from operating activities</b>			
Operating profit	118,359	95,004	205,429
Adjustment for non cash items	19,089	14,682	33,107
<b>Operating profit before working capital changes</b>	<b>137,448</b>	109,686	238,536
Working capital changes	(12,690)	(30,231)	(63,069)
<b>Cash generated from operations</b>	<b>124,758</b>	79,455	175,467
Interest and dividends received	14,193	7,709	20,465
Interest paid	(2,713)	(4,238)	(10,223)
Taxation paid	(41,845)	(26,429)	(52,033)
Dividends paid	(45,870)	(35,573)	(49,881)
<b>Net cash inflow from operating activities</b>	<b>48,523</b>	20,924	83,795
<b>Cash outflow from investing activities</b>	<b>(18,165)</b>	(72,401)	(79,366)
<b>Net cash inflow(outflow) before financing activities</b>	<b>30,358</b>	(51,477)	4,429
<b>Net cash flows from financing activities</b>	<b>2,303</b>	733	6,917
<b>Net increase(decrease) in cash and cash equivalents</b>	<b>32,661</b>	(50,744)	11,346
<b>Borrowings resulting from acquisition of business</b>	<b>(6)</b>	(1,647)	(8,945)
<b>Cash and cash equivalents at the beginning of the period</b>	<b>90,549</b>	85,350	85,350
<b>Effect of exchange rate changes</b>	<b>3,100</b>	(1,916)	2,798
<b>Cash and cash equivalents at the end of the period</b>	<b>126,304</b>	31,043	90,549

## NOTES

	Unaudited 31 March 2002 R'000	2001 R'000	Audited 30 Sept 2001 R'000
<b>1. Abnormal items</b>			
Profit on change of interest in investment	838	416	416
Net profit on disposal of land and buildings	414	1,651	1,638
Abnormal profit before taxation	1,252	2,067	2,054
Taxation	0	0	28
<b>Abnormal profit attributable to own shareholders</b>	<b>1,252</b>	<b>2,067</b>	<b>2,026</b>
<b>2. Change in accounting policy</b>			
The company has changed its accounting policy for providing for dividends. Dividends are now recognised only when they have been declared. Prior period financial statements have been restated accordingly. Presentation of dividends per share is not affected by this change in policy.			
<b>3. Investments and loans</b>			
Directors' valuation of investments and loans			
Unlisted shares	801	801	801
Loans	5,666	6,231	6,777
	<b>6,467</b>	<b>7,032</b>	<b>7,578</b>
<b>4. Dividends</b>			
Dividend declared after reporting date	17,745	13,608	35,501
<b>5. Supplementary Information</b>			
Cost of inventories utilised	1,092,146	707,393	1,515,531
Depreciation	17,637	15,071	33,641
Amortisation of goodwill and other intangibles	1,425	245	1,842
Operating lease charges	3,925	3,645	7,031
Capital expenditure	19,474	60,679	69,065
Expansion	3,690	48,140	45,158
Replacement	15,784	12,539	23,907
Capital commitments	51,445	49,312	70,251
Contracted	13,678	16,869	8,283
Approved	37,767	32,443	61,968
Contingent liabilities	3,533	4,744	2,800

## **COMMENTS**

### **Financial Results**

Headline earnings for the six months ended 31 March 2002 increased by 29% over those of the first half of the previous year and by 27% on a per share basis. Group operating profit improved by 25% on a turnover increase of 44%. Net cash balances improved to R126 million.

An interim dividend of 16.5 cents per share has been declared which represents an increase of 27% over the previous year.

### **Review of operations**

During the period under review medium term rights were announced for all sectors in the South African fishing industry. The rights are for a period of four years except in the case of abalone which is a two year right.

The West Coast lobster resource appears to be healthy and catches have been good. An increased proportion of the catch has been exported in live form at good realisations.

Midwater pelagic volumes traded out of Mauritania increased turnover significantly but at lower margins. Namibian and South African horse mackerel catches were good and markets were stable resulting in a meaningful contribution by this division.

Hake operations in South Africa performed very well whilst the loss making Namibian operation was turned around. Hake prices in US dollar terms remained firm during the period.

Volumes and profitability were lower in abalone due to the lower total allowable catch and quota.

Blue Continent Products' operations in squid and tuna increased turnover and profitability.

Canned fish turnover decreased due to low stock levels and poor pilchard landings at the beginning of the fishing season. The catch rate improved from March and the company is expecting to land a higher volume to its cannery than in the previous season.

Fish meal sales volumes were in line with the previous year to date although at higher prices due to strong demand as a result of the world shortage of fish meal.

Turnover and market share of the french fries business improved. Profitability was affected negatively by the shortage and poor quality of potatoes available during most of the reporting period.

Average occupancy levels at Commercial Cold Storage were at similar levels to the previous year.

Profitability at TRT Shipping Services improved due to increased bunker trading and ships agency activity.

### **Prospects**

A recovery in canned fish sales is forecast for the remainder of the year, based on the continuation of recent good pilchard landings. Fish meal prices are forecast to remain high and the Group expects to land increased anchovy volumes this season.

Lobster earnings should remain strong due to firm demand.

Hake prices are expected to remain firm and increased profitability is forecast in respect of the South African and Namibian operations. A good contribution is expected from horse mackerel.

Overall the Group expects to achieve a good increase in operating profit and headline earnings for the full year.

On behalf of the board.

**DMJ Ncube**  
Chairman

**AB Marshall**  
Managing Director